I hope that all is well with everyone now that our journey through 2014 is well underway. 2013 saw our association make major progress in providing better education and reaching as many people as we can. Our executive staff and national board are excited about even more progress this year.

We’re interested in your thoughts and ideas. Please share your opinions with me (slw@kochllc.com), your chapter representative, or a member of the CCAI staff. Our 2014 initiatives are listed here, so please let us know what you think.

To provide better education, we will continue to support the Conference Program at FABTECH 2014 in Atlanta as well as our Scholarship Program. We will follow the recently published Powder Coating manual with an updated Systems Design manual, currently in the re-write process.

To reach as many people as we can, we will actively support the FINISHING Pavilion at FABTECH 2014, continue to support development of new chapters in the USA and also investigate new chapters in Canada and Mexico. And, we will establish an ongoing plan to review our dues structure.

We are adding four new initiatives for 2014

1. Develop a CCAI Finishing Career Guide. This will be available in print and electronically and will showcase the various career opportunities in the finishing industry. It will include some fun and interesting facts that feature our industries served. It will be distributed to trade schools as well as high schools for career counseling, given away through our chapters, and available in the CCAI booth at trade shows.

2. Develop Basics of Finishing Training Videos. These will be a series of short 5 minute videos showcasing Finishing Basics to add to the longer training videos on the website. These will be produced at member company facilities or with member company submitted video material. CCAI’s Education Committee will determine priority of topics to be developed.

3. Assist Chapters with Training Program Development. The National Office will assist chapters with in depth training symposiums.

4. Custom Coater Operating Ratios Survey. This industry survey will help custom coaters better understand operating costs.

And finally, don’t forget our Annual Meeting in Palm Springs, CA, June 21-24, and FABTECH 2014, November 11-13 at the World Congress Center in Atlanta! Even though November seems a long way away, as we go to press the FINISHING Pavilion is selling well and space is very limited. Read more about these events and all your chapter and industry news in the rest of this issue.

I hope to see everyone at a future CCAI event.

Sam Woehler | President, CCAI National Board of Directors
In just a few months, we will gather once again for CCAI’s 2014 Annual Meeting. This year’s meeting takes us west to the Miramonte Resort in Indian Wells, CA just south of Palm Springs, CA. From June 21 – 24, CCAI welcomes members to join us in the desert for four days of great educational content, social activities and networking, and discussion of the future of CCAI. With many new developments and initiatives underway, members will get a close up look at the projects in progress.

In addition to a presentation from Chris Kuehl, CCAI’s economist who will provide an Economic Update members will hear about trends and new products in the finishing industry; communicating with millennials, cyber security and more.

We encourage everyone to make their flight arrangements now while airfares are still reasonable from many locations. You also have a variety of airports to fly in to including:

- Palm Springs (PSP)
- Ontario (ONT)
- John Wayne Airport, Orange County (SNA)
- Los Angeles International (LAX)
- San Diego (SAN)

These are listed in order of approximate distance from the airport to Miramonte.

So start planning and get ready for another memorable CCAI Annual Meeting. We look forward to seeing you there.
CCAI FINISHING Pavilion & Conference at FABTECH 2014 Keeps Growing

It’s been four years since the debut of CCAI’s FINISHING Pavilion and Conference at FABTECH in Atlanta. We return this fall to the Georgia World Congress Center in downtown Atlanta from November 11 – 13 in what might be our largest FINISHING Pavilion and Conference as part of FABTECH yet. “We are thrilled that so much of the FINISHING Pavilion is already sold,” notes CCAI Executive Director Anne Goyer. “Not only are we seeing more exhibitors every year, exhibitors are increasing the amount of exhibit space they take, allowing attendees to see far more demonstrations, products and services than ever before. As a partner in North America’s largest metal forming, fabricating, welding and finishing event, CCAI is proud to be a part of bringing all manufacturing technologies together at FABTECH each November. It is now the destination show and conference for all those involved in the FINISHING industry.

Overall, the FABTECH show floor is nearly sold out for 2014, making for a great experience for all attendees! Companies interested in exhibiting who have not reserved space are urged to do so quickly. We anticipate that the FINISHING Pavilion will sell out in early summer!

