About CANO/ACIO

Established in 1984, the Canadian Association of Nurses in Oncology/Association canadienne des infirmières en oncologie (CANO/ACIO) is the national organization that supports Canadian nurses to promote and develop excellence in oncology nursing practice, education, research and leadership. CANO/ACIO’s mission is to lead nursing excellence in cancer control for Canadians, with a vision of being an international nursing leader in cancer control.

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<tr>
<th>Mission</th>
<th>Vision</th>
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<tr>
<td>To lead nursing excellence in cancer control for Canadians.</td>
<td>CANO/ACIO will be the nursing leader in cancer control nationally and a vital influence internationally.</td>
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CANO/ACIO Board of Directors

Jennifer Wiernikowski, RN (EC), MN, NP—Adult, CON(C), President

Brenda Sabo, RN, BA, MA, PhD, Vice-President

Jeanne Robertson, RN, BSc, BA, MBA, Treasurer

Barbara Hues, RN, MSN, CON(C), Director-at-Large—Education

Catherine Kiteley, RN, MSc, CON(C), CHPCN(C), Director-at-Large—External

Lorraine Martelli-Reid, RN (EC), MN, NP—Adult, CHPCN(C), Director-at-Large—Membership

Heather Porter, BScN, PhD, Editor, Canadian Oncology Nursing Journal

Jennifer Stephens, RN, BScN, MA, OCN, Director-at-Large—Communications

Laura Rashleigh, RN, BScN, MScN, CON(C), Director-at-Large—Professional Practice

Sally Thorne, RN, PhD, Incoming Director-at-Large—Research

Corsita Garraway, RN(EC), MScN, CON(C),CHPCN(C),Incoming Director-at-Large—Membership

Barbara Fitzgerald, RN, MScN, Incoming Vice-President

Christine Zywine, RN, MSN, ACNP(C), Incoming Director-at-Large—External Relations

CANO/ACIO Head Office

Ana Torres, BA (Hon), MPb, Executive Director

Elsa Montes, BA, Project Manager

Malachite Management Inc.
Suite 201, 375 West 5th Avenue
Vancouver BC V5Y 1J6
604.874.4004
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Additional chapter reports, external representatives reports and SIG reports are available at www.cano-acio.ca/annual_report.
Message from the President

Dear CANO/ACIO members,

CANO/ACIO has been the professional association representing cancer nursing in Canada for 26 years. In that time the health care system has become more complex, treatment options have exploded and people diagnosed with cancer are living longer. It is exciting; it is daunting; and, it is our reality. Oncology nurses in Canada continue to count on CANO/ACIO to lead nursing excellence in cancer control for Canadians and within this Annual Report for 2010/2011 you will find a brief review of our major accomplishments this year as guided by the key pillars of our strategic plan: Fuel the Passion, Presence in Canada, Knowledge Exchange and Growth and Sustainability.

On behalf of myself and the CANO/ACIO Board of Directors I am pleased to say that we have made great headway on our strategic plan deliverables this year. There are a few accomplishments in particular that I would like to highlight for our members.

CANO/ACIO is sustained and draws strength from its members. Members govern the Board of Directors. Members provide the leadership necessary to move forward our key strategic initiatives. Members participate in our Special Interest Groups, connect through their local chapters, share their original research through the Canadian Oncology Nursing Journal (CONJ) and the annual conference and members put a face to the organization when they care for patients with cancer and their families. Membership is a key focus for the Board this year with a goal to attain 1000 members. In recent years we have been close to this goal but because of a very focused membership drive this year we are on track to reach our goal.

Through the implementation of a focused publicity campaign, recognition of Oncology Nursing Day on April 5th was a tremendous success across Canada with 19 cities and 4 provinces issuing formal proclamations recognizing the essential contributions of cancer nurses in the health care system. This type of formal recognition gives oncology nurses the opportunity to engage the public and the policy makers in conversations about the important role we play in cancer care in Canada. It was a day to celebrate and show our pride. It provided us with an excellent opportunity to enhance our profile nationally. Visit the web site to browse some of the media coverage including a story that aired on Global TV with Susan Hay.

The Adult Cancer Survivorship Self Learning Resource for Nurses was launched as part of our Oncology Nursing Day activities. This resource, written by members for members, provides overviews of the most relevant domains of cancer survivorship and includes brief reviews of the relevant literature, key assessment and patient teaching considerations as well as case studies to enhance learning. CANO/ACIO provided all financial support for the development of this exciting new learning opportunity but it would never have been possible without the energetic support of the working group. This team worked for two years to ensure a high quality product which I hope you will find useful to support you in your practice.

Members consistently tell us that CONJ is one of the greatest benefits of CANO/ACIO membership. The journal is the only officially bilingual nursing journal in North America and now, finally, it is available to members electronically. It is our hope that providing CONJ in hard copy and electronic format while maintaining our commitment to full English and French translation will make the CONJ a highly desirable forum for authors and readers alike.

The National Strategy for the Administration of Chemotherapy is now in its final phase and we are confident this work will impact cancer nurses, patients and families for years to come. Check the progress of this work on the website or contact the DAL-Professional Practice Laura Rashleigh with questions or feedback.

Finally, as I look across the final 3 months of my term as the president of CANO/ACIO I can see it will fly by in a wink. CANO/ACIO has a strong Board of Directors supported by an excellent mentorship process for newly elected Board members. Our thoughts now turn to formal succession planning for the Board as a way of ensuring that the transition of Board members can continue to evolve smoothly. An initiative focused on succession planning will be a priority for the upcoming year so stay tuned for more details.

It has been an honour to serve as the President of CANO/ACIO. It has provided me with new perspectives on old challenges, new energy for fresh priorities and a pride in oncology nursing that will stay with me always.

Sincerely,

Jennifer Wiernikowski, RN (EC), MN, CON (C)
President CANO/ACIO
Oncology Nursing Day 2011

The theme for this year’s Oncology Nursing Day was Oncology Nurses Celebrate our Voice! And, so the focus of our efforts this year was to publicize the work that oncology nurses do for their community. Here is a list of some of our accomplishments:

We received mayoral proclamations from nineteen cities across Canada: Barrie, Burlington, Cornwall, Dryden, Edmonton, Halifax, Kelowna, Port Coquitlam, Ottawa, Prince Albert, Prince George, Regina, Richmond, Shawinigan, Surrey, Toronto, Vancouver, Victoria, and Windsor.

