think I can sum up FABTECH 2015 in one word: “WOW”!! What a great event with the CCAI FINISHING Pavilion setting a new record with nearly 200 exhibitors utilizing 48,100 sq. ft. of space. The FINISHING Pavilion filled the space allocated to us and even had to spill over into an overflow area. FABTECH 2015 had 43,836 attendees visit the show floor with over 10,000 individuals having indicated that they planned on visiting the FINISHING Pavilion. CCAI speakers educated nearly 200 conference attendees during 22 conference sessions. Pause a moment. Let those numbers sink in. That is why I say “WOW”. I know we always hear and read things about our “bad” economy. I point to the success of FABTECH and say the finishing industry is alive and ready to grow.

The planning for FABTECH 2016, being held next November in Las Vegas, is already in full swing. We are expecting exhibitor space for this event to be sold out well before the show, so I suggest you contact Andy Goyer soon to reserve your space.

The CCAI Chapters have also been busy holding many events, including technical presentations, plant visits, member appreciation nights and golf outings. Please take a moment to review the new events, both those in your chapter area and in other chapters around the country. It is always great to network with others in the industry and learn something new at the same time. The local Chapters are the grass roots foundation of CCAI and are where much of the real mission of CCAI is accomplished, educating the finishing industry. We always have room for new members, both individual and corporate. Please check out the events. I know you won’t be disappointed.

It’s also been a banner year for membership and new chapter development. Our individual membership is nearing 600 for the first time since 2004! Our Custom Coater membership has climbed to 46, an all-time high with 18 new members in 2015. Likewise, our Corporate membership is now at 56, another all-time high. I’d like to thank Mark Gentry for his membership recruitment efforts, along with the entire CCAI staff who has helped us achieve these milestones. I’d like to also extend a thanks to our many CCAI members who help promote membership to bring in members throughout the year.

Additionally, we have more new chapters either just launched or under development than we’ve ever had in our entire history. All of these go straight to our core mission of providing education to the industrial finishing marketplace.

As exciting as 2015 has been for CCAI, all I can say is “WOW” – hold onto your hats for 2016!

CCAI National President
FABTECH 2015 in Review

Six years as a FABTECH partner and CCAI’s FINISHING Pavilion and Conference continues to top the charts with exhibitors and attendees alike. There were hundreds of finishing products and services on the show floor that attracted more visitors than ever before. And CCAI’s technical sessions increased attendance by well over 45%, many of them brand new to the finishing industry. Bottom line, the FINISHING Pavilion and Conference at FABTECH 2015 surpassed expectations again.

With nearly 200 exhibiting companies, CCAI’s FINISHING Pavilion showcased a diverse and all-encompassing array of equipment, services, materials, systems houses and more. Everything a company needs to improve their finishing processes and operations could be found in CCAI’s FINISHING Pavilion. Likewise, CCAI’s FINISHING conference sessions attracted more attendees than past shows as well. “Our conference sessions continue to grow each year,” notes CCAI Executive Director, Anne Goyer. “With nearly 200 attendees taking in our FINISHING conference this year, it was by far and away our largest conference attendance yet! We are very happy to see that more individuals are taking the time to attend educational sessions as well as visit the show floor. We feel that the finishing industry now looks to FABTECH as the place to be for both a dynamic exhibition with everything they might be looking for to outstanding educational opportunities at the same time.”

“I want to stop and first thank the CCAI Board of Directors for having the vision to partner with FABTECH back in 2010. Our steady growth of the CCAI FINISHING Pavilion was the right thing to do for our members and the industry. Our Board of Directors was instrumental in making that decision,” noted Goyer. “Second, I want to thank our members, both suppliers and end users/custom coaters, who have supported CCAI’s FINISHING Pavilion and conference program. We certainly wouldn’t be where we are today without all of you. Finally, I’d like to thank the CCAI staff who works endlessly to assist our exhibitors, attendees and anyone who calls about FABTECH to ensure they have a successful show when they visit.”

