FALL PROGRAM LEADERSHIP CONFERENCE AND RESEARCH SYMPOSIUM

ARES

Arizona State University
ARES Program Leadership Conference and Symposium

Conference Program
WELCOME
TO THE
AMERICAN
REAL ESTATE
SOCIETY
SECOND ANNUAL
FALL PROGRAM LEADERSHIP
CONFERENCE
AND RESEARCH SYMPOSIUM

Hosted By:

W. P. CAREY SCHOOL OF BUSINESS
CENTER FOR REAL ESTATE THEORY
AND PRACTICE

The Carey Code

I am a W. P. Carey Sun Devil:
I contribute to our legacy and live our values of excellence, integrity, impact, and community
I demonstrate that business is personal by treating others with respect and kindness
I advocate for access and equity to create stronger organizations and inclusive societies
I embrace and exhibit ethical business practices and lead others by example
I champion fellow Sun Devils and volunteer when and what I can to promote their success
And, together, we will spark positive change in the world, by doing good while doing well.

W. P. Carey School of Business Facts

Enrollment: 21,595 undergraduate, paralegal, graduate and doctoral students
Faculty: 321 full time, 80 part time – 401 total
Undergraduate Programs: 34 bachelor’s degrees with many concentrations
Graduate Programs: 26 degrees (MS, MA, MBA, PhD) in three countries

W. P. Carey School of Business Statistics

#1 Online business programs — U.S. News & World Report
#2 Best MBA for operations — The Princeton Review
#4 Executive MBA, U.S. — Poets and Quants
#5 Greatest resources for minority students — The Princeton Review
#7 Online MBA programs — U.S. News & World Report
#12 Executive MBA, worldwide (EMBA in Shanghai) — Financial Times
#29 Undergraduate business programs — U.S. News & World Report
#31 Best graduate entrepreneurship programs — The Princeton Review
Home of the Center for Real Estate Theory and Practice

The Division of Real Estate at the W. P. Carey School of Business provides research and experience-based knowledge to address contemporary challenges in the real estate industry.

Our faculty members are highly regarded in the field of commercial and residential real estate development and investment. Their collaboration and vision have contributed to international real estate projects that emphasize ethical and responsible development and enhance community value and vibrancy.

School of Business Vision Statement

We transform the world through access, excellence, and innovation in business knowledge. We are the W. P. Carey School of Business, where business is personal.

Mission Statement

W. P. Carey sparks positive change in business and society on a global scale by:

- Educating students and growing talent to enrich and lead organizations
- Producing groundbreaking and impactful research
- Engaging actively with business, government, communities, and our campus
Second Annual American Real Estate Society Fall Program Leadership Conference, November 16-18th 2023

Leadership sessions run concurrently with Research Symposium. Attendees are welcome to attend both. All Thursday and Friday morning sessions held in the Avnet Room, in McCord Hall, 450 E. Lemon St., Tempe, AZ 85287.

Thursday, November 16th
10.00am-12.00pm  ASU Dreamscape Experience, registration required
12.10am-1.00pm   Lunch and Networking, Avnet
1.15pm-1.30pm    Welcome
1.30pm-2.30pm    Leadership Session I
2.45pm-3.45pm    Leadership Session II
3.45pm-4.00pm    Coffee Break
4.00pm-5.00pm    Leadership Session III
5.30pm-7.30pm    Light reception at Moxey, 1333 S. Rural Rd.

Friday, November 17th
7.30am-8.15am   Breakfast, Avnet
8.30am-9.30am   Leadership Session IV
9.45am-10.45am  Leadership Session V
10.45am-11.00am Coffee Break
11.00am-12.00pm Leadership Session VI
12.15pm-1.15pm  Lunch
1.00pm-3.00pm   ASU Dreamscape Lab, registration required
3.00pm-4.00pm   Lifelong Learning, Mirabella tour

Saturday, November 18th
8.15am-9.00am   Breakfast, MRED Suite
9.00am-12.00pm  Strategic Retreat, open to all, MRED
Symposium Overview

Second Annual American Real Estate Society Fall Symposium
November 18th 2023 - Program Overview

Symposium sessions run concurrently with Leadership track. Attendees are welcome to attend both.