Four provinces proclaimed April 5, 2011 as oncology nursing day—British Columbia, Manitoba, Prince Edward Island and Saskatchewan; the prime minister sent a letter to CANO/ACIO congratulating us for Oncology Nursing Day. The BC Minister of Health presented flowers to oncology nurses at Abbotsford Regional Hospital to celebrate Oncology Nursing Day.

Educational events were organized by the following chapters/institutions: London, PEI, Nova Scotia, Toronto, Champlain Chapter, Northeastern Chapter, South Alberta Chapter, Horseshoe Chapter, de Souza Institute, York Central Hospital-Ontario, Alberta North Chapter, Moncton - New Brunswick, Juravinski Hospital and Cancer Centre – Ontario, Quebec Chapter.

Oncology Nursing Day was covered in various media outlets including over 50 online sites such as professional organization website, online newspapers, online periodicals, and blogs. Print articles were covered in the Moncton Times and Transcript.

CANO/ACIO members and President were featured in a three minute Global TV Toronto segment called “Making a Difference”, which ran in the Greater Toronto area at the six p.m. news!

Facebook and Twitter were key to this year’s OND. Thank you to all members, partners and supporter organizations who wished us a happy Oncology Nursing Day! In the lead up to OND we can boast 40 new facebook members.

We wish to thank all of the chapters and members who organized events in their regions! We encourage all chapters to organize an OND celebration (a reminder that Chapters can access funds to organize their events thru the chapter funding grants, for more information please email head office).

We wish to thank our sponsors GlaxoSmithKline, Merck and Lilly for their generous contributions to this day.

Oncology Nursing Day 2012

The BOD would like to continue to expand and grow the media coverage that Oncology Nursing Day receives. As such we have established a national steering committee to start planning OND 2012 this summer. We intend to hire a publicist once again to increase our publicity and impact even further. Our goal is to ensure that all Canadians are aware of the important role that oncology nurses play in their care.

As always the theme for the 2012 OND will be determined at the Council of Chapters conference held at the conference on Monday, September 12 from 6 to 7 p.m.. We invite all members to help us choose the theme.
The Corporation of The City of Burlington
Office of The Mayor

PROCLAMATION

Whereas oncology nurses are committed to providing quality oncology care;
and
Whereas oncology nurses have demonstrated excellence in patient care,
teaching, research, administration and education in the field of oncology nursing;
and
Whereas oncology nurses endeavor to educate the public in the prevention and treatment of cancer,

Now therefore, I Rick Goldring, Mayor of the City of Burlington
do hereby proclaim
April 5, 2011, as
"Canadian Oncology Nursing Day"
in the City of Burlington

Dated this 21st day of March 2011

___________________________
Mayor Rick Goldring

Oncology Nursing Day 2011 Proclamations
DECLARATION

18th Annual Canadian Oncology Nursing Day

Whereas oncology nurses are committed to providing quality oncology care; and

Whereas oncology nurses have demonstrated excellence in patient care, teaching, research, administration, and education in the field of oncology nursing; and

Whereas oncology nurses endeavour to educate the public in the prevention and treatment of cancer;

NOW THEREFORE I, Darrell Mussatto, Mayor of the City of North Vancouver, do hereby proclaim APRIL 5, 2011 as CANADIAN ONCOLOGY NURSING DAY in the City of North Vancouver.

So proclaimed on Monday, April 4, 2011

Mayor Darrell Mussatto
Membership Stats

<table>
<thead>
<tr>
<th>Geographic Distribution</th>
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<tr>
<td>BC</td>
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<tr>
<td>Manitoba</td>
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<tr>
<td>New Brunswick</td>
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<tr>
<td>New Foundland</td>
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<tr>
<td>NS</td>
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<tr>
<td>Ontario</td>
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<td>PEI</td>
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<td>Yukon/NWT</td>
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<td>20 plus</td>
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<table>
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<th>Years in Oncology</th>
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<td>0 to 5</td>
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<td>11 to 15</td>
<td>19%</td>
</tr>
<tr>
<td>16 to 20</td>
<td>13%</td>
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<tr>
<td>20 plus</td>
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<td>Nursing Diploma</td>
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<td>General Diploma</td>
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<table>
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<tr>
<th>Membership Type</th>
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<tr>
<td>Affiliate</td>
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<tr>
<td>Regular</td>
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<tr>
<td>Student</td>
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<tr>
<td>Non-working</td>
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<table>
<thead>
<tr>
<th>Inpatient</th>
<th>Number</th>
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<tbody>
<tr>
<td>2010</td>
<td>120</td>
</tr>
<tr>
<td>2011</td>
<td>72</td>
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</table>

Key highlights about our membership:

- As of December 2010 we had 977 members from across the provinces and territories.
- Approximately 29% of our membership has a Bachelor of Nursing, 11% have a Masters of Nursing, and 2% have Doctorate in Nursing.
- Membership figures increased slightly in the last year.
- 52% of members have 20 years plus of experience in nursing while 47% have been in nursing for less than 10 years.
Benefits of Membership

CANO/ACIO offers various benefits of membership including:

**Canadian Oncology Nursing Journal (CONJ)**

The Canadian Oncology Nursing Journal is a peer reviewed journal provided to members complete with original research articles, practice and association updates, book reviews and upcoming conferences.

**CANO/ACIO Meetings**

Network with oncology nurses at local chapter meetings within your province and at the annual national conference. As a CANO/ACIO member, you may be eligible for travel grants to attend these conferences.

**Annual Conference**

Members have the opportunity to meet with other nurses providing cancer care and learn from abstract presentation, lectures, keynote presentations, and workshops on research, nursing practice, etc.

**Special Interest Groups**

Dialogue with nurses in your specialty practice area through Special Interest Groups such as: palliative care, surgical oncology, APN, Complementary Medicine, Radiation, Leadership, Gynecological Oncology.

