It's a New Year

W ell, we made it through the holidays again and are well into a new year. If I haven’t seen you yet, Happy New Year and I hope 2011 is better for you than 2010. I don’t know whether you looked at 2010 as a good year or a bad year, but I think we could all agree that the economy could have been better and everyone’s business could have been stronger. However, there were a lot of good things that happened in 2010 for CCAI. We saw our membership grow at a decent rate; we opened three new chapters that are doing well; and we sponsored the first Finishing Pavilion & Conference at FABTECH, making it the largest finishing show in the United States. What a year for CCAI. But that is just the beginning as we move into 2011.

Let’s take a quick look at how 2011 is starting out. Business is starting to pick up and companies are increasing production levels since last year. We should have another West Coast chapter up and running in the very near future, and both our individual and corporate membership numbers are up to levels not seen in many a year. We promise another outstanding national event as CCAI’s 2011 Annual meeting (June 18 - 21 at Mt. Hood, just outside Portland, OR) heads to the Pacific Northwest. Always exceptional programming and activities, we are especially excited to take the meeting to one of our new chapter areas. We know that everyone will experience great friendship and fellowship that always occurs when the CCAI family gets together. Mark your calendars now and start watching airfare to Portland.

The planning and sponsorship of the 2011 FABTECH show in Chicago is moving forward like a large locomotive that can’t be stopped. Early indications are that this year’s show will far surpass our first endeavor for both exhibitors and attendees. Why, you ask, will it be such a success? Because CCAI has already sold more square footage of exhibit space for the 2011 show than the total amount of space we sold last year. We have many new exhibitors that were not with us in Atlanta, including some that have not been in a major show in a long time. In addition to many new exhibitors, the majority of exhibitors from last year have also increased their space for Chicago. That means attendees will have more exhibitors, larger displays of equipment and a much broader representation of our entire industry on the show floor. Couple this with another outstanding educational program and FABTECH 2011 proves to be the place for finishers come November.

As you can see, CCAI is growing by leaps and bounds! If you are not yet a part of CCAI’s success, we invite you to join the finest finishing association, one that is dedicated to the education of its members in the art of finishing the great...
products manufactured for all our needs. As CCAI continues to be a shining star in the finishing world, please join us at an upcoming chapter event, our next Annual Meeting in June or at FABTECH 2011 in November. If you have not reserved your exhibit booth space, then do it now to begin taking advantage of the many promotional opportunities that will benefit your company. Also, if you are not a corporate member of CCAI, there has never been a better time to become one. All companies taking booth space in CCAI’s Finishing Pavilion by March 31 will receive a reduction on their 2011 Corporate member dues. For complete details, call Andy Goyer at CCAI headquarters: 941-373-1830. I look forward to seeing all of you at a CCAI event soon!

Sherrill Stoenner, CCAI National President

CCAI’s Annual Meeting Heads to the Pacific Northwest

June 18 – 21, 2011

In our first venture ever to the Pacific Northwest, CCAI is proud to announce that our 2011 Annual Meeting will be held just outside Portland, OR at the Resort at the Mountain in Welches, OR at Mt. Hood. “We are very excited about taking our Annual Meeting to an area where we have a new and growing chapter,” states CCAI President Sherrill Stoenner. “Our Portland chapter is off to a great start and this is one way to show support for them. It’s also an area where we’ve never held an Annual Meeting before. With the outstanding programming being developed and wonderful location, we are confident that our 2011 Annual Meeting will be another winner!”

A sneak peek at programming scheduled:

• Wood Finishing
• Economic Update
• New Finishing Technologies
• Exhibition Strategies

And this is just the beginning! Additional programming is under consideration and a complete schedule will be available soon. Check the CCAI website for updates, www.ccaiweb.com.

The meeting will also be filled with terrific networking opportunities, a golf outing (the course is spectacular) and a visit to Mt. Hood to enjoy the breathtaking scenery & lunch.

Now is the time to start planning your trip. We’ve once again secured a low group rate ($129) at the resort. Watch airfares to get the best deal (they fluctuate daily). Complete Annual Meeting details and registration information will be available in March.

Join us in Oregon for what is always considered one of the best meetings each year in the finishing industry!