To View a List of Current CCAI FINISHING Pavilion Exhibitors

Go to www.ccaiweb.com, CLICK the FABTECH tab, and then scroll down to Finishing Pavilion Exhibitor list. The list is updated daily. Call Andy Goyer at CCAI with questions regarding the FINISHING Pavilion: 1-941-373-1830.

With an anticipated 26,000 attendees and 1,200 exhibiting companies all under one roof, the show provides a backdrop for visitors to experience live equipment demonstrations, find cost savings solutions, and network with industry peers throughout the 400,000+ square feet of show floor. The event also provides learning opportunities beyond the exhibits with over 100 education sessions and expert-led presentations on the latest industry trends and technology in the metal forming, fabricating, welding and finishing industries.

Several special events are in the planning stages, including a keynote presentation from NFL standout Rocky Bleier and an evening event at the new NCAA Football Hall of Fame next to the Georgia World Congress Center.

Hotel reservations can be made now by visiting www.fabtechexpo.com and clicking the HOUSING button on the top of the home page. Registration for FABTECH will go live later this month.

Be sure to mark your calendar now and begin planning to visit the largest show and conference for finishing at FABTECH this November!
Continuing to expand CCAI’s mission of education and training, CCAI has become the FINISHING partner at FABTECH Canada, recently held in Toronto from March 18 – 20. A variety of CCAI Corporate members and other finishing exhibitors participated in the three day show that attracted more than 4,000 attendees to the Toronto Congress Center.

“We were very happy to be a part of this new event,” notes CCAI Executive Director Anne Goyer. “This is only the second time FABTECH has been held in Canada and the first time finishing has officially been a partner in the event.”

In addition to the more than 20 finishing exhibitors who participated this year, CCAI delivered a Pretreatment Essentials educational session and an Introduction to Electrocoating session. Both sessions were well received with speakers all receiving excellent evaluations. “We strive to deliver the best educational opportunities for the industry,” Goyer said. “We are very fortunate to have dedicated members who devote so much of their time to help educate conference attendees.”

CCAI will be sponsoring the FINISHING Pavilion again at FABTECH Canada in 2016 (FABTECH Canada takes place every other year). Exhibitors who participated this year have already begun signing up for the 2016 show to again be held in Toronto.

Interested in reserving a booth for FABTECH Canada 2016?
Contact Andy Goyer at 941-373-1830 or andy@goyermgt.com.

Chad Andreae, Therma-Tron-X, discusses electrocoating equipment at FABTECH Canada

Suresh Patel of Chemetall discusses the importance of cleaning

Mike Gallagher of Therma-Tron-X chats with a FABTECH Canada attendee

Dave Schimpff of DuBois Chemicals discusses the basics of pretreatment

Vulcan Catalytic staff talk infrared technologies to attendees

Nordson offered powder coating demonstrations at FABTECH Canada

Global Finishing’s booth was busy at the end of the show
Painting
Plating
Powder Coating
Electrocoating
Anodizing
Mechanical Finishing
Pollution Control
Cleaning/Pretreatment
Vacuum/Vapor Coating

With a monthly magazine, bi-monthly e-newsletter, and comprehensive website, Products Finishing is the voice of the finishing industry—serving the U.S. Industrial Finishing Market since 1936.
CCAI Highlights

Infrared Hands-On Seminar
APRIL 29, 2014
Georgia Power – Customer Resource Center | Atlanta, GA

CCAI’s Atlantic Coast chapter has partnered with the IRED Division of the Industrial Heating Equipment Association to bring its popular Infrared Seminar to Atlanta, Georgia on April 29, 2014. Georgia Power’s newly renovated Customer Resource Center (CRC) will host this one-day, hands-on infrared seminar. The interactive format allows attendees to get hands on experience in a laboratory setting as well as classroom instruction. The seminar will highlight the benefits of using infrared technologies and review all equipment sources of infrared followed by a discussion of a wide variety of IR applications for industrial finishing which showcase the many ways in which IR can be utilized to provide efficient curing in today’s industrial environment.

The $50 registration fee includes a full-day seminar, continental breakfast, lunch and a copy of the IR Process Heating Handbook.

Register Now! www.ihea.org
Click on the IR Seminar button on the home page.

