As we begin a new year we all set goals to achieve during the year. CCAI is no different. The board of directors set forth the following objectives for 2016:

- Support & expand the scholarship program
- Update the Liquid Coatings & Applications manual
- Support the conference programs at all FABTECH events
- Develop the “Basics of Finishing” video training series
- Update the industry on Government rules & regulations impacting finishing industry
- Produce & distribute the Careers in Finishing Guide
- Develop Finishing Safety content for the CCAI website
- Develop a Student Membership category
- Investigate a Training Certificate Program
- Continue to develop and open new Chapters
- Develop a Peer Group program for coaters

In 2015, CCAI gained 77 new individual members, 3 corporate members and 18 custom coaters. This continued growth is one of the main goals we have set for ourselves for 2016. We are working toward opening more local chapters as well as adding more corporate and custom coater members. If we can provide additional and better training, content, and other information that would be helpful to the members, we have a more compelling reason for members to join. That is where the other goals come into play. In order to keep us focused on these activities, Goyer Management has hired an industry “insider” to steer us in the right direction. I am pleased to welcome Bruce Bryan, a long time active CCAI member and a friend to many of us. Bruce will continue the good work that Mark Gentry had begun the last several years. I know with his enthusiasm and industry knowledge Bruce is up to the task of taking us to the next level where membership and chapter services are concerned.

One of CCAI’s other goals is to support FABTECH in all of North America. In 2016 we will be sponsoring three trade shows: FABTECH Canada, FABTECH/COATech Mexico and of course FABTECH in Las Vegas. If interested, please go to CCAIweb.com for more information. Please note that FABTECH 2016 in Las Vegas is already close to sold out. Don’t hesitate to reserve your space now if you are interested in joining us. It promises to be another great show.

As always, a trade association is only as good as its membership. I thank all of the hard working members who put countless hours into planning, preparing and working on all of the CCAI activities. Along with the dedicated staff of CCAI who keeps us on track, we have a great chance to meet all of our objectives. If we can do this, it will make CCAI and the industry stronger and better. Keep up the great work!

Kevin Coursin, CCAI National President
CCAI News

CCAI 2016 Annual Meeting Set for June 19 – 22 in Vail, CO

CCAI’s Annual Meeting is always one of the most highly anticipated events of the year. 2016 promises to deliver another outstanding event with all the features that members have come to expect from the meeting. Valuable programming is currently under development; social activities including a river rafting trip, a jeep tour, golf and our annual Olympics are on the schedule; and there will be an Awards Breakfast honoring Chapter Users and Suppliers as well as a Lifetime Achievement Award winner.

There is a twist this year, too! For the first time ever, we’ll be co-locating our meeting with The Powder Coating Institute. We’ll have a joint reception one evening, 1 ½ days of joint programming and several combined social activities.

“Many of our members who attend our annual meeting each year are also members of PCI,” notes CCAI Executive Director Anne Goyer. “There has been discussion for several years to consider co-locating the meeting with PCI so those who are members of both associations can save on travel costs and enjoy a broader reach for part of the meeting.”

The beautiful Westin Riverfront Beaver Creek will be the setting for the meeting. Located in the Vail Valley area just about a 90-minute drive from the Denver International Airport, the hotel sits at the base of Beaver Creek Mountain and provides a spectacular backdrop to the many activities that will be offered during our Annual Meeting. Check out the hotel’s website here: http://www.westinriverfrontbeavercreek.com/

Watch for complete details and registration information to be available in early March!

Bruce Bryan joins Goyer Management

Anne Goyer, President of Goyer Management and Executive Director of CCAI is happy to announce that finishing industry veteran Bruce Bryan has joined the Goyer Management International team as of February 1, 2016.

“We’re thrilled that Bruce is now a member of the staff at Goyer Management,” said Anne Goyer. “His expertise in all areas of finishing will be a huge benefit to CCAI, our membership, chapters and industry.”

Bruce replaces Mark Gentry, who has returned to his previous position within the utility industry. Bruce will be responsible for CCAI chapter development & services; membership development & services; CCAI training manual reviews; assisting with program development and booth sales for FABTECH (including Canada and Mexico); outreach with technical schools, colleges and universities to advance careers in finishing; and development of new projects for CCAI.

