Meeting Our Mission All Year Long!

As we complete 2012 and look forward to a prosperous 2013, I hope that everyone is able to pause, reflect and enjoy friends and families during the holiday season and New Year. What a wonderful time of the year!

It is likely that if you are reading this newsletter you are fully aware that active local chapters across the US are the foundation of the organization, conducting technical meetings on all aspects of organic finishing, discussing regional concerns and offering outstanding networking opportunities for finishers and suppliers. Thanks to all of the chapters for the excellent educational and networking events during the year.

But are you aware also of the generosity that many chapters share in their communities? From scholarships to seasonal activities, such as support for local Toys for Tots programs, CCAI chapters are a positive influence on communities.

As we move into 2013, this is a good time to reflect on our CCAI mission and objectives.

Our fundamental mission is to provide information and training on surface coating technologies and raise the standards of finishing operations through educational meetings and seminars, training manuals, certification programs, and outreach programs with colleges and universities.

To advance that mission, the National Board will focus on two major objectives for 2013: Provide better education and reach as many people as we can.

Key actions during 2013 to provide better education will include the following:

1. Continue to support our scholarship program (to support long term development of talent in the industry).

2. Issue updated editions of the Powder Coating and Systems Design manuals (to provide information on best practices).

3. Launch a Systems Statistics Quarterly Survey (to provide market research information to members).

4. Support the Conference Program at FABTECH 2013 in Chicago.

5. Explore an Operating Ratio survey for Custom Coaters.

6. Investigate how CCAI can support the National Association of Manufacturers Right Skills Now program.

Key actions to reach as many people as we can during 2013:

1. Explore new association management software to support our website, chapters and educational offerings.

2. Redesign the CCAI website to make it more usable to members and chapters.

3. Investigate starting a chapter in Mexico.


5. Review our dues structure (Corporate, Custom Coaters, and Individual) and create an ongoing plan that establishes a structure commensurate with value to members and minimizes the impact of future increases.

Once again, here is to a happy, healthful and prosperous Holiday Season and New Year to all! I hope to see you at CCAI’s 2013 Annual Meeting at Mt. Hood this June!
It seems like yesterday when the planning began for CCAI’s 2012 FINISHING Pavilion & Conference at FABTECH and with what seems like the blink of an eye it’s over. I would like to extend a sincere THANK YOU to all the CCAI members who have supported the show and conference through exhibiting, speaking and attending. We couldn’t have achieved such great success this year without your efforts and support.

FABTECH SUCCESS – Here is what we achieved!!
- CCAI’s 2012 FINISHING Pavilion at FABTECH was the largest yet, encompassed more than 25,000 net square feet – approximately 2,000 more than last year in Chicago and double of our first event in Atlanta in 2010.
- The opening day of the show in Las Vegas set an all-time record high for first day attendance, meaning that more than 15,000 people picked up badges that day (FABTECH does not send out badges prior to the show).
- Final overall attendance (measured by number of people that actually pick up a badge on site) was 25,903, up 4,000 from the last time the show was in Las Vegas and exceeding the projected attendance of 25,000.
- An outstanding State-of-the-Industry panel that included CCAI Custom Coater member Shivie Dhillon drew several hundred people to the FABTECH Theater.
- The FABTECH Student Mentoring Program brought local Las Vegas students through the show floor to give them a firsthand look at finishing processes. Special thanks to John Cole of Parker Ionics and Mark Schmidt of DeVilbiss/Ransburg/BGK/Binks for volunteering to serve as mentors and escorting students through the FINISHING Pavilion.

Here are some of the great comments exhibitors shared on their evaluations:

“Everyone before, during, and after the event was very helpful - I felt they genuinely cared about our success and were always available to help in every way!”

“It was a good experience. Attendance was good and attendees showed a good bit of interest.”

“It was one of the best shows we’ve ever had in the finishing industry. We took orders for far more pieces of equipment than we expected.”

