



2018 Conference Schedule

| Description | | Presenter |
|---|--|---------------------|
| Monday, January 8, 2018 – Full Conference Registration | | |
| 8:00 – noon | New Buyers Basics | John Finney, C.P.M. |
| 8:00 – noon | Basics of an RFP 101 – Part 1 | Moty Torres |
| 8:00 – noon | Legal Aspects of Construction | Barbara Gadbois |
| 12:00 – 1:30 | Lunch (provided for Full Conference Attendees) | |
| 1:30 – 4:30 | New Buyers Basics – continued | John Finney, C.P.M. |
| | Basics of an RFP 101 – Part 2 | Moty Torres |
| | SB854 Discussion / Q & A | Eric Rood |
| | Insurance & Indemnity 101 – What every Purchasing Agent Needs to Know | Jim Thyden |
| Evening | Open – Enjoy the evening with old and new friends in nearby Downtown Palm Springs | |
| Tuesday, January 9, 2018 – Traditional Conference Begins | | |
| 8:00 a.m. | First Timers (only) Breakfast with CAPPO Board & Chapter Chairs | |
| 9:00 – 10:00 | Opening Session & President’s Welcome | |
| 10:00 – 11:45 | Keynote – “Ethics in Public Procurement” | Tammy Rimes |
| 12:00 – 1:15 | Partner Appreciation Lunch | |
| 1:30 – 3:15 | Workshops | |
| | Construction | Mark Hovatter |
| | Insurance | Jim Thyden |
| | Model Procurement Code | Maggie McConnel |
| | Construction Law | Barbara Gadbois |
| | Procurement 2.0 | Marcheta Gillespie |
| | RFP for Services | Beth Fleming |
|  | Retiree Program – Overview, What It’s All About! | Cynthia & Carole |
| 3:30 – 5:00 | Workshops | |
| | Fair & Reasonable Pricing | Jack Pellegrino |
| | Insurance | Jim Thyden |
| | RFP for Services | Beth Fleming |
| | CUPPCAA | Guiselle Carreon |
| | Contract Management | Marcheta Gillespie |
| | Construction | Mark Hovatter |
|  | Retiree Program – Can You Hear Me Now? Social Media, Protocol, Cybersecurity & Etiquette | Hal Good |
| 6:00 – 10:00 | Partner Networking Event | |

| Wednesday, January 10, 2018 | | |
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| 6:30 – 7:30 | Charity Walk/Run | |
| 8:00 – 9:30 | <p>Topical Forum Discussions – choose from multiple tabletop options on relevant purchasing topics. During the hour and a half, attendees will have the opportunity to visit three tables of their topic choice.</p> <p>Retiree Topic – Preparing for Retirement Silvia Wilson</p>  | <p><i>Multiple facilitators</i></p> <p><i>Silvia Wilson, CALPERS Retirement Program Specialist</i></p> |
| 9:45 – 10:45 | Professional Development Sessions | |
| | Paperless Purchasing | John Montenero |
| | RFQ & RFP Templates | Neil Groom |
| | Design Build Construction | Karen Little |
| | Consultant & Contract Services | Kimberley Linser |
| | Contract Management - Santa Monica Program | Araceli Esparza |
| | FEMA - Disaster Procurement | DPBAG |
| | <p>Retiree Program – Keeping “Golden Years” Golden – Financial Advice</p>  | Chris Carroll, Copenbarger & Copenbarger LLP |
| 11:00 – 3:00 | Supplier Expo & Lunch | |
| 3:15 – 5:00 | Workshops | |
| | Construction – Part 1 | Darin Mathews |
| | You be the Judge | Beth Fleming |
| | Customer Service & Adding Value | Jack Pellegrino |
| | Procurement 2.0 | Marcheta Gillespie |
| | How to Become a Presenter | Tammy Rimes |
| | Contract Management | Mike Kolodisner |
| | <p>Retiree Program – Is Everything Protected? Wills & Trusts</p>  | Chris Carroll, Copenbarger & Copenbarger LLP |
| Evening | Open – Enjoy the evening with old and new friends in nearby Downtown Palm Springs | |





| Thursday, January 11, 2018 | | |
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| 8:00 – 9:15 | Group Forums | |
| | Counties | |
| | Cities | |
| | K-12 Schools | |
| | Special Districts | |
| | Higher Education | |
|  | Retirees – Q & A | |
| 9:30 – 10:30 | Workshops | |
| | Bid Protests | Abeyta |
| | Negotiation Part 1 | Mike Kolodisner |
| | Panel of Experts Q & A | TBD |
| | Construction Part 101A | Darin Mathews |
| | Procurement Ethics | Alexandru Roman |
| | Consultant Services | Linser |
| 10:45 – 11:45 | Workshops | |
| | Bid Protests | Abeyta |
| | Negotiations Part 2 | Mike Kolodisner |
| | Panel of Experts Q & A | TBD |
| | Construction Part 101B | Darin Mathews |
| | Procurement Ethics | Alexandru Roman |
| | Disaster Procurement | DBAG |
| 12:00 – 1:30 | AEP Awards Lunch | Brian Garrity |
| 1:45 – 3:00 | Workshops | |
| | Developing RFQ & RFP Templates | Groom |
| | Managing Contract Disputes 101A | Darin Mathews |
| | Leadership & Team Building | Alexandru Roman |
| | Contract Management | Mike Derr |
| | Customer Service- Adding Value | Jack Pellegrino |
| | You Be the Judge | Beth Fleming |
|  | Retiree Program – Plan Ahead, Everything That You Need to Know to Retire - Retired Public Employees Association (RPEA) | Rosemary Knox, Retired Public Employees Assoc. |

| Thursday, January 11, 2018 - continued | | |
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| 3:15 – 4:30 | Professional Development Sessions | |
| | License Agreements | Masih Bahadori |
| | Managing Contract Disputes 101B | Darin Mathews |
| | How to Survive 100+ Bids | Neil Groom |
| | Lease Purchase | David Gould |
| | Contract Management Program | Mike Derr |
| | <i>TBD</i> | Mike Kolodisner |
|  | Retiree Program – How Does My Social Security Play Out? | TBA |
| 6:00 - 7:00 | President's Reception | |
| 7:00 – 11:00 | President's Banquet & Entertainment – Dress to impress – think Rat Pack era! | |
| Friday, January 12, 2018 | | |
| 8:00 – 9:30 | CAPPO Business Session & Installation of Officers | |
| 9:45 – 11:45 | FBI Special Presentation Closing Presentation | Kyle Scheatzle |

(While speakers are confirmed, schedule may be subject to change)

