

ASAPA Spring Conference

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Martina Frost, PA-C

What's all the fuss about?

- Clinical, legal and economic implications
- Max reimbursement versus fraud
 - Large fines for fraud even if unintentional
 - Providers ‘overcode’ because of ambiguity/interpretation of guidelines/rules
 - Providers ‘undercode’ out of fear, poor training, poor understanding of guidelines/rules
 - Financial loss to practice/provider

What payors look at – “Red Flags”

- Nearly every encounter coded at equal complexity (especially high complexity)
- Inadequate documentation to back up coding
- Coding for service never performed or duplicate coding
- Incorrect date or place of service on claim
- hospital records not supporting necessity of hospitalization
- Lack of physician order for diagnostic test
- Lack of justification of clinical necessity of test/lab
- Meeting incident-to rules

Carolyn Buppert, NP, JD, Medscape article 754651

Purpose of Documentation

- Running record of pt's care
- Assist clinicians who follow in performing subsequent care
- Show that the service was medically necessary
- Justify billing the service at the level billed
- Demonstrate that the standard of care was met, if needed, to defend against an action for malpractice

Codes, Codes, Codes

- CPT (Current Procedural Terminology) Codes (established by AMA)
 - Identifies services rendered – “what I did”
- ICD-10 (International Classification of Diseases) Codes (Established by WHO)
 - Identifies diagnosis on claims – ‘why I did it’
- E/M (Evaluation/Management) Codes (established by Medicare/Congress)
 - Standard documentation guidelines for billing – “I can prove it”

ICD-10 Codes

- Introduced in 1994 and used all over the world (USA last country to adopt in Oct 2015)
- Used for reporting diagnoses, morbidity and other health data
 - ICD-10: 160,000 codes – alphanumeric (ICD-9 had only 17,000 – numeric only)
- Proper coding = less denials

ICD-10

- Code to highest level of specificity
 - Acuity
 - Severity
 - Stage or type
 - Site
 - Morphology (eg. Neoplasm)
 - Etiology/underlying disease
 - Laterality
 - Associated diagnoses/conditions/sequela
- Avoid use of symptom as diagnosis
 - Link cause and effect

ICD-10 Examples of Specificity

- Cardiac:
 - Acute systolic HF, acute on chronic diastolic HF
- Pulmonary:
 - Acute hypoxic respiratory failure
 - PNA due to possible aspiration
- Neurologic:
 - Acute right middle cerebral artery CVA
 - Right-sided hemiplegia with right dominance
- Renal:
 - AKI on CKD Stage 3
- Orthopedics:
 - Non-displaced fx of right radial styloid process

AIR Bitten By Turtle (H00 - W99.21X0)

Crushed by nonvenomous snake?

Knitting accident? (ICD-9) E012.0

Habitual Mouth Breathing ICD-10 CODE R06.5

The D-10

Y92.241 HURT AT THE LIBRARY

LAND

There's a code for that! (ICD-9) E012.0

perforial bite of Unspecified Part of Neck

E/M Codes

- Subset of CPT codes
- Should reflect work that was done
- Be supported by documentation
 - Content, not volume
- Reflect care that is reasonable and necessary
 - compliant with standards of good medical practice
- Medical necessity is the over-arching determinant of what code is used

E/M Codes

- Determined by
 - Type of service
 - Initial visit, consultation, existing patient, etc
 - Site of service
 - Inpatient, outpatient, nursing home, etc
 - Level of service
 - Either: History, exam and medical decision making
 - Documenting 'by elements'
 - Or: Time spent in counseling and coordination of care
 - Documenting 'by time'

Three Key Components

- Level of service based on complexity of:
 - Extent of patient history
 - Problem-focused, expanded problem-focused, detailed, comprehensive
 - Extent of physical exam
 - Problem-focused, expanded problem-focused, detailed, comprehensive
 - Complexity of decision making
 - straightforward, low complexity, moderate complexity, high complexity

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Three Key Components

- Type of service determines how many components need to be included
 - For new patients, need all three components
 - For established patients, need only two components
- My recommendation:
 - *Medical decision-making* should always be one of the needed components

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Evaluation/Management Coding

- E/M Codes: 99201–99499
 - (99201–99215) Office/other outpatient services (most commonly used)
 - (99217–99220) Hospital observation services
 - (99221–99239) Hospital inpatient services
 - (99241–99255) Emergency department services
 - (99291–99292) Critical care services
 - (99304–99318) Nursing facility services
 - (99341–99350) Home health services
 - (99374–99380) Care plan oversight services
 - (99381–99429) Preventive medicine services
 - (99441–99444) Non-face-to-face physician services
 - ... (There are more) ...

