



2018 Conference Schedule At-A-Glance Updated as of November 29, 2017

| Description | | Presenter |
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| Monday, January 8, 2018 – Full Conference Registration | | |
| 8:00 – noon | New Buyer Basics 101 – Part 1 | John Finney, C.P.M. |
| 8:00 – noon | Intro to RFP Acquisitions 101 | Cuauhtemoc (Moty) Torres, JD |
| 8:00 – noon | Legislative & Case Law Update for Public Works Construction | Barbara Gadbois |
| 12:00 – 1:30 | Lunch (provided for Full Conference Attendees) | |
| 1:30 – 4:30 | New Buyer Basics 101 – Part 2 | John Finney, C.P.M. |
| | Intro to RFP Acquisitions 101 (repeat) | Cuauhtemoc (Moty) Torres, JD |
| | <i>SB 96 – Prevailing Wages – Part 1 DIR SB 96 – Prevailing Wage Compliance – Tips for Local Procurement Officials – Part 2 BB&K LLP) Michael Maurer & Kevin Wang</i> | Jessica Santiestaben Tony Eguavoen, Monique Munoz |
| | Insurance & Indemnity 101 & 102- What Every Purchasing Agent Needs to Know | Jim Thyden |
| Evening | <i>Open – Enjoy the evening with old and new friends in nearby Downtown Palm Springs</i> | |
| Tuesday, January 9, 2018 – Traditional Conference Begins | | |
| 7:00 a.m. | First Timers (only) Breakfast with CAPPO Board & Chapter Chairs | |
| 8:30 – 9:30 | Opening Session - President's Welcome | |
| 9:45 – 11:00 | Keynote – “Ethics: Black & White OR Shades of Grey?” | Tammy Rimes |
| 11:15 – 12:00 | CAPPO Group Picture | |
| 12:00 – 1:15 | Recognition Lunch | |
| 1:30 – 3:15 | Workshops | |
| | Construction Procurement: If I Only Knew Then, What I Know Now – <i>Part 1</i> | Mark Hovatter |
| | Insurance & Indemnity 101- What Every Purchasing Agent Needs to Know – <i>Part 1</i> | Jim Thyden |
| | Developing RFP's for Services – <i>Part 1</i> | Beth Fleming, CPSM, C.P.M., CPPO |
| | The Model Procurement Code Reaches Mid-Life: What's Next? | Maggie McConnell, Esq., JD & Keith McCook, Esq., JD |
| | Public Works Horror Show – Construction Claims | Barbara Gadbois |
| | Procurement 2.0 - Transforming Procurement Services at the City of Tucson | Marcheta Gillespie, CPPO, CPPB, C.P.M., CPM |
| |  Retiree Program – Overview, What It's All About! | Cynthia Duprey, APP & Carole Ayuso, C.P.M., CPPO |
| 3:30 – 5:00 | Workshops | |
| | Construction Procurement: If I Only Knew Then, What I Know Now – <i>Part 2</i> | Mark Hovatter |
| | Insurance & Indemnity 102- What Every Purchasing Agent Needs to Know – <i>Part 2</i> | Jim Thyden |

| Tuesday, January 9, 2018 - continued | | |
|---|---|--|
| 3:30 – 5:00 | Workshops | |
| | Developing RFP's for Services – <i>Part 2</i> | Beth Fleming, CPSM, C.P.M., CPPO |
| | California Uniform Public Construction Cost Accounting Act (CUPCCA) | Guiselle Carreon |
| | Contract Administration | Marcheta Gillespie, CPPO, CPPB, C.P.M., CPM |
| | Fair & Reasonable Pricing | Jack Pellegrino, CPCM |
|  | Retiree Program – Can You Hear Me Now? Social Media, Protocol, Cybersecurity & Etiquette | Harold Good, CPPO |
| 6:00 – 10:00 | Join us by the pool for the Partner Networking Event – includes dinner, fun, games, Music and networking! | |
| Wednesday, January 10, 2018 | | |
| 6:30 – 7:30 | Charity Walk/Run | |
| 8:00 – 9:30 | Topical Forum Discussions – choose from multiple tabletop options on relevant purchasing topics. During the hour and a half, attendees will have the opportunity to visit three tables of their topic choice. | <i>Multiple facilitators</i> |
|  | Retiree Topic – Preparing for Retirement | Silvia Wilson, CALPERS Retirement Program Specialist |
| 9:45 – 10:45 | Professional Development Sessions | |
| | Doing More with Less through Innovation and Technology | John Montenero |
| | Developing templates for RFQ's, RFB's and RFP's | Neil Groom, CPPB |
| | Design/Build – One City's Journey | Karen Little, CPPB |
| | Consultant Contract Services – Streamlining the Process. Case Study: Santa Clara Valley Water District | Kimberly Linser & Helen Hoang, CPPB |
| | Strategic Contract Management: The Santa Monica Program | Araceli Esparza, CPPO |
| | Disaster Procurement Policy and Procedures | Debbie Wellnitz, MBA & Tina Yoke, C.P.M., Jason Reed, Gary Jayne |
|  | Retiree Program – Keeping “Golden Years” Golden – Financial Advice | Charles Sosa |
| 11:00 – 3:00 | Supplier Expo & Lunch | |
| 3:15 – 5:00 | Workshops | |
| | Navigating the Complexities of Software License Agreements | Mahesh Bahadori |
| | You be the Judge | Beth Fleming, CPSM, C.P.M., CPPO |
| | Customer Service & Adding Value | Jack Pellegrino, CPCM |
| | Procurement 2.0 - Transforming Procurement Services at the City of Tucson (<i>repeat</i>) | Marcheta Gillespie, CPPO, CPPB, C.P.M., CPM |