Friday, November 17th
7.30am-8.15am  Breakfast
8.30am-9.30am  Paper Session I, McCord 156
9.45am-11.00am Paper Session II, McCord 156
11.00am-12.00pm Paper Session III, McCord 156
12.15pm-1.15pm  Lunch, Avnet
1.30pm-2.30pm  Paper Session IV, McCord 156
2.45pm-3.30pm  Paper Session V, McCord 156
3.30pm-4.00pm  Coffee Break
4.00pm-5.00pm  Paper Session VI, McCord 156

Saturday, November 18th
8.15am-9.00am  Breakfast, MRED Suite
9.00am-12.00pm Strategic Retreat, open to all, MRED
SUMMARY

Strategic Retreat Overview

ARES Program Leadership Conference and Symposium

ARES Strategic Retreat Nov 18, 2023
9:00 a.m. Start

Agenda

1) Goals Overview
   a. Reduce Committee to necessary.
   b. Formalize roles
   c. Discuss smart goals

2) Survey on committees for attendees (rank on Likert scale)

3) Discuss whether to keep lowest ranked committees

4) Review goals for remaining committees
   a. Academic Membership Committee
   b. Research Committee
   c. Journal Rankings Committee
   d. Education Committee
   e. Career Development and Placement Committee
   f. Strategy Committee
   g. Industry Membership Committee:
   h. Governance Committee
   i. Technology Committee
   j. Finance Committee
   k. Publication Committee
   l. Program Committee (Annual Meeting)
   m. Meeting Committee **Is This Program Committee?
   n. Succession Planning Committee:
   o. Manuscript Prize Sponsor Committee
   p. Manuscript Prize Judging Committee (**In Bylaws Chaired By Past President)
   q. Recognition Awards Committee (**In Constitution Chaired By Past President
      But Called Award Recognition Committee)
   r. Practitioner Research Awards (Sub-Committee to The Research Committee)
   s. Ares Future Leaders Committee

5) ARES Staffing discussion
   a. Executive Director ARES Staff
   b. Should we recreate academic/office professional model for one academic ARES
      support staff?
Alpha Sigma Gamma, The International Real Estate Honorary Society

President’s Report - 2023
By: Stephanie R. Yates, PhD, CFP*, AFC*

Alpha Sigma Gamma is pleased to welcome 97 new members in 2023 from three institutions including the EHL Hospitality Business School, College of Charleston, and Villanova University. With these additions, the organization now has 1,684 members representing 47 institutions.

Any full-time faculty members interested in learning more about Alpha Sigma Gamma are encouraged to reach out to the organization’s leadership to discuss the benefits it offers undergraduate and graduate students. Opportunities exist to serve as the local president of a newly formed chapter or simply help individual students obtain membership in Alpha Sigma Gamma through its affiliated-school program. Both are viable options for faculty members who desire to recognize their students.

After a review of their credentials, students satisfying Alpha Sigma Gamma’s requirements pay a one-time fee of $40 for a lifetime membership in the organization. Benefits include a membership certificate, lapel pin, honor cords at graduation, and an opportunity to win one of six awards recognizing three undergraduate students and three graduate students for excellence both inside and outside the classroom.

Additional information about Alpha Sigma Gamma can be obtained on the American Real Estate Society’s website, www.aresnet.org, or by contacting Stephanie Yates directly at sryates@uab.edu or (205) 934-8857.

