



Dear Governor Scott,

The life sciences industry has a unique story to tell as we develop life-saving treatments. Over the past decade, Florida has built a robust life sciences industry, supporting 79,000 direct jobs with an average salary of \$73,545 across 5,476 establishments located throughout the state (Battelle, 2014 Report). Florida has established itself as a life sciences hub with significant potential for continued innovation and growth. The industry's breakthrough research is paving the way for tomorrow's discoveries and improving the health and quality of life we enjoy.

With the advancements our industry has been able to achieve, we simply cannot afford to take a step back. Florida is a national leader in this arena and with your help, we can continue to improve the lives of countless individuals across the state, nation, and world.

The growth we have experienced is largely due in part to your leadership to ensure our state has adopted a pro-business climate that allows companies to grow and succeed. Existing companies are expanding and new companies are locating to Florida. World-renowned universities, state of the art medical centers, pioneering nonprofit institutes, award-winning incubators and research parks,

innovative startups, and 10% of all biotech companies call Florida home. With this footprint, Florida has been able to recruit renowned scientists with established expertise in critical areas, such as cancer, diabetes, infectious diseases, cardiology, cell therapy, marine biotechnology, medical technology, regenerative medicine, and drug discovery.

Florida ranks in the top quintile among all states for life science employment, establishments, university R&D spends and number of patents, with nearly 4,300 patents issued to our state since 2009 (Battelle, 2014 Report). Even at the national level, Florida's growth in the number of establishments within each subsector of the bioscience industry has outpaced the average growth rate for the entire nation (Battelle, Analysis: 2002-2012).

The life sciences industry in the State of Florida has achieved significant momentum and the future is bright. Although success cannot be determined in numbers alone, the development of this sector – much like the discovery of cures – takes time. The life sciences industry needs the support and collaboration from both public and private entities to drive investment and commercialization of innovations emerging from Florida researchers and entrepreneurs.

This year, as you have a chance to review and impact the appropriations bill for 2016-17, we want to offer ourselves as an informational resource to you to better link the importance of life sciences appropriations to the broader economic success of the industry in Florida.

We ask you to make a commitment to the life sciences industry to ensure that Florida continues on a trajectory of industry development.

Sincerely,

Advanced Systems Engineering, Inc.
Aegle Therapeutics Corp
Affiliated Engineers, Inc.
Altor BioScience Corporation
Alzheimer's & Dementia Resource Center
Anavex Life Sciences
AP Professionals of Florida
ARC Surgicals Manufacturing LLC
Astellas Pharma US, Inc.
AstraZeneca Pharmaceuticals
Axium Healthcare Pharmacy, Inc.
AxoGen, Inc.
Banyan Biomarkers, Inc.
BioFlorida, Inc.
BioFront Technologies
Biolife, LLC
Biorasi, LLC
Biorep Technologies, Inc.
Biotest Pharmaceuticals Corporation
BIOTREND Chemicals, LLC
Bradenton Area Economic Development Corporation
Brilliant Biosciences
Bristol-Myers Squibb Company
Cellvana Biotechnology
Clinical & Transitional Genome Research Institute
Clinical Research Solutions, LLC
Connects Consulting
Dharma Biomedical
DPR Construction
Duane Morris, LLP
Dyadic International, Inc.
Economic Development Corporation of Sarasota County
Elder Care Advocacy of Florida
Envisioned BIOTECH Strategies

Life Science Consulting, Inc.
Lions Eye Institute for Transplant & Research
Lupin Pharmaceuticals
Lupus & Allied Diseases Association Inc.
Lupus Foundation of Florida
Mallinckrodt Pharmaceuticals
Martin Health System
MBAF CPA
Medical Innovations LLC
Meridian Bioplastics
Morphogenesis, Inc.
Nanotherapeutics, Inc.
NeuX Technologies, Inc.
Newton
Nova Southeastern University
NovaBone Products, LLC
Novak Druce Connolly Bove + Quigg LLP
Nuovo Biologics, L.L.C.
OB Medical
Oceanyx Pharmaceuticals, Inc.
Pfizer, Inc.
PhRMA
Praxair Distribution Southeast LLC
Quorum Innovations
RAPiD Genomics
Rapid Pathogen Screening, Inc.
Reviticell, Inc.
Sanford Burnham Prebys Medical Discovery Institute
Sanofi U.S.
Sedor Quality Consulting, Inc
Sensus Healthcare
SHL Pharma
Sickle Cell Disease Association of Florida
SyNRGE, LLC.
TapImmune

Enzymedica
Epilepsy Association of Central Florida
Flad Architects
Florida A&M University
Florida Hospital
Florida Institute for the Commercialization of
Public Research
Florida Osteopathic Medical Association
Florida Research Consortium
Florida State Hispanic Chamber of Commerce
Fluoxivid Diagnostics, LLC
Genentech, Inc.
Greater Fort Lauderdale Alliance
H.E.A.L.S. of the South
HDR Architecture, Inc.
HealO Medical LLC
HealthQuest Capital
Hylant
IBM Southeast Employees' Federal Credit Union
(PGA Credit Union)
Intezyne Technologies, Inc.
Johnson & Johnson Services, Inc.
Kaufman Rossin
KeyView, LLC
KynderMed
Lakewood Ranch Commercial Realty

The AIDS Alliance
The AIDS Institute
TherapeuticsMD
Torrey Pines Institute for Molecular Studies, Inc.
TransDermal Delivery Solutions Corporation
Transgenex Nanobiotech, Inc.
University of Central Florida
University of Miami
University of North Florida
University of South Florida
US Nano LLC
VaxDesign Corporation
Velocity Laboratories, LLC
Venture Forward Partners
Vigilant Biosciences, Inc.
Weiss Consulting
WIT International, LLC
Woodfield Distribution, LLC
World Precision Instruments, Inc.
Xcovery, LLC
Xhale, Inc.
Zimmer Biomet