Exhibits & Sponsorship Contract - Rules and Regulations

Your signature on BISA’s 2020 Annual Convention Exhibits & Sponsorship Contract Form indicates that you have read, understand, and agree to the Contract Rules and Regulations stated below.

APPLICATION FORMS: All applications to exhibit must be via forms obtained from, and approved by, the Bank Insurance & Securities Association (hereafter known as BISA).

FLOOR PLAN: The floor plan will be adhered to as closely as possible. However, BISA reserves the right to modify said plan to the extent necessary for the best interests of the exhibit, the exhibitors and the show. If BISA makes any modification(s), BISA will notify all exhibitors.

PAYMENT AND CANCELLATIONS: The undersigned hereby makes application for exhibit space at BISA’s Annual Convention, which, when accepted by BISA, becomes a contract. The applicant agrees to accept exhibit space assigned by BISA and to make full payment upon application for all applicable membership dues, exhibit and sponsorship fees outlined. It is understood that exhibit reservations can only be guaranteed once payment is received and space will not be assigned until fees are paid in full. In the event of cancellation of booth or tabletop space by the exhibitor, the exhibitor shall have the right to a 25% refund of booth/tabletop fees if written notice is received on or prior to Thursday, November 1, 2019. Any exhibit space cancellation after November 1, 2019 will not be entitled to any refund. If exhibit space is part of a membership package, there is no refund for the exhibit space portion of your membership dues.

EXHIBIT SPACE EQUIPMENT AND CONSTRUCTION:

10’x10’ Booths – include 8’ draped backdrop, 3’ draped side rails, one skirted 30”x6’ table, two side chairs, one wastebasket and a booth ID sign. All booth displays must stay within the space assigned and must not be taller than the 8’ backdrop nor shall any booth display be taller than the 3’ side rails in the front 50% of the booth.

Tabletops – include one skirted 30”x6’ table, two side chairs, one wastebasket and a booth ID sign. All tabletop display materials must fit on the table (not behind or beside it). If tabletop booth material is not contained to the top of the table, then exhibitor understands they are financially responsible for the difference between the rate paid for the tabletop and the rate for a 10’x10’ Booth.

INSTALLATION AND DISMANTLING OF EXHIBITS (TENTATIVE):

Hours and dates for installing, showing and dismantling exhibits shall be those specified by BISA in the exhibitor kit. Under no circumstances may dismantling occur before the scheduled move-out time. The exhibitor shall pay BISA $1,000 as reasonable liquidated damages in the event the exhibitor dismantles his/her exhibit prior to the official closing of the exhibit halls, unless such dismantling was at the request of BISA pursuant to termination of the exhibitor’s display privileges.

No food or beverages are permitted in the exhibit area, unless approved by BISA. BISA reserves the right to request modification of any exhibit or activity that BISA, in its sole discretion, determines to be objectionable.

CHILDREN IN EXHIBIT HALL: In order to maintain safety and also the professional and business atmosphere of the exhibit hall, children under the age of 18 are not permitted in the exhibit hall at any time.

SOLICITATION: No soliciting of attendees shall be permitted other than at exhibitor’s booth/table. Samples, brochures, etc., may be distributed only within the exhibitor’s booth/table.

DECORATING, HANDLING AND SHIPPING AND ELECTRICAL: BISA’s official exhibit service provider is Alliance Exposition Services. The hotel will not accept any exhibit material. Exhibitors must ship to and from the convention and store all exhibit materials for the convention in accordance with instructions included in the exhibitor’s service kit. It is the exhibitor’s responsibility to accurately identify all material and to comply with fire regulations. Additional order forms for electrical, internet, etc. will be included in the exhibitor’s service kit. Service Kits will be sent 45 days prior to the start of the show.

LIABILITIES: Neither BISA, its members, officers, representatives, or employes, agents, licensees, general service contractor, or hotel shall, in any manner or for any cause, be liable or responsible to an exhibitor for any injury or damage to the exhibitor or exhibitor’s directors, officers, employees, agents, licensees or guests, or for any loss of or injury or damage to the goods or other property of the exhibitor, or of exhibitor’s directors, officers, employees, agents, licensees, or guests arising in connection with any aspect of the convention. Any and all claims for such injuries or damages are hereby waived.