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99201–99215

Office/other outpatient services

- 99201 – 99205
 - New pt office or other outpatient services
 - New: not seen by any provider within same practice for 3 years
- 99211 – 99215
 - Established pt office or other outpatient services
- 99214 most commonly billed code with 99213 being close second

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2 Sets of Guidelines

- 1995 versus 1997
 - both still in used and you have a choice
- But – cannot ‘mix and match’ within same note
- They differ mainly in the exam
 - 1997 guidelines less ambiguous/more rigid
 - Modern EMR systems may help as templates can be adapted for which guideline a provider prefers
- They don’t dictate the format of your documentation, just the content

Documentation Format

- No prescribed format
 - Just need to have all elements required for coding level
 - Content over volume
- Still need to document to shows standard of care, no matter what E/M code rules require
 - In case of litigation or board investigation, your documentation will be best confirmation of ‘what happened’
- “Audit yourself before someone else does”

99211 - 99215 Established Office Visits

E/M Code	History	Physical Exam	Medical Decision Making	Time
99211	None required	None required	None required	5 min
99212	Problem focused	Problem focused	Straight forward	10 min
99213	Expanded problem focused	Expanded problem focused	Low	15 min
99214	Detailed	Detailed	Moderate	25 min
99215	Comprehensive	Comprehensive	High	40 min

only 2 of 3 elements are needed for established patients

[illegible]

A word about 99211

- Should NOT used by physicians/PAs/NPs
 - ‘nursing visit’
 - does not require presence of physician or any medical decision-making
 - presenting problems minimal
 - Require ‘supporting’ documentation but no specific requirements for Hx, PE, decision making
 - Used for things like
 - BP check, suture removal, dressing changes, allergy injections with observation by a nurse, peak flow meter instruction

Coding “Backwards”

- Instead of thinking
 - History -> Exam -> Medical Decision-making
- Think
 - Medical Decision-making -> history and/or exam
- Presenting problem -> logical beginning
 - Use as tentative code selection and mold your history/exam documentation based on presenting problem
 - Medical decision making permeates what you do and shapes visit and exam

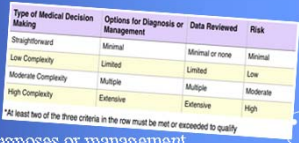
Medical Decision-Making

Type of Medical Decision Making	Options for Diagnosis or Management	Data Reviewed	Risk
Straightforward	Minimal	Minimal or none	Minimal
Low Complexity	Limited	Limited	Low
Moderate Complexity	Multiple	Multiple	Moderate
High Complexity	Extensive	Extensive	High

*At least two of the three criteria in the row must be met or exceeded to qualify

Think of this as ‘presenting problem’

- ‘Presenting Problem’
 - Number of possible diagnoses or management options to be considered
- Data
 - Amount and/or complexity of diagnostic tests, medical records and other info that must be obtained or analyzed to make a diagnosis
- Risk
 - Risk of complications and/or comorbidities associated w/patient’s presenting problem and possible management options.



Dx or Mgt Options – Presenting Problem(s)

- Diagnosis
 - Minor or self-limited, established or new
 - e.,g. already-diagnosed problem improved/ well-controlled/resolved versus new diagnosis with uncertain outcome/requiring further workup
- Document:
 - Number of problems you are dealing with
 - Uncertainty about diagnosis
 - Number of management options you have and why/what you ordered

How to determine level of management options

Table A. Number of Diagnoses or Management Options

A	B x C = D		
Problem(s) Status	Number	Points	Result
Self-limited or minor (stable, improved or worsening)	Max = 2	1	
Established problem (to examiner); stable, improved		1	
Established problem (to examiner); worsening		2	
New problem (to examiner); no additional work-up planned	Max = 1	3	
New problem (to examiner); additional work-up planned		4	
		TOTAL	

Type of Medical Decision Making	Options for Diagnosis or Management	Data Reviewed	Risk
Straightforward	Minimal	Minimal or none	Minimal
Low Complexity	Limited	Limited	Low
Moderate Complexity	Multiple	Multiple	Moderate
High Complexity	Extensive	Extensive	High

*At least two of the three criteria in the row must be met or exceeded to qualify

Data

- Information gathered from sources other than history and physical
 - Lab, imaging, other diagnostic studies, old records ...
- Document:
 - Test/lab reviewed, summarize results
 - Decision to request outside/old records
 - Review of records and summarize findings
 - History obtained from persons other than patient
 - Personal/direct visualization or independent interpretation of tests

How to determine level of data

Data Reviewed	Points	Total Data Points	Amount/Complexity of Data Reviewed
Clinical laboratory tests	1	1	Minimal or None
Radiology (except cardiac cath and echo)	1	2	Limited
Medical tests (PFTs, ECG, cath and echo)	1	3	Moderate
Discuss tests with performing physician	1	≥4	Extensive
Independent review of image, tracing, specimen	2		
Decision to obtain old records	1		
Review and summation of old records	2		

- Can only get points listed, no matter how many different labs or other tests you review
- But can get 2 points for independent visualization/interpretation
- MUST document that you did so and summarize