Universities Represented in Alpha Sigma Gamma’s Membership:

- American University
- Texas Christian University
- Arizona State University
- Texas Tech University
- Cal State University - Northridge
- University of Akron
- Clemson University
- University of Alabama - Birmingham
- Cleveland State University
- University of Alabama – Tuscaloosa
- College of Charleston
- University of Colorado Boulder
- University of Denver
- Eastern Illinois University
- University of Nebraska - Omaha
- EHL Hospitality Business School
- University of North Carolina - Charlotte
- Florida Atlantic University
- University of North Carolina - Greensboro
- Georgetown University
- University of North Texas
- Georgia State University
- University of San Diego
- Lehigh University
- University of South Alabama
- Louisiana State University
- University of St. Thomas
- Louisiana Tech University
- University of Technology Sydney
- Marylhurst University
- University of Texas – Arlington
- Middle Tennessee State University
- University of Washington
- Mississippi State University
- University of Wisconsin – Milwaukee
- New York University
- University of Wisconsin – Stout
- Nova Southeastern University
- Villanova University
- Pennsylvania State University
- Virginia Commonwealth University
- Roosevelt University
- Virginia Tech
- Temple University
- Wright State University
- Texas A&M
Become an ARES Sponsor

Premium Benefits of Sponsorship

**SPONSOR**

- Four (4) ARES memberships including subscriptions to the six ARES academic journals and newsletter
- Name of company printed in front pages of ARES publications
- Annual Meeting Program
- Link to company from the ARES website
- Receive ARES calls for papers
- Discount on display table at the Annual Meeting ($250 savings)

**REGENT**

- Six (6) ARES memberships including subscriptions to the six ARES academic journals and newsletter
- Name of company printed in front pages of ARES publications
- Annual Meeting Program
- Link to company from the ARES website
- Receive ARES calls for papers
- Complimentary display table at the Annual Meeting ($500 value - Discount on additional tables)
- Two (2) registration packages for the ARES Annual Meeting ($1500 value)
- Special breakfast with ARES officers, directors, and ARES Foundation Fellows at the Annual Meeting
- One half-page advertisement in the Journal of Real Estate Portfolio Management each year for all issues ($600 value)

**PRESIDENT’S CIRCLE**

- Eight (8) ARES memberships including subscriptions to the six ARES academic journals & newsletter
- Name of company printed in front pages of ARES publications
- Annual Meeting Program
- Link to company from the ARES website
- Receive ARES calls for papers
- Complimentary display table at the Annual Meeting ($500 value - Discount on additional tables)
- Four (4) registration packages for the ARES Annual Meeting ($3000 value)
- Special breakfast with ARES officers, directors, and ARES Foundation Fellows at the Annual Meeting
- One full-page advertisement in the Journal of Real Estate Portfolio Management each year for all issues ($1000 value)
- Opportunity to co-sponsor a special session at the ARES Annual Meeting
- Complimentary research consultation with ARES experts on topic of choice
- May be appointed to ARES Board of Directors for five-year term as Industry Representative
Session Highlight

CONFERENCE SESSION HIGHLIGHT
SESSION 3 - THURSDAY, NOV 16 - 4PM
TECHNOLOGY APPLICATIONS IN REAL ESTATE PEDAGOGY
PANELIST SPOTLIGHT: ROBIN BARONE, NYU STERN

Billions in funding and thousands of very smart persons are currently working to change the future of real estate. This robust activity, Prop-Tech 2.0, will be disruptive. Thought leaders in education and research respond this fall with sweeping insight.

Robin Barone, NYU scholar and entrepreneur, will take part in the discussion on Thursday afternoon in Phoenix.

Robin Barone is an educator, writer, and entrepreneur who teaches at NYU. During her career, Barone has participated in equity and debt transactions in over 40 states. Her previous roles were at Freddie Mac, CMS, SL Green, RAIT, and CIT. Bringing significant experience to the classroom, she is a living exemplar of ARES motto: Research into Practice.

