

The Heart and Brain of your Business

The Role of Architecture and Engineering in Business Operations

Presenters:

Anthony Insolia,

Managing Partner & Architect,
EnterpriseTM.COM

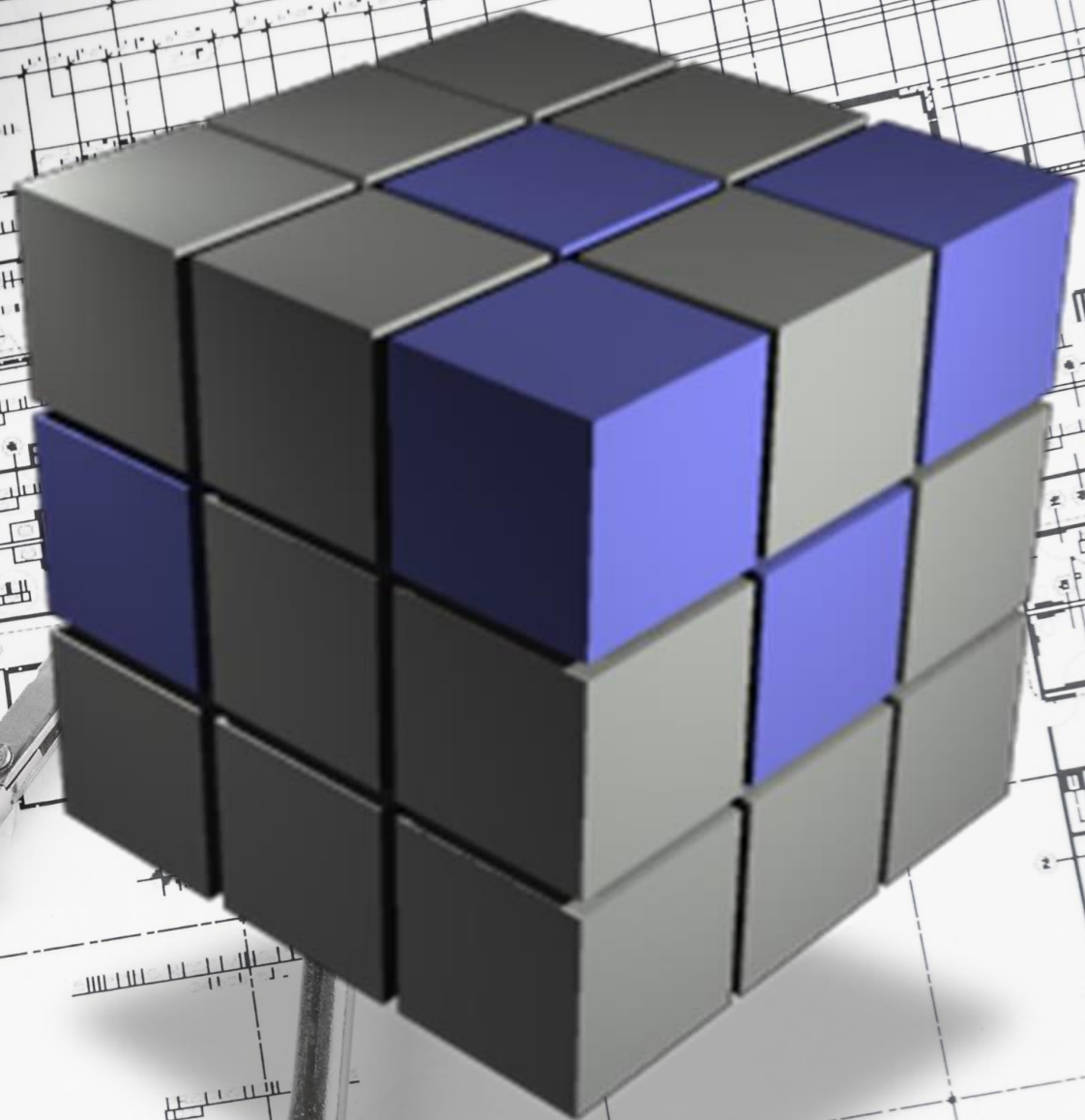
Russell S Boyd,

Director of Enterprise Architecture,
Technatomy Corporation

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Anthony Insolia

Managing Partner EnterpriseTM.COM

Been around the block a few times
Worked in Semiconductor
Manufacturing, worked in CIO type
organizations. Worked five significant
business transformation and
Enterprise Architecture Initiatives:
IBM, DoD, NYC Gov, NYS Gov, and
the Department of Veteran Affairs



Russell S Boyd

Director of Enterprise Architecture
Technatomy Corporation

Co-Author of "The Heart and Brain of
Your Business: The Role of Architecture
and Engineering in Business Operations"

Russ has 20+ years of enterprise
architecture experience serving multiple
industries



David N. Rice

Managing Partner, EA Frameworks.
For the last 15 years David has been
focused on the DoD Architecture
Framework (DoDAF), the Federal
Enterprise Architecture Framework
(FEAF), the Open Group Architecture
Framework (TOGAF) and the Zachman
Framework. The focus is on aiding
efficient production and improving
product quality, investment decisions and
business processes.

The Heart and Brain of Your Business

The Role of
Architecture and
Engineering in
Business Operations

An Architectural Approach to Business Planning,
Analysis, Management, Monitoring, and
Modernization

Anthony Insolia
Russell Boyd
David Rice

**Our discussion about the role
of architecture in day to day
business operations,
frameworks, and our Periodic
Table of Enterprise / Business
Elements started in our book
where we focused on putting
architecture to use for things**