Type of Medical Decision Making	Options for Diagnosis or Management	Data Reviewed	Risk
Straightforward	Minimal	Minimal or none	Minimal
Low Complexity	Limited	Limited	Low
Moderate Complexity	Multiple	Multiple	Moderate
High Complexity	Extensive	Extensive	High

*At least two of the three criteria in the row must be met or exceeded to qualify

Risk

- Quantification of risks of complications, morbidity and mortality
 - Considers presenting problems, diagnostic procedures and management options selected
- Document
 - Comorbidities, underlying diseases, other factors that increase risk
 - Needed surgical/invasive interventions
 - Urgency of intervention

Table C. Level of Risk

	Presenting Problem(s)	Diagnostic Procedure(s) Ordered	Type of Medical Decision Making	Options for Diagnosis or Data Required	Risk
MINIMAL	One self-limited or minor problem, eg, cold, insect bite, sinus copious	<ul style="list-style-type: none"> Ultrasonography Ultrasound, eg, echocardiography ECG/ECG ECG prep 	<ul style="list-style-type: none"> Low Complexity Low Complexity Low Complexity Low Complexity 	<ul style="list-style-type: none"> Minimal Minimal Minimal Minimal 	<ul style="list-style-type: none"> Minimal Low Low Low
LOW	<ul style="list-style-type: none"> Two or more self-limited or minor problems One stable chronic illness, eg, well-controlled hypertension, non-stroke dependent diabetes, asthma, BPH Acute uncomplicated illness or injury, eg, cystitis, allergic rhinitis, simple sprain 	<ul style="list-style-type: none"> Physiologic tests not under stress, eg, pulmonary function tests Non-cardiovascular imaging studies with contrast, eg, barium enema Superficial needle biopsies Clinical laboratory tests requiring arterial puncture Skin biopsies 	<ul style="list-style-type: none"> Low Complexity Low Complexity Low Complexity Low Complexity 	<ul style="list-style-type: none"> Minimal Minimal Minimal Minimal 	<ul style="list-style-type: none"> Low Low Low Low
MODERATE	<ul style="list-style-type: none"> One or more chronic illnesses with mild exacerbation, progression, or side effects of treatment Two or more stable chronic illnesses Undiagnosed new problem with uncertain prognosis, eg, lump in breast Acute illness with systemic symptoms, eg, pyelonephritis, pneumonia, colitis Acute complicated injury, eg, head injury with brief loss of consciousness 	<ul style="list-style-type: none"> Physiologic tests under stress, eg, cardiac stress test, fetal contraction stress test Diagnostic endoscopies with no identified risk factors Deep needle or incisional biopsy Cardiovascular imaging studies with contrast and no identified risk factors, eg, arteriogram, cardiac catheterization Chest fluid from body cavity, eg, lumbar puncture, thoracentesis, culdocentesis 	<ul style="list-style-type: none"> Low Complexity Low Complexity Low Complexity Low Complexity Low Complexity 	<ul style="list-style-type: none"> Minimal Minimal Minimal Minimal Minimal 	<ul style="list-style-type: none"> Low Low Low Low Low
HIGH	<ul style="list-style-type: none"> One or more chronic illnesses with severe exacerbation, progression, or side effects of treatment Acute or chronic illness or injuries that pose a threat to life or bodily function, eg, multiple trauma, acute MI, pulmonary embolus, severe respiratory distress, progressive severe rheumatoid arthritis, psychiatric illness with potential threat to self or others, peritonitis, acute renal failure Abrupt change in neurologic status, eg, seizure, TIA, weakness, sensory loss 	<ul style="list-style-type: none"> Cardiovascular imaging studies with contrast with identified risk factors Cardiac electrophysiological tests Diagnostic endoscopies with identified risk factors Discectomy 	<ul style="list-style-type: none"> High Complexity High Complexity High Complexity High Complexity 	<ul style="list-style-type: none"> Minimal Minimal Minimal Minimal 	<ul style="list-style-type: none"> High High High High

Medical Necessity

- Medical decision-making helps convey medical necessity
 - While only 2 of 3 elements (history, exam, decision-making) are needed for any established visit E/M code, don't document high-level history and high-level exam for minor problem
 - Always use medical decision-making as one of your 3 elements and you lessen chances of denials or audits

How to determine level of Medical Decision-Making

Type of Medical Decision Making	Options for Diagnosis or Management	Data Reviewed	Risk
Straightforward	Minimal	Minimal or none	Minimal
Low Complexity	Limited	Limited	Low
Moderate Complexity	Multiple	Multiple	Moderate
High Complexity	Extensive	Extensive	High

*At least two of the three criteria in the row must be met or exceeded to qualify

Figure 2. Determining Medical Decision Making Level

Draw a line down any column with 2 or 3 circles to identify the type of decision making in that column. Otherwise, draw a line down the column with the 2nd circle from the left

Table A	Number of Diagnoses or Management Options	<1 Minimal	2 Limited	3 Multiple	> 4 Extensive
Table B	Amount & Complexity of Data	<1 Minimal or Low	2 Limited	3 Multiple	> 4 Extensive
Table C	Highest Risk	Minimal	Low	Moderate	High
Type of Decision Making		Straightforward	Low Complexity	Moderate Complexity	High Complexity

Remember: Managing prescription meds → mod risk!