**Certification in Oncology Nursing**

Opportunity to participate in study groups at the local chapter level to prepare you to become a Canadian certified oncology nurse through the Canadian Nurses Association.

**Standards and Guidelines for Practice**

CANO/ACIO has developed the following documents to assist with your practice:

- CANO/ACIO Standards
  - Caring for the Oncology Patient Receiving Ambulatory Chemotherapy Infusion: A guide for Nurses
  - Clinical Guidelines for Promoting, Maintaining and Restoring Oral Health in the Cancer Patient (in development)
  - Feeling Your Best During Cancer Therapy Patient Education Program
  - Feeling Your Best: A Guide to Nausea and Vomiting

**Awards and Educational Grants**

CANO/ACIO recognizes some of the outstanding achievements of Canadian oncology nurses through an awards program that is administered by the Recognition of Excellence Committee and supported by a range of corporate sponsors.

**In addition, as a member you have access to:**

- Participation in annual conference and educational symposia organized by provincial chapters of CANO/ACIO.
- Subscription to the Canadian Oncology Nursing Journal (CONJ)
- Opportunity to attend annual oncology nursing conference
- Access to Members Area of CANO/ACIO Website
- Linking with CANO/ACIO nurses who are willing to share their expertise in a one-to-one format
- Opportunity to participate in Special Interest Groups
- Access to CANO/ACIO’s Standards and Guidelines for Practice
- Belonging to an organization that advocates for improved cancer care for all Canadians
- CANO/ACIO members enjoy automatic membership to the Canadian Oncology Societies (COS) – [www.cos.ca](http://www.cos.ca)
Canadian Association of Nurses in Oncology
Association canadienne des infirmières en oncologie

CANO/ACIO CONFERENCE

Conference 2011

The theme for this year’s conference is the “Art of Communication; the Foundation of Excellence”. The conference is scheduled from September 11 to 14, 2011 in Halifax, Nova Scotia.

The conference has been organized by the Conference Planning Steering Committee, led by Barbara Hues and Jeannne Robertson, the Local Planning Committee, led by Karen Woodworth and the Scientific Programming Committee, led by Donna Grant. This year’s scientific programming will feature, concurrent sessions, workshops, symposia, posters, and lectures.

In addition, we are pleased to announce the Helene Hudson Lectureship was awarded to Lisa Cicchelli for her abstract titled “Lived Experiences of Nurses as Family Caregivers in Advanced Cancer”. The Merck Lectureship was provided to Heather Lloyd Easy, Marian Walldie and Jennifer Smilie for their abstract titled “Communication: the Key to Improving the Prostate Cancer Patient Experience”.

In addition, other keynote presentations at the conference include presentations from Basia Solarz, a conflict transformation specialist, Sister Nuala Patricia Kenny and Mary Campbell, who will speak on communicating within the context of challenging situations.

At this conference the association will also host a number of business meetings such as the special interest group meetings, council of chapter meeting, annual meeting, and committee meetings.

The preliminary program is available here:

Conference 2012

Plans for the 2012 conference are well underway. Please save the date! The conference is planned for October 11 to 14, 2012 in Ottawa, ON. The conference local planning committee is led by Heather Perkins and Pat McCarthy; the conference scientific programming committee is led by Gail McCartney.

The theme for this conference is “Oncology Nurses: Advocates by Profession”. The conference first announcement and call for abstracts will be presented at the 2011 conference. Keep an eye out!
Webinars

CANO/ACIO continued to expand our webinar program. We presented six webinars since the last report. This was an increase of four webinars from the previous year. In addition, webinars were well attended; we averaged 5 to 10 institutions were per webinar; many institutions organized lunch time events which meant that there were up to 20 people per institution. We organized webinars on the following topics:

‘Ovarian Cancer Canada: Challenges of the Journey’ presented by Lynne Jolicoeur RN, MScN, CON(C), (presented in both English and French).

“’Allow natural death” versus “do not resuscitate”: three words that can change a life’ presented by Dr. Sandy Venneman.

‘When Helping Hurts: Understanding Compassion Fatigue’ presented by Leslie McLean, RN, MScN.

‘Mieux comprendre l’épuisement professionnel et l’usure de compassion’ presented by Françoise Mathieu, M.Ed., CCC.

‘Improving the safety of ambulatory IV chemotherapy in Canada: Results and recommendations from a 2-year exploratory study’ presented by Rachel White, M.A and Karen Janes, RN, MSN

‘Oncology Emergency: Tumour Lysis Syndrome (TLS)’ presented by Jennifer Stephens, RN, BScN, MA, OCN

Our webinar series for 2012 will be set this upcoming fall. If you have any ideas or suggestions for webinar topics, please do not hesitate to connect with CANO/ACIO Head Office at cano@malachite-mgmt.com.

Adult Cancer Survivorship: A Self-Learning Resource for Nurses

In conjunction with Oncology Nursing Day, the working group released the adult cancer survivorship self learning module. This self-learning module was developed under the leadership of Kim Chapman and Jennifer Wiernikowski.

The primary purpose of this resource manual is to develop and expand nurses’ knowledge in the care of the patients and families surviving cancer. As CANO/ACIO strives to support oncology nurses in maximizing positive outcomes in oncology care and treatment, this initiative is part of a larger framework of integrated communication initiatives, education programs, learning tools, awards, and research grants the association provides.

To goal of this new resource manual is to provide evidence-based knowledge that will increase awareness of the important role nurses play in cancer survivorship care, thus allowing nurses to facilitate a higher quality of care delivery to patients and families during survivorship. The resource will serve as a highly practical clinical resource for the nurse at the point of care.

To date over 100 nurses have downloaded the manual. If you are interested in downloading it, please visit:

Canadian Oncology Nursing Journal

The Canadian Oncology Nursing Journal (CONJ) acts as a vehicle for news related to clinical practice, technology, education, administration, leadership and research.

There are five associate editors—one for manuscript review, French materials, research, features and materials in review. CONJ is under the leadership of Dr. Heather Porter, Editor-in-Chief.

CONJ was published four times in the last year. Each issue is bilingual.

One of the key accomplishments of CONJ for 2011 is that we are now available to members online, which means that members can access articles in PDF formats by inputting their member login and passwords.