Strategic Planning and Investment

Management

Organization Change Management

Capability Portfolio Management

Supply Chain Management

Performance Monitoring

Regulatory Compliance

Revenue Enhancement

Contract Management

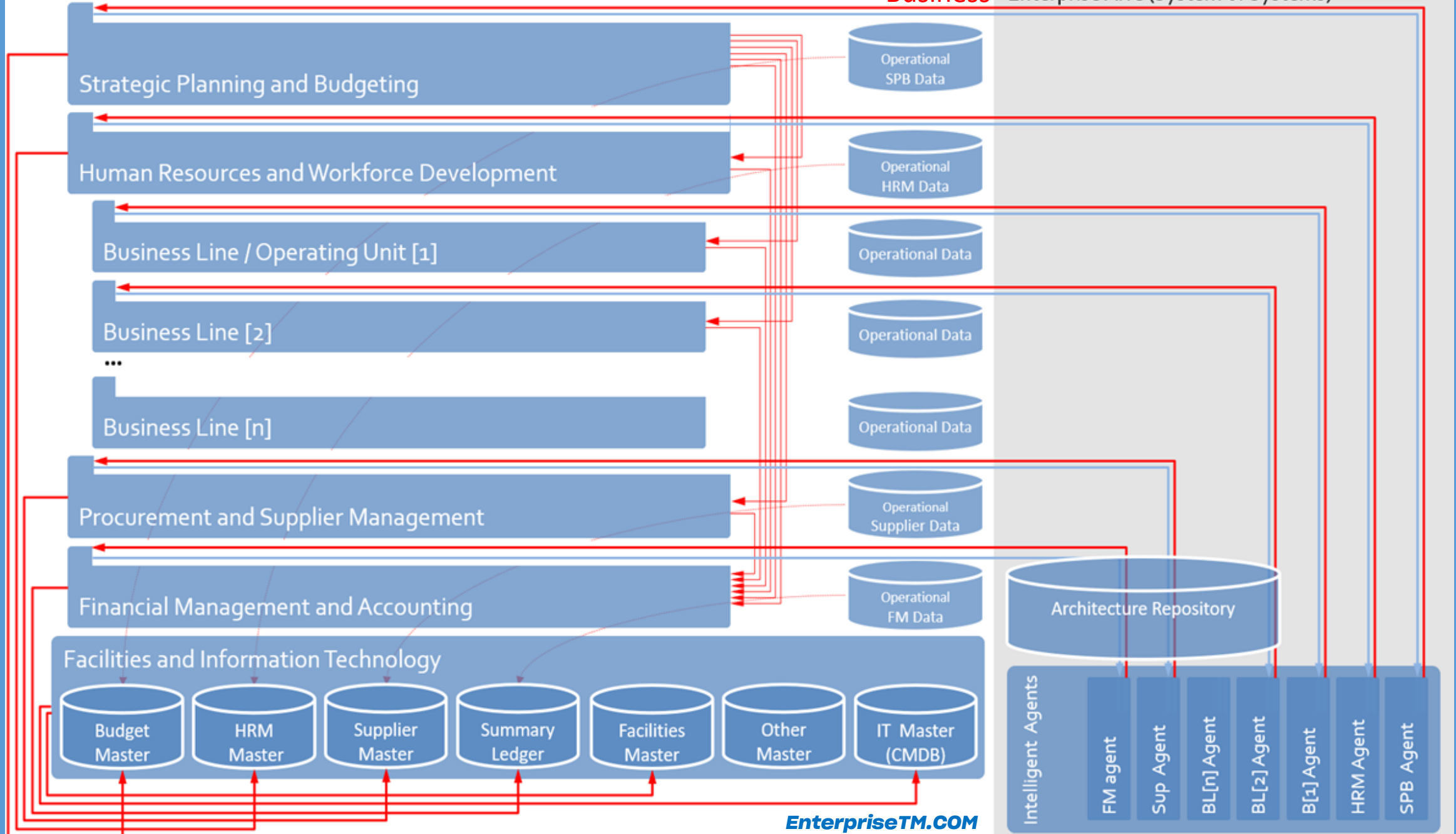
Risk Management

Cost Optimization

Costing

Bottom Line Up Front (BLUF)

An
Architecture
repository
augmented by
Intelligent
Agents is the
Heart and
Brain of your
Business



But this isn't the 'Wizard of OZ'

We need to know how one goes about establishing the heart and brain of their business and we need to know the building blocks of a business. Are there any missing parts?

We need building blocks and a a construction framework

Whether a house or a business: Government, Agency, Corporation, Not-for-profit, etc. one needs a construction framework and building blocks

According to the [OASIS](#) (Organization for the Advancement of Structured Information Standards) a reference model is "a framework for understanding significant relationships among the entities of some environment, and for the development of consistent standards or specifications supporting that environment"

Frameworks Leveraged

**The lesser known
but most important
framework that we
leverage is the
DOTMLPF framework**

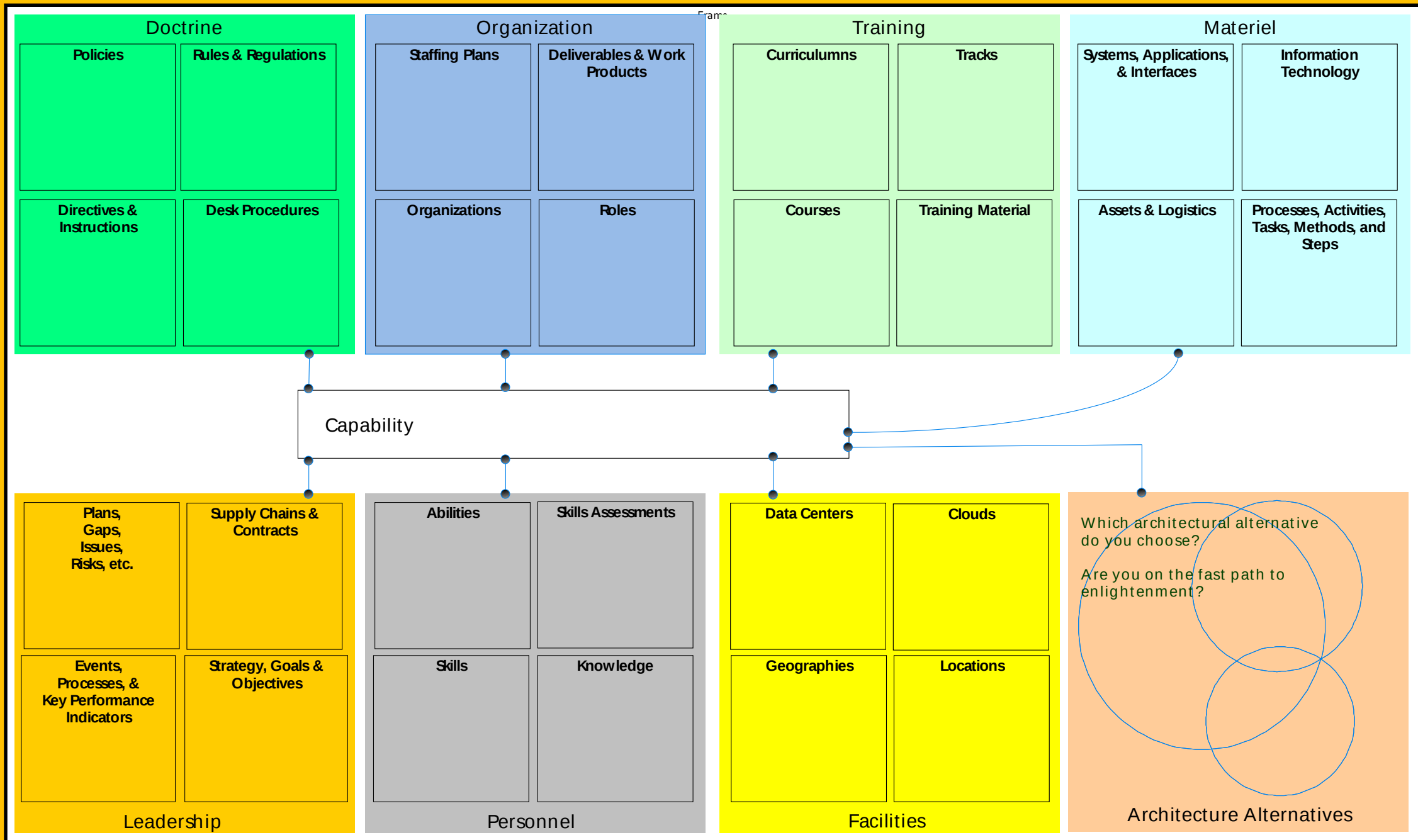
**Doctrine
Organization
Training
Materiel
Leadership
Personnel, and
Facilities**

