Let’s Spring into Summer

Since spring is well on its way and summer is just around the corner, it must be time for everyone to get together again at the 2011 CCAI Annual Meeting. As everyone who has attended one of our past meetings can tell you, if you’re not there you’re going to miss one of the best opportunities to improve your knowledge of our industry while having a tremendously good time. This year’s program looks to be very interesting and educational with a full line up of knowledgeable speakers. Don’t miss out! Make your reservation today and join me and the whole CCAI Team at the Resort at the Mountain at Mount Hood, Oregon. This annual meeting will punctuate another very exciting year as CCAI continues to grow and become the leading association in the finishing industry.

Why is CCAI growing at such a fast rate? Because all the work our local chapters do to promote CCAI to our industry partners through great educational programs and networking at chapter events. Our two newest chapters, Southern California and Portland, Oregon, were started last year. They have been able to offer relevant programming that meets their members’ needs, along with plant tours, dinners and golf outings that enhance the benefits of being a CCAI member. The word continues to spread; if you have finishing in your factory then you need to attend the chapter meetings to stay current with the latest technology. Ron Lum of the Southern California Chapter and Ty Crowder of the Portland Chapter are doing a great job working with their board members to keep these chapters running smoothly. They have seen a lot of success in their first year! (See what Southern California has been doing in Chapter Happenings). Congratulations to both chapters and keep up the great work.

I am also pleased to announce the Seattle Chapter is about to have their kick-off meeting! They will be electing officers & board members and coordinating their meetings. I’m sure they would appreciate support from all CCAI members, especially those with associates in the Seattle area. Encourage those you know to join the chapter! If you have ideas or would like to offer your expertise, contact Jeff LaSorella who is currently leading the inception of the Seattle Chapter.

We have also a huge event coming up in November in Chicago. FABTECH 2011 promises to be the largest show displaying all your manufacturing needs in one location. This show is booking exhibitors at a record pace and the CCAI Finishing Pavilion is going to be bigger and better than ever before, along with an all star line-up of educational speakers offering outstanding programming during the conference sessions.

I hope you don’t miss out on all the fun this year. Join your CCAI associates as we work together to improve the finishing industry.

Sherrill Stoenner,
CCAI National President

In This Issue

| Letter from the President ............................................................ 1 |
| CCAI Annual Meeting ...............................................................2-4 |
| FABTECH Finishing Pavilion Exhibitors ......................................... 5 |
| Schedule of Events ...................................................................... 5 |
| CCAI Education Update ................................................................ 6 |
| Welcome New Custom Coater – RMF Powder Coating Services ... 8 |
| Corporate Member News................................................................. 8 |
| Chapter Happenings .....................................................................10-11 |
| Industry Moves ........................................................................... 12 |
| Upcoming Chapter Events ...........................................................12-13 |
| New Members ............................................................................. 13 |
| Custom Coater Members ............................................................. 14 |
| Corporate Members ..................................................................... 15 |
The Resort at the Mountain is nestled in the western highlands of Mt. Hood less than an hour southeast of Portland. With a unique ambiance, exceptional service, and the natural beauty of national forests and clear running streams, The Resort offers a wonderful array of experiences. Come lose yourself in the wonders of Mt. Hood!

Join us for the CCAI 2011 Annual Meeting scheduled for June 18 - 21 in Mt. Hood, OR. Always touted for its outstanding educational programming and networking opportunities, this year’s annual meeting promises to deliver the same quality event members have come to expect.

The meeting kicks off with a Welcome Reception sponsored by Products Finishing Magazine. This is a relaxing social gathering, time to catch up with old friends before delving into the topics at hand. The featured presentations are sure to provide a wealth of information for everyone. Here are the sessions slated for this year's meeting:

**Drive Top Line Performance with Exponential Economy**  
**Matt Kirchner, American Finishing Resources**  
Products in many markets are doubling in price performance every 12 to 18 months. The truth is, this rate of change doesn’t just affect high-tech, it affects everything: sales, marketing, service, and delivery. Customers and consumers are more informed yet struggle to keep up with technology. They require instant information and demand “right the first time” experiences. With inventory levels nil, product cycles short, and commerce global, it truly is a new economy. But huge opportunities await business development professionals who leverage these realities into “Exponential Revenue Growth.” In this fascinating and entertaining presentation, Matt Kirchner provides an enlightened observation and then presents ten ways businesses are using the “Exponential Economy” to drive top line performance.