Breathtaking views and clean mountain air await CCAI annual meeting attendees.
We are well into 2011 and have begun planning for FABTECH 2011 in earnest. Exhibit booth space sales have been going VERY well. We have already surpassed the amount of space we sold in Atlanta last year and many of our exhibitors have increased their booths substantially so they can showcase more products and services when the show is held Nov. 14 – 17 at McCormick Place in downtown Chicago. CCAI’s Finishing Pavilion and Conference will be the biggest show and educational event in our industry this year!

Shows can often be an indicator of how well business is going. Looking at overall show booth sales and speaking with industry suppliers tell us business is definitely improving. That bodes well for things like investment in new equipment and materials, education opportunities and the health of our industry in general.

When you come to FABTECH in Chicago, you are going to have the opportunity to see a wide range of exhibitors who make paint, powder coatings, application equipment and all the associated products you use in your finishing operations, and also take in North America’s largest gathering of fabricating, welding & forming equipment as well.

You will also want to start planning now to spend several days at FABTECH. The show floor alone will encompass more than 425,000 net square feet of exhibit space (that is space actually occupied by exhibits… no aisles or lounges included in that number) and the conference will feature more than 100 sessions. You can’t do it all in a day. Review registration materials closely and create a schedule that works for you. Take time to talk with others in your facility as well and come as a team.

CCAI is currently working hard on conference development. We assure you that our sessions will be timely, informative and designed with content that will help you in your operations. Thanks to all those who completed our conference program survey. We take your input to heart in planning our sessions! Additionally, conference fees for FABTECH 2011 have been lowered to include an early bird registration fee that will save money for CCAI members.

We’ll keep you up-to-date on all aspects of the show and conference and provide registration details as they become available. As a member of CCAI, FABTECH is now YOUR show! Tell us what you want to see on the show floor and in our conference sessions and we’ll do our best to deliver.

For corporate members who have not yet reserved booth space, remember you will receive a discount on your next dues renewal if you reserve exhibit space by March 31, 2011. Call Andy Goyer today to reserve space: 941-373-1830.

IntelliFinishing made the commitment as one of the exhibitors to increase booth size for FABTECH 2011.

Bob Warren hard at work in the CCAI booth in Atlanta.

Bruce Bryan, Acme Finishing, delivers one of CCAI’s conference sessions during FABTECH 2010.
North Dakota State University Fargo Coatings and Polymeric Materials 2011 Short Courses

NDSU has been conducting summer short courses in coatings science for many decades. These courses are a great opportunity for those new to the field of coatings and those wishing to broaden and deepen their understanding of coatings. Two courses are being offered in summer 2011:

- Fundamentals of Coatings Science – June 12-17, 2011

Details and registration information can be found online at: www.ndsu.edu/cpm/short_courses

Corporate Member News

Pneu-Mech Announced Three Promotions

In January 2011, Pneu-Mech Systems announced three promotions. Jim Andrews, President; Scott Johnson, Vice President of Sales; and Michael Richmond, Vice President of Operations. With 46 years of experience between the three, Pneu-Mech is confident that their strengths will greatly enhance the company’s future goals. Pneu-Mech is excited about the direction that the company is taking going forward. For all inquiries, please contact Karla Duncan at Pneu-Mech Systems. 704-495-3140 - kduncan@pneu-mech.com.

Welcome New Custom Coaters Member

Spartan Chassis – Tony Frollo
1663 Reynolds Rd. • Charlotte, MI 48813
517-543-6400 • www.spartanchassis.com

Spartan Chassis is capable of processing low volume custom orders as well as large volume projects on the new powder coat line. The system features a 5-stage power washer with an alkaline cleaner, nanotechnology conversion coating and RO rinse. Various substrates can be coated including steel, aluminum and stainless.

The powder coat system is supported by a complete metal fabrication shop including laser, turret, CNC, forming and welding.

Large truck paint booths are also available to apply liquid and polyurea coatings on aluminum, steel and plastic.

Spartan Chassis is a subsidiary of Spartan Motors, Inc. which is a world-class leader in the design, engineering and manufacturing of specialty chassis, specialty vehicles, truck bodies and aftermarket parts for the recreation vehicle (RV), emergency response, defense, government services, delivery and service markets. For more information, visit their websites at www.spartanchassis.com or www.spartanmotors.com.
Chapter Happenings

Central States – Kansas City
The Central States chapter had a very informative meeting in February. Ryan Hamel, a P2 Energy Specialist with the Pollution Prevention Institute at the Engineering Extension Office at Kansas State University, was on hand to discuss small business compliant requirements to meet present EPA requirements.