**We integrated the
DOTMLPF,
DODAF,
FEAF, and
ZACHMAN frameworks
adding in a bit of UML**

Doctrine, Organization, Training, Materiel, Leadership, Personnel, Facilities (DOTMLPF) Framework

The DOTMLPF framework is holistic and, by its' nature and origins, covers all the elements of a successful mission. It also makes gaps in other frameworks apparent. DOTMLPF is a much better euphemism for architecture than “People, Processes, and Tools”

But we also need to keep things simple and focused on the ‘B’ in Business, not the ‘E’ in Enterprise





Using the frameworks mentioned, we identified key ingredients

We needed a depiction and way of talking about the ingredients or building blocks of a business

We chose to present them as the Periodic Table presents the elements or building blocks of life.

Our Periodic Table of Elements is 82%

business:

Business Model

Supply Chain

Government

Acquisition

Curriculum

Divestiture

Capability

Authority

Business

Contract

Liability

Agency

Merger

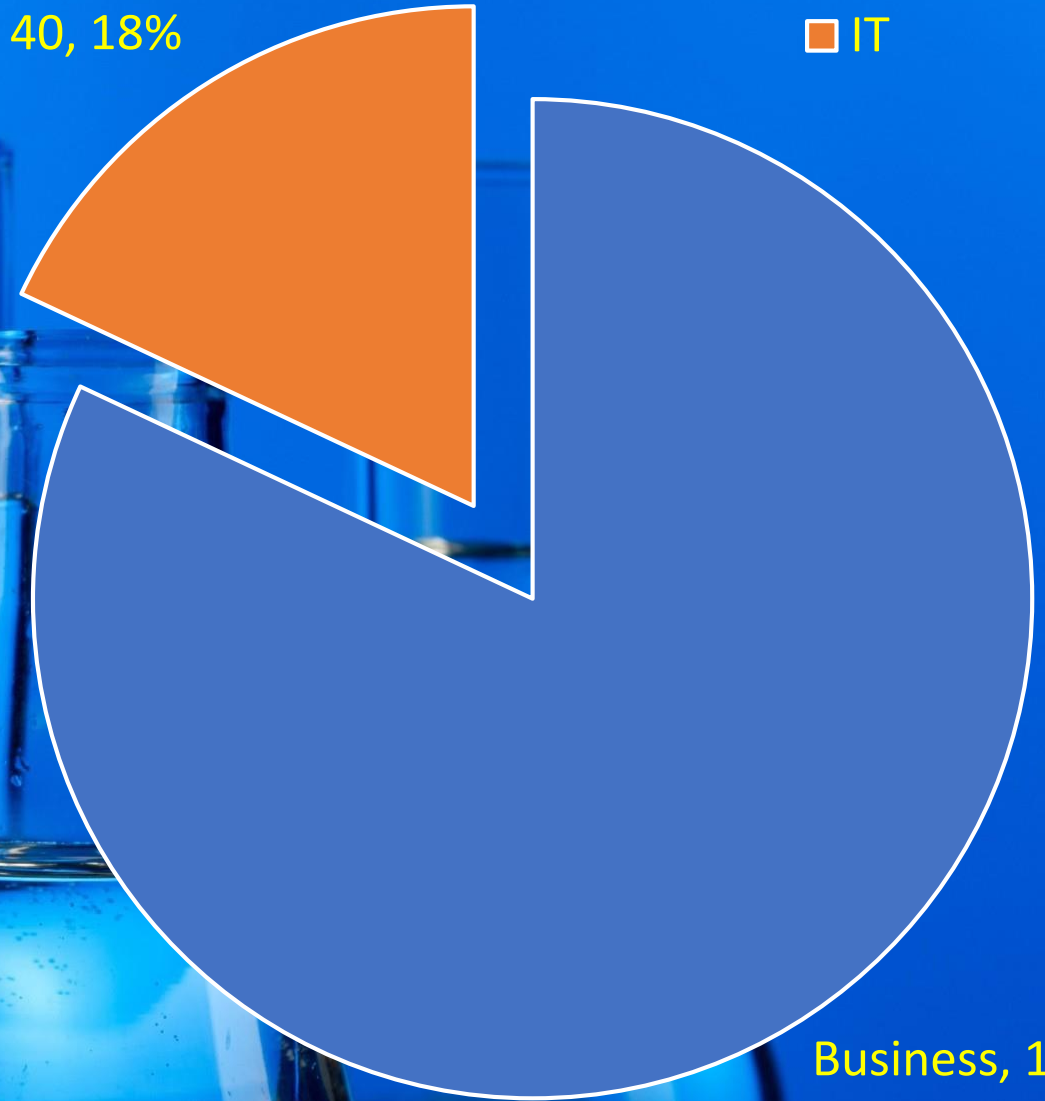
Course

Etc.

IT, 40, 18%

Business

IT



Business, 182,
82%

ACC
ACCOUNT

ACT
ACTIVITY

ASHP
ACQUISITION

BMOD
BUSINESS MODEL

CUR
CURRICULUM

EXC
EXCHANGE

INTC
INTERNAL CONTROL

MOD
MODULE

POR
PORT

RMAP
ROADMAP

STO
STORY

THR
THREAT

ADPT
ADAPTER

AUTH
AUTHORITY

BSCE
BUSINESS SCENARIO

CAP
CAPABILITY

CAT
CATEGORY

CERT
CERTIFICATE

CHAN
CHANNEL

CoA
CHART OF ACCOUNTS

CIT
CITY

CLO
CLOUD

COML
COMMUNICATION LINK

COMM
COMMUNICATION NODE

COMP
COMPONENT

CONS
CONSTRAINT

CON
CONTRACT

COS
COST

COU
COUNTRY

COUR
COURSE

CRED
CREDIT

Csf
CRITICAL SUCCESS FACTOR

AGCY
AGENCY

AGR
AGREEMENT

ANS
ANSWER

APP
APPLICATION

ARCH
ARCHITECTURE

ASMT
ASSESSMENT

ASST
ASSET

ATO
AUTHORITY TO OPERATE (ATO)