• CCAI’s FINISHING Conference exceeded all expectations with a total of 351 FINISHING educational sessions sold to more than 160 FINISHING Conference attendees. That’s a 30% increase over last year in Chicago and double of that in Atlanta.
• The best conference session evaluations we’ve ever had. Every session evaluation score averaged between VERY GOOD to EXCELLENT! Comments from conference registrants were very complimentary, most stating that the information they received was excellent and the speakers did a great job!
Students from the mentoring program get to try their hand at finishing. Greg Dawson of Nordson leads the Building Blocks of Powder Coating session. CCAI staff member, Leslie Muck scanning badges of potential CCAI members.

CCAI’s booth also had quite a few attendees stop at the CCAI booth to learn more about membership, review CCAI’s educational offerings and visit with staff. CCAI also gave away three Elvis Tube Dudes (all fabricated, formed, welded and finished) at the show along with a flat screen TV to those who participated in CCAI’s Corporate Member scorecard promotion. Congratulations to our winners:

Elvis Tube Dude Winners:
- Dawn Courier – Equipment & Coatings Tech. (Renton, WA)
- Donna Milner – JIT Powder Coating (Farmington, MN)
- Tom Halmi – Steelcase (Grand Rapids, MI)

TV Winner: Miles Calkins – BEGA (Carpinteria, CA)

Work on FABTECH 2013 has already begun. Scheduled for November 18 – 21 at Chicago’s McCormack Place, booth space is now available and is selling very quickly. CCAI has already sold nearly 20,000 net square feet of space and expects the FINISHING Pavilion show floor in Chicago to easily surpass 30,000 net square feet to become the largest FINISHING Pavilion to date. Plans are being developed to offer some new exciting opportunities on the show floor for attendees and conference programming planning will begin just after the first of the year.

Anyone wishing to reserve exhibit space is encouraged to do so now to secure the best location and begin getting exposure for your company immediately through promotion on both the FABTECH and CCAI websites. Contact Andy Goyer at 941-373-1830 or andy@goyermt.com for booth space information.

The future for CCAI’s FINISHING Pavilion & Conference at FABTECH is very bright. Many of our current exhibitors have already increased their booth space for next year. A very positive sign that our exhibitors are finding the FINISHING Pavilion a good investment for their companies. CCAI is proud to lead the way to help build a better finishing industry. Please let us know if there is anything you would like to see included in next year’s show and conference.

For more photos from the FINISHING pavilion and conference at FABTECH 2012, visit the CCAI facebook page, http://goo.gl/8aW6J

Conference Attendees had a lot of great comments:

- “Information from this session will help me be a better solution provider to my clients.”
- “The speaker gave very important points on maximizing powder coating lines.”
- “Very comprehensive class”
- “Methods presented here will help avoid quality issues.”
- “This session gave me a baseline to set up in my pretreatment procedures.”
- “This was a perfect combination with some theory PLUS practical advice.”
- “Very interesting info on new technology in finishing”
CCAI News

Chemetall Opens Cutting-Edge Facility in Michigan

CAI Gold Corporate member, Chemetall recently opened a new 200,000 sq. ft. cutting-edge facility in Blackman Township, Michigan. The $25 million chemical manufacturing plant houses administrative, manufacturing, warehousing operations, and a physical testing laboratory. Over 900 Chemetall products will be produced at the 40-acre Blackman site for applications in surface treatment, metal fabrication, cleaning and sanitizing.

Automation advancements, including bulk material handling systems, mixing vessels, and packaging lines, have been incorporated into Chemetall’s Blackman Township facility to increase productivity as well as improve product yield and quality for customers. As a measure of its dedication to environmental sustainability, Chemetall has installed a semi-automated waste treatment system to reduce process wastewater by 90%. Chemetall’s mission is to integrate decades of experience in close cooperation with their customers, employees, and communities to produce customized solutions that enhance processes as well as the environment.

For more information about Chemetall products and services, contact: Chemetall, 675 Central Avenue, New Providence, NJ 07974-0007; Tel: 800-526-4473; Fax: 908-464-4658; Website: www.chemetallamericas.com; or Email: chemetall.products@chemetall.com.