Las Vegas
Members of the Las Vegas Chapter and National Board toured the Hoover Dam in December. The tour was led by Aaron Muehlberg, a graduate of North Dakota State University. CCAI supports NDSU students by providing annual scholarship funds for students studying polymer sciences.

Northern Illinois
The NI Chapter had an extremely successful pretreatment symposium on February 8th in Waukegan, IL. There were 46 attendees from MI, IN, OH, WI and IL. Rodger Talbert (PCI) gave a great opening presentation explaining the importance of pretreatment. Following speakers were David Chalk (Galaxy Associates); Ken Kaluzny (Coral Chemical); David George (Henkel Corporation) and Gary Nelson (Chemetall). The event was loaded with valuable information for end users and suppliers. There were many questions and discussions about the new transitional metal pretreatment chemistries.

There was also a special presentation to John Sudges (Midwest Finishing Systems) who was recognized by the Northern Illinois Chapter for his 11 years of service as Chapter President. A side note, John recently bowled his first perfect 300 game! Although he has retired from the presidency, he is still active with the NI Chapter as vice president.
Chapter Happenings

Southern California
Chapter 1st Annual Golf Tournament
Last August, the Southern California chapter held its first golf tournament and it was a great success. Fifty-two people braved the 100+ degree August heat at the Oak Quarry Golf Club in Riverside, California. The participants enjoyed a variety of contests including longest drive, closest-to-the-pin and putting. The scramble tournament winning team finished nine under par. Afterward the group was treated to a buffet dinner, the rocking sounds of the band Someone’s Garage, and a raffle that included over $8,000 in prizes. The grand prize winner took home a Parker Ionics Powder System valued at $4,800 – congratulations Shivie Dhillon from Sundial Powder Coating.

Texas
Coatings Technologies
In January, the Texas chapter held the first of a two-part program. Industry expert Rodger Talbert helped the chapter sort through the questions about “green” technology. There is a lot of interest in technology that will reduce waste and have less negative impact on the environment. “Green” technology is desirable but the question is, will it raise cost or reduce quality? The answer is that it will often reduce cost and raise quality. This program will review options to cost reduction in a coating system by lowering energy use, reducing waste and improving system technology. The second presentation is scheduled for May 5th, 2011.

West Michigan – A Chapter Member Weighs In
Dale Mulder gives a synopsis of West Michigan programming
All of us at the West Michigan Chapter have been taking respite from the cold at Brann’s Steakhouse to glean important, pertinent information from some impressive speakers.

In January, Mike Johnston from the Michigan Manufacturers Assn. gave a notable presentation on the value of manufacturing to Michigan and how the new leadership in Lansing might affect us all. In February, the Michigan Department of Natural Resources and Environment representative, Mr. Ryan Grant, provided an overview of the Michigan Storm Water Pollution Program and regulatory requirements. Mr. Grant described the applicability criteria used to determine those operations that are included in the program by way of the standard industrial classification (SIC) code, the definition of exposure of process materials/chemicals to storm events, and the description of conveyances that lead to waters of the State. As we welcome spring, corporate member DuPont will join us for a program on manual guns vs. automatic guns. Then in April it looks like we will be talking about compressed air. Jan Hetzel is going to tell us how to pinch our dollars while producing adequate air pressure.

Mike Johnston, MMA Vice President of Government Affairs is the lead contact for government affairs issues.
North America’s largest metal forming, fabricating, welding, and finishing event

SAVE THE DATE

November 14 – 17, 2011
McCormick Place North & South Halls | Chicago, IL USA

450,000 NSF Floor Space
30,000 Attendees
1,200 Exhibitors

For more information about exhibiting or attending the event, log onto www.fabtechexpo.com
Twin Cities – By Pat Cullen
Finishing Shop Talk
November 2010, the Twin Cities Chapter of the CCAI sponsored a dinner meeting where they had three experts from the local area finishing industry share their paint/powder and management expertise in a panel format.

