A Bright Future for CCAI

As the new president of CCAI, I would like to express my excitement about the future of the association. It has been growing and evolving for many years and I believe it is one of the best educational associations in the industry. I am confident we will continue to expand our role in the finishing industry and provide a great service to our members. As promising as the future looks, I would like to take a minute to see how we have evolved.

CCAI has been blessed with great leadership and wisdom, particularly that of our past president, Bruce Bryan and all the members of our National Board of Directors. With their direction and hard work, CCAI is now the sponsor of the NEW Finishing Technologies Pavilion at FABTECH 2010, North America’s Largest Metal Forming, Fabricating, Welding, and Finishing Event, which showcases over 1,000 exhibitors and is expected to attract more than 22,000 attendees. They have also provided the necessary leadership to get three new chapters started out West (Las Vegas, Southern California and Portland) and are also working hard to launch another chapter in Seattle. These are just a couple reasons our association is growing even in these challenging times. I encourage you to recognize Bruce and the members of the CCAI National Board for a “job well done”.

The biggest adventure for CCAI is the NEW Finishing Pavilion at the FABTECH show in Atlanta, from November 2 - 4. This show will allow everyone in the finishing world, whether they are manufacturers, custom coaters, or vendors to come to a single show and not only see the latest advances in finishing but also all the latest products & services needed to manufacture and design their product. I like to refer to it as the “one stop show” where everyone can come and see everything they are looking for to manufacture & finish their products. To all the vendors in the finishing industry, I have only one thing to say, “If you’re not there, you will have no idea how many opportunities you have missed and what a leg up you just handed to your competitors.”

Not only will our finishing exhibitors have a strong presence on the show floor, we are also providing a new track to the FABTECH conference program. There will be 24 finishing conference sessions (48 hours of program in all) ranging in topics from finishing processes to plating and environmental regulations to pretreatment, electrocoating, powder coating and many, many more. Just as we complete the manufacturing loop on the trade show floor, we also complete the manufacturing educational loop for the conference as well. The show has already surpassed our expectations. All indications point to a huge success.

continued on p. 2
I look forward to seeing all of you in Atlanta this fall!

On the local level, several new chapters are coming to fruition and I think with everyone’s help, we will be able to restart several of our older, inactive chapters. There are so many excellent chapter events happening, we need to spread the word. Check out chapter events on the CCAI website, www.ccaiweb.com.

I would also like to introduce and welcome a new board member who we met through our scholarship program. Dr. Vicki Gelling, an Assistant Professor in the Department of Coatings and Polymeric Material at North Dakota State University has been the award administrator for CCAI’s scholarship recipient at the university. At the CCAI annual meeting in Sarasota in June, Vicki’s presentation on North Dakota State University’s work in the coating industry led to many questions about how she views the future of our industry. In fact, we were so impressed that we asked her to become an ex-officio scientific advisor to the National Board. I welcome her to the board and I know she will be a great asset to CCAI. Welcome, Dr. Gelling.

I have to thank several more people – our CCAI staff! Leslie Muck, Kelly LeCount and Anne, Andy & Amanda Goyer, coordinated one of the best annual meetings we have ever had. Held at the Hyatt Regency in Sarasota, Florida, the programming was superb and the fellowship was a real joy. I know I had an excellent time and everyone I talked to said this meeting was one of the best so far. A big thank you to our entire staff as they outdid themselves again. I don’t know how you keep topping the year before, but you always do.

I want to close by challenging each of you to plan on coming to next year’s annual meeting and become even more involved in your local chapters. As we continue to grow our local chapters, we will all benefit from a larger and stronger CCAI. If you or your local chapter needs assistance, please don’t hesitate to contact any National Board member or myself.

Enjoy the rest of your summer and I hope to see everyone in Atlanta at the FABTECH show this fall!

Sherrill Stoenner
CCAI National President

CCAI announces the 2010 National Board of Directors

CCAI would also like to extend a warm welcome to Dr. Vicki Gelling, an Assistant Professor in the Department of Coatings and Polymeric Material at North Dakota State University. She has been the award administrator for CCAI’s scholarship recipient at the university. At the CCAI annual meeting Vicki’s presentation on North Dakota State University’s work in the coating industry led to many questions about how she views the future of our industry. In fact, we were so impressed that we asked her to become an ex-officio scientific advisor to the National Board.