Medical Decision Making (Complexity)

Example: Patient is seen
for hypertension, stable
on diet, diet controlled

Number of diagnoses or management options	1 point - Minimal	2 points Limited	3 points Multiple	4 points Extensive
Amount and complexity of data reviewed or order	1 point - Minimal	2 points Limited	3 points Multiple	4 points Extensive
Risk	Minimal	Low	Moderate	High
Type of medical decision-making	Straightforward	Low Complexity	Moderate Complexity	High Complexity

Final Medical Decision-Making requires 1 of 3 components met or exceeded.

DIAGNOSES/ MANAGEMENT OPTIONS	Minimal=1	Limited=2	Moderate=3	Extensive=4
TYPE OF DATA	Minimal or None	Limited=2	Moderate=3	Extensive=4
OVERALL RISK	Minimal=1	Low=2	Moderate=3	High=4

Number of diagnoses or management options	Amount and/or complexity of data to be reviewed	Risk of complications and/or morbidity or mortality	Type of decision making
Minimal	Minimal or None	Minimal	<ul style="list-style-type: none"> • Straightforward
Limited	Limited	Low	<ul style="list-style-type: none"> • Low Complexity
Multiple	Moderate	Moderate	<ul style="list-style-type: none"> • Moderate Complexity
Extensive	Extensive	High	<ul style="list-style-type: none"> • High Complexity

Elements of History

- History of Present Illness (HPI)
 - 9 elements: location, quality, severity, duration, timing, context, modifying factors, associated signs and symptoms
 - or can also comment on status of three or more chronic or inactive conditions (cannot with 1995 guidelines)
- Review of Systems (ROS)
 - 14 systems: Constitutional, Eyes, Ears/nose/mouth/throat, CV, Respiratory, GI, GU, MS, Integumentary, Neuro, Psych, Endocrine, Hem/Lymphatic, Allergic/Immunologic
- Past, family and social history (PFSH)

Elements of History

History: Level of Service	HPI	ROS	PFSH
Problem-focused	1-3 elements	Not required	Not required
Expanded problem-focused	1-3 elements	1 system	Not required
Detailed	4 or more elements	2-9 systems	1 area
Comprehensive	4 or more elements	10 or more systems	2 or more areas

- Reviewing meds/allergies considered an element of Past Medical Hx
- Ok to list pertinent positives/negatives for ROS and then have following statement
 - “All other systems reviewed and are negative”

DOCUMENTING HISTORY AT A GLANCE

The History of the Present Illness is a chronological description of the development of the patient's present illness from the first sign or symptom to the time the patient was last seen. It may include the following information:

- Location
- Onset
- Duration
- Frequency
- Character
- Course
- Associated signs and symptoms
- The status of chronic or recurrent conditions

Review of Systems

- Constitutional
- Cardiovascular
- Respiratory
- Gastrointestinal
- Genitourinary
- Hematologic
- Endocrine
- Musculoskeletal
- Neurologic
- Psychiatric
- Dermatologic
- Ophthalmologic
- Otorhinolaryngologic
- Allergic/Immunologic

Elements of Exam

Exam: Level of Service	Number of Body Areas/Organ Systems
Problem-focused	1-5 elements in one or more organ systems or body areas
Expanded problem-focused	At least 6 elements in one or more organ systems or body areas
Detailed	Includes at least 6 organ systems or body areas. For each area or system selected, documentation of at least two elements is expected. Alternately, may include documentation of at least 12 elements within two organ systems or body areas.
Comprehensive	Includes at least 9 organ systems or body areas. For each area or system selected, documentation of at least two elements is expected.

- General multi-system exam versus Single organ system exam
- Recognized Organ Systems under 1997 Guidelines
 - Constitutional (three vital signs = 1 bullet), Eyes, Ears/Nose/Mouth/Throat, Neck, Respiratory, CV, Chest, GI, GU, Lymphatic, MS, Skin, Neurologic, Psych

