

**California Physical Therapy Association
2018 Budget
INCOME/EXPENSE by Category**

		2018 Budget	Amendments	Amended Budget	2017 Budget	2017 Year End
INCOME						
100	Membership Dues	\$ 1,253,904.00		\$ 1,253,904.00	\$ 1,217,383.00	\$ 1,204,724.05
111	Sponsorships	\$ 23,550.00		\$ 23,550.00	\$ 23,950.00	\$ 22,600.00
112	Advertisements	\$ 98,300.00		\$ 98,300.00	\$ 98,300.00	\$ 83,860.08
113	Royalties	\$ 16,000.00		\$ 16,000.00	\$ 16,000.00	\$ 19,457.46
120	Registration Fees	\$ 543,170.00	\$ 10,000.00	\$ 553,170.00	\$ 536,380.00	\$ 471,822.21
121	Application Fees	\$ 85,750.00		\$ 85,750.00	\$ 91,250.00	\$ 78,660.00
130	Rental Fees	\$ 113,700.00		\$ 113,700.00	\$ 103,900.00	\$ 109,750.00
140	Interest/Dividends	\$ 20,000.00		\$ 20,000.00	\$ 20,000.00	\$ 21,089.03
160	Non Taxable Services	\$ 3,000.00		\$ 3,000.00	\$ 3,000.00	\$ 2,710.19
161	Services/Labels	\$ -		\$ -	\$ -	\$ -
194	Contributions	\$ 250.00		\$ 250.00	\$ 250.00	\$ -
199	Miscellaneous	\$ 25,400.00		\$ 25,400.00	\$ 25,400.00	\$ 24,879.48
	Total Income	\$ 2,183,024.00	\$ 10,000.00	\$ 2,193,024.00	\$ 2,135,813.00	\$ 2,039,552.50
EXPENSES						
200	Salaries	\$ 630,000.00		\$ 630,000.00	\$ 615,000.00	\$ 617,480.46
201	Payroll Taxes	\$ 50,000.00		\$ 50,000.00	\$ 52,000.00	\$ 49,682.98
202	Workers Comp Insurance-Office	\$ 6,500.00		\$ 6,500.00	\$ 5,000.00	\$ 6,057.00
204	Employee Benefits	\$ 77,000.00		\$ 77,000.00	\$ 73,000.00	\$ 73,760.16
205	Employee Retirement	\$ 58,000.00		\$ 58,000.00	\$ 57,000.00	\$ 58,593.02
209	Temporary Employees	\$ 10,000.00		\$ 10,000.00	\$ 8,000.00	\$ 6,257.94
211	Equipment Maintenance & Lease	\$ 44,000.00		\$ 44,000.00	\$ 43,500.00	\$ 42,758.77
212	Supplies	\$ 84,391.00	\$ 100.00	\$ 84,491.00	\$ 71,026.00	\$ 64,628.67
213	Duplication	\$ 1,700.00		\$ 1,700.00	\$ 1,750.00	\$ 1,705.45
214	Postage & Shipping	\$ 37,280.00		\$ 37,280.00	\$ 37,780.00	\$ 28,648.00
215	Telephone/Conf Calls	\$ 15,058.00	\$ 20.00	\$ 15,078.00	\$ 14,838.00	\$ 13,524.57
217	Utilities	\$ 17,038.00		\$ 17,038.00	\$ 16,848.00	\$ 18,581.82
220	Printing	\$ 40,625.00		\$ 40,625.00	\$ 44,080.00	\$ 34,568.39
230	Travel Expenses	\$ 411,999.00	\$ 6,525.00	\$ 418,524.00	\$ 369,905.00	\$ 296,948.39
231	Meeting Space	\$ 25,550.00		\$ 25,550.00	\$ 20,650.00	\$ 26,235.03
240	Legal	\$ 28,500.00		\$ 28,500.00	\$ 24,500.00	\$ 22,205.03
241	Insurance	\$ 13,000.00		\$ 13,000.00	\$ 13,000.00	\$ 11,181.43