Exhibitor hereby assumes entire responsibility and hereby agrees to protect, defend, indemnify and save the hotel, its owners, operator, Hilton Hotels & Resorts and each of their respective parents, subsidiaries, affiliates, employees, officers, directors and agents harmless against all claims, losses or damages to persons or property, governmental charges or fines and attorney’s fees arising out of or caused by its installation, removal, maintenance, occupancy or use of the exhibition premises or a part thereof, excluding any such liability caused by the sole gross negligence of hotel and its employees and agents.

Exhibitor will defend, release, indemnify, and hold BISA, its members, directors, officers, employees, agents, licensees, general service contractor or guests harmless from any and all claims, injuries, damages and liability, including reasonable attorney’s fees, arising out of the acts or omissions of the exhibitor and/or exhibitor’s directors, officers, employees, agents, licensees or guests arising in connection with any aspects of the convention.

CANCELLATION OF CONVENTION: BISA, its members, directors, officers, employees, agents, licensees, general service contractor, hotel or guests will not be liable for failure to hold the convention as scheduled. In the event of cancellation by BISA, payments for exhibit space will be returned except for any actual expenses incurred by BISA which will be prorated and deducted if the convention is canceled because of fire, an act of God, the public enemy, strike, epidemic, terrorism, disruptions to the domestic and/or international transportation infrastructure, or any law or regulation of public authority which makes it impossible or impracticable to hold the convention.

Contact BISA’s sales team for more information at Sales@bisanet.org: Ryan Abell, (202) 367-2315 and John Heiser, (202) 367-2393. Access the contract here.
EXHIBITOR INSURANCE:

TERMINATION OF DISPLAY PRIVILEGES: BISA reserves the right to terminate the exhibitor’s display privileges at any time, without prior notice or liability, if BISA, in its sole discretion, determines that exhibitor has materially breached any of the terms, rules and regulations. If termination becomes effective during the convention, the exhibitor agrees to close their exhibit immediately upon receipt of notice of termination, and thereafter remove their exhibit from the exhibit hall as soon as possible and without disruption of the convention. Expulsion of an exhibitor under this rule shall not give rise to a claim for a refund of the fee(s) paid by such exhibitor.

GUARD SERVICE: BISA will furnish guard protection, but neither the management of the hotel, convention center, general service contractor, BISA, nor their agents, will be responsible for either any personal injury to the exhibitor or its agent or for the safety of exhibits against robbery, or damage by fire, accidents or other causes. The exhibitor is urged to take all such measures, and precautions as necessary to protect itself, its agents, employees and guests, as well as its exhibits, displays and property, against all possible injury, damage, loss and destruction at the convention and during move-in and move-out.

RULES AND REGULATIONS: Exhibitor agrees to conform to all federal, city, state and BISA rules and regulations. All exhibit decorations must be fire-retardant. Any exhibitor using live or recorded music at their/her tabletop is responsible for obtaining all music copyright licenses and/or agreements. All exhibitors are responsible for collection and payment of any applicable state and/or local sales taxes.

ANCILLARY EVENTS: Ancillary events must be scheduled through the BISA Event Manager to avoid any conflict with any scheduled event, education or social, in the meeting program. Exhibitors and sponsors must consult the BISA Event Manager to ensure that this criterion is met or their event is subject to dismantling. Please contact Erika Odaug at eodaulg@bisanet.org.

EXHIBITOR INSURANCE: Exhibitor shall obtain and keep in force during the term of the installation and use of the exhibit premises, policies of Comprehensive General Liability insurance, insuring and specifically referring to the Contractual liability set forth in this exhibit, in an amount not less than $5,000,000 combined single limit for personal injury and property damage.