As Bruce begins his new endeavor he remarks, “I am very excited to be part of the hard working and dedicated GMI team. I know it is going to be a fun and challenging experience. I look forward to supporting CCAI’s continued efforts for growth and education in the finishing industry.”

Bruce can be reached via email at bruce@goyermgt.com or via phone at 630-853-4592. Please welcome Bruce to the GMI & CCAI team!

CCAI Announces Student Membership

One of our goals at CCAI is to reach out to younger people and educate them about the opportunities available in the finishing industry. The CCAI Board of Directors just approved the addition of a “Student Membership” category to help generate interest in the finishing industry.

Full-time students who are 16 years or older will now be eligible for a full-benefit, non-voting membership at the rate of $20 per year. Students will be required to submit proof of being a full-time student to receive the reduced fee.

Complete details on this new membership category can be found on CCAI’s website: www.ccaiweb.com.
**CCAI Scholarships**

**CCAI National Scholarship Applications Now Being Accepted**

CCAI’s National Office is now accepting applications for our 2016 Matt Heuertz Scholarship Program. Awards will be announced in June at CCAI’s 2016 Annual Meeting in Vail, CO.

The goals of CCAI’s National Matt Heuertz Scholarship Program are:

- Contribute to the funding of education that could lead to a career in the finishing industry
- Stimulate interest in finishing
- Encourage finishing curriculum
- Provide student assistance
- Gain public relations exposure for our association

**STUDENT CRITERIA:**

- High school senior planning to attend college or technical school or a current college or technical school student
- Sincere interest in supervision, production & processing, engineering, management, chemistry, or quality control in the finishing industry
- Minimum of 2.5 grade point average or better (4.0 scale)
- Enrolled in a technical or degree granting program that would qualify the student to be hired into the industrial finishing industry

To apply for a CCAI 2016 Matt Heuertz Scholarship, students must complete a CCAI scholarship application; provide a transcript or other grade verification and a resume with photo. Visit www.ccaiweb.com and click on the EDUCATION tab and then Scholarship Program.

Application deadline is April 1, 2016.

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**CCAI CHAPTER SCHOLARSHIP PROGRAMS**

CCAI chapters understand the important role education plays in a student’s development. They believe that education is the key to success. With the increasing cost of education, obtaining schooling beyond high school requires dedicated funds and time. Chapter scholarship programs will provide some funding for member(s) of our chapters in good standing or their dependents who meet the described requirements.

**West Michigan Announces the Woody Booher Scholarship Program**

The West Michigan Chapter Board of Directors encourages members to take advantage of the Woody Booher Scholarship Program in its initial year. Scholarships are available to members, their children or grandchildren. Funds have been allocated and the chapter wants to make this a valuable benefit to CCAI West Michigan Chapter members.

The chapter would also like to ask members and companies to support this program. Attendance at any WM chapter program raises money that helps fund the Woody Booher Scholarship. Additionally, contributions to the Woody Booher Scholarship are tax deductible for individuals and companies alike.

For more details and to download the application go to www.ccaiweb.com, click on the CHAPTERS tab and scroll down to West Michigan.

Applications accepted until April 15.

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**Twin Cities Scholarship Program**

The Twin Cities chapter scholarship program is accepting applications for the 2016-17 academic year. **Deadline is April 1, 2016 (no exceptions)**. The Scholarship Committee will vote on the final applicant(s) and the recipient(s) will be notified by May 1, 2016, with an announcement to be presented at the annual golf outing on Thursday, June 16, 2016 at Oak Glen Golf Course in Stillwater, MN. Recipients are strongly encouraged to attend.

**CRITERIA:**

- Current high school seniors, high school graduates, college undergraduates or students who are enrolled at an accredited technical school
- Child, grandchild, or dependent of an active TC CCAI member or an active TC CCAI Member
- Minimum of 2.5 grade point average on 4.0 scale
- Preferred studies in the sciences or related industries

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Thank you to the Las Vegas and Southern California Chapters for donating $500 each to the Matt Heuertz Scholarship Program!
FABTECH 2016 Call for Speakers
SUBMIT YOUR ABSTRACT TODAY! We are currently seeking abstracts for the FINISHING Conference Program at FABTECH 2016 in Las Vegas. Share your technical knowledge, best practices, case studies and innovations with attendees at FABTECH 2016. If you have a topic you would like to present, please submit your abstract online at www.ccaiweb.com, click on the FABTECH tab, then scroll down to Conference Program for more details, or send your abstract to kelly@goyermgt.com.