**Unique Marketing Opportunities & Bringing the Industry Together**  
**Shivie Dhillon, Sundial Powder Coating**  
Companies have so many ways to market their products and services these days. But CCAI Custom Coater member, Sundial Powder Coating, uses their website in a unique way – they actively market to industrial and consumer markets at the same time. This unique approach educates anyone who comes to their website and offers solutions for a wide variety of potential customers. Shivie Dhillon, owner and president of Sundial, will share insights into their unique approach to reach ALL potential customers. Shivie will also take the discussion one step further to explore ways that all of us in the industry might work together in providing educational opportunities. This session could help you discover untapped marketing opportunities for your business, and is sure to stir discussion.

**Best Practices for Safety & Quality in Wood Finishing**  
**Marty Powell, Global Finishing Resources**  
The Pacific Northwest is filled with wood finishers. This session will take a look at the best practices in safety & quality for wood finishing. It will include a review of NFPA 33: Standard for Spray Application Using Flammable or Combustible Materials and NFPA 86: Standard for Ovens & Furnaces. Both standards were recently revised. The revisions will be covered in this session.

**Strategies and Common Processes that Make John Deere Run**  
**Kathy Harmon, John Deere**  
John Deere, one of the most recognizable names in the world when it comes to agriculture & off road heavy equipment, uses a LOT of paint! Kathy Harmon is going to give us an overview of John Deere’s global business followed by the paint technologies John Deere currently uses with a North American focus. She will present strategies and common processes like strategic sourcing for materials, supplier quality, sustainability, innovation and paint material, process and equipment standards. She’ll touch on what John Deere looks for from their suppliers and then open a dialog on what suppliers expect from OEM’s in search of ways to improve the supply chain from both sides.

**New & Emerging Testing Techniques for Coatings**  
**Vicki Gelling, North Dakota State University**  
Testing is an important aspect of the finishing industry. Vicki Gelling will share her recent research findings into new and emerging testing techniques for coatings. Be among the first to hear about these new techniques.
Economic Update: Where Are We Now?

**Bob Shrouds, Corporate Economist, DuPont**

The roller coaster that we call our economy has been on an upswing. But how will recent world events impact the slow climb back to prosperity for our industry? Bob Shrouds, Corporate Economist for DuPont, returns to share his insights with us. Bob’s past presentations have been very well received and this year’s Economic Update could be one of the most important in recent years.

Making the Most of Your Trade Show Experience

**Anne & Andy Goyer, CCAI and Todd Luciano & Don Kline, Products Finishing**

Tips for exhibitors and attendees alike! Your time and investment in participating in a trade show is very valuable. We learned from FABTECH that not all shows are created equal. You can no longer just show up at a trade show without thoughtful pre-planning and expect to have a good experience and get your money’s worth. We’ll walk you through things you should be doing in the months leading up to the show, on-site, and when you return to your facility after the show is over. This presentation will provide valuable information to suppliers and end users alike.

Business Continuance & Disaster Recovery: Take it Seriously

**Peter Zwingli, ACME Business Consulting**

Recent world events have shown us that we shouldn’t think that disasters and business interruptions can’t happen to us. Even disasters that happen thousands of miles away can have a far-reaching, serious impact on businesses around the globe. Are you ready for any number of situations that could impact your business? Too many companies are not! This session will help our members understand what a business continuity & disaster recovery plan is, why you need one, and how you go about developing a good one. Regardless of the size of your business, being prepared is critical to survive if something happens to interrupt your business.
Galaxy Associates offers a comprehensive line of products and services to meet all of your processing needs. Our products focus on enhancing performance while addressing the changing needs with environmental, health and safety concerns. Our dedicated support team will continually provide outstanding service to help with your processes and assist your company in becoming more profitable!