Barone helped develop numerous accelerators such as Shadow Ventures (2023), US Venture Sustainability Accelerator (2023), Pi-Labs Growth Program (2023), and REACH UK (2022). Barone founded the networking group “PropTech for Real Estate Professionals” where innovation is introduced to an exclusive community of leaders in the real estate industry.

She earned her B.A. in Mathematics & Urban Studies from the University of Pennsylvania, a M.S. in Real Estate from NYU’s Shack School of Real Estate, and a M.B.A. from INSEAD.
CONFERENCE SESSION HIGHLIGHT
SESSION 3 - THURSDAY, NOV 16 - 4PM
TECHNOLOGY APPLICATIONS IN REAL ESTATE PEDAGOGY
SPEAKER SPOTLIGHT: STEVE HOOD, COSTAR GROUP - STR

CoStar SHARE Center and Real Estate Analytics Certification Update - Learn more about CoStar’s program to support universities: data for research, online subscriptions, and training resources. Also obtain an introduction to the new CoStar Real Estate Analytics (CREA) student certification, currently being piloted by schools around the world.

Steve is Senior Vice President of Research for STR.
He has been with STR for 27 years and is the Founding Director of the SHARE Center, STR and CoStar’s program to support hospitality, tourism, and real estate education with over 1,000 schools involved from over 80 countries. The SHARE Center provides hotel and real estate data for research and for use in the classroom as well as related resources including student certifications (CHIA, obtained by over 40K; CAHTA, RMC, and CREA), training programs, and student competitions.

Steve serves on advisory boards and guest lectures for leading international hotel, tourism and real estate schools and has received several awards for his commitment to hospitality education.
Technologies, specifically Virtual reality (VR) and artificial intelligence (AI), have and will change the real estate industry and education. The vigorous debate around the goals of technology use in real estate, including its risks and benefits, cannot be ignored. Leading experts at Dreamscape will share their insights and invite you to experience the future firsthand.

Real estate and technology topics:
- VR real estate tours
- Virtual staging
- Visualization applications
- AI powered investments
- and more!

*DE is a 20min group activity. Dreamscape Learn Session/class is on Friday at 1:30pm
Fall 2023 Message from the Director of Publications

Kimberly Goodwin, University of Southern Mississippi

The last year has been a great time for the ARES publications. All of the journals have brought on new editorial teams in the past couple of years, and those editors are bringing a lot of energy and passion into these publications. If you review the journal highlights in this newsletter, you will see that the ARES journals are getting more global exposure, increasing submissions, and increasing article downloads. We are working with Taylor and Francis to get the journals included in more indexing systems and to increase quantitative metrics. So, I expect that you will continue to see these journals improve over the next 5-10 years. In addition, Routledge will be publishing several new books through the ARES publishing partnership in the next year. ARES continues to increase the publishing outlets for its members and serve the mission of knowledge leadership in real estate.

ARES Journal Report Highlights

**Journal of Real Estate Research**
- JRER partnered with MIT to present a 2023 Summer Research Symposium.
- Submissions to the journal increased 30% in 2022.
- JRER had an impact factor of 1.825 in 2022.

**Journal of Real Estate Portfolio Management**
- Article downloads increased 23% in 2022.
- JREPM's CiteScore for 2022 was 1.8, and estimates have been increasing for the past three years.

**Journal of Housing Research**
- Submissions to the journal increased 48% in 2022.
- JHR is publishing articles with high levels of public impact. In 2022, there were two articles with very high Altmetrics scores for social media mentions.

**Journal of Sustainable Real Estate**
- Article downloads increased 9% in 2022.
- Submissions to the journal doubled in 2022.

**Journal of Real Estate Literature**
- Submissions to the journal increased 52% in 2022.
- The journal acceptance rate in 2022 decreased to 23%.
- JREL welcomed a new editor team in 2023 with a change in scope to focus on emerging issues in real estate and technology.