Exhibition Space More than 90% Sold!
With more than nine months before the doors open for FABTECH 2016 in Las Vegas, CCAI’s FINISHING Pavilion is more than 90% sold! “This is the earliest we’ve sold this much exhibit space in our FINISHING Pavilion,” notes CCAI FABTECH Show Manager, Andy Goyer. “We anticipate selling out the FINISHING Pavilion far sooner than ever before.”

We highly recommend that anyone wishing to participate in CCAI’s FINISHING Pavilion in Las Vegas from November 16 – 18, 2016 reserve their exhibit space now. Visit www.ccaiweb.com and click on the FABTECH button at the top of the home page for complete details.

The FINISHING Pavilion continues to fill the show floor at FABTECH.
Continuing to expand CCAI’s mission of education and training, CCAI will once again be FABTECH Canada’s FINISHING partner at the show in Toronto from March 22 – 24. With a great line up of finishing exhibitors and conference sessions, if you perform finishing operations in your facility north of the border, you don’t want to miss FABTECH Canada. FABTECH Canada provides a convenient venue where you can meet with world-class suppliers, see the latest industry products and developments, find the tools to improve productivity, and discover new solutions to all of your metal forming, fabricating, welding, and finishing needs. Three days at FABTECH Canada puts you face-to-face with more companies, people, technologies, industries and equipment than you could review in months on your own. Even better, FABTECH Canada is where you’ll find new ideas and unexpected solutions you didn’t even know you needed. FABTECH Canada only happens every two years – so don’t miss this chance to make new connections, strengthen your business and increase profits.

In addition to over 50 finishing exhibitors, CCAI will present five strong technical education sessions during the conference.

- Powder Coating Basics
- The Future of Liquid Industrial Finishing
- Old vs. New: Are You Ready for Pretreatment Change?
- The Secrets of Purchasing a Finishing System
- Optimizing a Batch Powder Operation


CCTAI is also once again sponsoring the COATech show as part of FABTECH Mexico from May 4-6 in Mexico City. The event continues to be the leading metal manufacturing event in Mexico and will bring together more than 575 exhibitors that covers 140,000 net square feet of exhibit space. Since 2009, this event has seen a 17% increase each year and continues to break its own records.

Mexico, with its low overhead costs and high quality labor, ranks as one of the fastest growing manufacturing markets in the world. A robust manufacturing environment and increased demand make Mexico the ideal place to do business.

COATech and FABTECH Mexico 2016 will be held in Centro Banamex, Mexico City, Mexico on May 4-6, 2016. This is Mexico’s exclusive metal forming, fabricating, welding and finishing event.

Visit www.mexico.fabtechexpo.com for complete details.

Finishing companies interested in exhibiting should contact Andy Goyer at 941-373-1830. Great space is still available!
Industry News

Lifetime Achievement Award for Chuck Kellogg

Hubbard-Hall Chairman and CFO Chuck Kellogg received the prestigious Lifetime Achievement Award at the annual meeting of the NACD (National Association of Chemical Distributors) last month.

In presenting the award, Roger Harris, CEO of Producers Chemical, described Chuck as a mentor to others in the industry who has demonstrated, “not only a lifetime of giving, but also inspired others to reach lifetime goals.”

Kellogg was one of the founding members of NACD in 1971 when he and other CEOs recognized the need for the chemical distribution industry to adopt best practices and become overt stewards of the chemical distribution process. Kellogg has remained active and vocal in the association since its founding.

Chuck is a 5th generation family member of Hubbard-Hall and has had a 56-year career at the company, serving as Chairman/CEO since 1992. Over his career, Chuck has helped transform the company from a local supplier of fertilizers and anodes to one of the most highly regarded distributors of industrial chemicals in New England and a global supplier of specialty products for surface finishing. CCAI congratulates Chuck Kellogg on this prestigious award.

Check the NEWS tab on the CCAI website for all the latest news items in the finishing industry!

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Twin Cities
Wei Li, Valspar
Barbara Nygaard, NTIC

Unaffiliated
Richard Buxton, Boyd Coatings Research Co., Inc.
Dewey Harper, Vitracoat America Inc.
Chapter Happenings

Carolinas
In January, the Atlantic Coast chapter held an introductory meeting at the Charlotte Motor Speedway Club. Chapter activities and 2016 event planning were discussed during the event.