CCAI Chapters Spread Christmas Cheer!

Several CCAI Chapters added to the holiday spirit by assisting a variety of charities during their December meetings.

The Southern California Chapter held a Toys for Tots Golf Outing that brought in 183 toys from 43 golfers. Three marines based in Southern California spent the morning collecting toys and posing with each golf team to help make this a memorable event. The winning team of Peter Dority, Jim Andrews, Shawn McCall and Randy Tymchek came in at 14 under!

Additionally, the Twin Cities Chapter hosted a free event with drinks & food for all members, non-members, friends and families who brought a toy donation or a $20 cash donation. The Twin Cities Chapter will also match cash donations (up to $1000). Also sharing in the spirit, the Central States Chapter held a Toys for Tots drive at their recent chapter meeting, bringing the total number of toys to well over 200! www.toysfortots.org

The West Michigan Chapter generously donated $500.00 to the Santa Claus Girls organization. The organization is over 100 years old and serves the West Michigan area. Their goal is to ensure no child goes without a toy on Christmas morning. http://www.santaclausgirls.org/

Thanks to all our chapters for reaching out and serving their communities to make the holidays a bit brighter.

The winning golf team poses for their team picture with marines at the Southern California Toys for Tots Outing.

Southern California marines collected more than 180 Toys For Tots at the December golf outing.

Santa’s helper, Michelle Striggow with some of the toys collected from the CCAI Twin Cities Chapter.

Frank May, representing Toys for Tots in Kansas City collected Toys from the CCAI Central States Chapter.
2013 CCAI Annual Meeting

CCAI returns to The Resort at the Mountain in Mt. Hood, OR (about an hour from Portland). Mark your calendars now and make plans to attend CCAI’s Annual Meeting June 19 - 21, 2013. We had such rave reviews following the 2011 Annual Meeting that was held there that we have decided to return. Registration information for the Annual Meeting will be available in early 2013.

ALASKA CRUISE

2013 Post-Annual Meeting • ALASKA CRUISE
Aboard the Star Princess • June 22-29, 2013

As requested by many CCAI members, a separate, optional Alaskan cruise has been arranged following the annual meeting. Set sail to see the beautiful sites and scenes of Alaska! Go to CCAI’s website (www.ccaiweb.com) to download the brochure or call the office (941-373-1830) for more information. More than 30 people have already made their reservations.
Industry Moves

Bill Brawley - Pneu-Mech Systems Mfg. announces the appointment of Bill Brawley to System Sales. Bill comes to Pneu-Mech Systems Mfg. from AccuSport International Inc. in Winston Salem, N.C. There he was responsible for growing AccuSport from an early stage startup company to a multi-million dollar company in 7 years. Bill will be responsible for System Sales with a focus on growing sales into new and emerging markets.

Jerry Trostle - Pneu-Mech Systems Mfg. announces the appointment of Jerry Trostle to Sales Manager. Jerry comes to Pneu-Mech Systems Mfg. with over 30 years’ experience in the finishing industry. As Sales Manager he will be responsible for managing the sales efforts of the company in North America.

New Corporate Member

Intech Services
211 Lake Dr., Suite J
Newark, DE 19702
302-366-8530
www.intechservices.com

Intech Services is the sole US & Canadian sales representative & distributor for DuPont Teflon® Industrial Coatings. Their staff provides prompt support on a variety of topics for the entire liquid and powder Teflon® coating product line such as product selection, technical support, application assistance, and troubleshooting.

Intech also operates the CoaterONE e-marketplace, a web site designed to be a convenient purchasing and informational resource for the coating industry. Purchase high quality products at great prices from a variety of manufacturers such as Precision Quincy Ovens, Mighty Hook, Fischer Technologies, Custom Fabricating, Nordson, DeVilbiss, and 3M.

The Intech Information Institute holds regular educational workshops for new and experienced individuals in the coating industry.