**Journal of Real Estate Practice and Education**
- Article downloads increased 70% in 2022.
- The most downloaded article in JREPE last year has almost 7,000 downloads. Publishing in an open access journal definitely increases audience reach for your research!

Don’t forget that ARES Members get to publish one FREE open access article per year in the Journal of Real Estate Practice and Education or the Journal of Sustainable Real Estate. Open access fees for the other ARES journals are discounted for members. The annual member code is sent with your membership renewal email and is available in the members area of the ARES website.
Industry Liaison and Meeting Sponsorship Report

By: Will McIntosh, Director of Industry Liaison, Affinius Capital

The second in-person meeting of the Industry Advisory Council (IAC) took place in San Antonio at the ARES 2023 Annual Meeting. A small but vocal group of IAC members and prospects were able to attend. The meeting was folded into the Critical Issues Seminar where they were able to learn more about ARES and its objectives and engage in the discussion around numerous presentations.

Based on conversations with members, the IAC are interested in a number of research topics such as: choosing an exit cap rate and NOI growth for investment modeling; real estate valuations and the valuation process; the impact of rising insurance costs and their estimation; single-family investment funds—their performance, and risks; analyzing the effectiveness of risk measures for commercial mortgage lending; the impact of rising construction costs and energy prices on commercial real estate; the effectiveness of economic versus geographic diversification; liquidity premiums for real estate; and the risk profile from ground leases. These are examples of topics for which they would be willing to provide some sort of research support. Other topics of interest include: the global economy; the future of office; the housing shortage; AI and its impact on real estate; the labor market; population migration; interest rates and inflation; supply chain and onshoring; the pricing reset; debt and distress, and infrastructure.

The IAC will be having a virtual meeting this Fall to update the membership on ARES, discuss industry issues, and plan for an in-person meeting during the 2024 ARES Annual Meeting in Orlando. We will be adding members to the IAC so that we can increase the numbers and support and include current and past leaders from the real estate professional organizations, company leaders from the various real estate industry professions, leaders from the investment community (including high-net-worth and family offices), and leaders from the real estate-related government agencies.

Critical Issues Seminar and Meeting Sponsorships

By: Steve Pyhrr, Director of Development, SynerMark Properties and Will McIntosh, Director of Industry Liaison, Affinius Capital

Our Critical Issues Seminar, the opening session of the 39th ARES Annual Meeting in San Antonio on March 29, 2023, was a tremendous success. We had over 150 individuals from industry, academia, and students from the University of Texas San Antonio (UTSA) attend the afternoon seminar. We covered three topics in three sequential panel sessions – (1) Economic and Demographic Trends and Cycles, (2) Debt and Equity Financing Availability and Structures, and (3) Investment and Development Strategies Going Forward.

Our Moderators and Panelists included:

Steve Hood, VP of Research, STR and CoStar Group
Christine Cooper, Ph.D., Managing Director and Senior Economist, CoStar Group
Glenn R. Mueller, Ph.D., University of Denver, RE Cycle Monitor and Forecast
Chris Suttle, Executive Director, Capital Markets, USAA/Affinius Capital
Derek Stokes, Cofounder, Trinity Real Estate Finance
Matteo Pacifici, Principal, Trammell Crow Company
Ben Christian, Managing Director/Portfolio Manager, USAA/Affinius Capital
Carington Brown, Managing Director/Office Development, USAA/Affinius Capital

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At the end of the Seminar, Dr. Tony Ciochetti, ARES member and Director of the Real Estate Finance and Development Program at UTSA made welcoming remarks to the meeting participants and had San Antonio city and civic leaders discuss rapid growth and development in San Antonio, and the Dean of the Business School, UTSA, discussed the relevance of the UTSA real estate program in the State of Texas.