Central States
The Central States chapter held a dinner meeting in December on NFPA Dust Standards and collected toys for Toys for Tots. The meeting was held at Contrast Equipment with Camfil APC representatives delivering a great presentation that proved very interesting. With approximately 25 attendees, the chapter collected a table full of toys and donated more than $400 to the Marines Toys for Tots campaign, making the holidays happier for children in the Kansas City area!

Iowa/Central Illinois
The ICI January chapter meeting was a great success. 60 attendees visited the Caterpillar Visitors Center and listened to John Spangler’s presentation on rust preventatives and corrosion resistance. John is in the process of implementing the corrosion prevention infrastructure that was recently developed for Caterpillar. His presentation discussed Caterpillar’s comprehensive program.

Southern California
The Southern California Annual Toys for Tots Golf Tournament was once again a terrific success. 521 toys (a new record) were collected from members and guests (even the golf club staff made some donations!!). The chapter is so grateful for everyone that helped make the event such a success including: all the sponsors, golfers, Marines, Brookside Golf & Country Club, the CCAI SoCal Board of Directors, the list goes on and on. The two individuals who deserve special recognition for organizing such a great event are Ron Lum, the CCAI SoCal chapter president and Shivie Dhillon, CCAI Custom Coater member and owner of Kings Row Gastro Pub. Ron put in countless hours to coordinate the outing and Shivie donated his restaurant, food & beverages for the fantastic dinner after golf! Thanks to all for such a great event serving a wonderful cause!!! It was a perfect day!

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Twin Cities
Liquid Spray Painter Training
In December, the Twin Cities Chapter and the Minnesota Technical Assistance Program (MnTAP), partnered to put on a successful industrial painter training class in Owatonna, MN. Seventeen attendees, representing eight companies, completed the hands-on training delivered by Jeremiah Treloar from the Iowa Waste Reduction Center. Jeremiah led the painters through a series of lessons designed to improve paint quality and spray efficiency. The class included interactive presentations, instructor demonstrations, and VirtualPaint skill development exercises. Painters then had the chance to work on their skills with the state-of-the-art virtual reality simulator. Congratulations to Anna Johnson from Midwest Industrial Coatings, Inc. who took home the prize gift card with her high score on the simulator competition.

Whirltronics Plant Tour
Article and photos submitted by Pat Cullen
The Twin Cities chapter hosted 30 attendees for a tour of the Whirltronics, Inc. manufacturing facility in Buffalo, MN. Whirltronics is a lawn mower blade manufacturer producing over 4 million OEM lawn mower blades a year. 70% of the blades are powder coated. Whirltronics Director of Operations, Neil Bengtson, presented the manufacturing process for its lawn mower blade production, including the powder coating line. Attendees viewed blades starting out as coil stock, being formed and sharpened and finally being put through a heat treating process. Most blades are then racked on a conveyor line and sent to a powder spray booth with six automatic powder spray guns before entering the IR cure oven.

Chapter Award Winners
Bette Danielson, Nordic Ware Inc. and Tom Poppitz, AkzoNobel Powder Coatings, were recently recognized for their efforts on behalf of the Twin Cities Chapter goals and activities. Bette was honored with the 2015 User of the Year Award and Tom was honored with the 2015 Supplier of the Year award.

CCAI Continues Its Support of the MnTAP Intern Program in 2016
Thanks to generous past donations from the CCAI Twin Cities Chapter, MnTAP has been able to place interns in a number of Minnesota’s coating facilities. This year, CCAI is again supporting an intern project that will focus on paint efficiency and pollution prevention. In total, MnTAP anticipates supporting up to 15 projects this summer, with other projects focusing on water conservation, source reduction, energy efficiency, and pollution prevention. Paul Pagel, MnTAP’s paint and powder coating specialist, regularly oversees the work of the students placed in coating facilities.

Some of MnTAP’s past paint-focused intern projects include Nordic Ware, Crenlo, Associated Finishing, Lou-Rich, Ultra Image, Tennant, K-Bar (now Northern Tool and Equipment), Arctic Cat, Graco, TBEI, and McLean.
Chapter Happenings

West Michigan

In January, the West Michigan chapter toured DeWys Manufacturing. During their visit, attendees viewed the 900-ft. conveyor system, a 5-stage stainless steel wash system, state-of-the-art climate controlled powder clean room, and two Nordson Color Max spray booths.

