

Regular North American Manufacturer Member Dues

Regular Membership Dues are based on **Annual Global Sales** of Business (office, hospitality) and Institutional (healthcare, education) furniture. Effective June 1 2026.

Annual Global Sales of Business and Institutional Furniture	Dues Category	Annual Dues Amount (In U.S. Dollars)
Under 1 MILLION	A	\$1,400
\$1-\$5 MILLION	B	\$2,400
\$5-\$10 MILLION	C	\$3,700
\$10-\$15 MILLION	D	\$4,900
\$15-\$25 MILLION	E	\$6,500
\$25-\$50 MILLION	F	\$8,200
\$50-\$75 MILLION	G	\$10,200
\$75-\$100 MILLION	H	\$12,400
\$100-\$150 MILLION	I	\$14,850
\$150-\$200 MILLION	J	\$17,400
\$200-\$300 MILLION	K	\$20,000
\$300-\$400 MILLION	L	\$23,000
\$400-\$500 MILLION	M	\$26,500
\$500-\$625 MILLION	N	\$30,500
\$625-\$750 MILLION	O	\$35,000
\$750-\$875 MILLION	P	\$40,000
\$875 MILLION-\$1 BILLION	Q	\$45,500
\$1.0-\$1.2 BILLION	R	\$52,000
\$1.2-\$1.4 BILLION	S	\$58,000
\$1.4-\$1.6 BILLION	T	\$64,400
\$1.6-\$1.8 BILLION	U	\$71,000
\$1.8-2.0 BILLION	V	\$78,000
\$2.0-\$3.0 BILLION	W	\$85,000
Over \$3.0 BILLION	X	\$95,000