Hotel, its owners, its operator, Hilton Hotels & Resorts and BISA shall be included in such policies as additional names insured. In addition, the exhibitor acknowledges that neither the hotel, its owners, its operator, Hilton Hotels & Resorts, Alliance Exposition Services nor BISA maintain insurance covering exhibitor’s property and that it is the sole responsibility of the exhibitor to obtain business interruption and property damage insurance insuring any losses by exhibitor. Exhibitor shall deliver to BISA, upon request, certificates of insurance evidencing such coverage and providing that each policy of insurance required to be maintained contains a clause requiring a 30-day pre-cancellation notice to the insured and the co-insured (or additional insured).

CONVENTION HOURS AND DATES: Hours and dates for installing, showing and dismantling exhibits shall be those specified by BISA in the exhibitor kit. Principal(s) and/or employee(s) of the exhibitor must be present in the exhibit space at all times during the open hours of the exhibition. No dismantling or packing may start before the official close of the exhibit hall. Exhibitors will be notified of any changes with the dates/times of the exhibit hall.

DISPLAYS AND DECORATIONS: Merchandise, signs, decorations or display fixtures shall not be pasted, taped, nailed or tacked to walls. No exhibit, merchandise, equipment, trunks, cases or packing materials shall be left in any aisle, but shall be removed from space. No trunks, cases or packing materials shall be brought into or out of the exhibit space during exhibit hours. No signs, advertising devices or merchandise shall be displayed outside the exhibit space or project above or beyond limits of exhibit space.

UNION LABOR: Exhibitor must comply with all union regulations applicable to set-up, display and dismantling of its exhibit.

OBSERVANCE OF LAWS: Exhibitor shall abide by and observe all laws, rules, regulations and ordinances of any applicable governmental authorities and all rules of the facility, city or state.

EXHIBITOR CONDUCT: Exhibitor and its representatives shall not congregate or solicit trade in the aisles, in the hotel, center lobbies or other common areas of the facilities. The prior written consent of BISA is required for the employment or use of any live model, demonstrator, solicitor or device for the mechanical reproduction of sound. Such employment or use shall be confined to the exhibit space. BISA, in its sole and absolute discretion, may withdraw its consent at any time, in which case exhibitor shall terminate such activity forthwith. All promotional plans must be submitted to BISA for approval in advance of the convention. Distribution of pamphlets, brochures or any advertising matter must be confined to the exhibit space. Exhibitor shall refrain from any action that will distract buyers from attendance at any official meeting or function at the convention. Exhibitor shall not enter into another exhibitor’s space without invitation or when unattended. Neither exhibitor nor any of its representatives shall conduct themselves in a manner offensive to standards of decency or good taste.

PHOTOGRAPHS: No photographs of exhibits or merchandise shall be taken without the prior consent of BISA or the exhibitor involved. BISA is permitted to photograph in the exhibit hall and use photos for promotional purposes.

EXHIBIT PERSONNEL: All exhibitors affiliated with exhibits must register for the conference. Each person will be issued an exhibitor’s badge and must be employed by the exhibitor or have a direct business affiliation. Complimentary registrations are outlined in the Prospectus.

ACCESSIBILITY FOR PERSONS WITH DISABILITIES: Each exhibiting company will be responsible for making their exhibit accessible to persons with disabilities as required by the Americans with Disabilities Act. It is understood that BISA will be held harmless by the exhibitor for the failure of its representatives to comply with the requirement as stated in the Americans with Disabilities Act.

SUBLetting OF EXHIBIT SPACE: Exhibitors are prohibited from assigning or subletting a tabletop or any part of the space allotted to them. Exhibitors cannot exhibit or permit merchandise or advertising materials to be exhibited in their space that are not part of their own regular products. It is not permitted for money to change hands (including credit card payments) for products, merchandise, membership or services of any kind in the exhibit hall. Orders may be taken for payment at a later date.

USE OF BISA NAME AND LOGO: BISA reserves the right to approve use of its name and logo in all material disseminated to the media, public and professionals. BISA’s name and logo may not be used without permission.