(Back row L to R) Sherrill Stoenner, Jeff Watson, Larry Melgary, Kevin Coursin, John Sudges, Todd Luciano, Billy Roche, Jim Malloy, Loren Keene (Front row L to R) Bill Oney, Vicki Gelling, Sam Woehler, Bruce Bryan. Board members missing from the photo: Trena Benson, Jim Docken, Jim Gallagher, Anne Goyer, Ron Lum, Mike Nugent, Ken Pelak, Rich Saddler and Bob Warren.
As always, the CCAI Annual Meeting consisted of outstanding programming and enjoyable social activities that promoted the camaraderie CCAI members have grown to expect and love. The beautiful Hyatt Sarasota provided the perfect setting for this year’s annual meeting.

CCAI’s newest leader, Sherrill Stoenner welcomes the group.

2010 Annual Meeting Golf Champs – Jeff Watson, Vicki Oney, Billy Roche and Don Kline.

Larry Melgary, Bill Oney, Trena Benson and Vicki Gelling pow wow.

Bob Shrouds provides an economic update to CCAI members.

Ken Kreeger (left) tells Don Kline that he believes “people are the best thing about our industry.”

Kevin Coursin, and John Cole appreciate time to network with guest speaker Rebecca Rolfs.

Mote Marine tour…stopping to view marine life.

Billy & Janey Roche enjoy dinner on the Marina Jack boat cruise.
It’s been a year since CCAI made the decision to partner with FABTECH to bring a FINISHING TECHNOLOGIES Pavilion and Conference to the show that has traditionally showcased fabricating, welding and metalforming. In this age of tighter budgets, fewer staff, and less time, it was a natural progression for both FABTECH and CCAI to offer finishing as a part of FABTECH. Metal products that are fabricated, welded and formed are ultimately finished. CCAI’s FINISHING TECHNOLOGIES Pavilion and Conference is the missing link that now completes the manufacturing process at North America’s largest show and conference for fabricators, welders, metalformers and finishers.

For CCAI’s members, this provides you with the opportunity to review and learn about many of the manufacturing processes you use all in one convenient location. No need to visit four or five separate shows any longer to get the information and education you need to manufacture your products smarter, greener and more cost effectively. FABTECH offers is all for CCAI members.

We’ll quickly review CCAI’s pavilion & conference here, but please go to the show website: www.fabtechexpo.com and check out the complete show. You can utilize attendee planning tools that will allow you to create an agenda to help you plan your show and conference visit.

The outstanding educational opportunities you’ve come to know and appreciate at past CCAI-sponsored conferences in the finishing industry are now a big part of FABTECH. CCAI is offering more than 48 hours of timely and valuable conference programming. Everything from Emerging Technologies, introduction to finishing processes, right sizing your finishing system to the future of coatings technologies, modern pretreatment, understanding and lowering your finishing costs and more can be found in the CCAI FINISHING TECHNOLOGIES conference track. Refer to our Conference session outline following this article.

Likewise, the companies that supply our industry have enthusiastically decided to support CCAI’s FINISHING TECHNOLOGIES Pavilion & Conference at FABTECH. Be sure to stop and visit with them in the FINISHING Pavilion on the Show Floor.
Fabtech General Information

Location: Georgia World Congress Center, downtown Atlanta, GA

Dates: Nov. 2 – 4, 2010

CCAI Headquarters Hotel:
Hyatt Regency Downtown Atlanta
$164 per night
Make reservations on-line when you register for FABTECH

CCAI Member Discounts:
FREE Show Registration: Enter Priority Code: CCAI when registering on-line
Discount Conference Registration: Members receive a $25 - $100 discount depending upon the number of sessions you register for. The more sessions you attend, the bigger the discount.

Fees:
Exhibit Only: FREE by pre-registering on-line NOW.
Enter Priority Code: CCAI
Conference: The conference is priced “by session.”
The more sessions you register for, the lower the per session cost.
All registration fees increase on-site.

TO REGISTER: www.fabtechexpo.com

FREE Special Events
All FABTECH attendees are invited to enjoy these special events on the Show Floor FREE OF CHARGE! These events all take place in the Solutions Showcase Theater adjacent to the FINISHING TECHNOLOGIES Pavilion in Hall B on the show floor!

Keynote Presentations
TUESDAY, NOV. 2
Diversify Your Business or Die (K1)

WEDNESDAY, NOV. 3
Make Green by Going Green: How Manufacturers Can Gain a Competitive Advantage (K2)

Play the CCAI Scorecard to win prizes, including our grand prize: an iPad!

SOLUTION SHOWCASE PRESENTATIONS
Located in the FINISHING TECHNOLOGIES Pavilion area in Hall B.

Ready to find solutions and strategies for operating a more efficient and competitive business? Stop by this popular theater area to hear FREE expert-led sessions covering a wide range of hot topics, including sessions related to the keynote presentations.