BEN
BENCHMARK

BPRC
BEST PRACTICE

BUS
BUSINESS

BAR
BUSINESS AREA

BLIN
BUSINESS LINE

CON
CONTRACT

COS
COST

COU
COUNTRY

COUR
COURSE

CRED
CREDIT

Csf
CRITICAL SUCCESS FACTOR

ACT/A
ACTIVITY / APPLICATION

ACT/D
ACTIVITY / DATA OBJECT

ACT/E
ACTIVITY / EVENT

ACT/P
ACTIVITY / POLICY

ACT/R
ACTIVITY / ROLE

ACT/S
ACTIVITY / SYSTEM

ACT/T
ACTIVITY / TRAINING

APP/Q
APPLICATION / QUESTION

APP/R
APPLICATION / RISK

ATO/SEC
ATO / SECURITY CONTROL

B/BC
BUSINESS / BUSINESS (COMPETITOR)

B/BP
BUSINESS / BUSINESS (PARTNER)

CAP/S
CAPABILITY / SERVICE

Ev/Do
EVENT / DATA OBJECT

O/R/R
ORGANIZATION / ROLE / RESPONSIBILITIES

O/R/S
ORGANIZATION / ROLE / SHARING

PRO/A
PROCESS / APPLICATION

PRO/D
PROCESS / DATA OBJECT

PRO/E
PROCESS / EVENT

PRO/P
PROCESS / POLICY

PRO/R
PROCESS / ROLE

PRO/S
PROCESS / SYSTEM

PRO/T
PROCESS / TRAINING

ROL/S
ROLE / SKILL

S/ORG
SERVICE / ORGANIZATION

S/PRO
SERVICE / PROCESS

***Now we can
talk about
putting the
PTOE and
architecture
to use***

***on a daily, weekly,
monthly, quarterly, and
yearly basis***

Using the architecture to do an simple analysis of Alternatives

Using the architecture to do an simple analysis of Alternatives																			ACC ACCOUNT				ACQ ACQUISITION														
Activity		ADPT ADAPTER		AGCY AGENCY		AGR AGREEMENT		ANS ANSWER		APP APPLICATION		ARCH ARCHITECTURE		ASMT ASSESSMENT		ASST ASSET																					
ASMP ASSUMPTION		AUTH AUTHORITY		ATO AUTHORITY TO OPERATE (ATO)		BEN BENCHMARK		BPRC BEST PRACTICE		BUS BUSINESS		BAR BUSINESS AREA		BLIN BUSINESS LINE																							
BMOD BUSINESS MODEL		BSCE BUSINESS SCENARIO		CAP CAPABILITY		CAT CATEGORY		CERT CERTIFICATE		CHAN CHANNEL		CoA CHART OF ACCOUNTS		CIT CITY		CLO CLOUD		COML COMMUNICATION LINK		COMM COMMUNICATION NODE		COMP COMPONENT		CONS CONSTRAINT		CON CONTRACT		Cos COST		COU COUNTRY		COUR COURSE		CRED CREDIT		CSF CRITICAL SUCCESS FACTOR	
CUR CURRICULUM		CSEG CUSTOMER SEGMENT		DDOM DATA DOMAIN		DATB DATABASE		DELM DATA ELEMENT		DOBJ DATA OBJECTS		DSTO DATA STORE		DEB DEBIT		DEL DELIVERABLE		DEP DEPLOYMENT		DEV DEVICE		DIR DIRECTIVE		DIV DIVESTITURE		ENC ENCLAVE		ENT ENTERPRISE		ENV ENVIRONMENT		EPC EPIC		EVT EVENT		EXA EXAM	
EXC EXCHANGE		FAC FACILITY		FACT FACTORY TYPE		FIL FILE		FIND FINDING		FIE FIREWALL		FISCY FISCAL YEAR		FWRK FRAMEWORK		Feature / Function		GAP GAP		GEO GEOGRAPHY		GOL GOAL		GOV GOVERNMENT		HOR HORIZON		IEX INFORMATION EXCHANGE		IER INFORMATION EXCHANGE REQUIREMENT		INI INITIATIVE		INS INSTRUCTION		INT INTERFACE	
INTC INTERNAL CONTROL		INV INVESTMENT		INVI INVESTMENT ITEM		ISS ISSUE		KPI KEY PERFORMANCE INDICATOR		LAW LAW		LIA LIABILITY		LIC LICENSE		LOC LOCATION		MAR MARKER		MAW MATERIAL WEAKNESS		MLVL MATURITY LEVEL		MMOD MATURITY MODEL		MES MEASURE		MEST MEASUREMENT		MER MERGER		MET METHODOLOGY		MEC METRIC		MIL MILESTONE	
MOD MODULE		NED NEED LINE		NPV NET-PRESENT VALUE		NET NETWORK		NETY NETWORK TYPE		NOT NOTE		OBJ OBJECTIVE		OPN OPERATIONAL NODE		OPP OPPORTUNITY		org		ORGD ORGANIZATIONAL DEPENDENCY		OUT OUTCOME		PAC PACKET		PKG PACKAGE		PERF PERFORMER		PER PERSON		PHA PHASE		PLA PLAN		POL POLICY	
POR PORT		POS POSITION		PRI PRINCIPLE		Process		Product		PROG PROGRAM		PROJ PROJECT		QUS QUESTION		QUE QUEUE		RAC RACK		REA REASON		REC RECOMMENDATION		REF REFERENCE		REG REGULATION		REP REPORT		REQ REQUIREMENT		REV REVENUE		REVS REVENUE STREAM		RSK RISK	
RMAP ROADMAP		ROL ROLE		RUL RULE		SCH SCHEDULE		SEC SECURITY CONTROL		SEN SENSOR		SRV SERVER		SRVC SERVICE		SLA SERVICE LEVEL AGREEMENT		SIG SIGN		SKI SKILL		SPEC SPECIFICATION		SPR SPRINT		STA STAFF-ITEM		Standard (TRM)		STDB STANDARDS BODY		STA STATUS STATE		STE STEP		STI STIPULATION	
STO STORY		STRP STRATEGIC PLAN		STRA STRATEGY		STRE STRENGTH		SAGY SUBAGENCY		SBSY SUBSYSTEM		SuC SUPPLY CHAIN		System		SYSN SYSTEM NODE		SOS SYSTEM OF SYSTEMS		TAC TACTIC		TAG TAG		Task		TECH TECHNOLOGY		TER TERM		TesP TEST PLAN		TesR TEST RECORD		TesS TEST SCRIPT		THE THEME	
THR THREAT		TIE TIER		TIM TIMELINE		TOL TOOL		TRK TRACK		TPA TRADING PARTNER AGREEMENT		TMAT TRAINING MATERIAL		TPLA TRANSITION PLAN		URL URL		UGRP USER GROUP		VAL VALUE		VPRO VALUE PROPOSITION		VIS VISION		WEA WEAKNESS		WEBS WEB SERVICE		WPRO WORK PRODUCT							