Non-members can purchase the individual articles for a fee of $12/articles. CONJ articles are indexed thru CINAHL and are thus available to oncology researchers throughout the world. We encourage all oncology nurses conducting research to submit to CONJ; for more information, please review the author's guidelines on our website.

For more information about CONJ visit: http://www.cano-acio.ca/journal or email cano@malachite-mgmt.com.

THE CANADIAN ONCOLOGY NURSING JOURNAL IS:

- Innovation
- News
- Research
- Clinical Practice
- Technology
- Education

We are the voice of Canadian Oncology Nurses.

Publishing since 1991!
CANO/ACIO’s board of directors continues to move forward on the 2009 strategic plan. Members can view the strategic plan and action plan here: http://www.cano-acio.ca/strategy_plan_1. Note that you will need your login and password.

This strategic plan is intended to ensure that we focus on the most crucial issues and activities as defined by our members. We invite you to help us with the upcoming strategic plan by completing the membership survey.

In the meantime please see below a highlight of some of the key strategic initiatives that the board worked on this past year.

National Strategy for Chemotherapy Administration

The National Strategy for Chemotherapy Administration (NSCA) is a three-phased special initiative of CANO/ACIO that seeks to establish national chemotherapy administration standards, competencies and educational resources for oncology nurses across Canada.

In Phase One, a Canadian and international chemotherapy nursing practice environmental scan was carried out using a literature search, snowball survey, and focus groups. Formative criteria for standards and competencies were drawn from the findings of the literature and the environmental scan. Draft chemotherapy nursing practice standards and competencies that reflect the diverse care settings where persons receive chemotherapy care were developed. At a meeting of oncology nursing experts at the 2009 annual CANO/ACIO conference, the need for a unique Canadian statement of standards was further validated.

Phase Two built upon the foundational work of Phase One, implementing a consensus building approach. Phase One provided the foundational objectives and values, summarized CANO/ACIO member needs and concerns regarding cancer chemotherapy, and summarized the extant literature, providing the context and evidence required for the consensus methodology. During Phase Two, an expert volunteer working group was convened, with representation from multiple provinces in Canada. Criteria were developed, modeled from the ASCO/ONS process, to guide the review of the standards and competencies. Surveys and voting strategies were implemented, to enable feedback on the standards and criteria from all members across broad distances. Multiple revisions were developed through small group work to reach a reformulated second version. Further consensus, as guided by the foundational criteria, was sought from the membership of CANO/ACIO, and from national and international stakeholders. The standards and competencies were finalized this summer and will be disseminated with an implementation tool kit at the 2011 national conference. The Third Phase, will continue with the implementation and evaluation of the standards and competencies.
Student Marketing Plan

Led by the DAL External, CANO/ACIO initiated various activities to “fuel the passion” amongst student nurses regarding oncology nursing. Here are some of the key achievements thus far:

• A comprehensive marketing package was sent to all schools of nursing in January 2011, which provided students with information about CANO/ACIO, oncology nursing as a career opportunity, and an invitation for students to contribute to our quarterly e-newsletter and CONJ.

• CANO/ACIO delivered a webinar to nursing students on April 12th led by Jennifer Wiernikowski, CANO/ACIO president. More than 25 sites signed on from across the country.

• During the 2010/11 academic year, a pilot outreach program occurred within schools of nursing (SONs) across Ontario. All SONs in Ontario were offered the opportunity to have representatives from both de Souza Institute and CANO/ACIO deliver a presentation to students about oncology nursing. Over 250 students attended these sessions.

• A new student travel grant to attend the annual conference was developed and awarded to two successful student applicants.

• Student membership for 2011 to date has increased to 38.

• For the third consecutive year CANO/ACIO attended the Canadian Nursing Students Association annual conference this year in Hamilton where over 400 nursing students visited the CANO/ACIO booth.

Research Initiatives

CANO/ACIO has always been a leader in nursing research. This year we created a new Director-at-Large position for Research on the BOD. We will have successfully recruited a nurse to this position by the fall of 2011.

National and International Partnerships

Over the last year CANO/ACIO has continued to develop and strengthen partnerships with the Campaign to Control Cancer, De Souza Institute, the Canadian Partnership Against Cancer and the Canadian Blood and Marrow Transplant Group.

CANO/ACIO continues to build on our international activities thru our work with our partners, the International Society for Nurses in Cancer Care (ISNCC) and the Oncology Nursing Society (ONS). At this upcoming 2011 conference we will be presenting a joint symposium titled “A Joint Symposium of CANO/ACIO and ONS: Talking about Complementary medicine in Cancer Care: A North American Agenda”.
Communications

The communications initiatives were led by the Director-at-Large, Communications. Here are a list of priorities and key accomplishments over the last year:

Social networking—CANO/ACIO continued to build on our social networking presence

PR—CANO/ACIO focused on a public relations campaign in conjunction with Oncology Nursing Day 2011. As this was a very successful campaign, we intend to build upon it in the upcoming year.

Website—The website continued to evolve and develop in the last year; in addition to ensuring that CONJ was available to members online, we focused on translating into French as much of the website as possible.

CANO/ACIO Connections—CANO/ACIO Connection is our electronic newsletter which is distributed to members and non-members alike on a quarterly basis. This year the newsletter completed a re-design.

New Communications Plan—The CANO/ACIO BOD has commissioned a new communications plan to develop a strategy for continuing to build communications our members, our partners, and general public. This report is due in the first quarter of 2012.
Council of Chapters

CANO/ACIO support activities and programs run by the local chapters. Each CANO/ACIO member is automatically a member of their local geographic chapter and will receive the benefits of additional awards, newsletters, conferences, networking and local educational events. Our chapters are member-run and initiated. If you wish to volunteer, please connect with your local leader!

The Chapters are the key to the strength of both the conferences and Oncology Nursing Day. For example, local Chapters agree to host conferences on an annual basis. The group meets via teleconference on a biennial basis and they meet in person at the conference. All members are invited to attend the council of chapters meeting.

This past year the chapters focused on creating individual chapter websites and oncology nursing day events.