While the event in Chicago was a great success by all indications, we are already on our way to planning another great event for our industry next Fall when FABTECH heads back to Las Vegas. The CCAI FINISHING Pavilion is already nearly sold out. “This is the first time our FINISHING Pavilion has filled so quickly,” notes CCAI Exhibit Manager Andy Goyer. “The success we’ve had in the past is driving the growth of the FINISHING Pavilion and like the other technologies in the show, FINISHING is now near capacity far earlier than ever before. We urge anyone wishing to exhibit at FABTECH 2016 in Las Vegas to reserve exhibit space immediately.”

Visit www.ccaiweb.com, and click on the FABTECH tab at the top of the page to view exhibit space available and download our exhibit contract, or contact Andy Goyer (andy@goyermgt.com) or Mark Gentry (mark@goyermgt.com) as soon as possible for your company’s booth space.

“Fostoria always looks forward to the FABTECH experience as far as exhibiting and meeting potential and current customers, vendors and industry allies. FABTECH is by far the premier marketing opportunity for us, and culminates with the largest and most identifiable payback.”

Steve Fruth, Fostoria Process Equipment – a div. of TPI Corp.

“We are putting in a new powder coating line. The Powder Coating Basics session was great. The speakers were knowledgeable and it was well worth my time.”

FABTECH Conference Attendee

“Best show traffic in the history of FABTECH. Finishing pavilion and probably the best overall show dedicated to powder coatings in the past 20 years. The Finishing Pavilion has grown from being just a mere curiosity to the Welding/Stamping visitors to being a destination for people with funded powder coating projects. That’s a major shift in demographics in 5 short years.”

Greg Dawson, Nordson Corp.

Mark Your Calendars for FABTECH 2016!
November 16-18 | Las Vegas Convention Center | Las Vegas, NV
FINISHING Pavilion and Conference Returns to FABTECH Canada 2016
March 22-24, 2016
Toronto Congress Center

After the success of FABTECH Canada 2014, CCAI is pleased to bring the FINISHING Pavilion & Conference back to Toronto. This is a great opportunity to come face-to-face with thousands of Canadian decision makers who have the power to buy. FABTECH Canada is the ideal venue to showcase your products and services in front of industry leaders who attend the show to network, learn and source new equipment and technology. FABTECH Canada will provide you with the opportunity to put your best foot forward through personal interactions and live demonstrations of your finishing equipment.

With the continued growth of FABTECH Canada since its debut in 2012, the expectations are high for FABTECH Canada 2016. From seeing and evaluating new products and services, to finding new suppliers, attendees will pack the show floor and be ready to learn and buy from exhibitors. FABTECH Canada 2016 provides a unique platform for hundreds of suppliers and thousands of customers to come together under one roof and learn about new products and solutions, attend education sessions and network with industry peers.

CCAI will also be offering some of our most popular educational sessions during FABTECH Canada.

- Powder Coating Basics
- The Future of Liquid Industrial Finishing
- The Secrets of Purchasing a Finishing System
- Optimizing a Batch Powder Coating Operation
- Old vs. New: Are You Ready for Pretreatment Change?

For complete exhibitor and conference details and registration information visit, www.fabtechcanada.com. If you’re interested in exhibiting, call Andy Goyer at 941-373-1830 or Mark Gentry at 336-244-8714 to discuss your options.

FABTECH MEXICO 2016
May 4-6, 2016
Centro Banamex, Mexico City

CCAI, COATech and FABTECH Mexico head to Mexico City, May 4-6, 2016 along with AWS Weldmex and METALFORM Mexico. The co-located events continue to be the leading metal manufacturing event in Mexico and will bring together more than 575 exhibitors, and cover 140,000 net square feet of show floor. Since 2009, this event has seen a 17% increase each year and continues to break its own records.

Mexico’s low overhead costs and high quality labor lead to its rank as one of the fastest growing manufacturing markets in the world. A robust manufacturing environment and increased demand make Mexico the ideal place to do business.

