



BIOFLORIDA

Advancing the Business of Life Sciences

Membership 2019

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ABOUT BIOFLORIDA

BioFlorida is the voice of Florida's life sciences industry, representing 6,200 establishments and research organizations in the biopharmaceuticals, medical technology, healthIT and bioagriculture sectors that collectively employ 87,000 Floridians. Members of the BioFlorida network include emerging and established life science companies, universities, research institutions, hospitals, medical centers, incubators, economic development agencies, investors and service providers.

REGIONAL CHAPTERS

BioFlorida is a statewide association with seven volunteer-led Regional Chapters designed to showcase and connect each region's unique life sciences community.

NORTHEAST CHAPTER
(Gainesville - Alachua and Jacksonville)

CENTRAL CHAPTER
(Orlando Area)

TAMPA BAY CHAPTER
(Tampa Area)

SARASOTA-BRADENTON CHAPTER
(Sarasota - Bradenton Area)

SOUTHWEST CHAPTER
(Ft. Myers - Naples)

**PALM BEACH/
TREASURE COAST CHAPTER**
(Boca Raton - Ft. Pierce)

SOUTHEAST CHAPTER
(Miami - Broward)

BENEFITS OF A BIOFLORIDA MEMBERSHIP

State & Federal Advocacy

Support legislation that ensures a favorable business climate for BioFlorida members and the industry. Join the BioFlorida Government Affairs Committee to meet key legislators and policy makers and advocate for the industry.

Statewide & Regional Events

Showcase scientific exchanges, business innovations and investor forums. More than 30 regional meetings and the statewide BioFlorida Annual Conference.

Networking & Business Development Opportunities

Leverage face-to-face meetings to connect with industry experts and colleagues to form collaborations and advance your business.

Industry News & Data

Stay in-the-know about what's happening in the state.



The BioFlorida Florida BioDatabase is a searchable resource to track the state's biopharmaceutical and biomedical technology companies including profiles and maps showing the locations for the companies listed.

Job Boards & Career Information

Search for industry related jobs, post a resume or job opening at discount prices or free dependent on your membership level.

Purchasing Discount Programs

Take advantage of discounted pricing from more than a dozen of BioFlorida's selected vendors including: Airgas; American Laboratory Trading (ALT); Aon Risk Solutions; Business Wire; Chubb; Clean Harbors; Fisher Scientific; Humboldt; Nikon Instruments; Office Depot; Scientist.com, ShareVault; UniClean; UniFirst; and UPS.

Clearinghouse

Access industry information and resources including advocacy, economic development, education and training, funding, incubators, professional organizations, research institutes, research parks and tech transfer.

BIOFLORIDA Proprietary Mailing List

Reach more than 6,000 professionals with dedicated BioPulse member news and event announcements.

Searchable Member Directory

Use the Searchable Online Member Directory to identify the right connections for your business. The Directory is a private database of BioFlorida members that allows members to search by sector and region, and provides contact information for companies listed.



BIOFLORIDA *Membership* BENEFITS & DUES

BioFlorida has **5 Levels of Membership** (Standard, Preferred, Leadership, Chairman's Circle and Premier Circle)

Benefits

LEVELS
(See the following page for the benefits and cost of the Chairman's Circle and Premier Circle)

	STANDARD	PREFERRED	LEADERSHIP
Membership for all employees in the company/organization	•	•	•
Opportunity to participate in BioFlorida Committees and Regional Chapter Leadership Teams	•	•	•
Eligible to sit on the BioFlorida Government Affairs Committee and meet with federal and state lawmakers as well as other policymakers	•	•	•
Discounted rates for BioFlorida's Professional Development Programs and webinars as well as other industry programs	•	•	•
Discounted rates for Regional Chapter Events for all employees of the company/organization	•	•	•
Discounted rates for the statewide BioFlorida Conference for all employees Oct. 20-22 at the Tampa Marriott Water Street	•	•	•
Life science industry news and events delivered to your inbox through the BioFlorida <i>BioPulse</i>	•	•	•
Access to the members-only section of the BioFlorida website, which provides full contact information of company staff and representatives	•	•	•
Company listing in the Searchable Online Member Directory	•	•	•
Cost savings for essential products and services from more than a dozen Preferred Vendors including Fisher Scientific, FedEx and Office Depot, to name a few	•	•	•
Organization-specific Social Media postings on Facebook and Twitter, and dedicated <i>BioPulse</i> e-newsletter (when applicable)	•	•	•
Complimentary Job Postings (a \$200 value per posting)		2	5
Logo and link to company scrolling on BioFlorida website		•	•
Company/organization highlighted in promotions (when applicable)		•	•
Special recognition at Regional Chapter Events (when applicable)		•	•
Special recognition at the BioFlorida Annual Conference (when applicable)		•	•
Advertising on the BioFlorida website			•
Leadership Level Member Profile on BioFlorida website			•
Invitation to sit at the VIP Table(s) at the BioFlorida Annual Conference and other regional industry events			•
Invitation to invite only VIP Reception at the BioFlorida Annual Conference			•



