I am writing this just after returning from FABTECH 2011 in Chicago, and “Oh, what a show”. We anticipated that this was going to be a big show, but I don’t think anyone expected that we would see more than 35,000 attendees, but we did. It was a busy week with the Finishing Pavilion drawing approximately 8,000-10,000 attendees, by far the largest number of any finishing show in my history. The Finishing Pavilion at FABTECH 2011 was definitely the place to be!

This was the second year for CCAI to sponsor the Finishing Pavilion. The Pavilion more than doubled in size from last year and it is a great testament to CCAI to see how our finishing suppliers turned out and supported the show. As I walked through the Finishing Pavilion and talked to various exhibitors, I was taken aback by the overwhelming response they had at their booths. They told me they were getting more leads from this show than any other finishing show they had ever attended. One vendor said his printed lead tapes for each day were longer than his booth – which was 20 feet long. Another told me he was on his third roll of paper in their lead tracking machine!

I knew by noon of the second day we had a show that we all could be very proud of. People were seeking out the show office to pick out booth space for the show next year in Las Vegas. Even companies who were not in this year’s show and who have never been in any of the previous finishing shows are planning to exhibit in our Pavilion at FABTECH next year. I also observed that as the exhibitors started selecting their space for next year, many of them increased their booth size. Way to go Anne and Andy and all the Goyer Management staff for all the hard work and again putting on a very successful show. CCAI is so lucky to be working with such a professional group. I cannot say thanks enough.

Since I spent a lot of my time in the CCAI booth, I was able to meet a lot of attendees and talk to them about various finishing topics and they were very pleased to find that they had such an educational resource in CCAI to help them in their finishing processes, both now and in the future.

Beside the conference sessions and training manuals provided by CCAI, chapters offer many wonderful educational opportunities (check the website for dates, topics and locations). Of course, you won’t want to miss the 2012 CCAI Annual Meeting in Ft. Lauderdale, Fl, June 24th through 26th. This event is historically known for its outstanding programming and networking opportunities. If you haven’t been to one of our annual meetings, you are missing out on one of the best, and most cost effective, finishing industry events of the year. You get to meet so many different people who all want to improve the finishing business, and it’s all conducted in a relaxing and enjoyable environment. So mark these dates on your calendar now and I look forward to seeing you all in Florida in June.

Finally, thanks to all CCAI members for their support, hard work and time in 2011. We look forward to working with all CCAI members in 2012! Without you, we wouldn’t be furthering CCAI’s mission to educate the industry.

Sherrill Stoenner,
CCAI National President
When CCAI partnered with FABTECH two years ago, it was for one reason: to offer a better venue to our members and industry to reach a broader base of manufacturing individuals and companies. By all reports, we are succeeding in reaching that goal.

FABTECH 2011 in Chicago broke all kinds of records, including:
• Attendance: 35,457
• Number of Exhibitors: 1,361
• Net Square Feet of Exhibit Space: 522,000
• Countries Represented: More than 80
• New Products Showcased: 500+

Time is at a premium today for everyone. That means businesses must make smart decisions about trade show investments. FABTECH has proven that it can deliver the people, companies and industries that CCAI members and the finishing industry at large want to connect to. I heard it over and over again on the show floor. Exhibitors were surprised at the expansive draw that FABTECH has across the manufacturing marketplace.

We are very appreciative for the wonderful support our CCAI Corporate Members provided for FABTECH in Chicago. 75% of our Corporate Members exhibited at FABTECH. We are also very grateful to our CCAI Custom Coater members who exhibited. Your participation was a major contributing factor in this being the largest FABTECH show ever. With your continued support, we know our presence as a part of FABTECH will continue to grow and deliver the manufacturing population you need to see.

Exhibitors Echo FABTECH 2011 Success

Some of the most important feedback is what we get from exhibitors following a show. Here’s a quick glimpse at what some of our FINISHING Pavilion exhibitors had to say:

“FABTECH is the place to be for the most comprehensive exposure to manufacturers in North America. All of our personnel agree that exhibiting was well worth the investment in both time and money and look forward to next year. Obviously our primary objective is to be visible to customers and potential customers for finishing systems, but FABTECH also gave us the opportunity to stay current with new developments in the entire range of manufacturing.”

Sam Woehler, Vice President, Sales
George Koch Sons, LLC

“The benefit of being at a true manufacturing show is that it drew in a very broad spectrum of industries beyond when you typically see at a finishing-only event. We had the opportunity to talk to existing and potential customers from a wide variety of industries about products beyond conventional “finishing” markets. It’s only at an event the scale of FABTECH where you can reach potential customers beyond your normal finishing markets.”

Jim Malloy, Vice President, Technology
Kolene Corp.

“With such a broad base of industries represented, manufacturers and fabricators can almost talk to any supplier they need at FABTECH. We’re glad to be a part of the Finishing Pavilion where there’s so much opportunity under one roof.”

Trena Benson, Marketing Manager
DuPont Industrial CoatingSolutions

“The show went so well that I can’t tackle all of the leads I received. The show was terrific.”

Cardinal Paint & Powder
Southern California Chapter
POWDER COATING 101 SEMINAR
Tuesday, April 17th • Anaheim, CA
Mark your calendar now and plan to join the CCAI Southern California Chapter for POWDER COATING 101 on Tuesday, April 17th in Anaheim. Watch for registration information on the chapter website: socalccai.com or email chapter president Ron Lum, rlum@earthlink.com.