REGISTER TODAY: www.fabtechexpo.com

| Tuesday, Nov. 2 | 11:00 a.m. – 12:00 p.m. | Look Before You Leap — The Economics of Diversification (T1) |
| 12:30 – 1:30 p.m. | The Nuts and Bolts of Diversification (T2) |
| 2:00 – 3:00 p.m. | The Choice to Merge or Acquire (T3) |

| Wednesday, Nov. 3 | 11:00 a.m. – 12:00 p.m. | The Lean and Green Audit: Step One to Practical Green (T4) |
| 12:30 – 1:30 p.m. | Is It Possible to be Lean and Green with Your Finishing System? (T5) |
| 2:00 – 3:00 p.m. | Converting Factory Lighting: Process and Payback (T6) |
| 3:30 – 4:30 p.m. | Outlook for Welded Pipe Usage in Natural Gas Shales (T7) |

| Thursday, Nov. 4 | 10:00 – 11:00 a.m. | The Essentials of Job Shop Marketing (T8) |
## CCAI Finishing Conference Sessions

### Everything Finishers Need

CCAI’s Finishing Technologies Conference offers 48 hours of outstanding educational programming that meets the needs of all finishers - from those new to finishing to those who have been finishing products for years! Don’t miss out on your best educational opportunities this year!

### Tuesday, November 2, 2010 8:00 AM-10:00 AM

<table>
<thead>
<tr>
<th>Session</th>
<th>Title</th>
<th>Time</th>
<th>Speaker(s)</th>
</tr>
</thead>
<tbody>
<tr>
<td>C10</td>
<td>Introduction to Finishing (Painting) Processes - Room B314</td>
<td>8:00 AM-8:40 AM</td>
<td>Michael Kreps, Pneu-Mech Systems</td>
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<tr>
<td></td>
<td>Liquid Paint Processes, Troubleshooting, and System Design</td>
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<tr>
<td></td>
<td>Powder Coating Processes, Troubleshooting and System Design</td>
<td>8:40 AM-9:20 AM</td>
<td>Ron Cudzilo, George Koch Sons</td>
</tr>
<tr>
<td></td>
<td>Porcelain Enamel Processes, Troubleshooting and System Design</td>
<td>9:20 AM-10:00 AM</td>
<td>Cullen Hackler, Porcelain Enamel Institute</td>
</tr>
<tr>
<td>C11</td>
<td>Introduction to Plating &amp; Environmental Regulations - Room B315</td>
<td>8:00 AM-9:00 AM</td>
<td>Christian Richter, The Policy Group</td>
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<tr>
<td></td>
<td>The Regulatory Landscape: An Overview</td>
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<tr>
<td></td>
<td>9:00 AM-10:00 AM</td>
<td>Introduction to Plating Processes</td>
<td>Eric Olander, EPI</td>
</tr>
<tr>
<td>C12</td>
<td>Manual Powder Coating Basics - Room B316</td>
<td>8:00 AM-8:40 AM</td>
<td>Billy Roche, Col-Met Spray Booths</td>
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<tr>
<td></td>
<td>Manual Powder Coating Basics</td>
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<tr>
<td></td>
<td>9:20 AM-10:00 AM</td>
<td>Density Gains on the Coating Line Which Drive Lower Costs Per Part Coated &amp; Greater Production</td>
<td>Throughput Scott Rempala, Mighty Hook</td>
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### Tuesday, November 2, 2010 10:30 AM-12:30 PM

<table>
<thead>
<tr>
<th>Session</th>
<th>Title</th>
<th>Time</th>
<th>Speaker(s)</th>
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<tbody>
<tr>
<td>C20</td>
<td>Selecting Coatings for Your Parts: An Overview of Today’s Coating Technologies - Room B314</td>
<td>10:30 AM-12:30 PM</td>
<td>Rick Cardot and Mike Stuhldreher, and Matt Rush, DuPont CoatingsSolutions</td>
</tr>
<tr>
<td></td>
<td>Selecting Coatings for Your Parts: An Overview of Today’s Coatings Technologies</td>
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</tr>
<tr>
<td>C21</td>
<td>Understanding the Basics of Electrocoat - Room B315</td>
<td>10:30 AM-12:30 PM</td>
<td>Don Miller, George Koch Sons</td>
</tr>
<tr>
<td></td>
<td>Understanding the Basics of Electrocoat</td>
<td></td>
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</tr>
<tr>
<td>C22</td>
<td>The Ins and Outs of IR &amp; IR Applications - Room B316</td>
<td>10:30 AM-12:30 PM</td>
<td>Mark Gentry, Advanced Energy and John Podach, Fostoria Process Equipment, Gary Metzger, ITW BGK and Mike Chapman, Vulcan Catalytic</td>
</tr>
<tr>
<td></td>
<td>The Ins and Outs of IR &amp; IR Applications</td>
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### Tuesday, November 2, 2010 1:30 PM-3:30 PM