242	Taxes	\$ 18,500.00		\$ 18,500.00	\$ 18,500.00	\$ 8,140.21
243	Accounting/Audit	\$ 16,875.00		\$ 16,875.00	\$ 16,725.00	\$ 16,725.00
244	Travel Insurance	\$ 1,625.00		\$ 1,625.00	\$ 1,750.00	\$ 1,715.00
250	Association Dues	\$ 2,900.00		\$ 2,900.00	\$ 2,900.00	\$ 1,028.00
251	Dues Allocation to Districts	\$ 37,078.00		\$ 37,078.00	\$ 36,348.00	\$ 37,309.73
260	Recruitment Incentives	\$ -		\$ -	\$ -	\$ -
268	Loan Interest Expense	\$ 23,000.00		\$ 23,000.00	\$ 25,000.00	\$ 22,758.23
269	Building Expenses	\$ 22,500.00		\$ 22,500.00	\$ 28,000.00	\$ 6,708.25
271	Outside Services	\$ 471,073.00		\$ 471,073.00	\$ 467,475.00	\$ 497,459.55
281	Continuing Education-Staff	\$ 2,000.00		\$ 2,000.00	\$ 2,500.00	\$ 226.97
292	Depreciation	\$ -		\$ -	\$ -	\$ 20,766.84
298	Contributions	\$ 8,515.00		\$ 8,515.00	\$ 20,115.00	\$ 3,971.72
299	Miscellaneous	\$ 23,450.00	\$ 498.00	\$ 23,948.00	\$ 26,742.00	\$ 26,320.13
	Total Expenses	\$ 2,178,157.00	\$ 7,143.00	\$ 2,185,300.00	\$ 2,113,932.00	\$ 2,015,946.74
170	Unrealized Gain/Loss on Investments	\$ -		\$ -	\$ -	\$ 120,902.62
	Total Surplus/(Deficit)	\$ 4,867.00	\$ 2,857.00	\$ 7,724.00	\$ 21,881.00	\$ 144,508.38

**California Physical Therapy Association
2018 Budget
PRACTICE**

INCOME	2018 Budget	Amendments	Amended Budget	2017 Budget	2017 Year End
D1-CPTA ANNUAL CONFERENCE (Santa Clara 2018)				(San Diego 2017)	
111 Sponsorship	\$ 16,000.00		\$ 16,000.00	\$ 17,000.00	\$ 16,300.00
112 Advertisements	\$ 6,500.00		\$ 6,500.00	\$ 6,500.00	\$ 4,200.00
120 Registration Fees	\$ 251,000.00		\$ 251,000.00	\$ 241,750.00	\$ 205,652.30
130 Rental Fees	\$ 300.00		\$ 300.00	\$ 300.00	\$ 300.00
TOTAL FOR ACTIVITY	\$ 273,800.00	\$ -	\$ 273,800.00	\$ 265,550.00	\$ 226,452.30
D2-CAC EXHIBITS					
130 Rental Fees	\$ 108,900.00		\$ 108,900.00	\$ 103,400.00	\$ 109,400.00
TOTAL FOR ACTIVITY	\$ 108,900.00	\$ -	\$ 108,900.00	\$ 103,400.00	\$ 109,400.00
D3-CAC PRE CON COURSE (Gait & Balance Course - Faye Horak)				(Hip Joint Course-Y. Ghandour)	
120 Registration Fees	\$ 12,500.00		\$ 12,500.00	\$ 12,500.00	\$ 5,450.00
TOTAL FOR ACTIVITY	\$ 12,500.00	\$ -	\$ 12,500.00	\$ 12,500.00	\$ 5,450.00
D4-CAC PRE CON COURSE (Diagnostics: Choosing the Right Test - Chad Cook)				(Running Analysis-Souza/DaPrato)	
120 Registration Fees	\$ 12,500.00		\$ 12,500.00	\$ 12,500.00	\$ 1,500.00
TOTAL FOR ACTIVITY	\$ 12,500.00	\$ -	\$ 12,500.00	\$ 12,500.00	\$ 1,500.00