1997 GENERAL MULTI-SYSTEM EXAMINATION		
Body Area/System and Elements of Examination		
Problem Focused Examination: 1-5 elements identified by a bullet		
Expanded Problem Focused Examination: 6 or more elements identified by a bullet		
Detailed Examination: 2 or more elements identified by a bullet from each of 6 areas/systems; or at least 12 elements identified by a bullet		
Comprehensive Examination: 2 or more elements identified by a bullet from each of 9 areas/systems		
Constitution	• tonsils, tongue & posterior pharynx	
Neck	• Examination of neck • Examination of thyroid	
Eyes	Respiratory	
	• Assessment of respiratory effort • Percussion of chest • Palpation of chest • Auscultation of lungs	
Ears Nose Mouth Throat	Chest (breasts)	
	• Inspection of breasts • Palpation of breasts & axillae	
	Cardiovascular	
	• Palpation of heart • Auscultation of heart • Examination of • carotid arteries • abdominal arteries • femoral arteries • pedal pulses • extremities for edema &/or varicosities	
	Gastrointestinal	
	• Examination of abdomen for notation • Examination for presence or absence of hernia • Examination of anus, perineum & rectum • Obtain stool sample for occult blood test when indicated	
	Musculoskeletal	
	• Examination of gait/station • Inspection &/or palpation of digits & nails • Examination of joints/bones/muscles of 1 or more of the following 6 areas: (1) Head & Neck (2) Spine, Ribs & Pelvis (3) RUE (4) LUE (5) RLE (6) LLE The examination of the area must include: • Inspection for defects/asymmetry • Assessment of ROM – note any pain • Assessment of stability/dislocation • Assessment of muscle strength & tone	
	Skin	
	• Inspection of skin & subcutaneous tissue • Palpation of skin & subcutaneous tissue	
	Neurologic	
	• Note any cranial nerve defects • Examination of deep tendon reflexes	
	Psychiatric	
	• Description of patient's judgment Assess mental status, including: • Orientation to time/place/person • Recent & remote memory • Mood & affect	

How Do we put it all together?					
www.medicape.com					
	99211	99212	99213	99214	99215
HISTORY					
CC	N/A	Required	Required	Required	Required
HPI	N/A	1-3 elements	1-3 elements	4+ elements (or 3+ chronic diseases)?	4+ elements (or 3+ chronic diseases)?
ROS	N/A	N/A	Pertinent	2-9 systems	10+ systems
PFSH	N/A	N/A	N/A	1 element	2 elements
EXAMINATION					
1997 documentation guidelines	N/A	1-5 elements	6-11 elements	12 or more elements	Comprehensive
1995 documentation guidelines	N/A	System of complaint	2-4 systems?	5-7 systems?	8+ systems
MEDICAL DECISION MAKING					
	N/A	Straightforward	Low	Moderate	High
TIME					
Half the total must involve counseling or coordination of care					
	5 minutes	10 minutes	15 minutes	25 minutes	40 minutes
Note: Two of the three key components – history, exam and medical decision making – are required.					
Source: Fam Pract Manag © 2003 American Academy of Family Physicians					

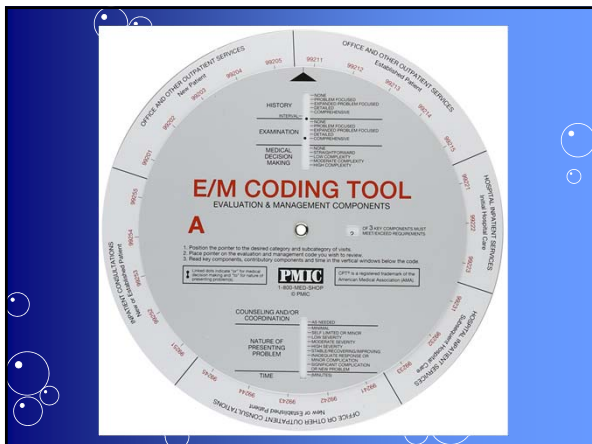
Putting it all together					
History	N/A	Problem focused	Expanded	Detailed	Comprehensive
Examination	N/A	Problem focused	Expanded	Detailed	Comprehensive
Decision-making	N/A	Straightforward	Low complexity	Moderate complexity	High complexity
Code	99211	99212	99213	99214	99215



Optimal Coder

- *Step 1:* Choose the levels of RISK and DIAGNOSES
- *Step 2:* Choose the level of complexity of Medical Decision Making (CMDM)
- *Step 3:* Choose the E/M CPT code
- *Step 4:* Document the History based on the requirements of the chosen E/M CPT code
- *Step 5:* Document the Physical Exam based on the requirements of the chosen E/M CPT code

www.optimalcoder.com



Relative Value Units (RVUs)

- Created by Medicare but used by many other healthcare organizations for reimbursement
 - determines \$ amount of reimbursement
- Adjusted by geographic cost indices multiplied by a fixed 'conversion factor' to determine dollar amount of payment
- Composed of three factors
 - Physician work (54%)
 - Practice expense (41%)
 - Malpractice expense (5%)

99213 versus 99214

99213
Decision Making (presenting problem)

- ≥ 2 Self-limited problems
- 1 Stable chronic illness
- Acute uncomplicated illness (cystitis, sprain)

Plus ...