Act/A ACTIVITY / APPLICATION	Act/D ACTIVITY / DATA OBJECT	Act/E ACTIVITY / EVENT	Act/P ACTIVITY / POLICY	Act/R ACTIVITY / ROLE	Act/S ACTIVITY / SYSTEM	Act/T ACTIVITY / TRAINING	App/Q APPLICATION / QUESTION	App/R APPLICATION / RISK	ATO/SEC ATO / SECURITY CONTROL	B/BC BUSINESS / BUSINESS (COMPETITOR)	B/BP BUSINESS / BUSINESS (PARTNER)	CAP/S CAPABILITY / SERVICE	Ev/Do EVENT / DATA OBJECT	O/R/R ORGANIZATION / ROLE / RESPONSIBILITIES	O/R/S ORGANIZATION / ROLE / STAFFING
Pro/A PROCESS / APPLICATION	Pro/D PROCESS / DATA OBJECT	Pro/E PROCESS / EVENT	Pro/P PROCESS / POLICY	Pro/R PROCESS / ROLE	Pro/S PROCESS / SYSTEM	Pro/T PROCESS / TRAINING	ROL/S ROLE / SKILL	S/ORG SERVICE / ORGANIZATION	S/PRO SERVICE / PROCESS						

Using the architecture to do a full analysis of alternatives (with cost)

Activity

Process

Product

System

Task

Cost

Measure

Metric

Standard (TRM)

Feature / Function

org

Task

Activity / Application

Activity / Data Object

Activity / Event

Activity / Policy

Activity / Role

Activity / System

Activity / Training

Application / Question

Application / Risk

ATO / Security Control

Business / Business (Competitor)

Business / Business (Partner)

Capability / Service

Event / Data Object

Organization / Role / Responsibilities

Organization / Role / Staffing

Process / Application

Process / Data Object

Process / Event

Process / Policy

Process / Role

Process / System

Process / Training

Role / Skill

Service / Organization

Service / Process

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Activity

- ACC ACCOUNT
- ADPT ADAPTATION
- ASMP ASSUMPTION
- AUTH AUTHORITY
- BMOD BUSINESS MODEL
- BSCE BUSINESS SCENARIO
- CAP CAPABILITY
- CAT CATEGORY
- CERT CERTIFICATE
- CHAN CHANNEL
- CoA CHART OF ACCOUNTS
- CIT CITY
- Clo CLOUD
- COML COMMUNICATION LINK
- COMM COMMUNICATION NODE
- COMP COMPONENT
- CON CONSTRAINT
- CON CONTRACT
- Cost
- COU COUNTRY
- COUR COURSE
- CRED CREDIT
- CSF CRITICAL SUCCESS FACTOR
- CUR CURRICULUM
- CSEG CUSTOMER SEGMENT
- DDOM DATA DOMAIN
- DATB DATABASE
- DELM DATA ELEMENT
- DOBJ DATA OBJECTS
- DSTO DATA STORE
- DEB DEBIT
- DEL DELIVERABLE
- DEP DEPLOYMENT
- DEV DEVICE
- DIR DIRECTION
- DIV DIVESTITURE
- ENC ENCLAVE
- ENT ENTERPRISE
- ENV ENVIRONMENT
- EPC EPIC
- EVT EVENT
- EXA EXAM
- EXC EXCHANGE
- FAC FACILITY
- FACT FACILITY TYPE
- FIL FILE
- FIND FUNDING
- FIE FINISHER
- Fsy FISCAL YEAR
- FWRK FRAMEWORK
- FUN FUNCTION
- GAP GAP
- GEO GEOGRAPHY
- GOL GOAL
- GOV GOVERNMENT
- HOR HORIZON
- IEX INFORMATION EXCHANGE
- IER INFORMATION EXCHANGE REQUIREMENT
- INI INITIATIVE
- INS INSTRUCTION
- INT INTERFACE
- INTC INTERNAL CONTROL
- INV INVESTMENT
- INVI INVESTMENT ITEM
- ISS ISSUE
- KPI KEY PERFORMANCE INDICATOR
- LAW LAW
- LIA LIABILITY
- LIC LICENSE
- MAR MARKER
- MW MATERIAL WEAKNESS
- MLVL MATURITY LEVEL
- MMOD MATURITY MODEL
- Measure
- MEST MEASUREMENT
- MER MERGER
- Metric
- MEC METRIC
- MIL MILESTONE
- MOD MODULE
- NED NEED LINE
- NPV NET-PRESENT VALUE
- NET NETWORK
- NETY NETWORK TYPE
- NOT NOTE
- OBJ OBJECTIVE
- OPN OPERATIONAL NODE
- OPP OPPORTUNITY
- ORGD ORGANIZATIONAL DEPENDENCY
- OUT OUTCOME
- PAC PACKET
- PKG PACKAGE
- PERF PERFORMER
- PER PERSON
- PHA PHASE
- PLA PLAN
- POL POLICY
- POR PORT
- POS POSITION
- PRI PRINCIPLE
- Process
- Product
- PROG PROGRAM
- PROJ PROJECT
- QUS QUESTION
- QUE QUEUE
- RAC RACK
- REA REASON
- REC RECOMMENDATION
- REF REFERENCE
- REG REGULATION
- REP REPORT
- REQ REQUIREMENT
- REV REVENUE
- REVS REVENUE STREAM
- RSK RISK
- RMAP ROADMAP
- ROL ROLE
- RUL RULE
- SCH SCHEDULE
- SEC SECURITY CONTROL
- SEN SENSOR
- SRV SERVER
- SRVC SERVICE
- SLA SERVICE LEVEL AGREEMENT
- SIG SIGN
- SKI SKILL
- SPEC SPECIFICATION
- SPR SPURRY
- STA STAFF-ITEM
- Standard (TRM)
- STDB STANDARD BODY
- STA STATUS STATE
- STE STEP
- STI STIPULATION
- STO STORY
- STRP STRATEGIC PLAN
- STRA STRATEGY
- STRE STRENGTH
- SAGY SUBAGENCY
- SBSY SUBSYSTEM
- SuC SUPPLY CHAIN
- System
- SYSN SYSTEM NODE
- SOS SYSTEM OF SYSTEMS
- TAC TACTIC
- TAG TAG
- Task
- TECH TECHNOLOGY
- TER TEAM
- TesP TEST PLAN
- TesR TEST RECORD
- TesS TEST SCRIPT
- THE THEME
- THR THREAT
- TIE TIE
- TIM TIMELINE
- TOL TOOL
- TRK TRACK
- TPA TRADING PARTNER AGREEMENT
- TMAT TRAINING MATERIAL
- TPLA TRANSITION PLAN
- URL URL
- UGRP USER GROUP
- VAL VALUE
- VPRO VALUE PROPOSITION
- VIS VISION
- WEA WEAKNESS
- WEBS WEB SERVICE
- WPRO WORK PRODUCT