<table>
<thead>
<tr>
<th>Session</th>
<th>Title</th>
<th>Time</th>
<th>Speaker(s)</th>
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<tbody>
<tr>
<td>C30</td>
<td>Right-Sizing Your Finishing System - Room B314</td>
<td>1:30 PM-3:30 PM</td>
<td>Nick Liberto, Powder Coating Consultants &amp; John Spangler, Caterpillar</td>
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<tr>
<td></td>
<td>Right-Sizing Your Finishing System</td>
<td></td>
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<tr>
<td>C31</td>
<td>The Future of Coatings Technology - Room B315</td>
<td>1:30 PM-2:30 PM</td>
<td>Paul Mills, Consultant</td>
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<tr>
<td></td>
<td>Beyond Brawn &amp; Beauty: The Future of Coatings Technology</td>
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<tr>
<td></td>
<td>2:30 PM-3:30 PM</td>
<td>Reflecting on the Future</td>
<td>Bruce Bryan, Acme Finishing</td>
</tr>
<tr>
<td>C32</td>
<td>Modern Pretreatment: The Basics - Room B316</td>
<td>1:30 PM-2:10 PM</td>
<td>David Chalk, Galaxy Associates</td>
</tr>
<tr>
<td></td>
<td>From Sandpaper to Zirconium - Evolution of Modern Pretreatment Technologies</td>
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<td>2:10 PM-2:50 PM</td>
<td>Roll with the Changes - Are You Ready for Phosphate Free Conversion Coatings?</td>
<td>Ken Kaluzny, Coral Chemical Company</td>
</tr>
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<td></td>
<td>2:50 PM-3:30 PM</td>
<td>Chrome Free High Performance Aluminum Pretreatment Process</td>
<td>Eric Olander, EPI</td>
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### Wednesday, November 3, 2010 8:00 AM-10:00 AM