Wisconsin

The Wisconsin chapter held their first toy drive during their chapter meeting in December. It was a great success and they are excited to watch it grow each year. John Heyer, Ron White, and Dan Curtin dropped off the toys at Kids 2 Kids. The chapter donated 192 toys, which was a great achievement for the first year. They were honored to see the chapter giving back to the community.

CCAI TV is now FREE for Members!

The training videos available on CCAI TV are now FREE for all CCAI Corporate, Custom Coater, and Individual members. View individual videos or complete collections such as the Building Blocks of Powder Coating or Finishing Essentials.

To view CCAI TV, visit www.ccaiweb.com and click on the EDUCATION tab.

Check the EVENTS tab on the CCAI website for upcoming chapter events!

Congratulations!

To CCAI’s 25-year members! Their service and dedication to CCAI has a tremendous impact on its longevity as the finishing industry’s true educational resource. Recently recognized with this honor: George Bryant, David Halverson, Roger Nelsen, Phil Ruggiero, Dan Seeler.

On behalf of CCAI’s Board of Directors, thank you all for your commitment to building a better finishing industry.

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2016 Chapter Events

For more details and registration information visit ccaiweb.com and click the “Calendar of Events” tab.

CAROLINAS
Contact Karla Cass, 704-495-3140 or kcass@pneu-mech.com
February 18 Plant Tour: Daimler

CENTRAL STATES
Contact Ron Cudzilo, 816-734-8876 or rcc@kochllc.com
February 23 Meeting: Big Data in Manufacturing
April 19 Plant Tour
June 7 Annual Golf Outing

IOWA/CENTRAL ILLINOIS
Contact Chris Dunsmore, chrisdunsmores@calvaryindustries.com
March Bent River Brewing Tour
May 26 Plant Tour: John Deere Harvester
June 23 Annual Golf Outing
July Member Appreciation Event
October Plant Tour: AZZ Galvanizing

NORTHERN ILLINOIS
Contact Stephen Walters, 773-261-8900 or stephen@progressive-coating.com
March 15 Plant Tour: Gatto Industrial Platers
June 2 Annual Golf Outing

LAS VEGAS
Contact Tony Sclafani, 702-565-7161 or tony@arironllc.com
February 18 Meeting: Safety Codes & Compliance

SALT LAKE CITY
Contact Joe Jeppson, 435-232-1929 or jjeppson@coral.com

SOUTHEAST MICHIGAN
Contact Mark Miller, 734-449-9500 or mark@torchsurfacetech.com

SOUTHERN CALIFORNIA
Contact Ron Lum, 751-775-8785 or rlum@coral.com
February 23 Meeting: Spray Booth Efficiency & Cost Saving

TWIN CITIES
Contact Phil Ruggiero, 320-230-6281 or ccatc@charter.net or get details on chapter website, www.ccatc.com
February 25 Symposium: How World Class Coaters & Manufacturers Create and Train World Class Teams

WEST MICHIGAN
Contact Bill Knape, 616-866-1651 or sales@knapeindustriesinc.com
March 14 Meeting: ACT Test Panels
April 11 Plant Tour: Bradford-White
August 3 Annual Golf Outing

WISCONSIN
Contact John Heyer, 262-677-8291 or john@kettlemorainecoatings.com
March 8 Meeting: Blasting Technologies
April 12 Meeting: Speaker Vicky Gelling, Valspar
July 15 Annual Golf Outing

Check out www.ccaiweb.com for all the latest additions to the CHAPTER EVENTS calendar!

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<td>SunDial Powder Coatings</td>
<td>Sun Valley, CA</td>
<td>818-767-4477, <a href="http://www.sundialpowdercoating.com">www.sundialpowdercoating.com</a></td>
</tr>
<tr>
<td>Unitech</td>
<td>Salt Lake City, UT</td>
<td>801-558-5175, <a href="http://www.unitechair.com">www.unitechair.com</a></td>
</tr>
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</table>
Save the Date

Mark your calendars now for another great CCAI Annual Meeting!
More information will be available soon on www.ccaiweb.com.

2016 CCAI Annual Meeting

Westin Riverfront at Beaver Creek + Vail Valley, CO + June 19-22, 2016

Co-located with the Powder Coating Institute Annual Meeting