SEMINAR OUTLINE:
- Substrates
- Pretreatment Chemicals
- Powder Coating Materials
- Application Equipment
- System Components – Booths, Conveyors, Washers, Ovens
- Energy Efficiency
- Racking, Stripping, Testing
- Troubleshooting

MN Paint & Powder Coating Expo
March 15, 2012
Century College, White Bear Lake (near St. Paul)
Learn about improving the efficiency of industrial finishing operations while maximizing investment returns by attending the Minnesota Paint and Powder Coating Expo 2012. For more details visit, www.ccactc.com/expo.htm or contact Paul Pagel, 612-624-4638 or expo@umn.edu.

FEATURING
- Vendor show
- Hands-on demonstrations
- Technical seminars

- SPONSORS -
Twin Cities Chapter of Chemical Coaters Association International (CCAI)
Minnesota Technical Assistance Program (MnTAP), University of Minnesota.

Join us for CCAI’s 2012 Annual Meeting in Ft. Lauderdale, FL!
June 23-26, 2012 • B Ocean Resort - Watch for details at www.ccaiweb.com

HIGHLIGHTS:
✓ Professional Programming ✓ Annual Awards Luncheon ✓ Golf Outing ✓ Networking

CONNECT • LEARN • LEAD
A Snapshot of FABTECH 2011

[Images of various scenes from FABTECH 2011]

1. [Image of FABTECH sign with a crowd of people]
2. [Image of the FABTECH exhibition floor with people exploring]
3. [Image of people networking at the event]
4. [Image of CCAI Icon of the Year announcement]
5. [Image of a presentation or workshop]
6. [Image of people walking through the convention center]
7. [Image of a presentation or workshop]
8. [Image of people discussing at an exhibit]

[Caption: CCAI Icon of the Year
Bob Warren Outlasts them all!!]
1. Welcome to FABTECH 2011!
2. Attendees enter the FABTECH show floor.
3. The Tube Dude greets attendees at the CCAI booth.
4. Veteran CCAI Board member, Bob Warren – you can always rely on Bob!!
5. John Sudges, CCAI Board Member has a captive audience for his conference session.
6. Attendees fill the aisles of CCAI’s Finishing Pavilion.
7. CCAI Corporate Member, Matt Kirchner of American Finishing Resources, presented a session on Succeeding in an Exponential Economy.
8. Chad Helwig, Graco, reviews paint pump operation with attendees.
9. DuPont Powder Coating President, Dave Lazzeri (seated second from left) participated in an Executive Leadership panel in the FABTECH theater.
10. FABTECH attendees appreciate the up close experience in the Binks, DeVilbiss, Ransburg, BGK booth.
11. The Nordson booth offered many demonstrations throughout the week.
12. Jerry Trostle, Wagner Industrial Solutions, answers questions on powder coating.
13. Sam Woehler, George Koch Sons, welcomes attendees to his booth.
14. Pretreatment Equipment Mfg. staff pose with customers who purchased a system on the show floor at FABTECH.
Plan Now for FABTECH 2012

Nov. 12 – 14, Las Vegas Convention Center

While we are a long way from the next FABTECH show and conference, planning began immediately following the show in Chicago. Many finishing exhibitors have reserved booth space and planning for our FINISHING TECHNOLOGIES conference is underway. Companies wishing to reserve exhibit space should contact Andy Goyer at 941-373-1830 or email him at andy@goyermgt.com.

The Paris Hotel on the Las Vegas Strip will serve as CCAI’s Headquarters Hotel. Room rates for Paris will be $99 during the week and $159 on the weekend. Hotel reservations will be available soon. Watch for details, www.fabtechexpo.com.

CCAI’s 2012 Annual Meeting

June 23-26, 2012
B Ocean Resort • Ft. Lauderdale, FL

FINISHING is Now Part of FABTECH Mexico

May 2 - 4, 2012

We’re not quite done with FABTECH information yet. CCAI is also sponsoring finishing at FABTECH Mexico, scheduled for May 2 – 4, 2012 in Mexico City. This expansion of our partnership with FABTECH will allow CCAI members to move into emerging markets with support from staff and show management you are familiar with. For information on exhibiting at FABTECH Mexico, contact Andy Goyer at 941-373-1830; andy@goyermgt.com

New Custom Coater Member

Frontier Aluminum
2486 Railroad St., Corona, CA  91720
909-735-1770 • www.frontier-aluminum.com

Frontier Aluminum Corporation is an independent family owned and operated aluminum extruder, finisher and fabricator based in Corona, CA, and Tecate, Mexico. With three extrusion presses ranging from 7” to 9” in Corona, CA, an automatic anodizing line and a new state of the art GREEN vertical powder coating line under construction in Tecate, Mexico, Frontier Aluminum is at the forefront of the aluminum extrusion industry on the West Coast. With the additional offering of maquiladora fabrication in Tecate, Mexico, Frontier Aluminum will remain as a leader in innovation, quality and customer service. Visit their website to see all the services offered, www.frontier-aluminum.com.
Corporate Member News

Eisenmann Acquires Carbonization Furnace Manufacturer, Ruhstrat GmbH

Eisenmann AG recently acquired German based Ruhstrat GmbH. Ruhstrat manufactures industrial carbonization furnaces for carbon fiber production. The addition complements the oxidation ovens and exhaust air treatment systems Eisenmann currently produces for the carbon fiber production market. Carbon fiber is the 21st-century material of choice. Eisenmann has been supplying a growing customer base with oxidation ovens and exhaust air treatment systems since 2004. The Ruhstrat acquisition will allow Eisenmann to supply turnkey solutions for the entire production process. Generally, thermal processing methods are used to convert the white precursor into the black finished product, which can then be processed further.