COATech and FABTECH Mexico 2016 will be held in Centro Banamex, Mexico City, Mexico on May 4-6, 2016. This is Mexico’s exclusive metal forming, fabricating, welding and finishing event. For complete details, check out www.mexico.fabtechexpo.com.
INDUSTRY NEWS

CCAI Custom Coaters Receive *Products Finishing* “Top Shop” Honors

*Products Finishing* magazine conducted an extensive benchmarking survey that analyzed hundreds of finishing companies in several different areas, including Current Finishing Technology, Finishing Practices and Performances, Business Strategies and Performances, and Training and Human Resources. PF Publisher Todd Luciano explains, “The *Products Finishing* Top Shops program was created so coaters can benchmark their capabilities versus the market, with the ultimate goal of providing intelligence on how their shop can improve their processes and performance. Through this survey we were able to identify those shops that are leading our industry in finishing technology, best practices, business strategy and human resources. I congratulate All-Color Powder Coating, Inc., Keystone Koating, Micron Metal Finishing and Progressive Coating on their recognition as a 2015 Top Shop and their participation with CCAI, as their membership in this educational association is another example of their commitment to excellence.”

Only the top 50 shops were given the honor of being a *Products Finishing* 'Top Shop' based on a scoring matrix in the four criteria.

**CCAI Custom Coaters who received the “Top Shop” distinction:**
- All-Color Powder Coating, Inc.
- Keystone Koating, LLC
- Micron Metal Finishing
- Progressive Coating

**ECOAT 2016**

Feb. 15-17, 2016
The Rosen Centre Hotel
Orlando, Florida

The Electrocoat Association and *Products Finishing* will once again collaborate to offer a broad range of experts and topics tailored for the electrocoat professionals at ECOAT 2016. The biggest innovators in the electrocoating industry will convene to discuss how electrocoat technology can enhance their products and save money next February in Orlando, Florida. This 2-day event will inform and inspire hundreds who want to improve their systems and products or learn more about incorporating electrocoat into their business.

Why attend ECOAT 2016?

- **Keynote Presentations** – lightweighting trends in the automotive industry and why they affect your business.
- **Conference Program** – over 20 technical sessions that will tackle problem-solving, cost-saving, and productivity strategies.
- **Exhibit Night** – leading industry suppliers host this evening to display products and recommend solutions to enhance your operation.
- **Poolside Luau Reception** – the perfect setting for networking and fun with colleagues
- **Industry Awards Banquet** – to honor the outstanding contributions of talented, dedicated individuals

For complete details and registration information visit: ecoatconference.com

Congratulations to Chemetall on winning Frost & Sullivan’s 2014 North American New Product Innovation Award! The award was presented at FABTECH 2015 in Chicago.

Check the NEWS tab on the CCAI website for all the latest news items in the finishing industry!
Corporate Members

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DeFelsko Corporation is a leading U.S. manufacturer of coating thickness gages and inspection instruments. Based in northern New York, DeFelsko has been designing simple, durable and accurate gages for over 50 years. Their new state-of-the-art facility houses research, manufacturing, sales, service and shipping departments.

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Individual Members

Carolinan
Christopher Basti, Aerodynamics
David Beamish, DeFelsko Corporation
Gregory Burzynski, Aerodynamics

Central States
Brian Hensley, Single Source Industrial Coatings
Jason Hipper, A1 Paint Powder and Sandblasting

Iowa-Central Illinois
Elvin Knox, EPSI Masking Co.

Northern Illinois
Joe Kostka, Single Source Industrial Coatings
Ara Pardini, Hisco Inc.
Scott Schaff, Americo Chemical Products, Inc.

Southern California
Juan Sanchez, Steadfast Powder Finish
Randy White, Spectrum Brands HHI

Southeast Michigan
Jorge Flores, Walther Pilot North America
Kevin Joosel, Heraeus
Kevin Lockwood, Paint Performance Consulting
Gary Newbold, Hosco Finishing System Components

Salt Lake City
Dania Garcia, Beyond Welding & Fabricating
Neal Yates, Icon Fitness

Twin Cities
Daniel Campbell, Kendall Howard
Randy Herred, Kendall Howard
Paul Kangas, Hisco
Andy Parenteau, GearGrid LLC

Unaffiliated
Bruce Chirrey, Reliant Finishing Systems
Todd Hicks, Reliant Finishing Systems
Jeff Niesen, Reliant Finishing Systems
Bart Roegner, Reliant Finishing Systems

West Michigan
Laura Davis, Irwin Seating
Phil Lynema, Industrial Metal Cleaning Corp.