Panel members were Mark Walsworth - Coatings Specialist, Paint Applications & Specifications for the Donaldson Corporation; Angela Kokesh – Production Manager of Paint for Life Fitness and Larry Hofmeister – Operations Manager for JIT Powder Coating Company. TC Board Secretary Tim Milner served as the panel moderator. Topics included paint shop employee training, most difficult quality problems, problem scheduling issues, how to work with “difficult” customers, powder vs. paint considerations, and more.

Chapter members get the low down on the plant Andon system.

Hoffman / Pentair Plant Tour
January 20th, 2011, the Twin Cities Chapter of CCAI sponsored a plant tour of Pentair Technical Products, home of Hoffman Brand enclosure products located in Anoka, MN. Housed within the 610,000 sq. ft. Anoka facility are complete engineering services, modified and custom manufacturing and an in-house UL Test Lab. Hoffman Anoka is the Beta site for all new Hoffman brand enclosure products and processes where the best manufacturing practices are finalized and adopted and then introduced globally. Included in the tour stops were modular & custom powder coating (all coating at Hoffman is powder); powder coating performance board; an Andon system that signals workstation problem alerts; a certified UL Lab Test facility; assembly cell work area; weekly area accountability board with posted take action slips; and a finished goods warehousing area.

Thanks to Bernie Walz, the Global Finishing Engineer for Pentair and also a board member of the TC-CCAI. Bernie was responsible for setting up this highly successful plant tour.

Job Postings

PAINT PROCESS ENGINEER
SMR Automotive Systems USA, Inc. is a global leader in the manufacture of mirror systems for the Automobile Industry.

This individual will be responsible for the processing and launch of new products. Responsibilities include: Attendance/Communication of new product launch issues, processing/WI development of new product through the painting process, robot path work development/support, rack design/implementation, and assist in the training of operators. Process Engineer will have the ability to travel internationally.

Qualified individuals will have 5 – 10 years experience in the finishing industry, working knowledge of FANUC Paint Works or equivalent, knowledge/understanding of PLC Ladder Logic, a Bachelors degree in Electrical Engineering or related field is a plus.

SMR Automotive Systems USA, Inc. offers a competitive salary in addition to a comprehensive benefits package.

Interested individuals should forward their resume and salary history to:

Michael D. Campbell
SMR Automotive Systems USA Inc
1875 Busha Highway, Marysville, MI 48040
(810) 388-2386
michael.campbell@smrautomotive.com
www.smrautomotive.com

SMR Automotive Systems USA, Inc. is an equal opportunity employer.

PROJECT ENGINEER
Therma-Tron-X is a leader in coating equipment technology and the manufacturer of custom designed Industrial Finishing Systems from pretreatment and e-coat, to water and waste treatment systems. In addition to complete systems, Therma-Tron-X, Inc. also builds individual components – industrial washers, ovens, conveyor systems, programmed hoists, paint booths and environmental rooms, all of which enhance the performance of powder and liquid coating operations by providing optimal conditions for paint application and storage.

This individual will be responsible for the day-to-day management of projects from the sale through the completion of the warranty period. Responsibilities include; providing direction to the Lead Designers and Detailers, sizing and selecting equipment, managing budgets, working closely with the shop, customers, field and sales personnel, starting of equipment, and training of operators. Project Engineers will be required to travel to our customer sites as needed.

Qualified individuals will have 3-5 years experience in the finishing industry, a Bachelors degree in Mechanical Engineering or related field, and working knowledge of AutoCAD.

Therma-Tron-X, Inc. offers a competitive salary in addition to a comprehensive benefits package. Interested individuals should forward their resume and salary history to:

Human Resources, Therma-Tron-X, Inc.
1135 S. Neenah Ave., Sturgeon Bay, WI 54235
920-743-8568 xt. 290 • jobs@ttxin.com • www.therma-tron-x.com

Therma-Tron-X, Inc. is an equal opportunity employer.
CCAII 2011 Annual Meeting

The Resort at The Mountain
Mt. Hood, Oregon • June 18 - 21, 2011

HIGHLIGHTS

Wood Finishing • Economic Update • New Finishing Technologies
Networking Opportunities • Golf Outing

