The IABA Annual Meeting allows attendees to:

• Earn at least 10 Continuing Education Credits
• Thrive in educational settings custom tailored to their experience level
• Network one on one with industry professionals
• Participate in our annual Career Networking Event
• Celebrate all of our black actuaries’ achievements at our Awards Event
• Reconnect with IABA friends and meet lots of new ones

The International Association of Black Actuaries Annual Meeting brings the intersection of education and celebration. This is the event where both students and experienced actuaries come together in an environment designed to elevate both professional development and networking opportunities. Participate in this unique actuarial meeting and make powerful connections while experiencing all that IABA has to offer.

Choose from four sponsorship levels (details on next page)

**Elite** – send four representatives from your organization to the meeting and position your organization as a diversity leader while maximizing your organization’s exposure through premiere logo placement.

**Premium** – send three representatives to the meeting and enhance your organization’s logo recognition at the event.

**Preferred** – send two representatives to the meeting and take advantage of the meeting’s unique marketing opportunities.

**Basic** – send a representative from your organization to attend the meeting, while showing support of IABA.

---

**Corporate Advisory Council Members: 2018 Annual Meeting Sponsors:**

- aetna
- AON
- DW Simpson
- Liberty Mutual
- Milliman
- Principal
- Prudential
- MetLife
- Segal Group
- TIAA
- Willis Towers Watson
- EY

---

**2018 Annual Meeting Sponsors:**

**ELITE SPONSORS**
- Cigna
- CNA

**PREMIUM SPONSORS**
- Deloitte
- Genworth
- Liberty Mutual
- Principal
- MetLife
- Principal
- Segal Group
- Willis Towers Watson

**PREFERRED SPONSORS**
- Anthem
- Genworth
- Lincoln Financial
- MassMutual
- Nationwide

**BASIC SPONSORS**
- EY
- Nationwide

---

**Growth in Attendance**

- Philadelphia: 2009
- Boston: 2011
- Chicago: 2013
- Miami: 2015
- Washington DC: 2017
- Atlanta: 2018

**Meeting Attendees**

- Collegians
- Actuarial Students
- Credentialed Actuaries
<table>
<thead>
<tr>
<th>Investment</th>
<th>Elite</th>
<th>Premium</th>
<th>Preferred</th>
<th>Basic</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>$7,500</td>
<td>$5,000</td>
<td>$2,500</td>
<td>$1,000</td>
</tr>
<tr>
<td>Annual Meeting Registrations</td>
<td>4</td>
<td>3</td>
<td>2</td>
<td>1</td>
</tr>
<tr>
<td>Sponsor listing on website – Annual Meeting page</td>
<td>✗</td>
<td>✗</td>
<td>✗</td>
<td>✗</td>
</tr>
<tr>
<td>Sponsor listing on Annual Meeting App</td>
<td>✗</td>
<td>✗</td>
<td>✗</td>
<td>✗</td>
</tr>
<tr>
<td>Opportunity to submit topic/speaker suggestion for a</td>
<td>✗</td>
<td>✗</td>
<td>✗</td>
<td>✗</td>
</tr>
<tr>
<td>professional development session*</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Logo recognition at registration area</td>
<td>✗</td>
<td>✗</td>
<td>✗</td>
<td></td>
</tr>
<tr>
<td>Opportunity to distribute promotional item at Career</td>
<td>✗</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Networking Event</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Career Networking Event recruiter profile on website –</td>
<td>✗</td>
<td>✗</td>
<td></td>
<td></td>
</tr>
<tr>
<td>includes contact information; available jobs and</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>opportunities; link to company website</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Featured in e-blast to Annual Meeting attendees –</td>
<td>✗</td>
<td>✗</td>
<td></td>
<td></td>
</tr>
<tr>
<td>encouraging people to attend the Networking Event</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>and visit the website for more information about</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>participating companies</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Private Interview space (½ day on Friday or</td>
<td>✗</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Saturday, timing provided on a first come, first</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>served basis)</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Job Posting 3-Pack on IABA online career portal</td>
<td>✗</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Logo recognition on website – Annual Meeting page</td>
<td>✗</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Logo on registration bag</td>
<td>✗</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Opportunity to provide moderator for professional</td>
<td>✗</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>development session (dependent upon availability) –</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>session will be marketed as moderated by ABC company</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**A la carte options**

| Participation in career networking event (includes resume book) | $2,000 |
| Resume book only                                                | $500   |
| Job posting 5-pack on IABA career portal (normally $325 ea.)    | $1,000 |

*Speaking slot opportunities are not guaranteed
IABA’s Annual Career Networking Event, held in conjunction with the IABA Annual Meeting, is an exciting opportunity to interact with college students pursuing an actuarial career as well as actuarial professionals. This extended reception style event offers a casual atmosphere for productive interaction. The Career Networking Event will allow you to get to know a variety of potential candidates at a unique IABA event.

Benefits:

- Attendance at the Career Networking Event for two representatives – each representative will receive a special name tag identifying them as a “recruiter.”
- Assigned table in event space identifying your company.
- Opportunity to distribute promotional item(s) at assigned table.
- “Recruiter” profile on IABA website – including contact information, available jobs & opportunities, link to company website, etc.
- Inclusion in event materials provided to attendees.
- Featured in e-blast to Annual Meeting attendees – encouraging attendees to view the Career Networking Event website for more information about company representatives and available opportunities.
- Resume book including submitted resumes of Annual Meeting attendees who will be present at the event. Resume book is typically distributed two weeks prior to the event.
- On-site interview space available to Elite-level sponsors (included in sponsorship level) and CAC members (for an additional cost).

*No signage or banners are allowed at this event. Tablecloths, table signage and giveaway items may be used.*