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Q and A with Kevin ...

What motivated you to join ASPE? How has it furthered your career?

I was inspired to join ASPE in 1988. I received a formal education in construction management in 1974 from CalPoly Pomona. While I was there Jim ApRoberts CPE with ASPE taught me my first estimating class. I estimated various building and heavy engineering projects prior to joining ASPE. What got me committed was the thought of being recognized among the contractors, subcontractors, owners, architects and engineers in the construction industry. In talking to these people, I needed to represent professionalism and ethical behavior in serving an industry I love. My vocation started early in life building a playhouse for my sister when I was four years old. I went to Don Bosco Technical Institute as an adolescent learning all the trades. I am committed to educating others all about construction.

What is the biggest challenge facing ASPE?

Marketing. The Department of Labor has registered over 115,000 construction estimators in the United States. We need to do more to increase the awareness of ASPE. The aspect of ASPE that continues to inspire me is education. We represent the best the construction industry offers. We are now working to implement estimating as a profession in university curricula. My vision is for bonding companies to recommend CPE's as risk managers. Perhaps one day there would be a CPE stamp alongside the corporate seal when submitting a bid to a government entity.

What is our responsibility as ASPE Members?

To promote professionalism, education and fellowship. A core ingredient to a successful ASPE Chapter is fellowship and fun. I recommend a "Joy of Bocce" fund raiser and a Poker Tournament once a year. These activities generate funds to your Chapter to promote all important educational events and scholarship programs.

Your advice to current and future estimators?

I think a CPE in the court of law is better equipped to answer questions as an expert witness in constructability reviews and estimating knowledge. I like Mike Carringer's comment years ago, "If you estimate a project as a CPE, be prepared to go out build it." Always remember in the beginning there is the estimate. May all your estimates be good ones.

**2018 ASPE
FELLOW AWARD
FELLOW CERTIFIED
PROFESSIONAL
ESTIMATOR**



was presented to

**Kevin Fennimore, FCPE
Chapter 55
Silicon Valley
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ASPE confers its highest award for those who have attained national recognition for their achievements in the art of construction estimating and who have made exceptional contributions to the Society.