New Custom Coater Member

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www.utahpowdercoatings.com

Utah Wood & Iron, LLC, the parent company to Utah Powder Coatings, was started in early 2008 by three Utah County residents who shared a passion for quality, performance, and efficiency. With a strong record of growth and consistency in the industry, Utah Powder Coatings continues to deliver outstanding results for customers throughout the West. They work with organizations like CCAI to maintain their position at the leading edge of powder coating technology. Their professional staff will help you with powder coating, high temperature coating, and process design to speed up turnaround time and improve finish quality.

Utah Powder Coatings focuses on providing the highest quality products to customers. They prepare parts for coating by sandblasting any existing finishes down to bare metal and then treat the metal with a 5-stage iron phosphate treatment for a superior finish and bond. They use the highest quality coatings in the industry, from DuPont, NIC, and IFS, to give the parts a finish that is beautiful and tough. Visit their website for more information, www.utahpowdercoatings.com.
Chapter Happenings

ATLANTIC COAST
Golf Outing/Annual Meeting
The Atlantic Coast Chapter had a great crowd for their golf outing and annual meeting in September. It was a beautiful day at the Statesville Country Club. Special guest Vinson Smith, retired NFL player and Statesville native, joined them on the course and spoke a few words after the outing. Attendees then headed to dinner at Risto’s in downtown Statesville, NC.

1) Jason, Greg and Mike Kreps were the winners of the 2012 ACC Golf Outing, shooting a 62.
2) (l to r) Jim Jebbet (Kencom, Inc), Vinson Smith, Jim Andrews (Pneu-Mech Systems Mfg.) and Todd Luciano (PF Magazine)
3) Getting ready for a great day on the course.

CENTRAL STATES
What’s New in Pretreatment Today?
The November meeting of the Central States chapter included a presentation, “What’s New in Pretreatment Today” by Michelle Bloomfield, DuBois Chemicals and Suresh Patel with Chemetall. There were 18 attendees who, along with the speakers provided a very spirited discussion on the do’s and don’ts of the new pretreatment chemicals that are available today.

Michelle Bloomfield, DuBois Chemicals, addresses the Central States chapter.

Suresh Patel, Chemetall presents information on pretreatment.

The Central States Chapter honors their 2012 User of the Year, Wes Conner of IHD Powdercoat Services, Inc. at the December dinner meeting.
IOWA/CENTRAL ILLINOIS
AZZ Galvanizing Plant Tour
There were 29 attendees at the November plant tour for the ICI Chapter. On the tour they witnessed the hot dip galvanizing process of a wide range of parts. This process involves cleaning and preparing the fully fabricated product then immersing it in a bath of molten zinc. This creates a permanent, bonded, corrosion-proof coating on the entire surface of the metal. It was a great event with 19 different companies represented!

Northern Illinois hosted an excellent dinner meeting in September. The presentations focused on social networking and proper media mix for optimizing your business. The speakers were Brian Basilico of B2b Interactive Marketing and Todd Luciano with Products Finishing. Todd’s information was geared toward getting the right mix of media to get your message to customers and prospects, which included the results of their extensive survey. Brian discussed understanding social networking, what it is, how to use it and looking to the future. It was an excellent presentation.

Right (l to r) Brian Basilico and Todd Luciano spoke at the Northern Illinois chapter meeting in September.

TWIN CITIES
The TC-CCAI Chapter had a special Kick-Off event in September. It was a tour of the home for the Minnesota Golden Gopher football team at the TCF Bank Football Stadium on the Minneapolis campus of the University of Minnesota. The Chapter board of directors decided to offer a non-industrial type tour to open up the 2012-13 TC-CCAI year and it was very well received by those attending the tour.

The stadium was built in 2009 and is actually the first Big-10 stadium constructed since 1960. In all, 95% of the materials used in the stadium construction were manufactured in Minnesota. Among the stadium areas that the tour group viewed was the 60 yard long (more than half a football field) Golden Gopher Football locker room which is said to be the largest football locker room in the USA!

