ASA CHICAGO

BPI SCHEDULE

The BPI (Business Practice Interchange) is your opportunity to gather pertinent information before you submit any bid, potentially saving your firm thousands of dollars annually.

- **Wednesday, October 16, 2019** from 8 - 9 AM at the ASA Chicago Office
- **Tuesday, November 5, 2019** from 3:30 - 4:30 PM at the ASA Chicago Office
- **Tuesday, December 3, 2019** from 3:30 - 4:30 PM at the ASA Chicago Office
- **Wednesday, January 15, 2020** from 8 - 9 AM at the ASA Chicago Office
- **Wednesday, April 15, 2020** from 8:15 - 9:15 AM, location TBD after Safety Awards
- **Tuesday, June 9, 2020** from 5 - 6 PM, location TBD before the Annual Leadership Mtg

**Call for "Pre-Game Talk" Speakers**

Have something valuable to share?

- If you’d like to provide a 3-5 minute talk at the start of a BPI, contact the ASA Chicago office for availability *(members only!)*

- These BPI "Pre-Game Talks" can address a variety of topics relevant to commercial level subcontractor companies, such as: OSHA updates, current industry trends, legislative updates, and more!
The BPI, typically preceding select ASA Chicago dinner meetings, is your opportunity to gather pertinent information before you submit any bid, possibly saving your firm thousands of dollars annually.

- Find out who is paying, who is not and why
- Learn about the business reputation and practices of general contractors, home builders, owners, and projects directly from those who do business with them, the members of ASA Chicago
- Learn about payment practices, contract adherence, change order procedures, job-site practices, back order methods, retainage policy, credit reliability, liens and claims previously filed
- Gather members-only information on your customers, vendors and others who may impact your business
- Evaluate and reassess the ways, means and methods in which we all do business so that you may plan accordingly
- Use this open forum as your best tool to select business partners

STOP BIDDING IN THE DARK
To obtain more information, call ASA Chicago (847-827-8336)

BUSINESS PRACTICE INTERCHANGE

Firm ____________________________________________
Location __________________________________________
Job Site ____________________________________________
Position ____________________________________________
Contact name(s) __________________________________ Position ___________________
Your Question ____________________________________

☐ General Contractor  ☐ Owner/Developer  ☐ Home Builder  ☐ Commercial
☐ Public Works  ☐ Industrial  ☐ Government