BIOFLORIDA *Membership* BENEFITS & DUES

MEMBERSHIP DUES *(dependent on the number of U.S. employees and category of membership)*

CORE Bioscience R&D Companies (Standard Level is NOT available for companies with >200 U.S. employees)	INSTITUTIONAL Clinics/Hospitals; Colleges/Universities	SUPPORTING Industry Product/Service Companies
Standard Start-Up \$100 (first year of membership only; in business 2 years or less; maximum 5 employees) EMPLOYEES 1 - 10 \$400 11 - 40 \$1,000 41 - 99 \$1,500 100 - 200 \$2,000 Preferred \$3,500 Leadership \$7,500 Premier Circle \$12,500 Chairman's Circle \$22,000	RESEARCH EXPENDITURES <\$40M \$1,000 >\$40M \$2,500 Preferred \$3,500 Leadership \$7,500 Premier Circle \$12,500 Chairman's Circle \$22,000	EMPLOYEES 1 \$400 2 - 10 \$1,250 > 10 \$2,000 Preferred \$3,500 Leadership \$7,500 Premier Circle \$12,500 Chairman's Circle \$22,000
Get Involved. Join Today. www.bioflorida.com		

Elite MEMBERSHIP LEVELS

**Please note Elite Membership Levels are not eligible for promotional discount offers.*

PREMIER CIRCLE \$12,500 (a value of \$14,500)

This membership level includes all of the benefits provided to Preferred Level Members and a Gold Sponsorship at the state BioFlorida Annual Conference.

CHAIRMAN'S CIRCLE \$22,000 (a value of \$24,000)

This membership level is a strong way to show your support for the life sciences industry. Membership benefits include recognition as Chairman's Circle Member, all of the benefits provided to Leadership Level Members and a Platinum Sponsorship at the state BioFlorida Annual Conference.

Join BioFlorida and help drive the growth of the life sciences industry in Florida

Juan Carlos Varela
 Chair, BioFlorida &
 Vice President, Restorative
 Therapies Group Latin
 America, Medtronic

Robert Herzog
 Vice-Chair, BioFlorida
 & Vice President,
 AdventHealth Research
 Institute

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 Government Relations Representative
www.metzlaw.com

Moore
 Agency of Record
www.themooreagency.com

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LEADERSHIP LEVEL MEMBERS

HEALTHCARE SYSTEM



www.adventhealth.com

BIOTECHNOLOGY/
PHARMACEUTICAL



www.bms.com

LIFE SCIENCES SOLUTIONS



www.butlersnow.com

OPERATIONS AND ENGINEERING SERVICES



www.commissioningagents.com

ECONOMIC DEVELOPMENT ORGANIZATION



www.enterpriseflorida.com

LABORATORY SERVICES/SUPPLIES



www.fishersci.com

UNIVERSITY



www.fau.edu

LEGAL SERVICES



www.foxrothschild.com

BIOTECHNOLOGY/
PHARMACEUTICAL



www.gene.com

BIOTECHNOLOGY/
PHARMACEUTICAL



www.gsk.com

PROFESSIONAL SERVICES



www.jbkassociates.net

BIOTECHNOLOGY/
PHARMACEUTICAL &
MEDICAL TECHNOLOGY



www.jnj.com

BIOTECHNOLOGY/
PHARMACEUTICAL



www.phrma.org

INTELLECTUAL PROPERTY LAW



www.slepatents.com

PREFERRED LEVEL MEMBERS

ADMA Biologics, Inc.
Biotechnology/Pharmaceutical

Amgen, Inc.
Biotechnology/Pharmaceutical

Arthrex, Inc.
Medical Technology

Catalyst Pharmaceuticals
Biotechnology/Pharmaceutical

Citibank
Financial Services

Construction Services, Inc. of Tampa
Design/Build Construction

CSL Behring
Biotechnology/Pharmaceutical

F1 Oncology
Biotechnology/Pharmaceutical

HighPoint Solutions
Life Sciences Business, Technology & Outsourcing Solutions

Jupiter Medical Center, Inc.
Medical Center

KemPharm, Inc.
Biotechnology/Pharmaceutical

LifeLink Foundation
Tissue Bank

Mayo Clinic
Academic Medical Center

Medtronic
Medical Technology

NeoGenomics Laboratories
Oncology Reference Laboratory

OrganaBio, LLC
Cell Therapy Research & Manufacturing Services

PAREXEL
Consulting Firm & Contract Research Organization (CRO)

Pfizer, Inc.
Biotechnology/Pharmaceutical

RTI Surgical, Inc.
Health Biotechnology

Scripps Research
Research Institute

TherapeuticsMD, Inc.
Biotechnology/Pharmaceutical

Ultragenyx Pharmaceutical
Biotechnology/Pharmaceutical

University of Central Florida
University

University of Florida
University

Vertex Pharmaceuticals
Biotechnology/Pharmaceutical

VistaPharm
Biotechnology/Pharmaceutical

Zimmer Biomet
Medical Technology