Matthias von Krauland, Chairman of the Executive Board of Eisenmann AG sees huge potential in carbon fiber: “We are investing in a highly promising market and actively leveraging the business opportunities available. The deal is part of a wider strategy to round off our product portfolio by acquiring technology expertise.”

New Members

Fostoria Process Equipment, a division of TPI Corporation
114 Roscoe Fitz Rd., Gray, TN
37615 • 423-477-4131
www.fostoriaprocessequipment.com

For over ninety years, Fostoria has designed, manufactured, and marketed high quality industrial heating and lighting equipment. As a pioneer in the development of infrared technology they continue to engineer and manufacture electric and gas infrared / convection oven systems and controls for process heating applications, electric infrared for comfort heating, indoor/outdoor spot heating and snow/ice control applications, and industrial and commercial task lighting fixtures in the United States. Fostoria Process Equipment understands the importance of their customers as being primary to their success. They are absolutely committed to providing quality products and services that meet or exceed the customer’s expectations. This commitment includes the goal of on-time delivery - defect-free products - and exceptional customer service. Some of their products include: infrared section heaters, infrared comfort heaters, portable infrared heaters, industrial task lights, process heat ovens, & powder curing ovens & spray enclosures. Check out their website, www.fostoriaprocessequipment.com.

Powder Coating Consultants
1529 Laurel Ave., Bridgeport, CT 06604
203-366-7244 • www.powdercc.com

Powder Coating Consultants (PCC) is an independent engineering firm specializing in the use of powder coating technology. Their mission is to educate clients so they can make informed decisions as they proceed with their powder coating and surface finishes projects. Established in 1988, PCC has continued to support clients with high quality, independent, and cost effective engineering consultant services. At PCC, their business is helping you get the best possible results from your current or future powder coated surface finishes. For more information on their services, references, and helpful articles visit www.powdercc.com.

(left to right) Bruno Fawer, George Trigg, Nick Liberto and Mike Santolupo working the PCC booth at FABTECH 2011 in Chicago.
ECOAT 2012
April 11-12, 2012 • Rosen Centre Hotel • Orlando, FL
www.electrocoat.org/conference

Electrocoat 2012 is sponsored by the Electrocoat Association and Products Finishing magazine.

This two-day event consists of a conference program that addresses the electrocoating process and technology presented through case studies and technical presentations. Attendees have an extensive opportunity to expand their e-coat knowledge and interact with the world’s foremost experts. Exhibit Rooms open in the afternoon to facilitate interaction with suppliers of equipment, chemicals, paint, ancillary equipment and finishing applications. Whether you’ve been in the e-coat business for 10 days or 10 years, you will find a wide range of information and networking opportunities to meet your needs. Visit the website for more details and to register, www.electrocoat.org/conference.

JUST RELEASED!

NEW Pretreatment for Industrial Finishing Applications

The NEW Pretreatment for Industrial Finishing Applications manual is now available! This guide to surface and conversion coating methods used in the effective industrial finishing operations is designed to help the applicator keep pace with the industry. It includes the latest information on pretreatment through the efforts of CCAI’s corporate members under the guidance of editor Duane Fudge of Chemetall.

The new edition of the CCAI Pretreatment manual was reviewed and completely re-written to include information about current technology and methods for paint pretreatment. There is also a new chapter discussing the latest advances in pretreatment technology, Advanced Pretreatments. The manual will prove useful to the beginner as well as the experienced industrial finisher and can be used for training and reference. To order manuals, visit CCAI’s website: www.ccaiweb.com and click on EDUCATION, then TRAINING MANUALS. You can order online with a credit card or print and fax an order form.

Chapter Happenings

COASTAL ATLANTIC (Formerly Carolinas Chapter)
Golf Outing

The Coastal Atlantic Chapter Golf Outing was held in September at the Statesville Country Club. There were 28 golfers for the scramble and they had 33 in attendance for the meeting. They were joined by guest speaker David Bradley with the Statesville Chamber of Commerce who talked about the changing economy in the Carolinas.
Chapter Happenings continued

NORTHERN ILLINOIS
The Northern Illinois Chapter held a dinner symposium in August. The guest speaker was Dr. Victoria Gelling, Associate Professor in the Department of Coatings and Polymeric Materials at North Dakota State University. Dr. Gelling also serves on the CCAI National Board of Directors. The topic of discussion was Corrosion and Coating Degradation Monitoring via Electrochemical Techniques. Dr. Gelling discussed and demonstrated how nondestructive testing is achievable and that it can accurately predict the potential of future coating failures that may not show up during conventional testing procedures. The discussion was well received by those in attendance.