<table>
<thead>
<tr>
<th>Session</th>
<th>Title</th>
<th>Time</th>
<th>Speaker(s)</th>
</tr>
</thead>
<tbody>
<tr>
<td>C40</td>
<td>Advancements in Liquid Coating Materials and Equipment - Room B314</td>
<td>8:00 AM-8:30 AM</td>
<td>Rich Ulrich, Northern Coatings &amp; Chemicals</td>
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<tr>
<td></td>
<td>When Solvents Were King</td>
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<td></td>
<td>8:30 AM-9:00 AM</td>
<td>The Many Faces of Liquid Coatings for Steel</td>
<td>Steve Romer, EXCEL North America</td>
</tr>
<tr>
<td></td>
<td>9:00 AM-9:30 AM</td>
<td>Better, Faster, Cheaper: Advances in Pipe &amp; Tube Finishing</td>
<td>Richard Taylor, Nutro/Venjakob Inc.</td>
</tr>
<tr>
<td></td>
<td>9:30 AM-10:00 AM</td>
<td>Advancements in Plural Component Paint Delivery Equipment</td>
<td>Mike Hornbaker, Wagner Systems, Inc.</td>
</tr>
<tr>
<td>C41</td>
<td>So You Want to Paint A Part: Working with a Custom Coater or Doing it In-House? - Room B315</td>
<td>8:00 AM-10:00 AM</td>
<td>Bruce Bryan, Acme Finishing and John Heyer, Kettle Moraine Coatings</td>
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<tr>
<td></td>
<td>So You Want to Paint a Part: Work with a Custom Coater or Do It In-House</td>
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<tr>
<td>C42</td>
<td>Finishing System Design for the 21st Century - Room B316</td>
<td>8:00 AM-10:00 AM</td>
<td>Sherrill Stoenner, Pneu-Mech Systems</td>
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<td></td>
<td>Finishing System Design for the 21st Century</td>
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<tr>
<td>Time</td>
<td>Session Title</td>
<td>Room</td>
<td>Presenter(s)</td>
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<tr>
<td>10:30 AM</td>
<td>The Efficiencies of Electrocoating</td>
<td>Room B314</td>
<td>Joseph Subda, DuPont Performance Coatings</td>
</tr>
<tr>
<td>12:00 PM</td>
<td>Lean AND Green - Energy Saving Innovations in Paint System Design and Retrofits</td>
<td>Room B314</td>
<td>Steven Onsager, Infratrol Mfg. Corp.</td>
</tr>
<tr>
<td>11:50 AM</td>
<td>Energy Savings &amp; Your Finishing System</td>
<td>Room B314</td>
<td>John Sudges, Midwest Finishing Systems</td>
</tr>
<tr>
<td>1:30 PM</td>
<td>Maximizing Your Electrocoat Throughput</td>
<td>Room B314</td>
<td>Ted Duda, Therma-Tron-X</td>
</tr>
<tr>
<td>1:30 PM</td>
<td>Pulse Power II - Your Powder Coating Advantage</td>
<td>Room B314</td>
<td>John Cole, Parker Ionics</td>
</tr>
<tr>
<td>1:45 PM</td>
<td>Co-Cure Process: Aquence® Primer and A Leaner Paint Shop</td>
<td>Room B314</td>
<td>Omar Abu-Shanab, Henkel</td>
</tr>
<tr>
<td>2:00 PM</td>
<td>IntellFinishing’s New Finishing System for Lean Manufacturing</td>
<td>Room B314</td>
<td>Doug Oliphant, IntellFinishing</td>
</tr>
<tr>
<td>2:30 PM</td>
<td>Larger Cobra Paint Pump Introduced</td>
<td>Room B314</td>
<td>Mike Hornbaker, Wagner Systems, Inc.</td>
</tr>
<tr>
<td>2:45 PM</td>
<td>New Developments in Organic Phosphating/Pretreatment - Toran ™ Technology</td>
<td>Room B314</td>
<td>Mary Carpenter, Carpenter Chemicals</td>
</tr>
<tr>
<td>3:00 PM</td>
<td>Environmental Cleaning Strategies for Product Finishing Introductory</td>
<td>Room B314</td>
<td>Tyson Marlowe, Cold Jet</td>
</tr>
<tr>
<td>3:15 PM</td>
<td>Galaxy Associates Presents New Cleaning &amp; Pretreatment Technologies for the Modern Era</td>
<td>Room B314</td>
<td>David Chalk, Galaxy Associates</td>
</tr>
<tr>
<td>8:00 AM</td>
<td>Tough Decisions - Hook Cleaning: In-House or Outsourcing</td>
<td>Room B314</td>
<td>Bill Oney and Matt Kirchner, American Finishing Resources</td>
</tr>
<tr>
<td>9:00 AM</td>
<td>Hanging &amp; Racking Parts: A Vital Part of Your Finishing Process</td>
<td>Room B314</td>
<td>Dan Davitz, Magic Rack</td>
</tr>
<tr>
<td>9:30 AM</td>
<td>Salvage Parts &amp; Profits with Purpose-Specific Stripping</td>
<td>Room B314</td>
<td>Jim Malloy, Kolene Corp.</td>
</tr>
<tr>
<td>8:00 AM</td>
<td>Structured Troubleshooting: A Disciplined Approach to Finding &amp; Resolving Paint Issues</td>
<td>Room B315</td>
<td>Jeff Watson, Custom Chemicals of Texas</td>
</tr>
<tr>
<td>8:00 AM</td>
<td>Process Control &amp; Preventive Maintenance for Electrocoat Systems</td>
<td>Room B316</td>
<td>Chuck Orr, BASF Corp.</td>
</tr>
<tr>
<td>10:30 AM</td>
<td>The Status of UV Curing for Industrial Applications</td>
<td>Room B314</td>
<td>Paul Mills, Consultant</td>
</tr>
<tr>
<td>11:30 AM</td>
<td>The Missing Link: Real-Time UV Monitoring &amp; Measurement</td>
<td>Room B314</td>
<td>Jim Raymont, EIT Instruments</td>
</tr>
<tr>
<td>12:00 PM</td>
<td>Gas Catalytic Infra-Red Curing: Myth vs. Reality</td>
<td>Room B314</td>
<td>Robert Heinzinger, Trimaic</td>
</tr>
<tr>
<td>10:30 AM</td>
<td>Spray Booth Safety</td>
<td>Room B314</td>
<td>Marty Powell, Global Finishing</td>
</tr>
<tr>
<td>11:30 AM</td>
<td>Measurement Technology Advancements for Common and Complex Coating Thickness Measurement Applications</td>
<td>Room B314</td>
<td>Paul Lomax, Fischer Technology</td>
</tr>
<tr>
<td>12:00 PM</td>
<td>Measuring System Operations &amp; Their Impact on Your Bottom Line</td>
<td>Room B314</td>
<td>John Sudges, Midwest Finishing Systems</td>
</tr>
<tr>
<td>10:30 AM</td>
<td>Troubleshooting Your Electrocoat System</td>
<td>Room B316</td>
<td>James R. Gezo, PPG Industries</td>
</tr>
</tbody>
</table>