Product

- Acq ACQUISITION
- Asst ASSET
- Blin BUSINESS LINE
- Exa EXAM
- Mil MILESTONE
- Pla PLAN
- Pol POLICY
- Rsk RISK
- Rev REVENUE
- Revs REVENUE STREAM
- Sti STIPULATION
- The THEME

Process

- Act/A ACTIVITY / APPLICATION
- Act/D ACTIVITY / DATA OBJECT
- Act/E ACTIVITY / EVENT
- Act/P ACTIVITY / POLICY
- Act/R ACTIVITY / ROLE
- Act/S ACTIVITY / SYSTEM
- Act/T ACTIVITY / TRAINING
- App/Q APPLICATION / QUESTION
- App/R APPLICATION / RISK
- ATO/SEC ATO / SECURITY CONTROL
- B/BC BUSINESS / BUSINESS (COMPETITOR)
- B/BP BUSINESS / BUSINESS (PARTNER)
- Cap/S CAPABILITY / SERVICE
- Ev/Do EVENT / DATA OBJECT
- O/R/R ORGANIZATION / ROLE / RESPONSIBILITIES
- O/R/S ORGANIZATION / ROLE / STAFFING
- Pro/A PROCESS / APPLICATION
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- Pro/S PROCESS / SYSTEM
- Pro/T PROCESS / TRAINING
- RoL/S ROLE / SKILL
- S/ORg SERVICE / ORGANIZATION
- S/PRo SERVICE / PROCESS

Feature / Function

- Org

System

- Sysn SYSTEM NODE
- Sos SYSTEM OF SYSTEMS
- Tac Tactic
- Tag Tag

Organization

- Mar Marker
- Mw Material Weakness
- Mlvl Maturity Level
- Mmod Maturity Model
- Perf Performer
- Per Person

Task

- Que Queue
- Rac Rack
- Rea Reason
- Rec Recommendation
- Ref Reference
- Reg Regulation
- Rep Report
- Req Requirement
- Rev Revenue
- Revs Revenue Stream

Measure

- Est Estimate
- Estc Estimated Cost
- Estm Estimated Manpower
- Estt Estimated Time
- Estv Estimated Value

Metric

- Estc Estimated Cost
- Estm Estimated Manpower
- Estt Estimated Time
- Estv Estimated Value

Standard (TRM)

- Std Standard
- Trm Training Record Manual

Cost

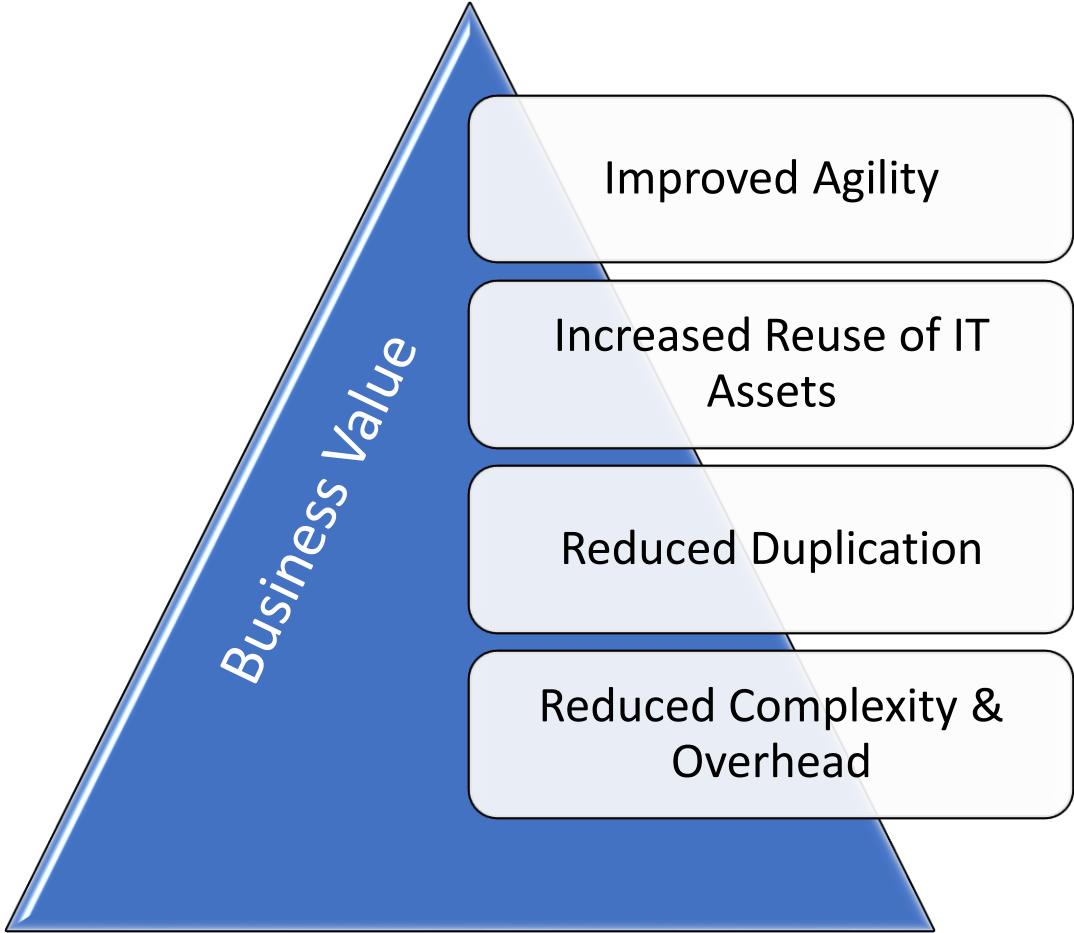
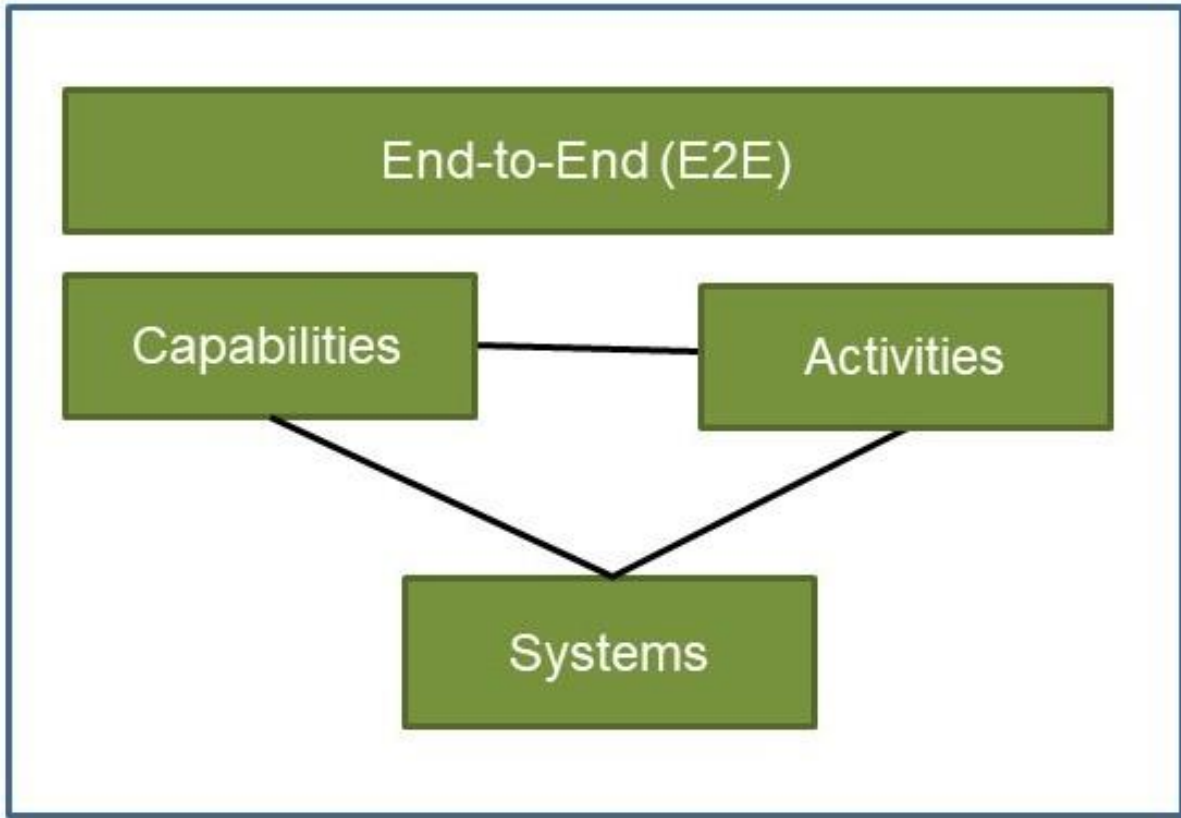
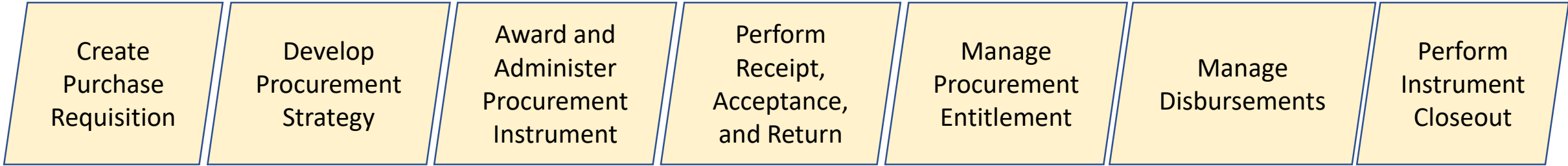
- Estc Estimated Cost