New Educational Videos
Available on CCAI TV


CCAI TV is the place for on-line video training in the finishing industry. Here you will find a number of educational presentations that run from 20-40 minutes in length. The videos are designed to give you information and provide an understanding on a variety of finishing technologies. We have just added several new training videos to our training library. CCAI members receive a special rate of $25 to view each video; while non-members can view a video for $49 each. There are also collections of videos available to view; the member rate is $59 and non-member rate is $99.

A few of the new titles include: The Building Blocks of Powder Coating, System Design Basics, Atomization, and Manual Powder Coating Basics. Check out all the current education videos available on the CCAI website. Visit www.ccaiweb.com, then click the EDUCATION tab and scroll down to CCAI TV.
New CCAI Website

Over the past year CCAI has developed a new website which interacts with our new association management software in order to provide great information, quality products and the best service to the finishing industry. The new website also enhances membership benefits and adds significant value to being a CCAI member.

For Corporate & Custom Coater Members

The new CCAI website offers many great benefits for Corporate Members.
• Advertising opportunities - Depending on the level of Corporate Membership, companies can advertise with banners on the homepage, sidebar ads on sub-pages and embedded product videos on CCAI TV.
• Detailed company listing in the online directory
• Complimentary link from CCAI website to your company website
• Opportunity to list new products and job postings

For Individual Members

Log in with your username and password every time you visit www.ccaiweb.com to take advantage of all the membership benefits available.
• Member Profile – since the website interacts with the association management software, members can access a real time online directory. Members have the ability to update their profile, track purchases, print membership cards, and retrieve and print invoices at any time.
• Members only – the new website has the capability to provide information to select groups. Members can communicate directly with other members via the CCAI website or post items specifically for “members only”.
• Access the NAM Monday economic report under NEWS tab

Chapter Information

Each chapter has a page to communicate all chapter activities.
• Detailed list of upcoming events
• Chapter board members and officers
• Chapter photos and blogs

Membership Information

JOIN NOW!

With the new website it’s easy to join online and become a part of CCAI. The membership categories and benefits are listed under the MEMBERSHIP tab along with a direct link to the membership application.

“CCAI’s new website gives Corporate Members great tools to inform and drive traffic to their company sites. Profiles, video links, news items, photos are all easy to setup, especially with Leslie’s help!”

—Jim Malloy, Kolene

Education and Training

CCAI has an abundance of educational resources available under the EDUCATION tab.
• Corporate member videos
• Training manuals
• CCAI TV continues to grow with new videos.

FABTECH

The CCAI website is the place to go for everything you need to know about the FINISHING Pavilion and Conference at FABTECH!
The Chemical Coaters Association International has released the 6th edition of its popular training manual, Powder Coating for Industrial Finishing Applications. This great resource manual has been completely revised with new color graphics and photos, several new chapters and a re-written glossary. The manual serves as a guide to operating a powder coating system and managing the process for efficiency and profit, with emphasis on practical issues affecting daily operations.

CCAI has sold almost 200 manuals in the few months it’s been available! See what CCAI members are saying about the new 6th edition of the Powder Coating for Industrial Finishing Applications manual:

“Pro Paint has found the manual to be a valuable resource tool for several aspects of our business. Our paint technicians, tech support, sales staff and management team have all utilized the manual and it has proven to be an excellent investment.”

—Dayna Hennessy, Pro Paint Inc.

“The 6th addition has been a great resourceful tool for not only us, but our customers as well.”

—Sam Nash, ChemQuest Co.

ORDER NOW! www.ccaiweb.com
and CLICK the EDUCATION tab then scroll to TRAINING MANUALS.

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or visit www.wagnersystemsinc.com/lp
2014 Annual Meeting

Miramonte Resort & Spa
Indian Wells, CA
June 21-24

✦ Industry Information
✦ Education
✦ Networking
✦ Fun

All found in the California Desert this June!
Industry News

ECOAT 2014

Presented by The Electrocoat Association and Products Finishing magazine, the objective of the conference is to market the expansion of electrocoat technology through the education of finishing industry personnel and those interested in the technology, both as a coating application and also a primer of choice for many other topcoat finishes.

WHY SHOULD YOU ATTEND ECOAT 14?

Thought-provoking Keynote Addresses
Top-notch individuals with the knowledge and experience to engage attendees on issues that are foremost and affect everyone in the industry.

Technical Presentations
A program that offers a variety of topics and format for attendees to create a great conference experience.