A special thanks to the Electrocoat Association, the Porcelain Enamel Institute and Products Finishing Magazine for their support of our conference program and pavilion!
EPI has been a manufacturer of specialty chemicals for metal finishing for over 50 years. They distribute from the Netherlands a Precoat CR pretreatment process for aluminum prior to paint or powder coat with excellent corrosion protection and adhesion. It is chrome free, requires no rinse after applying and costs less to apply than hexavalent chrome process. EPI will be exhibiting at FABTECH in Atlanta, Nov. 2-4, 2010, showcasing the Precoat CF. Eric Olander will be presenting the Precoat CF material during the Modern Pretreatment conference session at FABTECH as well. Make sure you add EPI to your schedule in Atlanta!

IntelliFinishing
418 E. Avenue B, Salina, KS 67401
(785) 577-2484 • www.ksolutionscorp.com
IntelliFinishing is a full-service, finishing system provider using the latest technology that is more cost effective than traditional systems, and uses a significantly smaller footprint. Their patented systems include:

- Conveyance
- Washers
- Ovens
- Controls
- Booths
- Platforms, etc.

From design to install, IntelliFinishing provides a turnkey installation that is focused on quality and efficiency. They offer quick installation, approximately half the time to install compared to a traditional system; scalable - react to market conditions by expanding or contracting your workload; flexible - handle a variety of sizes of parts with diverse finishing recipes efficiently. They will be unveiling the new system at FABTECH 2010. Be the first to learn how the patent pending IntelliFinishing system revolutionizes the finishing process.

NIC was founded in 1984 with a focus on the research and development of custom powder coatings and liquid ceramic coatings. NIC’s Prismatic Powders division is recognized as a leading manufacturer of custom powder finishes. With over 6500 color formulations, Prismatic supplies a vast array of powder finishes around the world. NIC’s Cerakote ceramic coatings division is the industry leader in both high temperature ceramics for exhaust systems and ceramic coatings for the firearms industry. NIC supplies coatings to the OEM, aftermarket and a growing number of certified application facilities. In addition to the North American market, NIC supplies coatings to over 25 countries through a network of international distributors. Visit NIC Industries, Inc. at FABTECH 2010 in Atlanta!

Support Our Chapters
Get the most up-to-date information on chapter events by visiting www.ccaiweb.com and clicking on CHAPTERS to view upcoming chapter events.

Now you can renew online! Your next renewal invoice will direct you to the form on the CCAI website. www.ccaiweb.com

INDUSTRIAL GROUP OFFERINGS
Metalworking Operations
Coolants: Synthetics, Semi-synthetics, Soluble Oils, Drawing and Stamping Fluids
Process Cleaners: Cleaners / Rust Preventatives, Solvents
Rust Preventatives: Synthetic, Oil & Solvent Based
Metal Finishing Operations
Cleaners: Alkaline, Neutral and Acidic
Conversion Coatings: Iron & Zinc Phosphates, Chromates, “Nano” Technologies
Sealing Rinses: Chrome & Non-chrome Rinses
Post Treatment and Ancillary Applications
Paint Detackification: Detackifiers, Flocculents, Defoamers
Specialty Coatings: Peelable & Barrier Coatings
Paint Strippers: Aqueous and Solvent Based
General Maintenance: Floor Cleaners, Machine Cleaners
Whitefield Ind. Coatings Receives a Visit and a Grant from Wisconsin Senator Herb Kohl

On August 25th, Wisconsin Senator Herb Kohl visited Whitefield Industrial Coatings of Oshkosh. Whitefield Industrial Coatings participates in the Manufacturing Extension Partnership Program (MEP), which provides technical assistance and business consultation to small- and medium-sized manufacturers, enabling them to increase productivity, cut production costs, and retain and create jobs.

Kohl led a bipartisan effort to include $129.7 million for the MEP program as part of the Senate’s FY2011 Commerce, Justice, Science and Related Agencies (CJS) Appropriations bill. That bill was approved by the Senate Appropriations Committee on July 22, and awaits consideration by the full Senate.

Wisconsin MEP and Whitefield have a successful history working together. Previously, WMEP assisted in the development of a value stream map and a lean implementation that resulted in throughput improvements, generating additional sales and cost savings for the company.

Recently, Whitefield was awarded one of fifty Profitable Sustainability Grants to pursue initiatives that positively impact the organization, community and environment. Senator Kohl’s support of MEP was instrumental in making this grant possible.