D5-CAC PRE CON COURSE				(Cervical Spine-Sahrmann)	
120 Registration Fees	\$ -		\$ -	\$ 12,500.00	\$ 18,350.00
TOTAL FOR ACTIVITY	\$ -	\$ -	\$ -	\$ 12,500.00	\$ 18,350.00
E8-CAC PRINTED PROGRAM					
112 Advertisements	\$ 7,000.00		\$ 7,000.00	\$ 7,000.00	\$ 5,620.00
TOTAL FOR ACTIVITY	\$ 7,000.00	\$ -	\$ 7,000.00	\$ 7,000.00	\$ 5,620.00
M1-CON ED APPROVALS					
111 Sponsorships	\$ -		\$ -	\$ -	\$ -
112 Advertisements	\$ 3,500.00		\$ 3,500.00	\$ 3,500.00	\$ 3,875.00
121 Application Fees	\$ 85,750.00	\$ -	\$ 85,750.00	\$ 91,250.00	\$ 78,660.00
TOTAL FOR ACTIVITY	\$ 89,250.00	\$ -	\$ 89,250.00	\$ 94,750.00	\$ 82,535.00
M2-CON ED COURSE #1 (CCIP - January 20-21, San Mateo)				(CCIP Course, San Mateo-Jan 2017)	
120 Registration Fees	\$ 14,800.00	\$ -	\$ 14,800.00	\$ 14,800.00	\$ 18,060.00
TOTAL FOR ACTIVITY	\$ 14,800.00	\$ -	\$ 14,800.00	\$ 14,800.00	\$ 18,060.00
M3-CON ED COURSE #2 (CCIP - February 3-4, San Diego)				(CCIP Course, San Jose-Mar 2017)	
120 Registration Fees	\$ 14,800.00	\$ -	\$ 14,800.00	\$ 14,800.00	\$ 26,570.00
TOTAL FOR ACTIVITY	\$ 14,800.00	\$ -	\$ 14,800.00	\$ 14,800.00	\$ 26,570.00
M4-CON ED COURSE #3 (CCIP - April 28-29, Anaheim)				(CCIP Course, San Diego-June 2017)	
120 Registration Fees	\$ 14,800.00	\$ -	\$ 14,800.00	\$ 14,800.00	\$ 4,520.00
TOTAL FOR ACTIVITY	\$ 14,800.00	\$ -	\$ 14,800.00	\$ 14,800.00	\$ 4,520.00
M5-CON ED COURSE #4 (CCIP - June 30-July 1, Glendale)				(CCIP Course, Anaheim-May 2017)	
120 Registration Fees	\$ 14,800.00	\$ -	\$ 14,800.00	\$ 14,800.00	\$ 24,950.00
TOTAL FOR ACTIVITY	\$ 14,800.00	\$ -	\$ 14,800.00	\$ 14,800.00	\$ 24,950.00
M6-CON ED COURSE #5 (If you can't breath, you can't function - August 3-5, Oakland)				(Breathing Part I, Laguna Hills-Jul 2017)	
120 Registration Fees	\$ 42,500.00	\$ -	\$ 42,500.00	\$ 42,500.00	\$ 50,220.00
TOTAL FOR ACTIVITY	\$ 42,500.00	\$ -	\$ 42,500.00	\$ 42,500.00	\$ 50,220.00
M7-CON ED COURSE #6 (Breathing Course Part II - June 1-3, Los Angeles)				(Biomechanics, Stockton-Aug 2017)	
120 Registration Fees	\$ 42,500.00	\$ -	\$ 42,500.00	\$ 18,800.00	\$ 14,115.00
TOTAL FOR ACTIVITY	\$ 42,500.00	\$ -	\$ 42,500.00	\$ 18,800.00	\$ 14,115.00
M8-CON ED COURSE #7 (Spine & Shoulder Course - December 8-9, Laguna Hills)				(Hip Course, Oakland-Oct 2017)	
120 Registration Fees	\$ 27,770.00	\$ -	\$ 27,770.00	\$ 18,800.00	\$ 45,965.00
TOTAL FOR ACTIVITY	\$ 27,770.00	\$ -	\$ 27,770.00	\$ 18,800.00	\$ 45,965.00