**BC Chapter**
President: Johanna den Duyf
Treasurer: Helena Akrigg

**Alberta - ONIGA North**
President: Susan Horsman
Past President: Carole Szwajkowski
Treasurer: Karen Perry
Secretary: Miriam Dobson

**Alberta - ONIGA South**
President: Stephanie Hubbard
Past President: Tracy Powell
Secretary: Sydney Phillips
Treasurer: Linda Juse

**Manitoba**
President: Michelle Rosentreter
Past President: Pam Johnston
Vice President: Darlene Grantham
Secretary: Evelyn DeGrave
Treasurer: Barbara Ammeter

**Ontario - Central Western**
President: Nancy Knox
Treasurer: Sharon Mountain
Secretary: Caroline Elliott

**North Eastern**
President: Micheline LaPierre
Past President: Suzanne Levesque
Secretary: Barbara Ballantyne
Treasurer: Nicole McDonald

**Ottawa**
President: Pat McCarthy,
Kelly Ann Baines

**Simcoe County**
Sandy Calvano and Shelley Debison

**Toronto**
President: Simonne Simon
Past President: Corsita Garraway
Secretary: Philiz Goh
Treasurer: Charissa Cordon

**Waterloo-Wellington**
President: Donna Holmes

**Quebec**
President: Marika Swidzinski & Sylvie Belanger
Vice-President: Linda Hershon
Treasurer: Jacinthe Brodeur
Secretary: Sonia Joannette

**Nova Scotia**
President: Karen Woodworth & Jo-ann Edwards
Education Chair: Joanne Cumminger
Treasurer: Vivienne Hudson
Secretary: Wavey Gosse

**New Brunswick-Moncton**
President: Carolyn De Vito and Peggy Emery-Carter

**Newfoundland & Labrador**
President: Kathy Fitzgerald
Treasurer: Carol Mackey
Secretary: Charlene Downey

**Prince Edward Island**
Primary Contact: Katherine Grant-Smith
Vice President: Megan Smallwood
Treasurer: Elaine Smith
Secretary: Cathie Bernard
Awards 2010

CANO/ACIO presents its awards of excellence, grants and scholarships at its annual meeting. Chosen by the Recognition of Excellence Committee, in 2010 the following members were recognized:

**Lifetime Achievement Award** — Carolyn Tayler, BC

**CANO/ACIO-Merck Lectureship** — Esther Green, ON, Karen Janes, BC, Rachel White, ON

**Helene Hudson Memorial Lectureship Award (Amgen Oncology)** — Charlotte Anne Syme, BC

**Pfizer Nursing Clinical Practice Awards** — Mary Michaud, AB

**Pfizer Nursing Education Award** — Carolyn Ingram, ON

**Pfizer Research Award** — Lynda Balneaves, BC

**Pfizer Leadership Award** — Elana Serrano, BC

**CANO/ACIO-AMGEN Oncology Award for Innovation** — Amber Killam, Sandra Lowry and Lucie Grenier, ON

**CANO/Ovarian Cancer Canada Award for Excellence in Gynecology-Oncology Nursing** — Heidi Thomas, ON

**CANO/ACIO-Astra Zeneca Reach for Excellence Award** — Lori Santoro, MB

**CANO/ACIO-Brain Tumour Foundation of Canada Award for Excellence in Neuro-Oncology Nursing** — Catriona Leckie, AB

**Manitoba Poster Award** — Jan Park Dorsay and Kristine Frandsen, ON

Research Grants

The CANO/ACIO Research Grants have been established to help build capacity for nursing research across Canada for oncology nurses. The primary goal of these research grants is to enable nurses to conduct research by providing support for a proposal in the early stages of the research project. One grant will be presented for each category: one novice researcher grant and one experience researcher grant. The individual applying for these grants must be the principle investigator and not a member of a research team. In 2010, Jane Moore was awarded a Novice Research Grant for her work titled: *Nurse Practitioner and Registered Nurse Collaboration in Out Patient Oncology Settings*. 
Scholarships

The 2010 CANO/ACIO nursing scholarships Awards were presented to Kim Franchina and Karin Bilodeau.

CANO/ACIO Travel Grants

CANO/ACIO provides four travel for members to attend the conference. In 2010 the following individuals were provided grants.

Mary McCullum, BC
Anne Katz, MB
Patricia McCarthy, ON
Eleanor Getson, NB

Volunteers

CANO/ACIO is a volunteer run association. The activities and achievements of the association are due to the countless oncology nurses who have volunteered their time to work for their colleagues. We would especially like to thank the chapter executives, committee chairs and special interest group chairs who have taken on leadership positions within the association.

Committee Chairs

Research Committee Chair: Maurene McQuestion
Recognition of Excellence Committee Chair: Erin Streu
CANO/ACIO Connections Committee Chair: Brenda Sabo
Council of Chapters Chair: Lorraine Martelli-Reid
Conference Planning Steering Committee: Jeanne Robertson and Barbara Hues
Conference Local Programming Committee Chair: Karen Woodworth
Conference Scientific Programming Committee Chair: Donna Grant

Special Interest Groups Chairs

Palliative Care: Vicky Lejambe
Surgical Oncology Nursing Chair: Shari Moura
Advanced Practice Nursing Co-Chairs: Lorraine Martelli-Reid and Lisa Shirt
Complementary Medicine Co-Chairs: Tracy Truant and Lynda Balneaves
Radiation Chair: Myriam Skrutkowski
Leadership Chair: Janice Chobanuk
Gynecological Oncology Chair: Lynne Jolicoeur
Sponsors

Corporate members

We wish to thank our corporate members who support the association’s mission, vision and goals. Our corporate members are:

Corporate Partners—Celgene
Corporate Supporters—Roche, Novartis, Valeant

Conference Sponsors 2011

The 22nd CANO/ACIO Annual Conference is made possible by the generous support of the following organizations:

Platinum: Janssen, Pharmaceutical Companies of Johnson and Johnson; Roche
Gold: AMGEN Oncology
Silver: Merck; GlaxoSmithKline; sanofi aventis
Bronze: Novartis Oncology; Celgene; Lilly
Supporter: Bayer