ACT/A <i>ACTIVITY / APPLICATION</i>	ACT/D <i>ACTIVITY / DATA OBJECT</i>	ACT/E <i>ACTIVITY / EVENT</i>	ACT/P <i>ACTIVITY / POLICY</i>	ACT/R <i>ACTIVITY / ROLE</i>	ACT/S <i>ACTIVITY / SYSTEM</i>	ACT/T <i>ACTIVITY / TRAINING</i>	APP/Q <i>APPLICATION / QUESTION</i>	APP/R <i>APPLICATION / RISK</i>	ATO/SEC <i>ATO / SECURITY CONTROL</i>	B/BC <i>BUSINESS / BUSINESS (COMPETITOR)</i>	B/BP <i>BUSINESS / BUSINESS (PARTNER)</i>	CAP/S <i>CAPABILITY / SERVICE</i>	EV/DO <i>EVENT / DATA OBJECT</i>	O/R/R <i>ORGANIZATION / ROLE / RESPONSIBILITIES</i>	O/R/S <i>ORGANIZATION / ROLE / STAFFING</i>
PRO/A <i>PROCESS / APPLICATION</i>	PRO/D <i>PROCESS / DATA OBJECT</i>	PRO/E <i>PROCESS / EVENT</i>	PRO/P <i>PROCESS / POLICY</i>	PRO/R <i>PROCESS / ROLE</i>	PRO/S <i>PROCESS / SYSTEM</i>	PRO/T <i>PROCESS / TRAINING</i>	ROL/S <i>ROLE / SKILL</i>	S/ORG <i>SERVICE / ORGANIZATION</i>	S/PRO <i>SERVICE / PROCESS</i>						