Wisconsin
Michael Birkenheier, EPSI Masking Co.
Jason Chilton, Americo Chemical Products, Inc.
Dane Madson, Sierra LLC
Dan Milczski, Barton Solvents, Inc.
Morgan Roberts, DuBois Chemicals
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Seabrook, NH 3874
603-944-0012
www.aerodynamicsmetalfinishing.com

Beyond Welding & Fabricating
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Kettle Moraine Coatings provides powder coating, fluid bed powder dip coating, & hot dip plastisol coating. President John Heyer states, "We became custom coater members because we felt it was a good way to support CCAI at the company level but we also feel that there is valuable added exposure we can get as a custom coater member."

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Chapter Happenings

Central States
The Central States Chapter held a dinner meeting in October covering material handling. The session was quite educational and the chapter appreciated the overview of conveyor design as well as the more technical aspects of how to cost-justify the different types of material handling.

Iowa/Central Illinois
In September the Iowa-Central Illinois Chapter held its annual golf outing at Crestwicke Country Club in Bloomington, IL. The day was one of fun and fellowship and the chapter was fortunate to have a beautiful day for the 39 golfers attending the outing. The chapter would like to extend a sincere thanks to the sponsors who supported the event: Axalta Coatings, Calvary Industries, Coral Chemical, Diamond-Vogel Coatings and Valspar. The winning team at 12 under par consisted of Tom Boland, Joey Boland, John O’Connor and Evan Leach.

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Chapter Happenings

Las Vegas
The Las Vegas chapter held their Annual Golf Outing in September at the Revere Golf Club. It was a beautiful day in Henderson, NV as golfers enjoyed the camaraderie, competition and the terrific course. There were hole contests, prizes and a BBQ lunch following the tournament. It’s definitely a great event for the chapter.

Northern Illinois
The Northern Illinois chapter held a dinner meeting in September with a very interesting presentation by Sean Booth from Chemtool. He discussed the upcoming challenges due to new regulations in 2016 for metal working and cleaning. Sean did a great job on a complex subject.

Salt Lake City
In October, the Salt Lake City chapter offered back to back full day Powder Coating seminars, including hands-on training. The first day was presented in English, followed by the 2nd day completely presented in Spanish. Both seminars covered topics ranging from powder materials and pretreatment to testing and applications.

Southeast Michigan
Mark Miller of Torch Surface Tech led the new Southeast Michigan chapter during their Kickoff Meeting in October. There was an enthusiastic group of CCAI members and guests in attendance to learn more about what CCAI can offer, meet the chapter officers, and discuss future meetings and events for the chapter. Mark Gentry and Leslie Muck from the CCAI National Office were also there to answer questions and provide support.

Twin Cities
Chapter updates provided by Pat Cullen
Oktoberfest
The Twin Cities Chapter celebrated Oktoberfest with an authentic German dinner at Gasthof zur Gemütlichkeit. Aaron Hughes of GAT also gave a detailed presentation entitled “System Design Fundamentals” prior to dinner. Aaron gave a complete run down on finishing system basics, focusing on what to consider in planning for an industrial coating finishing system. Among other system design topics, Aaron touched on the 80/20 rule for parts consideration in building a system. The dangers of over-designing a system were stressed throughout the presentation, noting the excessive initial system overpayment plus the higher cost of operation for the life of the system. Over 40 members and guests were in attendance for the dinner/meeting event. CCAI member Ted Schreyer, president of AFI, is an accomplished musician, and played the Tuba accompanying the restaurant strolling accordion player. Many steins of beer were raised during the music portion of the evening. A good presentation followed by good food; all in all, a great evening.

Chapter president Tony Sclafani (center) congratulates the winning foursome at the Las Vegas Golf Tournament.

New chapter members sign on the dotted line.

Sean Booth of Chemtool provides great information at the Northern Illinois chapter meeting.

Mark Gentry gives an overview of CCAI and how being involved in the chapter can benefit members.

The Salt Lake City chapter was excited to offer their first training seminar, Basics of Powder Coating.

Hugo Cambron of Coral Chemicals led a Spanish session at the Basics of Powder Coating seminar.