Dr. Victoria Gelling addresses Corrosion and Coating Degradation Monitoring to the Northern Illinois Chapter.

SOUTHERN CALIFORNIA
The Southern California Chapter had some great events in 2011 – Check out the chapter website, www.socalccai.com!

Deep Sea Fishing - On August 13th, 22 people ventured out on the 65’ Fisherman III at H&M Landing in San Diego. The boat traveled out to the Los Coronado Islands, approximately 15 miles from the harbor. The group caught a variety of fish from Rockcod, White Fish, Lingcod, Sheephead, and Barracuda. The largest fish was Caught by Sercy Spears, a barracuda approximately 3½’ long. (Left)

Pretreatment Seminar – In September, the chapter offered a pretreatment seminar. Ken Kaluzny from Coral Chemical and Mike Crary from Chemetall shared the stage for a combined educational session. Mike focused on the basics of pretreatment while Ken presented on alternative technologies. All who attended received a great basic overview of pretreatment. (Center)

AAMA Seminar – Tim Niland from Spraylat gave the chapter an excellent overview of the architectural aluminum market. The November 8th meeting discussed both the liquid and powder applications as well as the requirements to become certified. The meeting was extremely informative. (Right)

Support Our Chapters
Get the most up-to-date information on chapter events by visiting www.ccaiweb.com and clicking on “CHAPTERS” to view upcoming chapter events. Have an idea for a chapter program? Contact the Chapter President in your area! Chapters welcome your ideas!

INDUSTRIAL GROUP OFFERINGS
Metalworking Operations
Coolants: Synthetics, Semi-synthetics,Soluble Oils, Drawing and Stamping Fluids
Process Cleaners: Cleaners / Rust Preventatives, Solvents
Rust Preventatives: Synthetic, Oil & Solvent Based

Metal Finishing Operations
Cleaners: Alkaline, Neutral and Acidic
Conversion Coatings: Iron & Zinc Phosphates, Chromates, “Nano” Technologies
Sealing Rinses: Chrome & Non-chrome Rinses

Post Treatment and Ancillary Applications
Paint Detackification: Detackifiers, Flocculents, Defoamers
Paint Strippers: Aqueous and Solvent Based
General Maintenance: Floor Cleaners, Machine Cleaners

4370 Malsbary Road · Suite 200 · Cincinnati, OH 45242-5653 · 1-513-731-6350 tel · 1-513-731-0678 fax
www.galaxy-associates.com
Chapter Happenings continued

TWIN CITIES
Visit the Twin Cities Chapter website for more photos and chapter information, www.ccatc.com.

Graco Plant Tour
The Twin Cities Chapter held a very successful tour of the Graco Minneapolis plant facility in September. Angie Wordell, the Graco IPD Manufacturing Operations Manager gave an extensive presentation including details on the Graco operating divisions and key markets. The tour was guided by four Graco production employees who had extensive background and knowledge of the Graco company operation.

How to Succeed as a Custom Coater
The November Twin Cities Chapter dinner meeting included a presentation from Tim Milner, owner of JIT Powder Coatings Company. He gave an in-depth presentation on managing the finishing costs associated with a custom coating shop. Tim touched on practically every cost aspect connected with a custom coating operation. (photo bottom right)

2012 Minnesota Paint & Powder Coating Expo
The Twin Cities Chapter and the Minnesota Technical Assistance Program (MnTAP) at the University of Minnesota are hosting the 8th Minnesota Paint and Powder Coating Expo on Thursday, March 15, 2012, at Century College in White Bear Lake, Minnesota (near St. Paul). The Expo will include a vendor show, hands-on demonstrations and technical seminars. At the last expo, over 400 participants attended the 15 technical seminars and a vendor show featuring over 50 exhibits.

Inquiries about exhibiting should be directed to:
Paul Pagel
2012 Minnesota
Paint & Powder Coating Expo
Fax: 612.624.3370
Phone: 612.624.4638
E-mail: expo@umn.edu

Corporate memberships are open to corporations, both producers and users, wishing to support the organization on any of three distinct levels. Platinum, Gold and Standard memberships are available.

STANDARD CORPORATE MEMBERSHIP - $1,450.00 PER YEAR
SOME OF THE BENEFITS INCLUDE:
- Technical training, education and certification opportunities for employees.
- Special Benefits and discounts for exhibiting in CCAI’s Finishing Pavilion at FABTECH 2010 and beyond
- Exposure in CCAI publications, CCAI website and through chapter activity
- Detailed listing in the Annual Membership Directory and link on CCAI website
- Receive inquiries from our 800 help-line and website pertaining to your area of expertise
- One (1) corporate appointed representative will receive individual membership privileges

GOLD CORPORATE MEMBERSHIP - $1,950.00 PER YEAR
Benefits Include All the Standard Membership Benefits Plus these and more:
- One (1) registration to the CCAI Annual Meeting
- Two (2) individual memberships

PLATINUM CORPORATE MEMBERSHIP - $2,450.00 PER YEAR
Benefits Include All the Standard Membership Benefits Plus these and more:
- Two (2) registrations to the CCAI Annual Meeting
- Three (3) individual memberships
- One (1) full page of advertising in the CCAI publication of your choice

Become a CCAI Corporate Member
JOIN ONLINE...www.ccaiweb.com
OR scan the QR Code here to access the membership application
WEST MICHIGAN ROAD TRIP to FABTECH!