Symposia: AMGEN Oncology, Celgene, GlaxoSmithKline, Janssen, Merck, Novartis, Roche

Focus Group

Janssen, Kidney Cancer Canada, Novartis, Nycomed, Roche

Award Sponsors

AMGEN Oncology, AstraZeneca, Brain Tumour Foundation of Canada, CANO/ACIO Manitoba Chapter, Kidney Cancer Canada, Lymphoma Foundation Canada, Merck, Ovarian Cancer Canada, Pfizer Oncology

Exhibitors

Abbot Lab, Abbot Nutrition, Accreditation Canada, Amgen Oncology, Bard Canada, BMS, Boehringer Ingelheim, C N A, Calmoseptine, Canadian Cancer Society, CANO/ACIO, Carmel Pharma, Celgene, De Souza Institute, Eli Lilly, Exelsior, Fertile Future, GSK, ICU Medical, Janssen, Look Good Feel Better, Lung Cancer Canada, Meditec, Merck, Novartis, Oncology E-Mentorship Program, ONS Bookstore, Pfizer Oncology, Rethink Breast Cancer, Roche, sanofi aventis, Smiths Medical, Valeant, Virtual Hospice, Young Adult Cancer Canada.

Reports

CANO/ACIO Committees, Chapters, Special Interest Groups and External Representative reports can be accessed on the association website, http://www.cano-acio.ca/annual_report.

We encourage all members to review these reports to learn more about our association. CANO/ACIO would like to thank all of our group leaders for their important work!
INDEPENDENT AUDITOR'S REPORT

To the Members of the Canadian Association of Nurses in Oncology:

We have audited the accompanying financial statements of the Canadian Association of Nurses in Oncology, which comprise the statement of financial position as at December 31, 2010, and the statements of operations and changes in members' equity, and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian generally accepted accounting principles, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor’s judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the association’s preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the association’s internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of the Canadian Association of Nurses in Oncology as at December 31, 2010, and its financial performance and its cash flows for the year then ended in accordance with Canadian generally accepted accounting principles.

OLRIGE MAHON CHARtered Accountants

Vancouver, B.C.

June 2, 2011
# CANADIAN ASSOCIATION OF NURSES IN ONCOLOGY

## STATEMENT OF OPERATIONS AND CHANGES IN MEMBERS' EQUITY

For the year ended December 31, 2010

<table>
<thead>
<tr>
<th></th>
<th>2010</th>
<th>2009</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Revenue</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Annual conference</td>
<td>600,172</td>
<td>572,620</td>
</tr>
<tr>
<td>Memberships</td>
<td>88,188</td>
<td>89,018</td>
</tr>
<tr>
<td>CANO journal</td>
<td>56,840</td>
<td>60,883</td>
</tr>
<tr>
<td>Pre-conference</td>
<td>28,955</td>
<td>-</td>
</tr>
<tr>
<td>Royalties and merchandise sales</td>
<td>24,277</td>
<td>23,516</td>
</tr>
<tr>
<td>Annual COND</td>
<td>17,724</td>
<td>9,116</td>
</tr>
<tr>
<td>Interest</td>
<td>7,813</td>
<td>10,742</td>
</tr>
<tr>
<td>Grants</td>
<td>-</td>
<td>6,000</td>
</tr>
<tr>
<td><strong>Total Revenue</strong></td>
<td>823,969</td>
<td>771,895</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Expenditures</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Amortization</td>
<td>45</td>
<td>65</td>
</tr>
<tr>
<td>Annual COND</td>
<td>10,719</td>
<td>5,774</td>
</tr>
<tr>
<td>Annual conference</td>
<td>539,725</td>
<td>471,991</td>
</tr>
<tr>
<td>Annual general meeting</td>
<td>491</td>
<td>514</td>
</tr>
<tr>
<td>Annual report</td>
<td>1,000</td>
<td>-</td>
</tr>
<tr>
<td>Audit and legal</td>
<td>3,336</td>
<td>4,215</td>
</tr>
<tr>
<td>Board and committee (Note 7)</td>
<td>66,405</td>
<td>65,556</td>
</tr>
<tr>
<td>CANO journal</td>
<td>83,644</td>
<td>64,638</td>
</tr>
<tr>
<td>Gifts and acknowledgements</td>
<td>453</td>
<td>419</td>
</tr>
<tr>
<td>Insurance</td>
<td>4,061</td>
<td>3,941</td>
</tr>
<tr>
<td>Management fees</td>
<td>39,210</td>
<td>39,244</td>
</tr>
<tr>
<td>Office and general</td>
<td>46,398</td>
<td>45,078</td>
</tr>
<tr>
<td>Pre-conference</td>
<td>25,800</td>
<td>-</td>
</tr>
<tr>
<td>Printing, postage, stationery and delivery</td>
<td>8,573</td>
<td>5,177</td>
</tr>
<tr>
<td>Storage</td>
<td>3,449</td>
<td>2,622</td>
</tr>
<tr>
<td>Telephone</td>
<td>2,891</td>
<td>1,587</td>
</tr>
<tr>
<td>Translations</td>
<td>2,092</td>
<td>942</td>
</tr>
<tr>
<td><strong>Total Expenditures</strong></td>
<td>838,292</td>
<td>711,763</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Excess (deficiency) of revenue over expenditures</strong></td>
<td>(14,323)</td>
<td>60,132</td>
</tr>
<tr>
<td>Members' equity, beginning</td>
<td>805,315</td>
<td>745,183</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Members' equity, ending</strong></td>
<td>790,992</td>
<td>805,315</td>
</tr>
</tbody>
</table>
## Canadian Association of Nurses in Oncology

### Statement of Financial Position

December 31, 2010

<table>
<thead>
<tr>
<th></th>
<th>2010</th>
<th>2009</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Current</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash</td>
<td>55,963</td>
<td>69,052</td>
</tr>
<tr>
<td>Temporary investments</td>
<td>703,004</td>
<td>695,241</td>
</tr>
<tr>
<td>Temporary investment - CANO/ISNCC</td>
<td>-</td>
<td>58,569</td>
</tr>
<tr>
<td>Receivables</td>
<td>163,212</td>
<td>160,268</td>
</tr>
<tr>
<td>Prepaid expenses</td>
<td>40,502</td>
<td>42,892</td>
</tr>
<tr>
<td><strong>Total Current Assets</strong></td>
<td>962,681</td>
<td>1,026,022</td>
</tr>
<tr>
<td><strong>Property and equipment (Note 3)</strong></td>
<td>105</td>
<td>150</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td>962,786</td>
<td>1,026,172</td>
</tr>
</tbody>
</table>