CCAI member Ted Schreyer teams up with a strolling musician.
Twin Cities (continued)

Andersen Window Tour

Andersen Windows Corp. in Bayport, MN hosted a plant tour for the Twin Cities chapter in November. The tour attendee limit of 40 people was met within a week of the Andersen tour announcement. Russ Patrick opened with a presentation on the background of the company and founder Fred Andersen. Among the many interesting facets of the Andersen operation is that its manufacturing waste stream of non-usable material is running at less than 1%. The group was divided into three groups for the 1 ½ mile tour of the factory. Attendees saw essentially every facet of the Andersen manufacturing process from incoming raw wood, wood processing, paint coating applications, product assembly and packaging for shipment. The group returned to the conference room where Andersen Process Engineer Dan Jackson offered a detailed presentation that covered the various paint coating applications used at Andersen.

West Michigan

The West Michigan chapter toured Bowers Manufacturing Company’s facility on a great autumn day. The guides for the tour were Rick Charville, President; Todd Hunter, Quality Manager; and Walt Williams, Production Control Manager. The event started with a historical perspective on Bowers growth from a small tool and die shop to a 350,000 square foot facility extruding, fabricating, and finishing aluminum for upscale markets and employing 400 people. Attendees were guided through all departments including extrusion, fabrication, mechanical finishing anodizing and the control room. The West Michigan chapter thanks Bowers for their hospitality.

West Michigan chapter attendees enjoyed the day at Bowers Manufacturing Company.

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**Wisconsin**

The Wisconsin chapter was privileged to tour Metalcraft of Mayville in West Bend, WI. Attendees learned how they changed their operations to make them more efficient, not only in the coatings area but in the fabrication and machining areas as well. Metalcraft has also cut down on the time it takes to manufacture products with high end machines and robots, and drastically cut waste in all areas. Attendees also viewed the new powder area with manual and automatic guns. Dinner followed the tour along with a Q&A with Tim Lehn.

In October the Wisconsin chapter welcomed Marty Sawyer of Trimac Industrial Systems. Marty delivered a great presentation on how catalytic infrared works, when to use it, and how to save money. It was very well received and attendees enjoyed dinner as well.

**CCAI TV is now FREE for Members!**

The training videos available on CCAI TV are now FREE for all CCAI Corporate, Custom Coater, and Individual members. View individual videos or complete collections such as the Building Blocks of Powder Coating or Finishing Essentials.

To view CCAI TV, visit www.ccaiweb.com and click on the EDUCATION tab.

**Check the EVENTS tab on the CCAI website for upcoming chapter events!**

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With a monthly magazine, bi-monthly e-newsletter, and comprehensive website, Products Finishing is the voice of the finishing industry—serving the U.S. Industrial Finishing Market since 1936.
2016 Chapter Events

For more details and registration information visit ccaiweb.com and click the “Calendar of Events” tab.

CAROLINAS
Contact Karla Cass, 704-495-3140 or kcass@pneu-mech.com
January 14  Introduction to the Carolinas Chapter
February 18  Plant Tour: Daimler
March 17  One Day Pretreatment Seminar

CENTRAL STATES
Contact Ron Cudzilo, 816-734-8876 or rcc@kochllc.com
February 23  Meeting: Equipment Communication & Controls
April 19  Plant Tour
June 7  Annual Golf Outing

IOWA/CENTRAL ILLINOIS
Contact Chris Dunsmore, chrisdunsmores@calvaryindustries.com
January 28  Meeting: John Spangler, Caterpillar
February 25  Brewery Tour & Tasting
April 28  Plant Tour: Flex-N-Gate/Guardian West
May 26  Plant Tour: John Deere Harvester
June 23  Annual Golf Outing

NORTHERN ILLINOIS
Contact John Sudges, 630-240-8486 or jsudges@midwestfinishing.com or Mark Wittig, 312-882-7681 or mwittig@calvaryindustries.com
June 2  Annual Golf Outing

LAS VEGAS
Contact Tony Sclafani, 702-565-7161 or tonys@arironllc.com

SALT LAKE CITY
Contact Joe Jeppson, 435-232-1929 or jjeppson@coral.com

SOUTHEAST MICHIGAN
Contact Mark Miller, 734-449-9500 or mark@torchsurfacetech.com