Over the years, Galaxy Associates has become known for:
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- Excellent service
- Highly-trained personnel
- Rapid order completion
- Onsite servicing
- Troubleshooting support

INDUSTRIAL GROUP OFFERINGS

Metalworking Operations
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- Process Cleaners: Cleaners / Rust Preventatives, Solvents
- Rust Preventatives: Synthetic, Oil & Solvent Based

Metal Finishing Operations
- Cleaners: Alkaline, Neutral and Acidic
- Conversion Coatings: Iron & Zinc Phosphates, Chromates, “Nano” Technologies
- Sealing Rinses: Chrome & Non-chrome Rinses

Post Treatment and Ancillary Applications
- Paint Detackification: Detackifiers, Flocculents, Defoamers
- Specialty Coatings: Peelable & Barrier Coatings
- Paint Strippers: Aqueous and Solvent Based
- General Maintenance: Floor Cleaners, Machine Cleaners

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Your next renewal invoice will direct you to the form on the CCAI website: www.ccaiweb.com

And while you’re online, become a FAN of CCAI on Facebook and follow us on Twitter at ccai_tweet
FABTECH Update

CCAII Finishing Pavilion at FABTECH 2011 Takes Off; Registration Now Open

There has been significant growth to the Finishing Pavilion in recent weeks and we anticipate it will be twice the size of last year. Chicago is in the heart of CCAI’s core membership and we anticipate even higher attendance in our Finishing Pavilion as well. Factor in the close proximity of our membership and finishing in general, along with recognition from manufacturing as a whole that finishing is now a part of FABTECH, and we believe that the positive experience everyone had last year in Atlanta will be eclipsed in Chicago. Don’t miss the chance to target customers in person as an exhibitor at FABTECH 2011. All major finishing companies are exhibiting. If you haven’t reserved your booth space, call Andy Goyer, 941-373-1830.

Registration for FABTECH is now open and is FREE through November 11 for those wishing to visit the show floor.

The Technical Conference schedule will be released in June and our members will be hearing from us directly regarding presentations and how to obtain your member registration discount for conference sessions.

Exhibitors as of April 27, 2011

ABS Blast
Acme Finishing Co. Inc.
ACT Test Panels, LLC
Akzo Nobel Coatings, Inc.
Almond Products
American Finishing Resources
Anest Iwata USA
Baril Coatings USA
Bulk Chemicals, Inc.
Calvary Industries Inc.
Canadian Finishing & Coatings Manufacturing
Carpenter Chemicals, LLC
Catalytic Industrial Systems
Chemco Mfg. Co. Inc.
Chemetall
Chemical Coaters Assoc. Intl.
Clean Air Consultants/Filter 1
ClearClad Coatings Inc.
Coil World Magazine
Col-Met Spray Booths, Inc.
Combustion and Systems, Inc.
Coral Chemical Co.
DeFelisko Corporation
Diamond Vogel Paints
DuBois Chemicals
DuPont Industrial Coatings
Eaton Fabricating Co., Inc.
Eisenmann Corp.
Electrocoat Association, The
ElektroPhysik USA Inc.
Filter-Doc Corp./FD Services, Inc.
Fischer Technology Inc.
Fostoria Process Equipment, div. of TPI Corp.
Galaxy Associates, Inc.
General Automatic Transfer Co.
General Fabrications Corp.
George Koch Sons, LLC
Global Finishing Solutions LLC
Guspro Inc.
Hentzen Coatings Inc.
Industrial Heating Equipment Association
Infratrol Manufacturing Corp.
IntelliFinishing
ITW Finishing Equipment Americas
KMI Systems Inc.
Kolene Corp.
Lou-Rich, Inc.
Magic Rack/Production Plus Corp.
MetoKote Corp.
Midwest Finishing Systems, Inc.
Mighty Hook Inc.
NIC Industries, Inc.
NikoTrack
Nordson Corp.
Northern Coatings & Chemical
Parker Ionics
Pneu-Mech Systems Mfg. LLC
Pollution Control Products Co.
Porcelain Enamel Institute, Inc.
Powder Coating
Powder Coating Consultants
PPG Industries, Inc.
Precious Plate Inc.
Precision Quincy Corp.
Pretreatment Equipment Manufacturers Inc.
Prime Coatings Co.
Products Finishing Magazine
Rapid Engineering LLC
RMF Powder Coating Services
Shercon Inc.
T & S Enterprises
Therma-Tron-X, Inc.
Uni-Spray Systems Inc.
Vulcan Catalytic Systems
Wagner Distributor Network
Wagner Industrial Solutions
Walther Pilot North America
Jervis B. Webb Co.
Webb-Stiles Co.
**ECOAT SEMINAR**