### Liabilities

<table>
<thead>
<tr>
<th></th>
<th>2010</th>
<th>2009</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Current</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Payables and accruals</td>
<td>18,448</td>
<td>61,167</td>
</tr>
<tr>
<td>Deferred revenue</td>
<td>59,166</td>
<td>65,510</td>
</tr>
<tr>
<td><strong>Total Current Liabilities</strong></td>
<td>77,614</td>
<td>126,677</td>
</tr>
<tr>
<td><strong>Deferred Contributions (Note 5)</strong></td>
<td>94,180</td>
<td>94,180</td>
</tr>
<tr>
<td><strong>Total Liabilities</strong></td>
<td>171,794</td>
<td>220,857</td>
</tr>
</tbody>
</table>

### Members' Equity

<table>
<thead>
<tr>
<th></th>
<th>2010</th>
<th>2009</th>
</tr>
</thead>
<tbody>
<tr>
<td>Investment in property and equipment</td>
<td>105</td>
<td>150</td>
</tr>
<tr>
<td>Unrestricted</td>
<td>790,857</td>
<td>805,165</td>
</tr>
<tr>
<td><strong>Total Members' Equity</strong></td>
<td>790,992</td>
<td>805,315</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>962,786</td>
<td>1,026,172</td>
</tr>
</tbody>
</table>

**Commitments (Note 8)**

Approved by Directors:

[Signatures]

**Treasurer**

[Signature]

**President**

[Signature]
CANADIAN ASSOCIATION OF NURSES IN ONCOLOGY

NOTES

For the year ended December 31, 2010

Note 1  General

The Association was incorporated in 1994 under the laws of Canada. The Association represents nursing professionals engaged in oncology practice. Its mandate is the promotion of cancer prevention and care, establishment of care standards, education, and communication.

The Association is a not-for-profit organization registered under the Income Tax Act and, as such, is exempt from income tax.

Note 2  Significant Accounting Policies

Financial Assets and Financial Liabilities

The Association has chosen to apply the Canadian Institute of Chartered Accountants ("CICA") Handbook Section 3861, Financial Instruments - Disclosure and Presentation rather than apply Section 3862, Financial Instruments - Disclosure, and Section 3863, Financial Instruments - Presentation, as allowed by Canadian generally accepted accounting standards for not-for-profit organizations.

The Association accounts for its financial instruments in accordance with Section 3855 of the CICA Handbook, Financial Instruments - Recognition and Measurement. This section requires all financial instruments to be classified into one of the following five categories: held for trading, held-to-maturity investments, loans and receivables, available-for-sale financial assets or other financial liabilities. All financial instruments are measured at fair value except for loans and receivables, held-to-maturity investments and other financial liabilities, which are measured at amortized cost.

The section also specifies how financial instrument gains and losses arising from changes in fair value are to be recognized. Depending on the financial instrument's classification, changes in fair value are either recognized in net income or directly in members' equity. The Association's designations are as follows:

Cash is designated as held for trading and is measured at fair value.

Temporary investments are classified as held for trading and are measured at fair value.

Receivables are classified as loans and receivables and are measured at amortized cost.

Payables and accruals are classified as other financial liabilities and are measured at amortized cost.

Temporary Investments

Temporary investments consist of cash in a high-interest savings account.

Property and Equipment

Property and equipment are carried at cost less accumulated amortization. Amortization is calculated annually as follows:

- Computer hardware  - 30% declining balance

except in the year of acquisition, at which time amortization is provided for at one-half the annual rate.
CANADIAN ASSOCIATION OF NURSES IN ONCOLOGY

NOTES

For the year ended December 31, 2010

Note 2  Significant Accounting Policies (continued)

Revenue Recognition

The Association follows the deferral method of accounting for contributions. Restricted contributions are recorded as deferred contributions and recognized as revenue in the year in which the related expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable, if the amount to be received can be reasonably estimated and collection is reasonably assured.

Membership fees are invoiced annually and expire December 31. Membership fees are recorded once collection is reasonably assured. Conference and pre-conference revenues are recognized upon receipt of the registration form or when collection is reasonably assured. CANO journal, royalties, merchandise sales, annual COND and grants are recorded once the amount is readily determinable and collection is reasonably assured. Amounts received in advance for the following fiscal year are recorded as deferred revenue.

Interest income is recognized as revenue when earned.

Use of Estimates

The preparation of financial statements in conformity with Canadian generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Note 3  Financial Instruments

Items that meet the definition of a financial instrument include cash, temporary investments, receivables and payables and accruals. The fair values of these items approximate their carrying values. It is management's opinion that the Association is not exposed to significant interest rate risk, currency risk or credit risk arising from these financial instruments.

Note 4  Capital Management

The Association maintains adequate cash and temporary investments to meet current payment obligations and planned program expenditures. Pending actual disbursements for budgeted program expenditures, funds are invested in securities designed to maximize return while minimizing risk and maintaining flexibility. The investment objectives are subject to limitations defined by the Board of Directors and are set to provide maximum current income within the approved risk parameters.

The Association considers its capital structure to consist of members' equity. The Association is not subject to external restrictions on its equity.
CANADIAN ASSOCIATION OF NURSES IN ONCOLOGY

NOTES

For the year ended December 31, 2010

Note 5 Property and Equipment

<table>
<thead>
<tr>
<th></th>
<th>Cost $</th>
<th>Accumulated Amortization $</th>
<th>2010 Net $</th>
<th>2009 Net $</th>
</tr>
</thead>
<tbody>
<tr>
<td>Computer hardware</td>
<td>3,361</td>
<td>3,256</td>
<td>105</td>
<td>150</td>
</tr>
</tbody>
</table>

Note 6 Deferred Contributions

<table>
<thead>
<tr>
<th></th>
<th>Fatigue Initiative Grant $</th>
<th>Pain Management Grant $</th>
<th>Oncology Education Project $</th>
<th>Total $</th>
</tr>
</thead>
<tbody>
<tr>
<td>Balance, beginning and ending</td>
<td>32,577</td>
<td>31,966</td>
<td>29,637</td>
<td>94,180</td>
</tr>
</tbody>
</table>

Deferred contributions represent unspeak resources externally restricted as follows:

The Fatigue Initiative Grant is to be utilized as agreed upon by an advisory group comprised of the donor's and the Association's personnel.