We were very fortunate to have great Sponsorships for the Seminar and for our evening Receptions on Wednesday, Thursday, and Friday. Those sponsors included the University of Texas at San Antonio Founder’s Council, USAA Real Estate (renamed Affinius Capital at the end of March), the Appraisal Institute (AI), Building Owners and Managers Association (BOMA), and the Institute of Real Estate Management (IREM). The exclusive sponsor for the Gala Reception on Friday evening was the CoStar Group, held in the main courtyard of the Alamo, with entertainment from the Texas Country and Western Band, headed up by the Grammy Award winning singer Mela Sarajane Dailey. The weather was perfect and over 300 people had the opportunity to learn how to two-step and line dance.

The Critical Issues Seminar committee is already working on an exciting program for our 40th anniversary Annual Meeting in Orlando. If you would be interested in working with us on the program or sponsorships, please contact Steve Pyhrr at (512) 470-1129, or spyhrr@synermarkprop.com.

The James R. Webb American Real Estate Society Foundation has had a great year. As detailed in Jeremy Gabe’s column we welcomed several doctoral students at the annual conference. The students did a terrific job presenting their work and we are working to get them involved with ARES and the other sister societies upon graduation. At this point in time the doctoral program does not have individual recipients for the various gifts provided by our donors, but we are grateful to Glenn R. & Jan H. Mueller, Theron R. & Susan L. Nelson, Lucy, Youguo, Michelle and Mia Liang, Michael J. and Vicky L. Seiler, Daniel Kohlhepp and the Department of Finance, Texas Christian University, TCU. They have all given a minimum of $10,000 to endow the doctoral student program at ARES. We are also grateful for the Fellows and Benefactors who give annually to sustain the program.

As detailed in the Spring newsletter, we also supported four international scholars at the ARES conference:

Dr. Kola Akinsomi of the University of the Witwatersrand in South Africa and Catherine Karuki of the University of Nairobi received the Arthur L., Helen Beckett, Arthur L. Schwartz, Jr., & Susan Schwartz Twiggs travel support scholarships.

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Continued from last page...

Mr. Kunle Awolaja and Dr. Oluwaseun Ajayi were selected as the recipients of the Michael, Ryan, and Evan Seiler travel support scholarships.

We are extremely grateful to these ARES members for sponsoring this program. They each gave at least a $25,000 contribution to endow an International Scholar Sponsorship which provides travel funding for a scholar from an emerging market to present his/her research at the ARES conference. Individuals who endow a Sponsorship are Lifetime Fellows and are invited to offer their views on the direction of the Foundation at the annual Foundation Board of Trustees Meeting. You will find information about the foundation giving levels and a list of the donors here.

We again have a bit of turnover as our former Treasurer has resigned to take on added responsibilities at his day job as Provost and Executive Vice President at Mississippi College. Well done, Mike. We wish you the best in this new adventure. Leading the ARES Board and serving as our Treasurer will probably feel like a cake walk now!! I was particularly grateful to have Mike as a mentor and guide as I transitioned into the role as Chair of the Foundation. He always provided sound counsel and reasoning for decisions in his very calm and good-natured style. Justin Benefield has graciously stepped up to take over the reins and we are very excited to add him to the team. He also brings a wonderful leadership and team spirit vibe, and we are very fortunate that he was willing to take on this very important role for the Foundation.

As detailed elsewhere in this newsletter, Drew Sandford, our Director of Development, passed away suddenly a few weeks ago. He was a great member of our team, and we will miss him. Please stay tuned as we work to not only find his replacement but also celebrate the joy he brought to so many of us as he was a very engaging, kind and thoughtful colleague. Please say a prayer for all his family, friends, colleagues and students who will miss him greatly.

This year we say goodbye to Bill Hardin as he has fulfilled his six-year term on the Board of Trustees. Thank you, Bill, for all you have done for ARES and the ARES Foundation. Membership of the Foundation Board can be found here. We also have a dedicated group of past Presidents that sit on our investment committee including our Emeritus Trustees Art Schwartz and Chris Manning. This year we decided to form two additional committees, a fundraising committee that will be chaired by Glenn Mueller and a committee to help create policy and review applications for our international scholar program that will be led by Karen Gibler.