History
HPI: 1-3 elements
ROS: Pertinent

OR

Exam
Expanded problem focused

99214
Decision Making (presenting problem)

- 1 Chronic illness with exacerbation
- ≥ 2 Chronic stable illnesses
- New problem of uncertain diagnosis
- Acute illness with systemic symptoms
- Acute complicated injury

Plus ...

History
HPI: 4 elements
ROS: 2-9 systems
WPM: 1 of 3

OR

Exam
Detailed affected area and related organ system

	New Patients 99201 - 99205	Established Patients 99211 - 99215
Level I	0.48	0.18
Level II	0.93	0.48
Level III	1.42	0.97
Level IV	2.43	1.5
Level V	3.17	2.11

99213
Decision Making (presenting problem)

- ≥ 2 Self-limited problems
- 1 Stable chronic illness
- Acute uncomplicated illness (cystitis, sprain)

Plus ...

History
HPI: 1-3 elements
ROS: Pertinent

OR

Exam
Expanded problem focused

History: Level of Service	HPI	ROS	WPM
Problem focused	1-3 elements	Not required	Not required
Expanded problem focused	1-3 elements	1 system	Not required
Detailed	4 or more elements	2-8 systems	1 area
Comprehensive	4 or more elements	10 or more systems	2 or more areas

Exam: Level of Service	Number of Body Areas/Organ Systems
Problem focused	1-4 elements in one or more organ systems or body areas
Expanded problem focused	At least 4 elements in one or more organ systems or body areas
Detailed	Includes at least 6 organ systems or body areas. For each area or system selected, documentation of at least five elements is expected. Alternatively, may include documentation of at least 12 elements within two organ systems or body areas.
Comprehensive	Includes at least 9 organ systems or body areas. For each area or system selected, documentation of at least two elements is expected.

99213

Office Visit Code	Type of History	Type of Exam	Type of Decision Making
99211	Not required	Not required	Not required
99212	Problem focused	Problem focused	Straightforward
99213	Expanded - problem focused	Expanded - problem focused	Low complexity
99214	Detailed	Detailed	Moderate complexity
99215	Comprehensive	Comprehensive	High complexity

99214

Decision Making (presenting problem)

- 1 Chronic illness with exacerbation
- > 2 Chronic stable illnesses
- New problem of uncertain diagnosis
- Acute illness with systemic symptoms
- Acute complicated injury

Plus ...

History: 4 elements
HPI: 2-9 systems
ROS: 2-9 systems
PFSH: 1 of 3

OR

Exam: Detailed (affected area and related organ system)

99214

Office Visit CPT Coding Guidelines - Established Patient

Office Visit Code	Type of History	Type of Exam	Type of Decision Making
99211	Not required	Not required	Not required
99212	Problem focused	Problem focused	Straightforward
99213	Expanded - problem focused	Expanded - problem focused	Low complexity
99214	Detailed	Detailed	Moderate complexity
99215	Comprehensive	Comprehensive	High complexity

Table 4. LEVEL OF MEDICAL DECISION MAKING

Level of Risk	Presenting Problems	Diagnostic Procedures	Management Options
Minimal	New affliction/condition	Review/obtain, develop/plan, alter existing plan, perform/obtain, alter/stop	Not change or make change
Low	2 or more new problems or 1 stable chronic illness or 1 or more chronic illnesses	Do history, physical, lab tests, imaging, studies, or consult for advice	Intensive full, or moderate reduction, or change, or stop therapy, or consult for advice
Moderate	Decrease from level of moderate or high risk to low risk or moderate risk	Do history, physical, lab tests, imaging, studies, or consult for advice	Intensive full, or moderate reduction, or change, or stop therapy, or consult for advice
High	Decrease from level of high risk to low risk or moderate risk	Do history, physical, lab tests, imaging, studies, or consult for advice	Intensive full, or moderate reduction, or change, or stop therapy, or consult for advice

www.aap.org/fpm/2008-100/p22.html

Coding based on Time

- If >50% of visit time is spent on “counseling and coordination”
- Must meet/exceed established time limits
- In office: face-to-face time
- Hospital/nursing home: floor or unit time
- Document *total* time spent and include description of the counseling/coordination of care activities

Unqualified Nurse Practitioner (NM)	Typical Total Face-to-Face Time	Unqualified Established Practitioner (NM)	Typical Total Face-to-Face Time
99211	10	99211	5
99212	20	99212	10
99213	30	99213	15
99214	40	99214	20
99215	50	99215	30

Initial Unqualified NM	Typical Total Face-to-Face Time (15-30 min)	Subsequent Unqualified NM	Typical Total Face-to-Face Time (15-30 min)
99211	10	99211	5
99212	20	99212	10
99213	30	99213	15
99214	40	99214	20
99215	50	99215	30

Hospital Care Codes

Problems/Diagnosis	Pts
Self-limited or minor (Max 2)	1
Established problem, stable	1
Established problem, worsening	2
New problem, no additional work-up planned (Max 1)	3
New problem, additional work-up planned	4