The West Michigan chapter chartered a coach bus and rode from Michigan to Chicago to attend the FABTECH show on Monday, November 14th. The ride was smooth and hassle-free. It gave all on board time to talk and have refreshments, while leaving the driving to a professional. Most commented this was the best trip in and out of Chicago that they ever experienced. Being dropped off and picked up at the doorstep of the show was awesome. On the ride back to Michigan the bus stopped at the Fabulous Driving Success Through Leading Technology Industrial Services

Targeted solutions for finishing systems to extend equipment life, optimize system performance and reduce operating costs.

- Services
- Refurbishments
- Spare Parts

Contact us today!

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Email: industrialservices@eisenmann.com
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The Power of CCAI Networking

We talk about networking all the time as one of the benefits of CCAI. It’s really nice when members come back to tell us that because of their CCAI membership and the networking it affords, they make GREAT business connections. We want to share with you a recent story from members of our West Michigan Chapter.

West Michigan Chapter Board member Ed Dombrowski had been in the market for a new vehicle but it had to get at least 40 mpg. Of the cars he looked at, none appealed to him. Last fall he saw his first Volt and took it for a ride. What made Ed decide to buy a Volt? “I wanted to buy American and have had a long standing relationship with General Motors. The Volt is a stylish car inside and out, extremely responsive and great fuel economy. In addition, there was a $7,500.00 tax credit and Consumers Power had a program to install a charge in my house at no cost to me.”

At a recent CCAI chapter board meeting, Ed pulled into the parking lot and the vehicle immediately became the topic of conversation. By the way, this frequently happens when Ed pulls in to a parking lot or rest area. Rich Saddler was so fascinated; he continued to talk about the Volt in a discussion with Scott Bultman, who missed that particular meeting. Scott immediately contacted Van Dyken Mechanical’s sister company, Grand Valley Automation to put him in touch with Ed about a plan for a car charger.

According to Ed, “I knew I would install a charger at work. There were options available. Through the CCAI Network (thanks Scott) I was contacted by a local company to provide me with a charger and if necessary the installation. Fortunately I have a talented group of individuals who were able to do the installation.” Grand Valley Automation helped provide him with two chargers for his new Volt!

Through the networking opportunity through CCAI, Schneider Electric (GVA’s sister company) provided the charging station you see in the photo at Ed’s manufacturing plant and Ed can now charge his Volt at home and work.

It’s stories like these that reinforce the value CCAI brings to its members. Have a CCAI networking story to share? Email Kelly LeCount at kelly@goyermgt.com.

Volt is unique among electric vehicles because you have two sources of energy. An electric source—a battery and there’s also an onboard gas generator that produces electricity.
WISCONSIN

Golf Outing

The James Steffes Memorial Golf Outing took place in July 2011 at the Scenic View Country Club. There was a sell-out crowd for the outing, 144 golfers! It was a great day on the course.

(Back L to R) George McGillivray, Myles Muckerheide, Dan Jones, Tracy Chaltry, and Mark LaValley of Northern Coatings, pose on the course with Dave Koplin (far right) from Thermo Fisher and (front) Matt Diker with Mercury Marine.

Wisconsin Board Members, Bill Oney, Larry Melgary and George Bryant kickoff the James Steffes Memorial Golf Outing.

Wisconsin Chapter President Bill Oney (right) presents Rich Ulrich, Northern Coatings & Chemical with the Supplier of the Year award for the Wisconsin chapter. Rich was very honored to receive this award. It was well deserved.

Pretreatment for Industrial Finishing Applications

The NEW Pretreatment for Industrial Finishing Applications manual is now available! This guide to surface and conversion coating methods used in the effective industrial finishing operations is designed to help the applicator keep pace with the industry. Include information about current technology and methods for paint pretreatment. To order manuals, visit CCAI’s website: www.ccaiweb.com and click on EDUCATION, then TRAINING MANUALS. You can order online with a credit card or print and fax an order form.
2012 Upcoming Chapter Events

For more details visit ccaiweb.com and click the “Chapters” tab.

CENTRAL STATES
Questions: Contact Ron Cudzilo, 816-734-8876 or rcc@kochllc.com or Sherrill Stoenner, 816-505-1652 or sstoener@aol.com

February 9 Valspar Plant Tour
April 19 “Testing for Corrosion”, Vicki Gelling, Associate Professor, North Dakota State University
June 2012 Annual Golf Outing, Date and location TBD
September 13 Topic TBD

COASTAL ATLANTIC (formerly Carolinas)
Questions: Contact Karla Duncan, 704-873-2475 or kduncan@pneu-mech.com

GREATER CINCINNATI
Questions: Contact J.B. Graves, 513-248-4116 or jbgraves@cinci.rr.com or Scott Walker, 513-527-8840 or swalker@pfonline.com

LAS VEGAS
Questions: Contact Gregg Turley, 702-408-5996 or gregg@finishingconsultants.com

NORTHERN ILLINOIS
February 16 Pretreatment Symposium
March 2012 Plant Tour – Peerless Industries
April 2012 Dinner Meeting with Presentation
June 7 Golf Outing – Tamarack Golf Club
Questions: Contact Joe Laubenthal, 630-338-2929 or laubenthalj@wagnersystemsinc.com or Bruce Bryan, 972-961-0430 or bbryan@colmetsb.com