The Electrocoating Seminar, held in Louisville, Kentucky on April 5-6, 2010, was a premier outing for the new ½ day Basic and 1 ½ day Advanced Program. A robust agenda of advanced topics for electrocoating was added to a sampling of basic information, making it a 2-day educational event for the industry. The Seminar is co-sponsored by the Chemical Coaters Association Int’l. and The Electrocoat Association.

Day One provided detailed information about efficiency in electrocoating, reducing production and non-production costs and overall system effectiveness. Programming touched on the electrocoating process from racking through cure. Presenters moved through the ecoat process and equipment, exposing typical areas of energy, waste and cost savings while also discussing ways to maximize efficiency through racking, enhancements, etc. A networking reception was held that evening for attendees and speakers.

Day Two began with a discussion on controlling the electrocoating process and preventative maintenance to keep your system at its maximum efficiency. Troubleshooting for defects that could possibly plague a system were outlined in a hands-on method with live examples of those most experienced. The programming ended with a discussion on retrofitting and a case study was examined to demonstrate an example of considerations. Attendees left informed and motivated to seek cost effective improvements to energy usage and other areas of their process. The afternoon concluded with an impressive demonstration of a scale model of a Therma-Tron-X SST electrocoating system to give attendees a live example of a running electrocoat system.

Karen McGlothlin (center), Executive Director, The Electrocoat Association presents a plaque of appreciation to Ted Duda and Mike Gallagher, Therma-Tron-X, Inc. for supplying their model SST electrocoating system for the seminar.

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**NDSU SCHOLARSHIP AWARD**

On April 8, 2011, the College of Science and Mathematics at NSDU held their Honor’s Day Award Ceremony. CCAI was invited to the event because of our generosity in funding scholarships for the students at North Dakota State University. Jim Docken was able to represent CCAI at the ceremony. Dr. Kevin McCaul, in his opening remarks, recognized CCAI’s funding of scholarships at NDSU. During the presentation for scholarships for the Coatings and Polymeric Materials Group, Jim and Vicki Gelling congratulated the winners. CCAI’s funding goes to the Matt Huetz Annual Scholarship Fund. This year the recipient was Michael Cronin, from Edina, MN.

—I to r— Professor Victoria J. Gelling, Dept. CPM, Austin Maples, Student, Jim Docken, CCAI Board of Directors, Adlina Paramarta, Student, and Professor Stuart Croll, Dept. CPM.

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CCAI 2011 Annual Meeting

The Resort at The Mountain
Mt. Hood, Oregon • June 18 - 21, 2011

★★ HIGHLIGHTS ★★
Wood Finishing • Economic Update • New Finishing Technologies
Networking Opportunities • Golf Outing

For Complete Details visit: www.ccaiweb.com
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Corporate Member News

EISENMANN is pleased to introduce the modular skid conveyor system VarioLoc™, manufactured with fewer components to drastically reduce the maintenance required. Thanks to the flexibility of the system, it is also possible to vary production throughput requirements. Conventional conveyor systems are comprised of many different components such as drives, actuators and sensors. In buffer and storage zones, it’s important to maintain each system, even though they may only be used sporadically. With the simplified and reliable design of the VarioLoc™, there are fewer components to maintain. It can also be easily and efficiently converted to skidless transport of vehicle bodies. Skidless operation of a paint shop minimizes logistic efforts and allows for a considerable reduction in energy demand.

Become a Corporate CCAI Member

RENEW ONLINE… Click the QR Code here to renew online!

CORPORATE MEMBER BENEFITS:
Corporate memberships are open to corporations, both producers and users, wishing to support the organization on any of three distinct levels. Platinum, Gold and Standard memberships are available.