Data Reviewed	Pts
Review/order lab tests	1
Review/order x-rays	1
Review/order tests (echo, EKG, PFTs)	1
Process test results w/MD	1
Independent review of image, tracing or specimen	2
Decision to obtain old records	1
Review and summarize old records	2

Code	Prob pts	Data pts	Risk
Straightforward	< or = 1	< or = 1	min
Low complexity	2	2	low
Moderate complexity	3	3	mod
High complexity	> or = 4	> or = 4	high

- Example of Detailed Exam
- Template can be easily adapted

Vitals & Measurements
T: 96.6 °F (Tympanic) **TMIN:** 96.6 °F (Tympanic) **TMAX:** 97.0 °F (Temporal Artery) **T:** 97.3 °F **T:** Temporal (Method) **HR:** 70 (Monitored) **HR:** 126 **RR:** 20 **BP:** 135/76 **BP:** 128/99 (Cuff) **MAP:** 105 (Cuff) **SpO2:** 99% **WT:** 109.4 kg

General: well appearing 77-year-old male in no acute distress at this time, breathing comfortably and talking complete sentences
HEENT: atraumatic, eyes EOMI
Neck: no carotid bruit, no JVD
Respiratory: CTA bilaterally, no crackles, rhonchi, wheezes, good respiratory effort
Cardiovascular: RRR, normal S1 and S2, no murmurs, trace bilateral lower remedy edema
Abdomen: Soft, non-tender, non-distended, normal bowel sounds
Genitourinary: Deferred
Rectal: deferred
Musculoskeletal: moving all extremities without difficulty
Integumentary: warm, and dry, no rash
Heme/Lymph: no bruises
Neurological: AA&O x 3, grossly non-focal
Psychiatric: cooperative with normal mood, affect, and cognition

- Example of 'undercoding'
- Significant risk but documentation does not support higher level of coding

Cardiology Progress Note
 Resting quietly, remains on high flow O2 but is able to lie flat and breathing comfortably, sip initial HD session last night with removal of about 1L. Cr much improved. Hemodynamically stable. OK to proceed with CCLV this afternoon as planned with HD to follow. PT's questions answered, plan reviewed w/PA.

Vital Signs (last 24 hrs)	Last Charted
Temp Axillary	97.8 DegF (FEB 16 04:00)
Heart Rate Peripheral	80 bpm (FEB 16 06:00)
Resp Rate	21 br/min (FEB 16 06:00)
SBP	112mmHg (FEB 15 17:48)
DBP	60 mmHg (FEB 15 17:48)

Labs (last four charted values)
WBC H 12.8 (FEB 16) 10.6 (FEB 15) H 11.7 (FEB 14) H 14.9 (FEB 13)
Hgb 12.3 (FEB 16) 12.1 (FEB 15) L 11.6 (FEB 14) 12.6 (FEB 13)
Hct L 33.7 (FEB 16) L 33.8 (FEB 15) L 32.4 (FEB 14) L 36.5 (FEB 13)
Plt 238 (FEB 16) 241 (FEB 15) 220 (FEB 14) 212 (FEB 13)
Na 136 (FEB 16) 136 (FEB 15) 138 (FEB 14) 140 (FEB 13)
K L 3.1 (FEB 16) 3.5 (FEB 15) 3.9 (FEB 14) 4.4 (FEB 13)
CO2 26 (FEB 16) 23 (FEB 15) 20 (FEB 14) 20 (FEB 13)
Cl L 97 (FEB 16) 98 (FEB 15) 101 (FEB 14) 104 (FEB 13)
Cr H 2.96 (FEB 16) H 4.30 (FEB 15) H 4.18 (FEB 14) H 4.40 (FEB 13)
BUN H 81 (FEB 16) H 100 (FEB 15) H 95 (FEB 14) H 79 (FEB 13)
Glucose Random H 134 (FEB 16) H 124 (FEB 15) H 121 (FEB 14) H 128 (FEB 13)
Phos 4.0 (FEB 16) H 5.2 (FEB 15)
Ca L 8.2 (FEB 16) L 8.3 (FEB 15) L 8.3 (FEB 14) L 8.4 (FEB 13)
PTT H 43.9 (FEB 16) H 51.2 (FEB 16) H 51.3 (FEB 15) H 77.0 (FEB 15)

Telemetry
 NGR, No AFB or other arrhythmia

Incident-to Rules

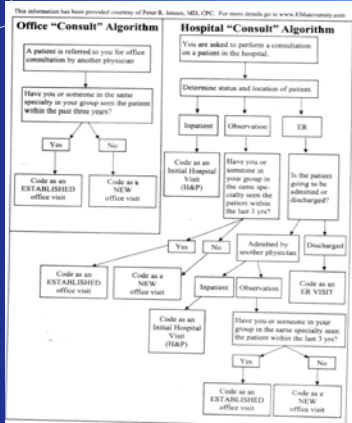
- Frequently audited service
 - Documentation must clearly show NPPA service linked to physician service
 - Physician established plan, NPPA follows it
 - NPPA must be employed/contracted by same entity as physician
 - Service must be provided under general supervision
 - Physician must be on-site during incident-to service
 - Does not need to be physician who performed initial service
 - Can only be used in office/clinic setting