WISCONSIN
Questions: Contact Bill Oney, 920-427-3451 or boney@afrnow.com or wisccai@wi.rr.com

PORTLAND, OR
Questions: Contact Ty Crowder, 425-501-2551, or ty31133@gmail.com

SOUTHERN CALIFORNIA
Questions: Contact Ron Lum, 951-775-8785 or rlum@coral.com

TEXAS
Questions: Contact Trena Benson, 713-996-4679 or trena.f.benson@usa.dupont.com

TWIN CITIES
Questions: Contact Phil Ruggiero, 320-230-6281 or ccatc@charter.net or get details on web site www.ccatc.com

New Members

COASTAL ATLANTIC
Jeff Antal – Daimler Trucks North America
Ben Daniels – Sabertooth Motor Group

CENTRAL STATES
Bob Borman – Contrast Equipment Co.
Brian Dickerson – Nordson Corp.

CINCINNATI
Ed Fischer – Vogel Industrial Coatings

NORTH EAST
Matthew Wallace – VRSim, Inc.

NORTHERN ILLINOIS
Nicola James – Thomas Brooke International
Brian Froderman – Valspar Corporation
James Noonan – Akzo Nobel

NORTHERN OHIO
John Podach – Fostoria Process Equipment, div. of TPI Corp.
Richard Vargas – PPG Industries, Inc.

SOUTHERN CALIFORNIA
Gino Colonna – Akzo Nobel Coatings, Inc.
Tom Hall – Frontier Aluminum Corp.

TENNESSEE
Steve Fruth – Fostoria Process Equipment, div. of TPI Corp.

TEXAS
Randy Moss
Kevin Pike – Quality Powder Coating, LP

TWIN CITIES
Dwayne Butler – Polaris Industries
Keith Grauel – Gear Grid Corporation
Mark Johnson – Pentair Technical Products
Roy Schwarze – Douglas Finishing
Toby Wiegman – Superior Industries

Cont. on pg. 14
**Member Listings**

**New Members** *Continued*

**WISCONSIN**
- Clyde Gebhardt – Graco Inc.
- Brian Groubert – Chemetall
- Frank Roushar – Roushar Consulting, Inc.
- Adam Smith – John Deere Horicon Works
- Steve Vaccaro – Henkel

**WEST MICHIGAN**
- Michael Chartrand – Herman Miller Inc.
- Steve Hall – Exel North America
- Shannon Kelsey – PPG Industries, Inc.
- Patrick A. Scalera – Henkel

**UNAFFILIATED**
- Cesar Aguilar – Hirsh Industries
- Debby Blackie – Central States Manufacturing
- Dave Calhoun – Raytheon
- Victor Garcia – Metalsa S.A. de C.V.
- Salvador Hernandez – Metalsa S.A. de C.V.
- Jim Hovelsrud – Raytheon
- Kent Kahle – MetoKote Corp.
- Brandon Lloyd – Atotech USA
- Eric Mahler – McAuley Mfg., Inc.
- Tlaloc Maldonado – Metalsa S.A. de C.V.
- Agnes Rousseau – Atotech USA
- Nick Sandru – Vacuflo/H-P Products, Inc.
- Michael Thompson – Hirsh Industries