This is also a good time to recognize Glenn Mueller for his work on raising the profile of the Fellows at the annual meeting in San Antonio. All current Fellows on our list received a beautiful blue polo shirt to raise awareness of this important group and remind our members of its mission. Many wore them proudly, so if you look closely at the pictures, you will know who is already supporting the Foundation. Want a shirt? Give a gift to the Foundation today and come to the meeting in Orlando to get yours. I am sure they will become collector’s items.

The overarching mission of the Foundation is to raise awareness for real estate education and research and to support the efforts of ARES. Basically, the James R. Webb ARES Foundation raises money and turns around and invests that money in real estate teachers and researchers to build and enhance the future of ARES as an organization. Our biggest role in the last decade has been to provide financial support for doctoral student travel to attend the annual ARES conference and participate in the doctoral symposium. In addition, we invest in the global community of real estate researchers and educators through supporting international exchanges and collaborations.

We believe strongly that young scholars are the future of ARES so we want to bring them to the conferences so they can experience firsthand what our programming is all about and all the various things we do to elevate the quality of real estate education and research around the world. We have recently started to support best paper awards for doctoral students and others. Today’s doctoral students represent tomorrow’s real estate thought leaders. Many of these students have limited resources, particularly during today’s economically challenging times for many universities, and by welcoming them into the ARES family we hope to establish ties and relationships that will be sustained and grow throughout their career. It wasn’t that long ago when someone invested in each of us, and now we challenge each of you to return the favor.

Please consider contributing to help support our important activities by becoming a Foundation Fellow. It only costs $250 per year and helps ensure we can support next year’s students. Already a Fellow? We challenge you to step up and increase your support. Why not step up your giving...
ARES NEWS

ARES Program Leadership Conference and Symposium

POST AN OPEN POSITION
ARES is pleased to provide its members a source for information on academic and industry research-focused position openings.

This site is designed exclusively for Position Openings that require a terminal degree in the field and/or are research intensive requiring a Ph.D or similar experience.

RESOURCES FOR JOB SEEKERS
The ARES Career Center has recently added resources and tools to help candidates who are seeking employment in both academic and industry research positions.

FUNDING OPPORTUNITIES
Visit the ARES Career Center to access various links to research and academic funding opportunities.

POST A RESUME
Real estate academic and industry-research job seekers may post their resumes/vitaeas on the Career Center site by contacting ARES Career Center Co-Chair Dr. Margot Weinstein. ARES members should send their resume or CV in MS word file and include in the subject heading in your e-mail.

The ARES Career Center encourages Ph.D.s, Ph.D. students, and other real estate research-oriented job seekers with at least a masters degree and ten years experience in real estate analysis and research to post their qualifications on this ARES jobs website.

The materials will be posted free of charge to ARES members and student members. The listings will remain on the site from the date received until June 1st of the following year.

Career Center Co-Chairs

Margot Weinstein
Co-Chair, Career Development Committee
CEO, MW Leadership Consultants LLC
DrMargot@DrMargotweinstein.com

Jessica Taylor
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Director, DiLella Center for Real Estate
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aresnet.org/CareerCenter
ARES 2022-2023 COMMITTEES

All ARES members are encouraged to contact a Committee Chair to discuss their possible participation. This is a great way to contribute to the organization, become more familiar with our members and leadership, and/or move up the leadership ladder of the Society. We welcome your active participation in any capacity.