Standard Corporate Membership - $1,450.00 per year
Benefits Include:
• Technical training, education and certification opportunities for employees
• Special Benefits for exhibiting in CCAI’s Finishing Pavilion at FABTECH 2010 and beyond
• Exposure in CCAI publications and on the CCAI website
• Exposure through chapter events and publications
• Detailed listing in the Annual Membership Directory
• Complimentary link from your company listing on the CCAI website to your company website
• Opportunity to list new products, available job positions, and news items in CCAI’s Finishing Touch newsletter free of charge
• Opportunities to speak at CCAI Chapter events
• Subscription to the CCAI Finishing Touch newsletter
• Receive inquiries from our 800 help-line and website pertaining to your area of expertise
• Trade networking with industry partners
• Opportunity to participate in Industry Consortiums
• Discount on CCAI publications such as our training manuals and certification programs
• Discounts to attend the FINISHING TECHNOLOGIES Conference at FABTECH
• Advertising discounts in CCAI publications
• One (1) corporate appointed representative will receive individual membership privileges

Gold Corporate Membership - $1,950.00 per year
Benefits Include All the Standard Membership Benefits Plus:
• One (1) registration to the CCAI Annual Meeting
• Two (2) individual memberships
• One (1) half page of advertising in the CCAI publication of your choice (CCAI Membership Directory or Finishing Touch newsletter)

Platinum Corporate Membership - $2,450.00 per year
Benefits Include All the Standard Membership Benefits Plus:
• Two (2) registrations to the CCAI Annual Meeting
• Three (3) individual memberships
• One (1) full page of advertising in the CCAI publication of your choice (CCAI Membership Directory or Finishing Touch newsletter)

NOTE: All included memberships are good for one year. No rebates or credits will be issued for undesignated memberships.
Additional representatives from any corporate membership level must become individual members to receive membership privileges.
IT’S ALL HERE. Discover the most innovative technologies, resources and ideas. Engage with industry experts. Find solutions to improve productivity and keep your business competitive.
KANSAS CITY/CENTRAL STATES

On April 14, 2011, the Central States chapter welcomed George Lovell of NCP Coatings for a presentation on what happens when an EPA inspector shows up at your front door. He went through what he had to do to reduce the fines and how to track your paint usage so you don’t get yourself into the same problem. He also went through the software program he developed to track all this information. It’s very valuable for your own use in filling out the government reports you need to file. This software is free to anyone who buys NCP Coatings paints. There were 15 persons in attendance the chapter gained one new member. The event was held at Chapels Sports Bar in North Kansas City, MO.

NORTHERN ILLINOIS

The Northern Illinois Chapter had a great Member Appreciation Night. There were 17 people that turned out to see the Chicago Wolves beat the Peoria Rivermen by a score of 3-2, and it was a very memorable game...the Wolves tied the game with a goal when there was only 1.1 seconds left in the 3rd and final period! There was no score in the sudden death overtime period. Then the Wolves went up 2-1 in the shootout, the Rivermen’s last shooter came up empty and the Wolves won! It was a great night!

PORTLAND

The Portland Chapter had a hands-on meeting in April. Harry Kalin from Allied Painters Trade was the guest speaker. He brought the virtual paint training system which was a big hit. Members were able to test their skill and the equipment! Approximately 25 members enjoyed the presentation and the demonstration.

SOUTHERN CALIFORNIA

2011 Mixer Party – In January, the chapter hosted a mixer party to bring the membership together and to present the events planned for the upcoming year.

Metal Container Plant Tour

On March 31st several members and two lucky engineering students were given the opportunity to tour the Metal Container facility in Mira Loma, CA. The high speed manufacturing facility makes aluminum beverage cans for the beer, energy and soft drink markets. The tour included a detailed presentation of the manufacturing process as well as a 60-minute walk through of the facility.

From L to R: John Reinert from Tiger Drylac, Ron Lum from Coral Chemical, Randy Burch from Metal Container, Mark Cernuda from Coral Chemical, Antonio Tapia from ESC, Bob Kelly from Parker Ionics, Hugo Cambron from Spraylat, Gabe Reyes ME grad from UCI, James Vo Engineering student from Cal Poly.
SOUTHERN CALIFORNIA cont.
In April, speakers from Morgan Stanley Smith Barney and Commerce West Bank gave the group insights into the local, national and world economy, the residential and commercial markets, retirement, and an overall outlook into the rest of 2011 and 2012.