**Custom Coater Members**

**Acme Finishing Co., Inc.**
Elk Grove Village, IL
847-640-7890 • www.acmefinishing.com
or www.acmereflective.com

**Advance Paint Technology, Ltd.**
Cleveland, OH
216-676-8770 • www.advancepainttech.com

**All-Color Powder Coating, Inc.**
Oregon, WI • 608-835-9118
www.allcolorpowdercoating.com

**Armour Coatings, Inc.**
Germantown, WI
262-502-1600 • www.armourcoatings.com

**Associated Finishing Inc.**
Mankato, MN
507-345-5861
www.associatedfinishing.com

**DeWys Manufacturing**
Marne, MI
616-677-5281 • www.dewysmfg.com

**Douglas Finishing**
Alexandria, MN
320-862-6235

**B.L. Downey Co. LLC**
Broadview, IL
708-345-8000 • www.bldowney.com

**DVUV, LLC**
Cleveland, OH
216-741-5511 • www.dvuv.com

**Eaton Fabricating Co., Inc.**
Grafton, OH
440-926-3121 • www.eatonfabricating.com

**Frontier Aluminum Corp.**
Corona, CA
909-735-1770 • www.frontier-aluminum.com

**IHD Powdercoat Services, Inc.**
N. Kansas City, MO
816-221-9700 • www.ihdpowdercoat.com

**J.I.T. Powder Coating Company**
Farmington, MN
651-463-4664
www.jitpowdercoating.com

**Lou-Rich, Inc.**
Albert Lea, MN
507-369-0512 • www.lou-rich.com

**Luvata Electrofin Inc.**
Jacksonville, TX
903-589-0009 • www.luvata.com

**The Metal Working Group**
Cincinnati, OH • 513-521-4114
www.metalworkinggroup.com

**Nordic Ware Inc.**
Minneapolis, MN
952-924-8611 • www.nordicware.com

**Powder Coating Technologies**
Plymouth, MN • 763-559-4779
www.powdercoatingtech.com

**Progressive Coating**
Chicago, IL
773-261-8900
www.progressive-coating.com

**Reliance Finishing Co.**
Grand Rapids, MI
616-241-4436
www.reliancefinishing.com

**RMF Powder Coating Services**
Grandview, MO
816-765-4101

**Spartan Chassis**
Charlotte, MI
517-543-6400
www.spartanchassis.com

**SunDial Powder Coatings**
Sun Valley, CA
818-767-4477
www.sundialpowdercoating.com

**Techno-Coat Inc.**
Holland, MI
616-820-1679 • www.technocoat.com

**TWF Industries, Inc.**
Alexandria, MN
320-834-8000
www.twf-industries.com

**Watry Industries, LLC**
Sheboygan, WI
920-457-4886 • www.watry.com
## Corporate Members

### PLATINUM CORPORATE MEMBERS

<table>
<thead>
<tr>
<th>Company</th>
<th>Phone</th>
<th>Website</th>
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<tbody>
<tr>
<td>DuBois Chemicals</td>
<td>513-326-8800</td>
<td><a href="http://www.duboischemicals.com">www.duboischemicals.com</a></td>
</tr>
<tr>
<td>DuPont Industrial Coatings</td>
<td>713-939-4000</td>
<td><a href="http://www.powder.dupont.com">www.powder.dupont.com</a></td>
</tr>
<tr>
<td>Exel North America</td>
<td>800-573-5554</td>
<td><a href="http://www.exel-na.com">www.exel-na.com</a></td>
</tr>
<tr>
<td>Henkel</td>
<td>248-583-9300</td>
<td><a href="http://www.henkelna.com">www.henkelna.com</a></td>
</tr>
<tr>
<td>George Koch Sons, LLC</td>
<td>812-465-9653</td>
<td><a href="http://www.kochllc.com">www.kochllc.com</a></td>
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### GOLD CORPORATE MEMBERS

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<tr>
<th>Company</th>
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<tbody>
<tr>
<td>Chemetall</td>
<td>908-464-6900</td>
<td><a href="http://www.chemetallamericas.com">www.chemetallamericas.com</a></td>
</tr>
<tr>
<td>Fostoria Process Equipment, div. of TPI Corp.</td>
<td>423-477-4131</td>
<td><a href="http://www.fostoriaprocessequipment.com">www.fostoriaprocessequipment.com</a></td>
</tr>
<tr>
<td>Global Finishing Solutions LLC</td>
<td>800-400-6836</td>
<td><a href="http://www.globalfinishing.com">www.globalfinishing.com</a></td>
</tr>
<tr>
<td>IntelliFinishing</td>
<td>888-886-6363</td>
<td><a href="http://www.intellifinishing.com">www.intellifinishing.com</a></td>
</tr>
<tr>
<td>KMI Systems Inc.</td>
<td>815-459-5255</td>
<td><a href="http://www.kmisystemsinc.com">www.kmisystemsinc.com</a></td>
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<tr>
<td>Kolene Corp.</td>
<td>313-273-9220</td>
<td><a href="http://www.kolene.com">www.kolene.com</a></td>
</tr>
<tr>
<td>Midwest Finishing Systems, Inc.</td>
<td>574-257-0099</td>
<td><a href="http://www.midwestfinishing.com">www.midwestfinishing.com</a></td>
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<tr>
<td>Nordson Corp.</td>
<td>440-985-4000</td>
<td><a href="http://www.nordson.com/powder">www.nordson.com/powder</a></td>
</tr>
<tr>
<td>Northern Coatings &amp; Chemical</td>
<td>906-863-2641</td>
<td><a href="http://www.northern-coatings.com">www.northern-coatings.com</a></td>
</tr>
<tr>
<td>Parker Ionics</td>
<td>734-326-7630</td>
<td><a href="http://www.parkerionics.com">www.parkerionics.com</a></td>
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<tr>
<td>Wagner Industrial Solutions</td>
<td>630-503-2400</td>
<td></td>
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<tr>
<td>Walther Pilot North America</td>
<td>586-598-0347</td>
<td><a href="http://www.waltherpilotna.com">www.waltherpilotna.com</a></td>
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### STANDARD CORPORATE MEMBERS