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(ANNUAL MEETING)

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Message from the Program Chair

By: Alan Tidwell, Ph.D., MAI, Associate Professor of Finance and Alabama Association of Realtors Chair of Real Estate, Director of the Real Estate Program at the Culverhouse College of Business, the University of Alabama, and Associate Editor of the Journal of Portfolio Management

American Real Estate Society 40th Annual Meeting

- Dates: March 20 – March 23, 2024
- Location: Hyatt Regency Grand Cypress Resort, Orlando, Florida
- Accommodations: We have arranged special conference rates at the Hyatt Regency Grand Cypress Resort, Orlando, Florida
- Conference Website: https://www.ares.org/page/AnnConf

Dear ARES members:

Greetings from the University of Alabama! It is my pleasure to chair the upcoming 40th Annual Spring Conference, and I extend a warm welcome to each of you. As the Program Chair, I am committed to ensuring that this event is both academically enriching and enjoyable for all attendees. Our conference will continue the American Real Estate Society’s legacy of uniting a diverse community of real estate researchers and practitioners from various countries and academic backgrounds... all coming together to exchange insights, share innovative research, and collectively advance the knowledge base in the real estate domain.

We invite you to contribute to the success of our conference by submitting your research papers, posters, and case studies. The Call for Papers is now open, and the submission deadline is November 30, 2023. Please visit our conference website [www.ares.org/page/AnnConf] for more information on submission guidelines and important dates.

Doctoral students are encouraged to attend. Travel support is provided by the James R. Webb ARES Foundation and additional room discounts are offered. To register for this wonderful opportunity to interact with both fellow doctoral candidates and future colleagues, please contact the Doctoral Seminar Director, Dr. Jeremy Gabe (jgabe@sandiego.edu).

Our conference destination this year is the vibrant city of Orlando, Florida, one of the top tourist destinations in the United States known for its diverse array of attractions, entertainment, and natural beauty, making this conference a memorable experience both academically and culturally. Orlando International Airport (MCO) is the primary airport serving Orlando, Florida, and it is one of the busiest airports in the United States making it easy for visitors to access the city from around the world. Below, you’ll find some enjoyable outings and dining information to enhance your stay in Orlando, FL.

Cultural Attractions: Orlando has a vibrant cultural scene with museums, theaters, and art galleries. The Orlando Science Center, Dr. Phillips Center for the Performing Arts, and the Charles Hosmer Morse Museum of American Art are just a few examples of cultural attractions in the city.

Entertainment: Orlando is a family-friendly destination with numerous attractions and activities catering to a wide range of ages and is home to a diverse set of theme parks offering thrilling rides, immersive experiences, and entertainment for visitors of all ages.

Natural Beauty: The area is famous for its lush landscapes, tranquil lakes, and gorgeous gardens. Relaxation and outdoor enjoyment are available in Lake Eola Park and Harry P. Leu Gardens, and at the numerous world-class golf courses.

Diverse Dining: Orlando offers a diverse culinary scene. You can enjoy international dishes, fine dining, or casual American fare. Popular dining locations include Disney Springs and Restaurant Row.

We invite you to our annual conference and look forward to your valuable contributions and an enriching conference experience.

Registration

Paper Submissions

Hotel Reservations (discounted rate)

Alan Tidwell, Ph.D., MAI
Program Chair
40th Annual Spring Conference
The University of Alabama
conference@aresnet.org
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<thead>
<tr>
<th>MEMBERSHIP</th>
<th>PRINT MEDIA</th>
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- REGENT (6 memberships included) ☐ $3,000
- PRESIDENT’S COUNCIL (8 memberships included) ☐ $6,000

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- ☐ Current Membership Dues x 20

### 2023 ANNUAL MEETING REGISTRATION

*IF YOU WOULD LIKE TO REGISTER AS A NON-MEMBER PLEASE ADD $100

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<th>REGISTRATION</th>
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Any family member or friend who wishes to attend the meeting with a registered participant and does not fall within the real estate academic/professional categories may register for the companion rate of $140. Companions will receive a guest badge and may attend all conference sessions, meals, and social functions.

Members of IRES Organizations may register without being an ARES Member. Please indicate:

- ☐ ERES
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