Shared Billing

- Applies to E/M services only
 - Cannot use in the office/clinic, SNF, for procedures, critical care services, consultations, home visits
 - Can use for hospital-based initial and subsequent visits, ER visits, observation and discharge services
 - Physician MUST personally provide some face-to-face time with patient and MUST document what portions of E/M services he provided
 - Simply co-signing NPPA note not sufficient

Consultation codes

- Never allowed for shared or incident-to billing
- Eliminated by Medicare in 2010, but may still be used by private payors
- Although use of consultation codes eliminated, rule re: shared billing was not
 - Previous guidelines still apply
 - i.e. 'consultations' under Medicare still cannot be shared



Critical Care Services

- Critical illness or injury
 - Acute impairment of one or more vital organ systems such as there is high probability of imminent or life threatening deterioration
 - Probability of death if interventions not done immediately
 - Can be used on multiple days
 - BUT just being in ICU does not institute critical care
- Represents intensity of care > standard E/M codes

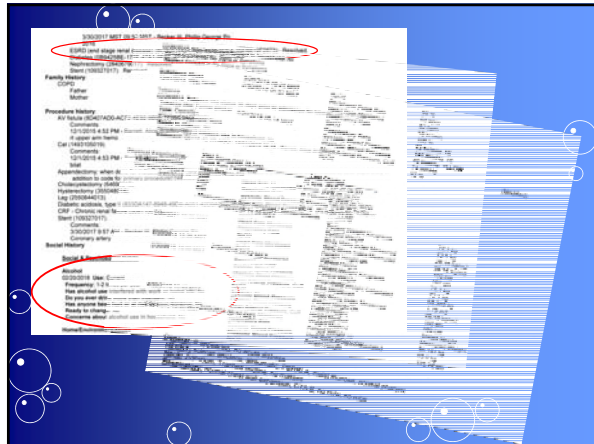
[illegible]

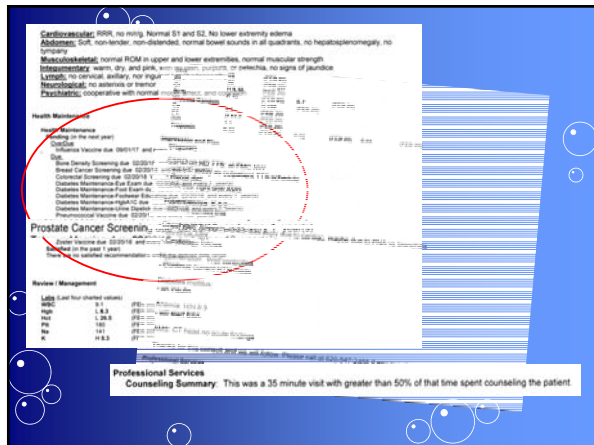
Critical Care Services

- No specific documentation requirements
 - Must convey critical nature of patient's condition and what you did about it, must show involvement of highly complex decision making
- Use wording such as
 - "Time spent includes multiple re-examinations, speaking with family, discussions with other providers, overseeing administration of multiple medications, titrating drips"
- Time-base code
 - Must be one-on-one but necessarily face-to-face not, i.e. cannot take care of another pt during same period of time
 - 1st hour = minutes 31 – 74 of care

EMR Cloning

- “Clinical plagiarism”
 - copy and paste text from other physicians’ notes documenting work that you did not perform
- Medicare defines cloning as multiple entries in a patient chart that are identical or similar to other entries in the same chart
 - Has become specific target for auditors
 - Has lead to ‘upcoding’
 - Claims have been denied





EMR Cloning

- Always document HPI based on pt's description that day
- Don't copy/carry forward whole notes, carefully review and edit whatever you do copy
- Review auto-fill and edit
- Use templates with care, review and edit them thoroughly
- Remember that *volume* of info in note does not determine *complexity* for level of billing

“Chart-must-have” Recommendations

- Document reason of visit or procedure
- Document reason that pt need hospitalization that day
- Document aspects of medical work (for coding)
- State that previously documented problem has resolved, or if not, what is being done
- Note pt’s lack of progress, document change of plan or referral

Carolyn Buppert, NP, JD Medscape article 756964

Resources

- E/M University (www.emuniversity.com)
- AAPA (www.aapa.org)
- Family Practice management (www.aafp.org)
- www.codinginstitute.com
- www.cms.gov/Outreach-and-.../eval-mgmt-serv-guide-ICN006764.pdf
- medicaleconomics.modernmedicine.com
- www.optimalcoder.com