For Complete Details visit: www.ccaiweb.com
2011 Upcoming Chapter Events

**CAROLINAS**
Questions: Contact Karla Duncan, 704-873-2475 or kduncan@pneu-mech.com

**CENTRAL STATES**
Questions: Contact Ron Cudzilo, 816-734-8876 or rcc@kochllc.com or Sherrill Stoener, 816-505-1652 or sstoener@aol.com
April 14 Environmental Accounting Software

**GREATER CINCINNATI**
Questions: Contact J.B. Graves, 513-248-4116 or jbgarves@cinci.rr.com or Scott Walker, 513-527-8840 or swalker@pfonline.com

**LAS VEGAS**
Questions: Contact Gregg Turley, 702-408-5996 or gregg@finishingconsultants.com

**NORTHERN ILLINOIS**
Questions: Contact Bruce Bryan, 847-640-7890 or bruce@acmefinishing.com.
April 19 Plant Tour - To Be Determined
June 9 Annual Golf Outing

**PORTLAND, OR**
Questions: Contact Ty Crowder, 800-514-0095 or ty@finishingconsultants.com

**SOUTHERN CALIFORNIA**
Questions: Contact Ron Lum, 951-775-8785 or rlum@coral.com
March 2011 Plant Tour – To Be Determined
May 2011 2nd Annual Golf Outing

**TEXAS**
Questions: Contact Trena Benson, 713-996-4679 or trena.f.benson@usa.dupont.com
March 10 Golf Outing
May 5 The Impact of Green Technology on Cost – System Efficiencies

**TWIN CITIES**
Questions: Contact Phil Ruggiero, 320-230-6281 or ccatec@charter.net or get details on web site www.ccatec.com
March 17 Corrosion Assessment and Control via Coatings
April 21 Plant Tour – Custom Products
June 2011 Annual Golf Outing

**WEST MICHIGAN**
Questions: Contact Bob Warren, 616-842-8427 or rwwarren@charter.net
March 14 Powder Equipment – DuPont CoatingSolutions
April 13 Compressed Air Systems
May 2011 Troubleshooting Seminar
June 15 Annual Golf Outing

**WISCONSIN**
Questions: Contact Bill Oney, 920-849-7738, ext. 25 or boney@afrnow.com or wisccai@wi.rr.com

**New Members**

**CAROLINAS**
Karla Duncan
Pneu-Mech Systems Mfg. LLC

**CINCINNATI**
Greg Barge
The Metal Working Group

**NORTHERN ILLINOIS**
David George – Henkel
Kathy Harmon – Deere & Co.
Joel Pedigo
Meridith’s Culligan Water

**SOUTHERN CALIFORNIA**
Natan Leisorek
International Powder Coatings Inc.
Tom O’Malley
Akzo Nobel Coatings, Inc.

**TWIN CITIES**
Doug Brown
PowderTech Corporation
Andy Dombrovski
Ceramic Industrial Coatings
Michelle Striggow – Graco Inc.
Daryl Syverson – WASP Inc.
Bernie Walz
Hoffman Enclosures, Inc.
Anthony Wolfbauer – Chemetall

**WEST MICHIGAN**
Cheryl Fredricks
Rapid Engineering LLC
John Gulbronson
Exel North America
Jerry Perez – Exel North America
John Rutledge – Haworth Inc.

**WISCONSIN**
Mike Blumberg
Infratrol Manufacturing Inc.
Shawn Dettmann – Everbrite LLC
Douglas Krekelow – Henkel
Dustin Kurath
Northern Coatings & Chemical
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PLATINUM CORPORATE MEMBERS

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DuPont Industrial CoatingSolutions
713-996-4679 • www.powder.dupont.com
Exel North America • 734-979-0017 • www.exel-na.com
Galaxy Associates, Inc. • 615-618-1436 • www.galaxy-associates.com
George Koch Sons, LLC • 812-465-9822 • www.kochllc.com
Pneu-Mech Systems Mfg. LLC • 704-873-2475 • www.pneu-mech.com

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Global Finishing Solutions LLC • 715-597-8045 • www.globalfinishing.com
IntelliFinishing • 888-886-6363 • www.ksolutionscorp.com
KMI Systems Inc. • 815-459-5255 • www.kmisystemsinc.com
Kolene Corp. • 313-273-9220 • www.kolene.com
Midwest Finishing Systems, Inc. • 574-257-0099 • www.midwestfinishing.com
Nordson Corp. • 440-985-4459 • www.nordson.com/powder
Northern Coatings & Chemical • 906-863-2641 • www.northern-coatings.com
Wagner Industrial Solutions • 630-503-2383 • www.wagnersystemsinc.com
Walther Pilot North America • 586-598-0347 • www.waltherpilotna.com