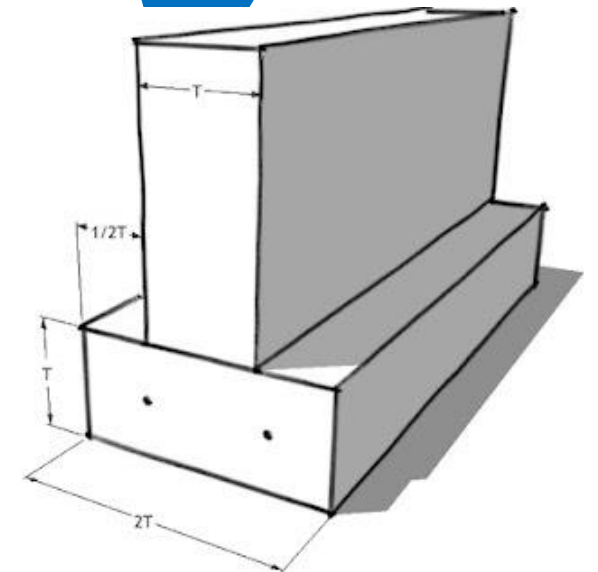
to develop the Strategic Plan & Budget

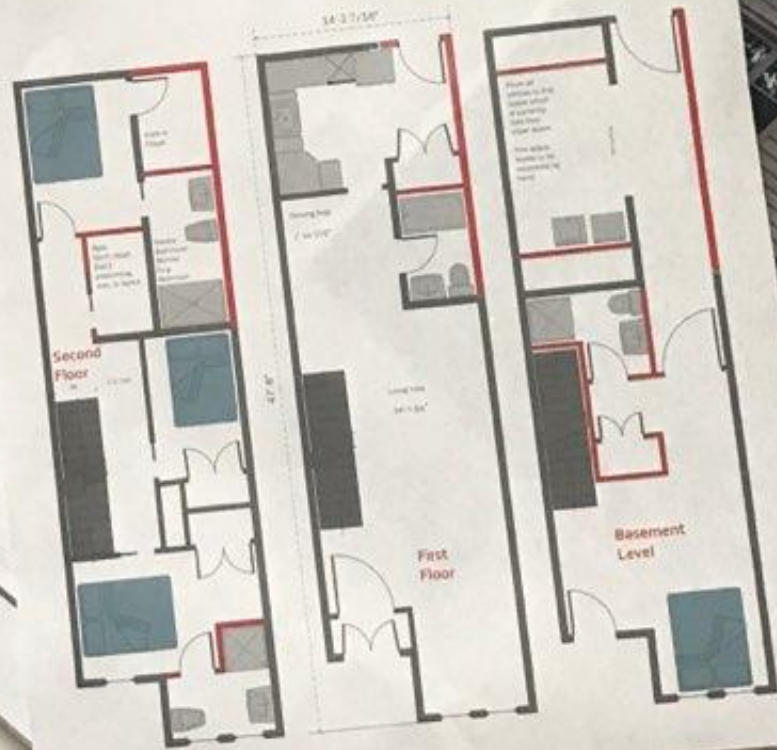
ACC Account	used to develop the Strategic Plan & Budget																	ACQ Acquisition
ACT Activity	ADPT Adapter											AGENCY	AGR Assessment	ANS Answer	APP Application	ARCH Architecture	Assessment PEST SWOT	ASST Asset
ASMP Assumption	AUTH Authority											ATO Authority to Operate (ATO)		BEN Benchmark	Best Practice	Business	Business Area	Business Line
Business Model	BSCE Business Scenario	CAP Capability	CAT Category	CERT Certificate	CHAN Channel	CoA Chief of Accounts	CIT City	CLO Cloud	COML Communication Link	COMM Communication Node	COMP Component	CONS Constraint	CON Contract	Cost	COU Country	COUR Course	CRED Credit	Critical Success Factor
CUR Curriculum	CSEG Customer Segment	DDOM Data Domain	DATB Database	DELM Data Elements	DOBJ Data Objects	DSTO Data Store	DEB Debit	DEL Deliverable	DEP Deployment	DEV Device	DIR Directive	DIV Directorate	ENC Envelope	Enterprise	ENV Environment	EPC Eric	EVT Event	EXA Exam
EXC Exchange	FAC Facility	FACT Facility Type	FIL File	FIND Finding	FIE Firewall	FSY Fiscal Year	FWRK Framework	FUN Function	Gap	GEO Geography	Goal	Gov Government	HOR Horizon	IEX Information Exchange	IER Information Exchange Requirement	INI Initiative	INS Instruction	INT Interface
INTC Internal Control	Investment	Investment Item	ISS Issue	KPI	Law	LIA Liability	LIC License	LOC Location	MAR Marker	Material Weakness	MLVL Maturity Level	MMOD Maturity Model	Measure	Measurement	MER Merger	MET Methodology	Metric	MIL Milestone
MOD Module	NED Need Line	NPV	NET Network	NETY Network Type	NOT Note	Objective	OPN Operational Node	OPP Opportunity	ORG Organization	ORGD Organizational Dependency	OUT Outcome	PAC Packet	PKG Package	PERF Performance	PER Person	PHA Phase	PLA Plan	POL Policy
POR Port	POS Position	PRI Priority	PROC Process	PROD Product	PROG Program	PROJ Project	QUS Question	QUE Queue	RAC Race	REA Reason	REC Recommendation	REF Reference	REG Regulation	REP Report	REQ Requirement	Revenue	REVS Revenue Stream	Risk
Roadmap Product and Technology	ROL Role	RUL Rule	SCH Schedule	SEC Security Control	SEN Sensor	SRV Server	SRVC Service	SLA Service Level Agreement	SIG Sign	SKI Skill	SPEC Specification	SPR Sprint	STA Shift-Item	STD Standard	STDB Standard Body	STA Statistical State	STE Step	STI Stipulation
STO Story	Strategic Plan	Strategy	STRE Strength	SAGY Subagency	SBSY Subsystem	SUC Supply Chain	SYS System	SYSN System Node	SOS System of Systems	Tactic	TAG Tag	TSK Task	TECH Technology	TER Term	TesP Test Plan	TesR Test Record	TesS Test Script	THE Theme
THR Threat	TIE Tier	TIM Timeline	TOL Tool	TRK Track	TPA Training Partner Agreement	THAT Training Material	TPLA Transition Plan	URL URL	UGRP User Group	VAL Value	Value Proposition	Vision	WEA Weakness	WEBS Web Service	WPRO Work Product			

ACT/A <i>Activity / Application</i>	ACT/D <i>Activity / Data Object</i>	ACT/E <i>Activity / Event</i>	ACT/P <i>Activity / Policy</i>	ACT/R <i>Activity / Role</i>	ACT/S <i>Activity / System</i>	ACT/T <i>Activity / Training</i>	APP/Q <i>Application / Question</i>	APP/R <i>Application / Risk</i>	ATO/SEC <i>ATO / Security Control</i>	B/BC <i>Business / Business (Competition)</i>	B/BP <i>Business / Business (Partner)</i>	CAP/S <i>Capability / Service</i>	Ev/Do <i>Event / Data Object</i>	O/R/R <i>Organization / Role / Responsibilities</i>	O/R/S <i>Organization / Role / Shifting</i>
PRO/A <i>Process / Application</i>	PRO/D <i>Process / Data Object</i>	PRO/E <i>Process / Event</i>	PRO/P <i>Process / Policy</i>	PRO/R <i>Process / Role</i>	PRO/S <i>Process / System</i>	PRO/T <i>Process / Training</i>	ROL/S <i>Role / Skill</i>	S/ORG <i>Service / Organization</i>	S/PRO <i>Service / Process</i>						



Summary





Family Room+Library - 371 sq ft.
Dining Room+Living Room+Kitchen - 898 sq ft.
Pantry+Portion of Kitchen - 156 sq ft.
Mud room is 154 sq ft.
First floor w/ Mud room is 1579 sq ft.
Second floor is 1425 sq ft.
Attic is 1425 sq ft.
Garage attic is 440 sq ft.
Total finished space is 3004 sq ft.

Need to think about solar panels and possibly geo-thermal heating

[illegible]