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<tr>
<td>ACT Test Panels, LLC</td>
<td>517-439-1485</td>
<td><a href="http://www.acttestpanels.com">www.acttestpanels.com</a></td>
</tr>
<tr>
<td>American Finishing Resources</td>
<td>920-849-7738</td>
<td><a href="http://www.afrnow.com">www.afrnow.com</a></td>
</tr>
<tr>
<td>Belco Industries, Inc.</td>
<td>616-794-0410</td>
<td><a href="http://www.belcoind.com">www.belcoind.com</a></td>
</tr>
<tr>
<td>Col-Met Spray Booths, Inc.</td>
<td>888-452-6684</td>
<td><a href="http://www.colmetsb.com">www.colmetsb.com</a></td>
</tr>
<tr>
<td>Coral Chemical Co.</td>
<td>847-246-6666</td>
<td><a href="http://www.coral.com">www.coral.com</a></td>
</tr>
<tr>
<td>Calvary Industries</td>
<td>513-874-1113</td>
<td><a href="http://www.calvaryindustries.com">www.calvaryindustries.com</a></td>
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<tr>
<td>Datapaq, Inc.</td>
<td>978-988-9000</td>
<td><a href="http://www.datapaq.com">www.datapaq.com</a></td>
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<tr>
<td>Diamond Vogel Paints</td>
<td>712-737-4993</td>
<td><a href="http://www.vogelpaint.com">www.vogelpaint.com</a></td>
</tr>
<tr>
<td>Eisenmann Corp.</td>
<td>815-455-4100</td>
<td><a href="http://www.eisenmann.com">www.eisenmann.com</a></td>
</tr>
<tr>
<td>EPI</td>
<td>262-786-9330</td>
<td><a href="http://www.epi.com">www.epi.com</a></td>
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<tr>
<td>Hentzen Coatings Inc.</td>
<td>414-353-4200</td>
<td><a href="http://www.hentzen.com">www.hentzen.com</a></td>
</tr>
<tr>
<td>Mighty Hook Inc.</td>
<td>773-378-1909</td>
<td><a href="http://www.mightyhook.com">www.mightyhook.com</a></td>
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<tr>
<td>Mighty Lube Systematic Lubrication</td>
<td>231-924-6160</td>
<td><a href="http://www.mightylube.com">www.mightylube.com</a></td>
</tr>
<tr>
<td>Precision Quincy Corp.</td>
<td>800-338-0079</td>
<td><a href="http://www.precisionquincy.com">www.precisionquincy.com</a></td>
</tr>
<tr>
<td>Prime Coatings Co.</td>
<td>262-691-1930</td>
<td><a href="http://www.primecoatings.net">www.primecoatings.net</a></td>
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<tr>
<td>Products Finishing Magazine</td>
<td>513-527-8800</td>
<td><a href="http://www.pfonline.com">www.pfonline.com</a></td>
</tr>
<tr>
<td>Rapid Engineering LLC</td>
<td>616-784-0500</td>
<td><a href="http://www.rapidengineering.com">www.rapidengineering.com</a></td>
</tr>
<tr>
<td>Sherwin-Williams Co., The</td>
<td>800-524-5979</td>
<td><a href="http://www.sherwin-williams.com/oem">www.sherwin-williams.com/oem</a></td>
</tr>
<tr>
<td>Therma-Tron-X, Inc.</td>
<td>920-743-6568</td>
<td><a href="http://www.thermatronx.com">www.thermatronx.com</a></td>
</tr>
</tbody>
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### EDUCATION:
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- ✓ In House Training
- ✓ E-Coat Seminars
- ✓ Certification

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- Vice President
- Plant Supervisor
- Engineering Supervisor
- Finishing Foreman

NOTE: All included memberships are good for one year. No rebates or credits will be issued for undesignated memberships. Additional representatives from any corporate membership level must become Individual Members to receive membership privileges.

Become a CCAI Member
JOIN ONLINE...www.ccaiweb.com
OR scan the QR Code here to access the membership application.

Individual Membership - $95 per year
This category of membership is open to any individual actively engaged in the application of chemical coatings, including producers, users and individuals having an interest in or related to the chemical coatings industry. Individual members receive discounts on attending CCAI sponsored events, including Chapter meeting and training programs.

Individual Membership Benefits Include:
- Discounts to attend industry education meetings, seminars, conferences and trade shows in which CCAI is a sponsor. These include CCAI chapter meetings, CCAI’s Annual Meeting, and other industry seminars.
- Membership in a chapter of your choice.
- Subscription to CCAI’s finishing touch newsletter.
- Listing in CCAI’s Annual Membership Directory.
- One complimentary copy of CCAI’s Annual Membership Directory.
- Discount on CCAI publications such as our Training Manuals.
- Confidential Job Exchange listings.

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- Listing in CCAI’s Annual Membership Directory.
- One complimentary copy of CCAI’s Annual Membership Directory.
- Discount on CCAI publications such as our Training Manuals.
- Confidential Job Exchange listings.

Custom Coater Membership - $150 or $300 per year depending on company size
Membership in the Custom Coater category is designed to connect people searching for custom coating services with a Custom Coater. You will receive calls from our 800 line from people requiring Custom Coater services, you’ll be listed in a section of the Annual Membership Directory devoted solely to Custom Coaters with the services you supply and you may appoint one representative that will receive individual membership privileges. Additional representatives from a Custom Coater Member must become Individual Members to receive membership privileges.

Custom Coater Membership Benefits Include:
- Inquiries from our 800-line and website from people requiring custom coating services.
- Inclusion in a section of the Annual Membership Directory devoted solely to Custom Coaters with the services you supply.
- Complimentary link from CCAI’s website to your company website.
- Listing in the CCAI Custom Coater brochure available to CCAI chapters, included in membership packets and distributed in CCAI’s booth at industry trade shows.
- Subscription to CCAI’s finishing touch newsletter.
- Listing as a CCAI Custom Coater in the finishing touch.
- Advertising discounts in CCAI publications.
- Discount on CCAI publications such as our Training Manuals.
- Discounts to attend industry education conferences & trade shows in which CCAI is a sponsor.
- Appoint one company representative to receive individual membership privileges.

NOTE: All included memberships are good for one year. No rebates or credits will be issued for undesignated memberships. Additional representatives from any corporate membership level must become individual members to receive membership privileges.