1) Doug Van Duyne & Angela Kokesh with Goldy Gopher.
2) Inside the largest football locker room in the USA.
3) The CCAI TC tour group gathers on the field.

SOUTHERN CALIFORNIA
On October 16th the Southern California chapter held its last seminar for 2012. They were treated to the talents of Bruce Bryan of Mighty Hook and Jose Garcia of Shercon/Caplugs. “Everything you wanted to know about hooks and masking but were afraid to ask” should have been the title as this was one of the best and most thorough sets of presentations. Everyone in attendance really enjoyed the seminar.

Right, Hugo Cambron of Spraylat listens to Bruce Bryan’s (Mighty Hook) presentation.
WEST MICHIGAN
StageRight/Pioneer Works Tour
In September, about a dozen people from the West Michigan Chapter ventured north to StageRight/Pioneer Works in beautiful Clare, Michigan. The tour included all the metal forming, cutting, bending, and welding operations as well as the state of the art finishing system. Installed about 8 years ago, it features a very large, dual conveyor line with a 5-stage stainless steel/fiberglass wash system. The advantage of this pretreatment system is that it removes laser scale from steel parts processed through it. The chemical supplier is Broadmoor Products out of Grand Rapids, MI. The powder coat application room featured the Gema Magic Cylinder Booth and Reclaim System. The plant produces retractable staging systems, exercise equipment, and outdoor football training equipment.

The Value of Energy Audits!
The West Michigan chapter brought Dena Isabell, Lead Energy Advisor for the Consumers Energy Business Solutions team, to give a presentation on Energy Audits and learn about incentives Consumers Energy Business Solutions provides for customers that implement energy efficiency improvements in their facilities.

Why would Consumers Energy encourage people to use energy more efficiently? The answer is pretty simple. Consumers Energy understands that energy efficiency is good for our state, our company, and every one of us. Consumers Energy also recognizes that everyone has the power to save. Improving efficiency in homes and businesses is clean, smart and relatively inexpensive. Using less electricity helps reduce greenhouse gas emissions, stabilize volatile energy prices and boost energy security. It also helps save money, and that’s a boost for the economy.

TWIN CITIES (cont.)
The Twin Cities Chapter October dinner meeting was a night to get an industry update on liquid painting and then to celebrate an outstanding Oktoberfest meal of authentic German food selections. “What’s driving the Change in the Liquid Coating Market?” was presented by two industry experts, DuWayne Roberts, Global Accounts Mgr., PPG Industrial Coatings and Michelle Striggow, Sr. Finishing Account Mgr., Graco, Inc. The presentation included discussion on liquid and powder coating comparisons, current steel quality, custom color coating on plastic substrates and environmental & energy concerns along with information on paint transfer efficiency using different types of spray applicators (electrostatic and non-electrostatic), measuring transfer efficiency based on ASTM standards and application equipment for improved production and process.

The dinner meeting was held at an authentic German restaurant in Minneapolis.

4) DuWayne Roberts with PPG explaining liquid vs. powder coating to the Twin Cities Chapter.
5) Michelle Striggow of Graco presents paint transfer processes to the group.

GREAT CHAPTER IDEA
If you need help contacting the right people at your local energy provider, please contact CCAI, 859-356-1030 and we can assist in finding someone to talk to your chapter.
WISCONSIN

In November the Wisconsin Chapter toured the Harley-Davidson Pilgrim Road Powertrain facility. The tour began with a presentation, given by Joe Sharp and Pat Tobin, detailing the implementation, capability and challenges of installing and operating this automated paint line followed by the tour of this line. This was an up close steel toe tour that is not open to the public focusing on the powder coat finishing operations specifically. The Pilgrim Road plant paints all the engine components for the Sportster, Dyna, Softail and Touring motorcycles. The tour was very well received with more than 75 CCAI members from Wisconsin, Minnesota and Illinois attending.