TEXAS
The Texas Chapter had their 1st Annual Golf Outing in March. It was a fun networking event with 26 golfers on a beautiful day at the Bear Creek Golf Club in the Dallas/Ft. Worth area. This month the chapter will have Rodger Talbert present, The Impact of “Green” Technology on Cost - System Efficiencies. This is the follow up session to their January meeting on Coatings Technologies. For future meeting details, check the Texas chapter tab at www.ccaiweb.com.

TWIN CITIES
On February 17th, The Twin Cities Chapter of CCAI sponsored an all-day seminar entitled “GREENING” Your Finishing Business. This year’s symposium presenters were Angela Bourdaghs of the Minnesota Pollution Control Agency, Rich Ulrich of Northern Coatings & Chemical Co., Ron Cudzilo of George Koch Sons, LLC, Guy Peterson and John Hassert, both of Orion Energy Systems and Scott Berg of Robo Vent Solutions Group. All of the speakers offered real life information regarding green operation suggestions for companies that have finish coating operations. More chapter information can be found at www.ccatc.com.
Industry Moves

Sherrill Stoenner
Stoenner Finishing Consultants
Sherrill Stoenner has announced the launch of Stoenner Finishing Consultants, a full-service consulting firm for the finishing industry. The firm will specialize in both new design and retro-fit of finishing systems, including complete system design. Mr. Stoenner has more than 40 years of experience in plant and manufacturing engineering, and is the current President of both the Central States Chapter of CCAI and the CCAI National Board of Directors.

Bruce Bryan
Director of Sales, Col-Met Spray Booths
Col-Met Spray Booths is pleased to announce the hiring of Bruce Bryan as Director of Sales. Bruce brings over 30 years of experience in the finishing industry. Most recently he was the General Manager for Acme Finishing Company, a custom coater in the Chicago area. Bruce concluded a 2-year term as the National President of CCAI in 2010. He will be responsible for coordinating Col-Met’s sales and marketing efforts in North America.

Bill Oney
Business Development and Area Sales Manager, Mutz Mfg.
Bill Oney has taken a new position with Mutz Manufacturing. He will be the Business Development and Area Sales Manager. In his new role, Bill’s primary duties include: develop, improve and assist in growing the customer base of a well known business and make it an even stronger presence within the metal fabrication field. Bill will remain the Wisconsin Chapter President and a member of the National Board of Directors.

Dave Lazzeri
Business and Marketing Manager for DuPont Powder Coatings Americas and President of DuPont Powder Coatings USA
To support the delivery of top performing products, service and value to its customers, DuPont Industrial Coatings announces the assignment of David Lazzeri as President and Marketing Manager of the Powder Coatings business in the Americas region. Dave brings his knowledge and experience back to the Powder Coatings business following a variety of roles in the broader DuPont Performance Coatings business segments over the past four years.

Upcoming Chapter Events

For more details visit ccaiweb.com and click the “Chapters” tab.

CAROLINAS
Questions: Contact Karla Duncan, 704-873-2475 or kduncan@pneu-mech.com

CENTRAL STATES
June 16  Annual Golf Outing – Meadowbrook Golf & Country Club
Questions: Contact Ron Cudzilo, 816-734-8876 or rcc@kochllc.com or Sherrill Stoenner, 816-505-1652 or sstoner@aol.com

GREATER CINCINNATI
May 13  Annual Golf Outing – Walden Ponds Golf Club
Questions: Contact J.B. Graves, 513-248-4116 or jbgraves@cinci.rr.com or Scott Walker, 513-527-8840 or swalker@pfonline.com

LAS VEGAS
Questions: Contact Gregg Turley, 702-408-5996 or gregg@finishingconsultants.com

NORTHERN ILLINOIS
May 26  Plant Tour – Folding Guard Corporation
June 9  Annual Golf Outing - Tamarack Golf Club
August 16  Chapter Dinner Meeting - New & Emerging Testing Techniques for Coatings
Vicki Gelling, North Dakota State University
Questions: Contacts Joe Laubenthal, 630-338-2929 or laubenthalj@wagnersystemsinc.com or Bruce Bryan, 847-640-7890 or bruce@acmefinishing.com.