Open-Forum Discussions
The popular Coatings & Cocktails and Innovations in Pretreatment sessions will be offered again this year.

Networking/Exhibit Room Style
The Exhibit Room atmosphere enhances professional networking with industry experts in a relaxed and entertaining setting. Tabletop exhibits are also presented by various suppliers.

Industry Awards Luncheon
Honoring the accomplishments and contributions of the industry’s elite with the George E.F. Brewer and Best End User Paper Awards.

Visit www.electrocoat.org for details.

Questions can be directed to
Karen McGlothlin
800-579-8806 | kmcglothlin@electrocoat.org

Register now to attend the premier event for electrocoaters, ECOAT14. The event will be held April 22-24, 2014 at the Rosen Centre Hotel in Orlando, Florida.

Register Now! http://conference.electrocoat.org
PREVIEW of ECOAT14

- Keynote Presentation – Day 1: Maureen Midgley
  Henkel Corporation
  *The Chemical Industry’s Response to Trends and Innovations in the Transportation Industry*

- Keynote Presentation – Day 2: Joy Hines Forsmark, PhD
  Ford Motor Company
  *Adventures in Incorporating Light Metals in Vehicles – A USCAR/USAMP Story*

- Industry Awards Banquet
- Coatings and Cocktails
- Technical Presentations and Workshops
- Exhibit Room Hospitality Evening

Register at: conference.electrocoat.org
EARLY BIRD DISCOUNT EXPIRES MARCH 21, 2014
Kolene Celebrates its 75th Anniversary

Kolene Corporation, founded in downtown Detroit in 1939 by John Shoemaker, celebrates its 75th anniversary in March 2014.

Built on a strong foundation of solving difficult manufacturing cleaning challenges, Kolene has a diverse portfolio of process technologies. The combination of chemistry, equipment, and service allows Kolene to supply turn-key metal cleaning systems to a wide variety of manufacturers. Industries served by Kolene — both domestic and international — include specialty steel mills, aerospace, defense, transportation, foundries, and general manufacturing.

Founded in downtown Detroit in 1939 by Shoemaker, Kolene was originally involved with novel chemical formulations for dry cleaning solvents. In the early 1940s, they started to develop what would become their main niche or specialty: molten salt baths for metal cleaning. Their first molten salt products were developed to clean iron castings of sand, scale, and even exposed graphite. This allowed them to be coated with lead or tin, greatly improving their corrosion escalated, a tin embargo threatened production of critical wartime components such as ship’s bearings. At the request of the United States Navy, Kolene adapted their technologies to prepare bearings for babbitting without the use of tin. These basic technologies are still in use today for preparing iron castings.

Today, Kolene remains family-owned and is led by CEO and Chairman Roger Shoemaker, grandson of the founder. Roger is joined on the Board of Directors by his brother Richard. Other family members include Roger’s sons, Peter and Tim, who are also active in the company.

Kolene, still located in Detroit, continues to prosper by providing unique processes backed by dedicated people, long-term customer partnering, and service.

CCAI would like to thank Kolene for its ongoing support as a Gold Corporate Member & exhibitor in CCAI’s FINISHING Pavilion at FABTECH. They have proven their commitment to the industry over the years by providing CCAI with more National presidents than any other company. There have been three National presidents from Kolene including Geno Toffanetti, Tom McCardle and Jim Malloy, as well as many other board and committee members to offer their expertise and enthusiasm. Tom and Jim are both recipients of the James Wright Lifetime Achievement Award. CCAI is honored to have Kolene’s dedication!
ChemQuest Inc. is a provider of industrial chemicals as well as custom finishing systems. Their industrial chemicals help provide solutions for the automotive, medical, military, office furniture and many other industries. They take pride to help each customer identify their individual needs and deliver the solutions they require. Chemquest helps customers manage their system with highly trained service technicians. They offer a variety of cleaners, phosphates, lubricants, inhibitors and specialty glycol products.

ChemQuest Finishing Systems provides custom industrial equipment such as paint and powder booths, headers and risers, pumps, industrial ovens and a variety of industrial washers.

“We are proud to be a member of the CCAI community. Membership has helped us to grow not only our company name and values, but also to build essential relationships within the chemical industry to further our goal of helping other businesses to achieve their own growth.”