The Pain Management Grant initially received was $195,000 and any expenditures must be approved by the Association's executive committee.

The Oncology Education Project received $140,000 to develop and implement a National Education strategy to support and evaluate role development, knowledge and expertise in adult and pediatric oncology nursing in Canada. Any expenditures must be approved by the Association's executive committee.
CANADIAN ASSOCIATION OF NURSES IN ONCOLOGY

NOTES
For the year ended December 31, 2010

Note 7  Board and Committee

<table>
<thead>
<tr>
<th></th>
<th>2019</th>
<th>2009</th>
</tr>
</thead>
<tbody>
<tr>
<td>Committee research</td>
<td></td>
<td>31</td>
</tr>
<tr>
<td>Committee website</td>
<td></td>
<td>38</td>
</tr>
<tr>
<td>CONJ stipend</td>
<td>10,111</td>
<td>8,174</td>
</tr>
<tr>
<td>Council of Chapters</td>
<td>14,275</td>
<td>9,645</td>
</tr>
<tr>
<td>Director at large-external</td>
<td></td>
<td>85</td>
</tr>
<tr>
<td>Director at large-internal</td>
<td>28</td>
<td></td>
</tr>
<tr>
<td>Director at large-membership</td>
<td></td>
<td>348</td>
</tr>
<tr>
<td>Governance operations</td>
<td>25,115</td>
<td>25,068</td>
</tr>
<tr>
<td>Membership and registration data</td>
<td>6,625</td>
<td>4,200</td>
</tr>
<tr>
<td>Recognition committee</td>
<td>479</td>
<td>781</td>
</tr>
<tr>
<td>Research grants</td>
<td>5,000</td>
<td>5,000</td>
</tr>
<tr>
<td>Special interest groups</td>
<td></td>
<td>73</td>
</tr>
<tr>
<td>Strategic planning</td>
<td>4,772</td>
<td>10,113</td>
</tr>
<tr>
<td>Travel grants</td>
<td></td>
<td>2,000</td>
</tr>
<tr>
<td></td>
<td><strong>66,405</strong></td>
<td><strong>65,556</strong></td>
</tr>
</tbody>
</table>

Note 8  Commitments

During the year, the Association had contracted management services for a fee of 30% of gross revenues excluding CANO journal subscription and advertising revenue, which are included in CANO journal revenue. The contract expired on December 31, 2010, but remains in effect for one calendar year or until a new contract is agreed upon.

The Association has committed to various annual conference locations which are subject to cancellation fees as follows:

<table>
<thead>
<tr>
<th>AGM Location</th>
<th>Cancellation fee</th>
</tr>
</thead>
<tbody>
<tr>
<td>2011 Delta Barrington and Delta Halifax</td>
<td></td>
</tr>
<tr>
<td>From the contract date to 697 days prior to arrival</td>
<td>50% of projected lost revenue</td>
</tr>
<tr>
<td>From 696 days to 537 days prior to arrival</td>
<td>75% of projected lost revenue</td>
</tr>
<tr>
<td>From 536 days or less prior to arrival</td>
<td>100% of projected lost revenue</td>
</tr>
<tr>
<td>World Trade and Convention Centre &amp; Halifax Metro Centre</td>
<td>$20,000</td>
</tr>
<tr>
<td>From November 14, 2008 to June 8, 2011</td>
<td></td>
</tr>
<tr>
<td>From June 9, 2011 to arrival</td>
<td>$30,000</td>
</tr>
<tr>
<td>2012 The Westin Ottawa</td>
<td></td>
</tr>
<tr>
<td>From the contract date to 730 days prior to arrival</td>
<td>$25,920</td>
</tr>
<tr>
<td>From 729 days to 548 days prior to arrival</td>
<td>$64,800</td>
</tr>
<tr>
<td>From 548 days to 365 days prior to arrival</td>
<td>$129,600</td>
</tr>
<tr>
<td>From 364 days to 183 days prior to arrival</td>
<td>$164,480</td>
</tr>
<tr>
<td>From 182 days or less prior to arrival</td>
<td>$207,360</td>
</tr>
</tbody>
</table>
CANADIAN ASSOCIATION OF NURSES IN ONCOLOGY

NOTES
For the year ended December 31, 2010

Note 9 Subsequent Events

In preparing these financial statements, the Association has evaluated events and transactions for potential recognition or disclosure through June 2, 2011, the date the financial statements were available to be issued. The Association is not aware of any subsequent events which would require recognition or disclosure, except the following:

On February 23, 2011, the Association signed an agreement with Sheraton Vancouver Wall Centre Hotel (the "Hotel") to hold the 2013 AGM at the Hotel from October 18-23, 2013. The Association is subject to a cancellation fee as follows:

<table>
<thead>
<tr>
<th>AGM</th>
<th>Location</th>
<th>Cancellation fee</th>
</tr>
</thead>
<tbody>
<tr>
<td>2013</td>
<td>Sheraton Vancouver Wall Centre Hotel</td>
<td></td>
</tr>
<tr>
<td></td>
<td>From the contract date to 465 days prior to arrival</td>
<td>$5,000</td>
</tr>
<tr>
<td></td>
<td>From 464 days to 365 days prior to arrival</td>
<td>$134,500</td>
</tr>
<tr>
<td></td>
<td>From 364 days to 179 days prior to arrival</td>
<td>$201,750</td>
</tr>
<tr>
<td></td>
<td>From 178 days or less prior to arrival</td>
<td>$269,000</td>
</tr>
</tbody>
</table>