PORTLAND, OR
Questions: Contact Ty Crowder, 800-514-0095 or ty@finishingconsultants.com

SOUTHERN CALIFORNIA
May 9  Annual Golf Tournament – Hidden Valley Golf Course Norco, CA
July 2011  Hands on powder-coating seminar – Date TBD
Aug 13  Annual Deep Sea Fishing Trip – San Diego, CA
Sept 15  Pretreatment Seminar- Garden Grove, CA
Questions: Contact Ron Lum, 951-775-8785 or rllum@coral.com

TEXAS
May 5  The Impact of “Green” Technology on Cost-System Efficiencies
Questions: Contact Trena Benson, 713-996-4679 or trena.f.benson@usa.dupont.com

TWIN CITIES
May 12  Members Appreciation Event – Brunswick Zone Bowling
June 23  Annual Golf Classic at The Links at Northfork
Questions: Contact Phil Ruggiero, 320-230-6281 or ccatc@charter.net or get details on web site www.ccatc.com
WEST MICHIGAN
May 11  M-Tec Seminar
June 15  Annual Golf Outing
Questions: Contact Bob Warren, 616-842-8427 or rwwarren@charter.net

WISCONSIN
July 22  Annual Golf Outing - Scenic View Country Club
Questions: Contact Bill Oney, 262-644-9420 or boney@mutzmanufacturing.com or wisccai@wi.rr.com

New Members

CENTRAL STATES
Scott Hanks
Air Filter Plus

NORTHERN ILLINOIS
Rhonda Joslin
Exel North America

SOUTHERN CALIFORNIA
Jared Ainsworth
Ainsworth Coatings Inc.
Lawrence Hudson
Morgan Stanley Smith Barney
Sean Stevens
DuPont Industrial CoatingSolutions
Ute Wallner
Tiger Drylac USA, Inc.

TEXAS
Matt Barrow
A-Frame Paint Booth

TWIN CITIES
Brian Garvey
Parker Ionics
Dennis Hiller
Lou-Rich, Inc.
Tom Peck
DuPont Powder Coatings

WEST MICHIGAN
Matthew Tellitocci
Exel North America
Ike Timmer
Techno-Coat Inc.

WISCONSIN
Eric Retzlaff
DuBois Chemicals

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www.intellifinishing.com
### Custom Coater Members

When looking for a Custom Coater, turn to CCAI first! CCAI can send your RFP out to all of our Custom Coater members at once. Contact Kelly LeCount with CCAI for assistance: kelly@goyermgt.com or 859-356-1030.