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2013 Chapter Events

For more details visit ccaiweb.com and click the “Chapters” tab

**ATLANTIC COAST (formerly Carolinas)**
Questions: Karla Duncan, 704-873-2475 or kduncan@pneu-mech.com

**CENTRAL STATES**
Questions: Ron Cudzilo, 816-734-8876 or rcc@kochllc.com or Sherrill Stoenner, 816-505-1652 or sstoener@aol.com
February 7  Infrared Technologies Seminar
March 28  2-Coat Powder Application and Dry-on-Dry

**GREATER CINCINNATI**
Questions: J.B. Graves, 513-248-4116 or jbgraves@cinci.rr.com

**IOWA/CENTRAL ILLINOIS (formerly Quad Cities)**
Questions: Tom Boland, 309-824-3287 or tomboland@calvaryindustries.com

**LAS VEGAS**
Questions: Tony Sclafani, 702-565-7161 or tonys@arironllc.com

**NORTHERN ILLINOIS**
Questions: Joe Laubenthal, 847-640-7890 or jlaubenthal@acmefinishing.com or Bruce Bryan, 630-853-4592 or bbryan@mightyhook.com.

**PORTLAND, OR**
Questions: Ty Crowder, 425-501-2551, or ty31133@gmail.com

**SOUTHERN CALIFORNIA**
Questions: Ron Lum, 951-775-8785 or rlum@coral.com

**TEXAS**
Questions: Trena Benson, 713-996-4679 or trena.f.benson@usa.dupont.com

**TWIN CITIES**
Questions: Phil Ruggiero, 320-230-6281 or ccac@charter.net or get details on web site www.ccatc.com
January 17  Olympic Steel tour
February 21  Annual Symposium, “Advances in the Physical
March 21  BGK tour and Infrared demo

**WEST MICHIGAN**
Questions: Scott Bultman, 616-292-5505 or sb26500@msn.com
January 14  Energetx Tour (Holland, MI)
February 11  Dirt Presentation, Kevin Lockwood with Paint Performance Consulting
March 11  Thermoplastic Powders, Gary Weaver with Thermoclad
April 8  Corrosion Control Co. Tour (Kentwood, MI)
May 15  Defects Seminar at M-Tec Center (Grand Rapids, MI)
Additional speakers wanted, please contact Scott Bultman at SB2650@msn.com

**WISCONSIN**
Questions: John Heyer, 262-677-8291 or john@kettlemoraine coatings.com
January 8  New, Environmentally-Friendly Corrosion Inhibition, Dr. Vicki Gelling, North Dakota State University
February 12  “Modern Pretreatment Strategies for Multiple Metals” by David B. Chalk, Ph.D., DuBois Chemicals, Inc.
When You Need A Custom Coater Turn To CCAI

Visit ccaiweb.com and click on Custom Coaters for a complete listing. Call us at 859-356-1030 to receive our new Custom Coaters Capabilities brochure!
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Fostoria Process Equipment, div. of TPI Corp. • 423-477-4131
www.fostoriaprocessequipment.com
Global Finishing Solutions LLC • 800-400-6836 • www.globalfinishing.com
IntelliFinishing • 888-886-6363 • www.intellifinishing.com
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Kolene Corporation • 313-273-9220 • www.kolene.com
Nordson Corp. • 440-985-4000 • www.nordson.com/powder
Northern Coatings & Chemical • 906-863-2641 • www.northern-coatings.com
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Wagner Industrial Solutions • 630-503-2400 • www.wagnersystemsinc.com
Walther Pilot North America • 586-598-0347 • www.waltherpilotna.com

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Powder Coating Consultants • 203-366-7244 • www.powderrc.com
Pretreatment Equipment Manufacturers Inc. • 507-345-1512 • www.spraywand.com
Prime Coatings Co. • 262-691-1930 • www.primecoatings.net
Products Finishing Magazine • 513-527-8800 • www.pfonline.com
Rapid Engineering LLC • 616-784-0500 • www.rapidengineering.com
Sherwin-Williams Co., The • 800-524-5979 • www.sherwin-williams.com/oem
Therma-Tron-X, Inc. • 920-743-6568 • www.ttinc.com
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Rebecca Keithley - True Manufacturing Co.
Frank Laster - A-1 Paint, Powder Coating & Sandblasting
Tom Oxley - Haven Steel Products, Inc.