| Wednesday, January 10, 2018 continued | | |
|---|---|--|
| 3:15 – 5:00 | Workshops | |
| | Government Speak: How to Present like a Professional! | Tammy Rimes |
| | What Every Purchasing Professional Needs to Know About Contracts | Mike Kolodisner |
|  | Retiree Program – Is Everything Protected? Wills & Trusts | Lloyd Copenbarger, Copenbarger & Copenbarger LLP |
| Evening | <i>Open – Enjoy the evening with old and new friends in nearby Downtown Palm Springs</i> | |
| Thursday, January 11, 2018 | | |
| 8:00 – 9:15 | Group Forums | |
| | Counties | |
| | Cities | |
| | K-12 Schools | |
| | Special Districts | |
| | Higher Education | |
|  | Retirees – Q & A | |
| 9:30 – 10:30 | Workshops | |
| | Negotiation for Public Purchasing Professionals – Part 1 | Mike Kolodisner |
| | Disaster Purchasing: Local Government Life or Death – Part 1 | Michael Martinet |
| | Construction Contracting – Part 1 | Darin Mathews, FNIGP, CPPO, CPSM, C.P.M. |
| | Purchasing: "Bid Protests, Foul Territory? The Players, The Umpires, The Board... Who Makes the Final Call?" | Rebecca Abeyta |
| | Procurement Ethics | Alexandru Roman |
| | Consultant Contract Services – Streamlining the Process. <i>Case Study: Santa Clara Valley Water District (repeat)</i> | Kimberly Linser & Helen Hoang, CPPB |
| 10:45 – 11:45 | Workshops | |
| | Negotiation for Public Purchasing Professionals – Part 2 | Mike Kolodisner |
| | Disaster Purchasing: Local Government Life or Death – Part 2 | Michael Martinet |
| | Construction Contracting – Part 2 | Darin Mathews, FNIGP, CPPO, CPSM, C.P.M. |
| | Purchasing: "Bid Protests, Foul Territory? The Players, The Umpires, The Board...Who Makes the Final Call?" <i>(repeat)</i> | Rebecca Abeyta |
| | Procurement Ethics <i>(repeat)</i> | Alexandru Roman |
| | Build your own: The Monterey County Contracts Academy | Mike Derr |

| Thursday, January 11, 2018 continued | | |
|---|--|--|
| 12:00 – 1:30 | AEP Awards Lunch | |
| 1:45 – 3:00 | Workshops | |
| | Construction Contracting – Part 1 (<i>repeat</i>) | Darin Mathews, FNIGP, CPPO, CPSM, C.P.M. |
| | Developing templates for RFQ's, RFB's and RFP's | Neil Groom, CPPB |
| | Navigating the Complexities of Software License Agreements (<i>repeat</i>) | Mahesh Bahadori |
| | Leadership & Team Building | Alexandru Roman |
| | Disaster Procurement Policy & Procedures (<i>repeat</i>) | Debbie Wellnitz, MBA & Tina Yoke, C.P.M., Jason Reed, Gary Jayne |
| | You Be the Judge (<i>repeat</i>) | Beth Fleming, CPSM, C.P.M., CPPO |
|  | Retiree Program – Plan Ahead. Everything That You Need to Know to Retire - Retired Public Employees Association (RPEA) | Rosemary Knox, Retired Public Employees Assoc. |
| 3:15 – 4:30 | Professional Development Sessions | |
| | Construction Contracting – Part 2 (<i>repeat</i>) | Darin Mathews, FNIGP, CPPO, CPSM, C.P.M. |
| | Customer Service & Adding Value | Jack Pellegrino, CPCM |
| | License Agreements – Making Them Work for You and Avoiding Pitfalls | Michael Kolodisner |
| | How to Survive 100+ Bids | Neil Groom, CPPB |
| | Lease Purchase Financing | David Gould, CPPO |
| | Build your own: The Monterey County Contracts Academy (<i>repeat</i>) | Mike Derr |
|  | Retiree Program – How Does My Social Security Play Out? | Claudia Lamp |
| 6:00 - 7:00 | President's Reception | |
| 7:00 – 11:00 | President's Banquet & Entertainment – Dress to impress – think Rat Pack era! | |
| Friday, January 12, 2018 | | |
| 8:00 – 9:30 | CAPPO Business Session & Installation of Officers | |
| 9:45 – 11:45 | Lights, Camera...Conspiracy: An FBI Case History | Kyle Scheatzle |

(While speakers are confirmed, schedule may be subject to change)