Enhancement Technologies Inc. distributes and represents the Sublitex Division of Miroglio Textile based in Alba, Italy. Sublitex produces and prints dye sublimation films for wood grain effects and other looks for the powder coating industry. They also produce Texcover lamination films for use on coil coating lines making these into design machines.


Vulcan Catalytic Systems has been designing and manufacturing Gas Catalytic Infrared Heaters and Ovens since 1993. Based in Rhode Island, the company also has an office in the UK and dealers in Europe and Asia. Vulcan ovens are installed worldwide and known for their energy saving design and reduced carbon footprint when compared to conventional ovens. Typically the installation of their systems will result in:

- 50% energy savings
- 50% reduction in floor space required
- The elimination of noxious gasses, and reduction in Carbon Footprint
- Improved quality of finished product
- Improved throughput

The construction of Vulcan ovens is modular which allows for easy installation and expansion if required. Their systems are ideal for use in manufacturing plants that are introducing lean manufacturing techniques, as smaller batch, mixed batch sizes are easier to handle.

Vulcan Catalytic has been working intensively with two other companies to develop a unique system for MDF powder coating. They plan for the end result is a system which will open new market possibilities and enables those involved in MDF powder coating to significantly reduce production costs.

Vulcan Catalytic Systems is proud to be a member of CCAI, and keen to support the organization in achieving all its aims by contributing to the ‘greater knowledge’ of the coating industry.
Paint 101 Symposium

On February 25 & 26, the Twin Cities Chapter sponsored their first ever 2-day painter training program. The training seminar was on coating basics and designed for painters that had minimal experience in liquid and/or powder coating application. Chapter board members Michelle Striggow and Mark Walsworth co-chaired and planned the seminar event held at the Graco corporate headquarters in Minneapolis. Guest lecturers and trainers were provided by Graco, Donaldson Co., Valspar, Gema, and AIC. Vogel Industrial Coatings was responsible for furnishing a powder coating binder for each seminar attendee as well as a showing of a series of Power Point slides on powder coating materials.

Day One consisted of presentations and discussions on liquid spray technology and liquid coatings as well as setting up various levels of pressure spray systems and spray techniques. Day Two included a presentation on powder coating materials, various aspects of powder coating application equipment and Powder vs. Liquid discussion. The seminar concluded with hands on liquid electrostatic spray and powder spray technique sessions. The hands on applications were covered in the Graco lab by use of both a paint spray booth and a powder spray booth.

A unique feature of the training seminar was that each of the 20 attendees had the opportunity to sign up for a one year membership in the CCAI. This was a great way to recruit members and it was easy for them to join at no charge! Based on the success of the two day training seminar, it was unanimous that the Twin Cities Chapter would consider another training seminar in the future.

On the Hook with Twin Cities

In January, the Twin Cities Chapter hosted over 25 attendees for a dinner meeting at the Mendakota Country Club. The feature presentation was "Productivity through Efficient Part Hanging" by Bruce Bryan, Sales VP of Mighty Hook. He discussed material handling basics, hook technology, rack technology and line density vs. line speed. There was also an interesting discussion on burn-off oven consequences relative to maintaining hook tensile strength.

The chapter also welcomed two new members who qualified for a first meeting free dinner promotion, Dan Jackson of Andersen Corporation and Adam Pederson of Life Fitness.

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NORTHERN ILLINOIS

In February the Northern Illinois chapter held an Environmental Symposium. The symposium covered issues related to phosphates and VOCs, including the impact on the environment and potential solutions. There was a lot of new and helpful information presented, including the definition of Gulf Hypoxia.

WEST MICHIGAN — Submitted by Bruce Connell

The West Michigan chapter has offered a variety of meetings during the first quarter of the year. The January chapter meeting included a great presentation on oven profiling by Jim DeMaestri, Regional Sales Manager for Datapaq, followed by dinner at the Riverfront Hotel in Grand Rapids. The chapter held a plant tour of American Autocoat in February. There were 26 attendees at the Hudsonville, Michigan location to view the automated coating line. The Belco Industries-manufactured unit has a five stage wash line, three paint application booths equipped with robotic applicators and two cure ovens. The company produces coated plastic parts for many auto parts suppliers.