Kohl has long championed the MEP program for its success in ensuring major Wisconsin employers can compete in the global market. Wisconsin is home to two MEP Centers and, in the last year, Wisconsin companies that worked with the two centers were able to save or create more than 1,200 jobs, generate $118 million in sales, make $35.8 million in new investments, and generate $37.3 million in cost savings.

Chapter Happenings

Congratulations to this year’s Chapter User and Supplier award winners!

Northern Illinois – Bruce Bryan, Acme Finishing Company (User); Chris Worden, Hentzen Coatings Inc. (Supplier)
West Michigan - Rich Saddler, Herman Miller, Inc. (User); Ed Dombrowski, Industrial Metal Cleaning Corporation (Supplier)
Twin Cities Chapter - Kris Kavanagh, Pentair (User); Jim Henningsen, Troy Chemical Industries, Inc. (Supplier)
Central States Chapter - Jim Archer, RMF Powder Coating Services (User); Robert Heinzinger, Trimac Industries (Supplier)
Wisconsin Chapter - Ron White, Trimen Industries (User); Dave Wright, Galaxy Associates, Inc. (Supplier)
Las Vegas Chapter - Loren Keene, Wagner Industrial Solutions (Supplier)

Central States Golf Outing

The Central States Chapter held its annual golf outing on June 17 at Adams Pointe Golf Course in Blue Springs, Missouri. It was a little hot but everyone had a very good time. There were 6 teams that were paired up well against each other, especially since this course was extremely difficult to play. It had seen more than 12 inches of rain in June and three more inches the night before the outing. Not a single ball bounced when it hit the ground, most were half buried in the mud and grass. The standing joke of the day was that everyone should have played in flippers rather than golf shoes. Winners for the day:

First place team - Jim Archer, Gordie Gardner, Mike Simmons and Jay Lyon
Second place team - Robert Heinzinger, Cliff Slater, D J Laffey
Longest drive and the closest to the pin - Jay Lyon won both
Closest second shot to the pin - Robert Heinzinger, he actually hit the pin and landed right beside it…too bad it didn’t go in.
Longest putt - Jeff Brady

The chapter also took the opportunity to present the user and supplier of the year awards at the after dinner meeting and golf awards ceremony.

User of the year – Jim Archer, RMF Powder Coating
Supplier of the year – Robert Heinzinger, Trimac Industrial Systems
Chapter Happenings

Greater Cincinnati
The Greater Cincinnati Chapter gathered at the Walden Pond Golf Course in Hamilton, Ohio on July 16th.

(L to R) Mike Schmidt, president of Metalworking Group joins Scott Coate, Finishing Technologies Inc. and J.B. Graves, Wagner Industrial Solutions at the Cincinnati golf outing.

The Galaxy foursome (L to R); Rick Hain, Jeff Hain, Brad Short and Bill Oeters are ready to take the course.

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Chapter Happenings

Las Vegas
Masterbrand Cabinets Tour
Fourteen members of the Las Vegas CCAI chapter attended a lively plant tour conducted by Dave Durand of MasterBrand’s, Las Vegas facility.

The tour included a modern flat line finishing system that prime coats and top coats both sides of cabinet components with one load and one unload station (thanks to the flipping devise). The UV water based and 100% solids materials are applied with 80% plus transfer efficiency using Kremlin automatic Airmix guns.

They also saw how 13 stain colors are manually applied on the overhead conveyor line, with over 80% transfer efficiency using Kremlin Vortex guns.

All who attended were impressed with the Six Sigma processes and the cleanliness of the great facility!

Thanks to Dave Durand and Lance Knox for providing us this chance to see how technology can reduce waste and increase labor efficiency!

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Chapter Happenings

Northern Illinois
Golf Outing
The Northern Illinois Chapter had their golf outing on June 3rd at Tamarack Golf Club. It was a perfect day for golf and there were over 72 participants. The chapter would like to thank Cindy Delgado (Wagner) and Tracy Sanford (KMI Systems) for all their help with registration and photos during the outing.

Congratulations to the winning foursome (L to R) – Rodger Talbert, John Sudges, Jake Kowalewski and Jeff Dailidas.

Portland
The newly formed Portland Chapter had a very successful meeting in July. The guest speaker was a representative from the Oregon DEQ, Dave Kuntz. Chapter president, Ty Crowder was impressed to learn that they offer assistance to your businesses to become more efficient and less waste producing. Dave made it clear that he was a “white hat” and his department

Bill Regain with Allied Painters Trade poses a question for the DEQ rep., Dave Kuntz.