SOUTHERN CALIFORNIA
Contact Ron Lum, 751-775-8785 or rlum@coral.com

TWIN CITIES
Contact Phil Ruggiero, 320-230-6281 or ccatc@charter.net or get details on chapter website, www.ccatc.com
January 21  Plant Tour: Whirltronics

WEST MICHIGAN
Contact Bill Knape, 616-866-1651 or sales@knapeindustriesinc.com
January 11  Plant Tour: DeWys Manufacturing

WISCONSIN
Contact John Heyer, 262-677-8291 or john@kettlemorainecoatings.com
January 19  Chapter Meeting with guest speaker Mark Gentry, CCAI

Check out www.ccaiweb.com for all the latest additions to the CHAPTER EVENTS calendar!
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Gustafson Finishing
Blaine, MN • 763-217-2172
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IHD Powdercoat Services
N. Kansas City, MO • 816-221-9700
www.ihdpowdercoating.com

Inland Powder Coating
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IPS, Inc.
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J.I.T. Powder Coating Company
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For the past several years, instead of mailing Christmas cards, Goyer Management has chosen to make a donation to a charity during the holidays. Our staff has selected the following charities to receive a $100 donation each. Thank you for your support and commitment to CCAI throughout the year. We wish you a very Merry Christmas and all the best in 2016!

Leslie - THE ALS ASSOCIATION CENTRAL & SOUTHERN OHIO CHAPTER
Leslie’s best friend’s mom was diagnosed with ALS last year and succumbed to the disease in early 2015. The ALS Association is the only national not-for-profit health organization dedicated solely to the fight against ALS. ALSA covers all the bases — research, patient and community services, public education, and advocacy — in providing help and hope to those facing the disease.

Kelly - FISHER HOUSE
Kelly’s chosen charity for 2015 is in memory of her dear friend Patrick Dalton Nuttall who passed away on Aug. 22nd after a two-year battle with pancreatic cancer. He was a decorated Army veteran, paratrooper, and parachute rigger and served many campaigns for the Army, including Desert Storm when they became pen pals. Donations in his name were requested to Fisher House.

Amanda - SEASON OF SHARING
Season of Sharing helps individuals and families in southwest Florida who are on the verge of homelessness to stay in their homes. Funds may be used for rent or mortgage, utility bills, child care, transportation, food vouchers or other crucial expenses.

Mark - WAKE FOREST BAPTIST HEALTH–BRENNER CHILDREN’S HOSPITAL
Brenner Children’s Hospital at Wake Forest Baptist Medical Center is the signature, full-service children’s hospital in western North Carolina. They are passionately committed to saving children’s lives and dedicated to providing the best approaches to healing.

Lori - NEIGHBORHOOD ART HOUSE
The Neighborhood Art House provides classes in the visual, performing and literary arts to at-risk children in Erie, PA. This program, offered in a safe, nourishing and caring environment, is at no cost to the children who attend after-school and/or summer classes.

Sharon - WOUNDED WARRIOR PROJECT
The Wounded Warrior Project works to raise awareness and enlist the public’s aid for the needs of injured service members; to help injured service members aid and assist each other and to provide unique, direct programs and services to meet the needs of injured service members.

Julie - AUTISM SPEAKS
Autism Speaks goal is to change the future for all who struggle with an autism spectrum disorder. They are dedicated to funding global biomedical research into the causes, prevention, treatments and a possible cure for autism. It is their firm belief that, working together, we will find the missing pieces of the puzzle.

Trena - ARMS OF HOPE
Arms of Hope is a Christian care organization that assists children and single-mother families in need. Arms of Hope also reaches disadvantaged children in their own neighborhoods in various communities with its Outreach Ministry programs.

Andy - ALL FAITHS FOOD BANK
All Faiths gathers food donations from the Sarasota, FL community then distributes supplies to 195 non-profit agencies, pantries, soup kitchens, churches, community centers, schools and programs that offering hunger relief in Sarasota and DeSoto counties.

Anne - MCLINDON FAMILY FOUNDATION
In 2008, the McLindon family donated their first “adaptive bike” to a young boy with hydrocephalus who desperately wanted a bike of his own. Since then, the McLindon Family Foundation has built and given away 89 bikes in 9 states to special needs children.