WISCONSIN

In January, Mary Carpenter with Carpenter Chemicals presented “One-Step Organic Pretreatment Technology”. She covered pretreatment technology in daily operations with some preliminary discussion of the technology and how it operates. She also presented in-plant processes/operations, maintenance, chemistry, quality of finished products, costs and environmental issues & compliance. It was a very comprehensive talk and a great meeting.

The February chapter meeting was held at the Highland House restaurant in Mequon, WI. Speaker, Dave Chalk with DuBois Chemicals presented the “Global Harmonization System” product identification and also new product developments that are being worked on for the next generation of non-phosphate pretreatment products. It was a great presentation and dinner event.

In March, Matt Kirchner, CEO of American Finishing Resources, gave an excellent talk on “Building a Surface Finishing Dream Team”. He discussed the difference between surface finishing teams that produce mediocre results and those that blow away budget and expectations. He discussed how they recruit and hire, how they train new talent, how they motivate and reward team members, how their people think and what skills and abilities are critical to the success of a surface finishing team. It was an enlightening presentation and well received by all attendees.

2014 Chapter Events

For more details and registration information visit ccaiweb.com and click the “Calendar of Events” tab.

ATLANTIC COAST

Contact Karla Duncan, 704-495-3140, kduncan@pneu-mech.com
April 29 Hands On Infrared Seminar at Georgia Power CRC
October 23 Golf Outing and Annual Meeting

CENTRAL STATES

Contact Ron Cudzio, 816-734-8876, rcc@kochllc.com or Cliff Slater, 800-526-4473 x 251, cliff.slater@chemetall.com
June 10 Golf Tournament

NORTHERN ILLINOIS

Contact Kevin Baker, 331-422-9722, kevin.baker@chemetall.com
April 29 Innovations in Coating Technologies and Quality Control
June 5 Golf Tournament

SOUTHEAST MICHIGAN

Contact Christopher Miles, 810-875-3146, chemmiles@aol.com
April 22 Defect Identification and Analysis
June 14 Golf Outing
October 14 Emerging Technologies in the Finishing Industry

SOUTHERN CALIFORNIA

Contact Ron Lum, 751-775-8785, rlum@coral.com
May 31 Powder 101 in Spanish

TWIN CITIES

Contact Phil Ruggiero, 320-230-6281, ccac@charter.net or get details on web site www.cccact.com
April 24 Agco Plant Tour
June 19 2014 Golf Classic - Oak Glenn Country Club in Stillwater, MN

WEST MICHIGAN

Contact Bruce Connell, 616-928-9127, bruce.connell@enviro-partners.com
May 14 “Efficiency Improvement Technologies for Your Finishing System” Seminar

WISCONSIN

Contact John Heyer, 262-677-8291, john@kettlemorainecoatings.com
May 13 Plant Tour – Hartford Finishing/Steel Craft
July 11 Golf Outing – Scenic View CC
New Members

Atlantic Coast
Cathleen Gustafson, Nacco Materials Handling Group

Iowa - Central Illinois
Tom Clawson, Vermeer Corp.

Unaffiliated
Jeff Beyer, Enhancement Technologies/Sublitex-Miroglio
Francis Chan, MOEM Holdings Sdn Bhd
Mario Hernandez, Famis Inc.
Steve Paternostro, Alabama Power Co.

Northern Ohio
Wes Starr, Open Space Consultants

Twin Cities
Robyn Aiken, Cummins Power Generation
Bette Danielson, Nordic Ware (Northland Aluminum Products, Inc.)
Adam Pederson, Brunswick
Adam Trotman, Wenger Corp.

West Michigan
Brian Butler, Industrial Metal Cleaning Corporation

Wisconsin
Bradley Bauer, John Deere Horicon Works
Garrett Brigman, Hydrite Chemical Co.
Tim Lehn, Metalcraft of Mayville, Inc.
Ed Livingston, Powder Technology, Inc.
Michelle McDole, The Sherwin-Williams Co.
James Spakowicz, Metalcraft of Mayville, Inc.
Brian Trampe, The Sherwin-Williams Co.
Darryl Zanow, Metalcraft of Mayville, Inc.
Mark Zimmerman, Plymouth Technology Inc.

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Mighty Hook Inc.
773-378-1909 • www.mightyhook.com

Northern Coatings & Chemical
906-863-2641 • www.northern-coatings.com

Wagner Industrial Solutions
630-503-2387 • www.wagnersystemsinc.com

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