<table>
<thead>
<tr>
<th>Company Name</th>
<th>City, State</th>
<th>Phone</th>
<th>Website</th>
</tr>
</thead>
<tbody>
<tr>
<td>Acme Finishing Co. Inc.</td>
<td>Elk Grove Village, IL</td>
<td>847-640-7890</td>
<td><a href="http://www.acmefinishing.com">www.acmefinishing.com</a></td>
</tr>
<tr>
<td>Advance Paint Technology, Ltd.</td>
<td>Cleveland, OH</td>
<td>216-676-8770</td>
<td><a href="http://www.advancepainttech.com">www.advancepainttech.com</a></td>
</tr>
<tr>
<td>All-Color Powder Coating, Inc.</td>
<td>Oregon, WI</td>
<td>608-835-9118</td>
<td><a href="http://www.allcolorpowdercoating.com">www.allcolorpowdercoating.com</a></td>
</tr>
<tr>
<td>Armour Coatings, Inc.</td>
<td>Germantown, WI</td>
<td>262-502-1600</td>
<td><a href="http://www.armourcoatings.com">www.armourcoatings.com</a></td>
</tr>
<tr>
<td>Associated Finishing Inc.</td>
<td>Mankato, MN</td>
<td>507-345-5861</td>
<td><a href="http://www.associatedfinishing.com">www.associatedfinishing.com</a></td>
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<tr>
<td>B.L. Downey Co. LLC</td>
<td>Broadview, IL</td>
<td>708-345-8000</td>
<td><a href="http://www.bldowney.com">www.bldowney.com</a></td>
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<tr>
<td>DVUV, LLC</td>
<td>Cleveland, OH</td>
<td>216-741-5511</td>
<td><a href="http://www.dvuv.com">www.dvuv.com</a></td>
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<tr>
<td>Eaton Fabricating Co., Inc.</td>
<td>Grafton, OH</td>
<td>440-926-3121</td>
<td><a href="http://www.eatonfabricating.com">www.eatonfabricating.com</a></td>
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<td>Elemetal LLC</td>
<td>Butler, WI</td>
<td>262-783-0900</td>
<td><a href="http://www.elemetalindustries.com">www.elemetalindustries.com</a></td>
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<tr>
<td>Heritage Industrial Finishing</td>
<td>Akron, OH</td>
<td>330-798-9840</td>
<td><a href="http://www.heritagefinishing.com">www.heritagefinishing.com</a></td>
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<td>IHD Powdercoat Services, Inc.</td>
<td>N. Kansas City, MO</td>
<td>816-221-9700</td>
<td><a href="http://www.ihdpowdercoat.com">www.ihdpowdercoat.com</a></td>
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<td>J.I.T. Powder Coating Company</td>
<td>Farmington, MN</td>
<td>651-463-4664</td>
<td><a href="http://www.jitpowdercoating.com">www.jitpowdercoating.com</a></td>
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<td>Luvata Electrofin Inc.</td>
<td>Jacksonville, TX</td>
<td>903-589-0009</td>
<td><a href="http://www.luvata.com">www.luvata.com</a></td>
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<td>The Metal Working Group</td>
<td>Cincinnati, OH</td>
<td>513-521-4114</td>
<td><a href="http://www.metalworkinggroup.com">www.metalworkinggroup.com</a></td>
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<td>Nordic Ware Inc.</td>
<td>Minneapolis, MN</td>
<td>952-924-8611</td>
<td><a href="http://www.nordicware.com">www.nordicware.com</a></td>
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<td>Performance Industrial Coatings</td>
<td>Farmington, MN</td>
<td>651-463-3388</td>
<td><a href="http://www.pici1.net">www.pici1.net</a></td>
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<td>Powder Coating Specialists</td>
<td>Brookfield, IL</td>
<td>708-387-8000</td>
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<td>Powder Coating Technologies</td>
<td>Plymouth, MN</td>
<td>763-559-4779</td>
<td><a href="http://www.powdercoatingtech.com">www.powdercoatingtech.com</a></td>
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<td>PowderTech Corporation</td>
<td>Webster, SD</td>
<td>605-345-4992</td>
<td><a href="http://www.powdertechcorp.com">www.powdertechcorp.com</a></td>
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<td>Progressive Coating</td>
<td>Chicago, IL</td>
<td>773-261-8900</td>
<td><a href="http://www.progressive-coating.com">www.progressive-coating.com</a></td>
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<td>RMF Powder Coating Services</td>
<td>Grandview, MO</td>
<td>816-765-4101</td>
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<td>Spartan Chassis</td>
<td>Charlotte, MI</td>
<td>517-543-6400</td>
<td><a href="http://www.spartanchassis.com">www.spartanchassis.com</a></td>
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<td>SunDial Powder Coatings</td>
<td>Sun Valley, CA</td>
<td>818-767-4477</td>
<td><a href="http://www.sundialpowdercoating.com">www.sundialpowdercoating.com</a></td>
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<td>Watry Industries, LLC</td>
<td>Sheboygan, WI</td>
<td>920-457-4886</td>
<td><a href="http://www.watry.com">www.watry.com</a></td>
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<td>Whitefield Industrial Coatings</td>
<td>Oshkosh, WI</td>
<td>920-385-1114</td>
<td><a href="http://www.whitefieldindustries.com">www.whitefieldindustries.com</a></td>
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<tr>
<td>Yush Surface Coatings</td>
<td>Coimbatore, Tamil Nadu</td>
<td>91-422-4502435</td>
<td><a href="http://www.yushcoatings.com">www.yushcoatings.com</a></td>
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NIC Industries, Inc. • 541-826-1922 • www.nicindustries.com
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