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American Finishing Resources • 920-849-7738 • www.afrnow.com
Belco Industries, Inc. • 616-794-0410 • www.belcoind.com
Col-Met Spray Booths, Inc. • 888-452-6684 • www.colmetsb.com
Coral Chemical Co. • 847-246-6666 • www.coral.com
Datapaq, Inc. • 831-458-3930 • www.datapaq.com
Diamond Vogel Paints • 800-728-6435 • www.vogelpaint.com
Eisenmann Corp. • 815-477-5715 • www.eisenmann.com
EPI • 262-786-9330 • www.epi.com
Henkel • 248-583-9300 • www.henkelna.com
Hentzen Coatings Inc. • 414-353-4200 • www.hentzen.com
Mighty Lube Systematic Lubrication • 231-924-6160 • www.mightylube.com
NIC Industries, Inc. • 541-826-1922 • www.nicindustries.com
Parker Ionics • 734-326-7630 • www.parkerionics.com
Precision Quincy Corp. • 815-338-2675 • www.precisionquincy.com
Prime Coatings Co. • 262-691-1930 • www.primecoatings.net
Products Finishing Magazine • 513-527-8807 • www.pfonline.com
Rapid Engineering LLC • 616-784-0500 • www.rapidengineering.com
The Sherwin-Williams Co. • 716-741-0179 • www.sherwin-williams.com/oem
Therma-Tron-X, Inc. • 920-743-6568 • www.thermatronx.com

CUSTOM COATER MEMBERS

Acme Finishing Co. Inc.
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847-640-7890
www.acmefinishing.com

Advance Paint Technology, Ltd.
Cleveland, OH
216-676-8770
www.advancepainttech.com

All-Color Powder Coating, Inc.
Oregon, WI
608-835-9118
www.allcolorpowdercoating.com

Armour Coatings, Inc.
Germantown, WI
262-502-1600
www.armourcoatings.com

Associated Finishing Inc.
Mankato, MN
507-345-5861
www.associatedfinishing.com

B.L. Downey Co. LLC
Broadview, IL
708-345-8000
www.bldowney.com

DVUV, LLC
Cleveland, OH
216-741-5511
www.dvuv.com

Eaton Fabricating Co., Inc.
Grafton, OH • 440-926-3121
www.eatonfabricating.com

Elemetal LLC
Butler, WI • 262-783-0900
www.elemetalindustries.com

Continued on back page
Continued from page 11

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Akron, OH • 330-798-9840
www.heritagefinishing.com

IHD Powdercoat Services, Inc.
N. Kansas City, MO
816-221-9700
www.ihdpowdercoat.com

J.I.T. Powder Coating Company
Farmington, MN • 651-463-4664
www.jitpowdercoating.com

Luvata Electrofin Inc.
Jacksonville, TX • 903-589-0009
www.luvata.com

The Metal Working Group
Cincinnati, OH • 513-521-4114
www.metalworkinggroup.com

Nordic Ware Inc.
Minneapolis, MN • 952-924-8611
www.nordicware.com

Performance Industrial Coatings
Farmington, MN • 651-463-3388
www.pici1.net

Powder Coating Specialists
Brookfield, IL • 708-387-8000

Powder Coating Technologies
Plymouth, MN • 763-559-4779
www.powdercoatingtech.com

PowderTech Corporation
Webster, SD • 605-345-4992
www.powdertechcorp.com

Progressive Coating
Chicago, IL • 773-261-8900
www.progressive-coating.com

Reliance Finishing Co.
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www.reliancefinishing.com

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www.spartanchassis.com

Sundial Powder Coatings
Sun Valley, CA • 818-767-4477
www.sundialpowdercoating.com

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Holland, MI • 616-820-1679
www.technocoat.com

TWF Industries, Inc.
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320-834-8000
www.twf-industries.com

Watry Industries, LLC
Sheboygan, WI
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www.watry.com

Whitefield Industrial Coatings
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Yush Surface Coatings
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91-422-4502435
www.yushcoatings.com