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Cesar Cervantes - Bega-US
Louie Flores - Kern Steel Fabrication
Bob Goldberg - Performance Powder, Inc.
Tom Lopez - BASF Corp.
Noel Strachan - Noel Welding
Casey Sullivan - Clovis Powder Coating and Blasting, Inc.
Jerry Sullivan - Clovis Powder Coating and Blasting, Inc.
Brian Whitmee - Chemetall

CINCINNATI
Joe Zulkey - DuBois Chemicals

LAS VEGAS
KC Hurd - Utah Powder Coatings

NORTH EAST
John Bradshaw IV - Slocum Equipment Inc.

NORTHERN ILLINOIS
Robert Butler - The Finishing Company
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Michael Latza - DuBois Chemicals

TWIN CITIES
Doug Brown - PowderTech Corporation
Michael Contos - Valspar

PORTLAND
John Bean - Tufcoat Propowder
Mike Case - Tufcoat Propowder
David Huntley - Advanced Energy
Bill Nye - Commercial Powder Coating, Inc.
Paul Scott - Tufcoat Propowder

QUAD CITIES
Linda Cooper - John Deere Harvester Works
Christopher Doherty - Caterpillar Inc.
Everaldo Ferreyra - John Deere Harvester Works
Andres Gutierrez - Caterpillar Inc.
Chris Lampe - Iowa Waste Reduction Center

Now You Can Renew Online!
Your next renewal invoice will direct you to the form on the CCAI website at www.ccaiweb.com
Custom Coater Membership -
$150 or $300 per year depending on company size
Membership in the Custom Coater category is designed to connect people searching for custom coating services with a Custom Coater. You will receive calls from our 800 line from people requiring Custom Coater services, you’ll be listed in a section of the Annual Membership Directory devoted solely to Custom Coaters with the services you supply and you may appoint one representative that will receive individual membership privileges. Additional representatives from a Custom Coater Member must become Individual Members to receive privileges.

Custom Coater Membership Benefits Include:
- Inquiries from our 800-line and website from people requiring custom coating services.
- Inclusion in a section of the Annual Membership Directory devoted solely to Custom Coaters with the services you supply.
- Complimentary link from CCAI’s website to your company website.
- Listing in the CCAI Custom Coater brochure available to CCAI chapters, included in membership packets and distributed in CCAI’s booth at industry trade shows.
- Subscription to CCAI’s finishing touch newsletter.
- Listing as a CCAI Custom Coater in the finishing touch.
- Advertising discounts in CCAI publications.
- Discount on CCAI publications such as our Training Manuals.
- Discounts to attend industry education conferences & trade shows in which CCAI is a sponsor.
- Appoint one company representative to receive individual membership privileges.

Individual Membership -
$95 per year
This category of membership is open to any individual actively engaged in the application of chemical coatings, including producers, users and individuals having an interest in or related to the chemical coatings industry. Individual members receive discounts on attending CCAI sponsored events, including Chapter meeting and training programs.

Individual Membership Benefits Include:
- Discounts to attend industry education meetings, seminars, conferences and trade shows in which CCAI is a sponsor. These include CCAI chapter meetings, CCAI’s Annual Meeting, and other industry seminars.
- Membership in a chapter of your choice.
- Subscription to CCAI’s finishing touch newsletter.
- Listing in CCAI’s Annual Membership Directory.
- One complimentary copy of CCAI’s Annual Membership Directory.
- Discount on CCAI publications such as our Training Manuals.
- Confidential Job Exchange listings.

NOTE: All included memberships are good for one year. No rebates or credits will be issued for undesignated memberships. Additional representatives from any corporate membership level must become individual members to receive membership privileges.