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Chapter Happenings

Portland – continued
specifically prohibited from writing citations (the black hats), rather they are tasked with education and assistance to business to find compliance. This made everyone in attendance open and curious to get OR DEQ involved in their businesses. In addition, they discussed emissions calculations, hazardous waste generation and how to determine what level of waste generation MFG produce. They also covered the new NESHAP regulations and requirements including the new changes that are coming into effect in 2011.

Southern California
The Southern California chapter had its first official meeting on June 22nd. The Air Quality Management District (AQMD) was on hand to discuss changes to regulations in southern California that went into effect this year. One of their senior rule writers, Mike Morris presented changes to rulings and also gave an overview of the permit process and insight into the misconceptions that surround the agency. The response from attendees was extremely positive; resulting in CCAI sponsored discussion forums with the AQMD regarding the rewriting of future rules that directly affect our local finishing industry. This will give the end users and vendors of our industry the opportunity to discuss their concerns and present ideas about how to improve their business and not hinder it with broad based rulings.

Texas
The CCAI Texas chapter met on July 8 in Arlington, Texas. Steve Mounce with Mounce & Associates gave a presentation regarding the NESHAP regulations. He shared a lot of information with the group, answered numerous questions, and cleared up some confusion. His presentation was interesting and well-received.

Twin Cities
CCAI TAKEN FOR A RIDE – New Flyer Tour
By Pat Cullen
On May 20th, about 40+ people turned out for a Twin Cities sponsored tour of New Flyer, a leading manufacturer of heavy-duty transit buses. New Flyer was started in 1930, headquartered in Winnipeg MB, Canada with an international organization of approximately 2,300 people overall. The TC Chapter tour was held at the St. Cloud, MN plant.

Of particular interest to the tour attendees were the seven paint spray booths which were part of the manufacturing process. At the end of the plant tour everyone had a chance to sit in and examine the internal aspects of a 60 ft. long ready for shipment articulating bus (or an “ARTIC” as known in the bus transportation industry).

Thanks to TC Chapter member Jim Henningsen for setting up the New Flyer tour.
**An Interview with Southern California President, Ron Lum**

**What is your background in Finishing?**
I have been around the finishing industry for 20 years. I started as a Manufacturing Engineer supporting a large powder coat system painting soft drink vending machines and a batch liquid system painting ATM safes and prison windows. I then went into engineering management with my personal focus on finishing. I was lucky enough to find a company that allowed me the opportunity to purchase several large finishing lines to paint scissor lifts, boom lifts and reach forklifts. In total 3 conveyor systems and 2 batch systems. I eventually went into sales. I started selling powder for HB Fuller in the central California area then moved to Coral Chemical Company. I currently am the sales manager for the 14 western states plus western Mexico.

**What sparked your interest in starting a CCAI chapter?**
I have attended several of the annual meetings and really enjoyed meeting the people associated with CCAI. I inquired if a chapter existed in Southern California. There was no chapter but Anne can be very persuasive.

**Why do you feel the Southern California chapter needs and will benefit from a CCAI chapter?**
With the Las Vegas Finishing show last year there was a surge in interest from the west. There has been little to support the local needs of our industry. Most events are held in the Midwest or the east coast making it cost prohibitive for many. We hope to make CCAI the preferred resource on the west coast for finishing knowledge and training.

**What have you learned thus far by trying to organize a chapter? Can you give other newbies some advice about getting started?**
First thing is follow-up, follow-up, follow-up. For our first meeting I spent a lot of time on the phone gathering interest and calling on friends from the industry. We ultimately had a great showing. Second is to find others with the same drive and interest to help. It is impossible to get your day job done and start a new chapter by yourself. Third is to check your ego at the door. Typically the people involved are all “A type” personalities. Everyone wants to lead. You need to delegate the workload, place expectations on the results you need but be willing to help in any way you can.

**What is your vision for the Southern California chapter?**
California is not known for being an inexpensive place to live or conduct business. We want to educate and assist the industry by helping to bring the right knowledge to the right people. This ultimately allows the end users to become more efficient, lowering their costs and maintaining their competitiveness in the marketplace. We are currently scheduling multiple seminars for this year and a fund raising golf tournament in August. In addition we want to offer fully bilingual (English/Spanish) events.

**Tell us a little about yourself – what do you enjoy outside of finishing.**
I have been married for 10 years and have 2 sons. Both are very active in sports so my spare time is spent with them at practice, games and tournaments. I like to cook, and travel (for fun) when possible. When I have free time I catch up on all my TiVO recorded shows, watch movies and challenge the kids to Wii matches (I lose 90% of the time and I used to be good at video games).
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- Kolene Corp.
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