**WHY FLORIDA?**

WITH A BUSINESS-FRIENDLY ENVIRONMENT AND LARGE INDUSTRY BASE, FLORIDA HAS THE PRESCRIPTION FOR YOUR SUCCESS.

Florida is home to the nation’s #2 largest medical device manufacturing industry, #2 largest pharmaceuticals manufacturing industry, and #5 largest biotech R&D industry. All of that industry expertise, in a cost-competitive and welcoming state, means that Florida isn’t just ready for the future, we are the future.

**WORLD CLASS TALENT**

Nothing is more important to a company’s success than its workforce. More than 28,000 Floridians work in Florida’s biotechnology, pharmaceutical manufacturing, and medical device manufacturing industries, and our universities are among the nation’s top producers of STEM graduates. So while we’re helping you succeed with today’s talent, we’re also preparing tomorrow’s.

**MARKET & ACCESS**

Success today requires global access. Florida offers one of the most extensive transportation systems in the world, so you can reach your customers and suppliers anywhere, fast. Whether you’re serving Florida’s large market, the U.S., Latin America, or the globe, no other state can expand your reach like Florida.

17th LARGEST GLOBAL ECONOMY, IF FLORIDA WERE A COUNTRY

Florida

$967B

U.A.E. $348B

Ireland $304B

Switzerland $668B

1st HIGH-TECH EMPLOYMENT IN THE SOUTHEAST

**FLORIDA**

is a leader in the production of STEM GRADUATES and total graduates with BACHELOR’S degrees.\(^1\)

<table>
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<tr>
<th>STEM Graduates</th>
<th>Total Bachelor’s Degrees Awarded Annually</th>
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<tr>
<td>FL STEM Graduates</td>
<td>Bachelor’s Degree</td>
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<td>GA</td>
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<td>VA</td>
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\(^1\)CompTIA CyberStates; \(^2\)National Center for Education Statistics
TOP HOSPITALS
- Florida Hospital Orlando
- UF Health Shands Hospital
- Tampa General Hospital
- Mayo Clinic
- Orlando Regional Medical Center
- Baptist Hospital of Miami
- Sarasota Memorial Hospital
- Cleveland Clinic Florida
- Holy Cross Hospital
- Venice Regional Medical Center

LEADING LIFE SCIENCES RESEARCH CENTERS & UNIVERSITIES
- University of Miami School of Medicine
- University of Florida
- Scripps Florida
- University of South Florida
- H. Lee Moffitt Cancer Center & Research Institute
- Florida State University
- University of Central Florida
- Mayo Clinic Jacksonville
- Florida International University
- Mount Sinal Medical Center
- University of Miami Life Science Park
- Florida Tech Research Park
- NSU Cell Therapy Institute (KI)
- Max Planck
- Mayo Clinic Jacksonville

INCUBATORS & ACCELERATORS
- Sid Martin Biotechnology Incubator at UF
- Tampa Bay Innovation Center/TEC Garage
- UCF Incubator Network (8 locations); 1 with lab space: Research Park, Orlando
- USF Connect/Tampa Bay Technology Incubator (TBTI)
- Guidewell Innovation Center/CORE
- Hialeah Technology Center
- Florida Atlantic University Technology Business Incubator
- Southwest Florida Enterprise Center
- Venture Hive
- Gulf Coast Center for Innovation & Entrepreneurship
- Innovation Park of Tallahassee
- ARCEO Soft Landing Incubator
- Indian River State College Business & Technology Incubator
- Miami Entrepreneurship Center
- The TED (Technology, Enterprise & Development) Center

NOTE: Incubators & Accelerators with lab space indicated in bold type.
“Florida has a very robust life sciences community. Over 10% of the biotech companies within the country reside here in Florida. We’re very well connected throughout the state and Florida is a very large state so we have a lot of resources we can tap into. We have a great location in Gainesville, right next to the University of Florida, one of the top research institutions in the nation. We also have the resources of Santa Fe college, which offers a degree in biotech and has recently been named the number one community college in the country.”

Sue Washer | AGTC | President & CEO

“Tampa is a great place to build a base of scientific capabilities. The warm climate attracts a stable workforce, and the government at all levels is eager to help us grow and prosper. Our location puts us just a mile from the airport, making it easy for out of state clients to find us. Exciting things are coming down the pipeline for Tampa, for Xcelience, and the exciting new medical treatments we are developing with our clients.”

Derek Hennecke | Xcelience | President & CEO

“I started the company in May of 2008 … we’re about a billion-five in market cap today so we’ve been very successful and I give Florida a lot of the credit for that. Some of the very early executives that we’ve been able to find to help us, either at the board level, at the investment level or at the c-suite, have been around South Florida. The challenges you have in metro areas like Washington DC, where my last company was, is the opposite of what you get in Florida. It’s really crowded, it’s really expensive, it’s an incredibly competitive market – whereas down where we are in Florida, you can do a lot better with a lot less and I find that very attractive … and it works really well for us, we’ve been able to capitalize on it.”

Robert Finizio | CEO & Co-Founder | TherapeuticsMD