



ATLANTA BAR ASSOCIATION

LAWYERS WHO SERVE

Sole Practitioner/Small Firm Section

October 2013

The Information Exchange

Official Publication of the Atlanta Bar Association
Sole Practitioner/Small Firm Section

Save the Date!

Mark your calendars for the following Sole Practitioner/Small Firm Section Events



Details are subject to change. Check your emails and the Atlanta Bar Association website for updates.

Sole Practitioner/Small Firm Section Breakfast

Date: Thursday, October 17, 2013 - 7:30am

Topic: Cloud Based Billing

Speaker: Nancy Duhon, *Duhon Technology Solutions, LLC*

Location: Buckhead Club

[Register Now](#)

Sole Practitioner/Small Firm Section Lunch

Date: Thursday, October 24, 2013 - 12:00pm

Topic: "Stay Solo, Partner Up or Merge: Pitfalls and Strategies for Success" Panel Discussion

Speakers: Price Williams, Kimberly Childs, Brad Groft

Location: Gordon Biersch

[Register Now](#)

Sole Practitioner/Small Firm Section Breakfast

Date: Thursday, November 21, 2013 - 7:30am

Topic: "The Tone & Tenor of Mediation"

Speaker: Rex Smith, *Henning Mediation*

Location: Buckhead Club

2013-2014 Section Board of Directors

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In This Issue

[Save the Date!](#)

Event Re-cap:

Mobile Solutions for Attorneys

Working Outside the Office via Laptop, Tablet or Smartphone

Presented at the ABA Sole Practitioner / Small Firm Section meeting at the Buckhead Club on June 20, 2013.

Industry Trends

Network 1 shared three relevant trends: laptops, handhelds (smartphones & tablets) and cloud. The smartphone of choice for attorneys is the iPhone. Blackberry's 2013 announcements are too little too late.

Cloud Clients

There are four types of cloud clients: cloudless, hybrid, private and shared. Do your due diligence before selecting any cloud solution.

[Read the entire article](#)

[View PowerPoint Presentation](#)

Transition Into Law Practice Program

This is the current listing of Georgia Beginning Lawyers who are taking the bold step of hanging out a shingle as a sole practitioner. Each Beginning Lawyer is required to comply with the Transition Into Law Practice Program ("TILPP").

Because these Beginning Lawyers are starting a new business and learning the practice of law at the same time, a one-on-one pairing with an experienced attorney who has traveled the same path could make the difference for his or her success and retention in the practice of law.

[Criminal Law](#) (PDF)

[Family Law](#) (PDF)

SPSF Section Breakfast Presentation

Law Firms as a Business:

5 Areas Small Firms Fall Short

By Justin Miller, JTM Consulting, LLC

On Thursday, September 19th Justin Miller, CEO and Founder of JTM Consulting, LLC, presented at our SP/SF Section breakfast at the Buckhead Club on running a law firm more like a business and less like a profession. He generated some valuable discussion in the room around topics such as actively listening to clients, regularly evaluating the health of the business, value pricing, innovation,

[Event Re-cap:...Mobile Solutions for Attorneys Transition Into Law Practice Program](#)

[SPSF Section Breakfast Presentation](#)

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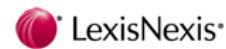


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and legal project management. Justin specializes in building more productive, more profitable solo and small practices and is based here in Atlanta.

For more information, please feel free to view his presentation via the link or by reaching out directly using his contact information below.

[Presentation Link - Law Firms as a Business: 5 Areas Small Firms Fall Short](#)