**California Physical Therapy Association
2018 Budget
PRACTICE**

INCOME	2018 Budget	Amendments	Amended Budget	2017 Budget	2017 Year End
M10-CON ED COURSE #8 (CPTA & OTAC Joint Programming - TBD)				<i>(Concussion Course, San Jose-Dec 2017)</i>	
111 Sponsorship	\$ -		\$ -	\$ -	\$ -
112 Advertisements	\$ -		\$ -	\$ -	\$ -
120 Registration Fees	\$ 18,800.00	\$ -	\$ 18,800.00	\$ 18,800.00	\$ 14,870.00
TOTAL FOR ACTIVITY	\$ 18,800.00	\$ -	\$ 18,800.00	\$ 18,800.00	\$ 14,870.00
M11-CON ED COURSE #9 (Student Conclave - March 17, Mt. Saint Mary's)				<i>(Student Conclave, Fresno-Apr 2017)</i>	
111 Sponsorship	\$ 1,750.00		\$ 1,750.00	\$ 1,350.00	\$ 2,250.00
112 Advertisements	\$ 1,300.00		\$ 1,300.00	\$ 1,300.00	\$ 300.00
120 Registration Fees	\$ 8,400.00		\$ 8,400.00	\$ 8,400.00	\$ 9,009.00
130 Rental Fees	\$ 4,500.00		\$ 4,500.00	\$ 200.00	\$ 50.00
194 Contributions	\$ 250.00		\$ 250.00	\$ 250.00	\$ -
199 Miscellaneous	\$ -		\$ -	\$ -	\$ -
TOTAL FOR ACTIVITY	\$ 16,200.00	\$ -	\$ 16,200.00	\$ 11,500.00	\$ 11,609.00
M12-CON ED COURSE #10 (CAL-PT-FUND Symposium Biomechanics - November 3-4, NorCal)				<i>(Fund Symposium, LA-Nov 2017)</i>	
111 Sponsorship	\$ -		\$ -	\$ 2,000.00	\$ 250.00
120 Registration Fees	\$ 27,000.00		\$ 27,000.00	\$ 52,600.00	\$ 13,235.00
TOTAL FOR ACTIVITY	\$ 27,000.00	\$ -	\$ 27,000.00	\$ 54,600.00	\$ 13,485.00
M13-CON ED COURSE #11 (CCIP Course - November 17-18, Rancho Mirage)				<i>(CCIP Course, San Diego-Nov 2017)</i>	
120 Registration Fees	\$ 14,800.00	\$ -	\$ 14,800.00	\$ 14,800.00	\$ 116.00
TOTAL FOR ACTIVITY	\$ 14,800.00	\$ -	\$ 14,800.00	\$ 14,800.00	\$ 116.00
M14-CON ED COURSE #12 (Vestibular Rehab -October 20, Sacramento)				<i>(CCIP Course, Los Angeles-Jul 2017)</i>	
120 Registration Fees	\$ 14,800.00	\$ -	\$ 14,800.00	\$ 14,800.00	\$ 13,496.00
TOTAL FOR ACTIVITY	\$ 14,800.00	\$ -	\$ 14,800.00	\$ 14,800.00	\$ 13,496.00
M15-CON ED COURSE #13 (State of the Association - January 13, San Diego)					
111 Sponsorship	\$ 2,000.00		\$ 2,000.00	\$ -	\$ -
120 Registration Fees	\$ 2,500.00	\$ -	\$ 2,500.00	\$ -	\$ -
TOTAL FOR ACTIVITY	\$ 4,500.00	\$ -	\$ 4,500.00	\$ -	\$ -
M16-CON ED COURSE #14 (Medicare Therapy Cap - April 21, San Jose)					
120 Registration Fees	\$ -	\$ 5,000.00	\$ 5,000.00	\$ -	\$ -
TOTAL FOR ACTIVITY	\$ -	\$ 5,000.00	\$ 5,000.00	\$ -	\$ -
M17-CON ED COURSE #15 (Medicare Therapy Cap - May 12, Pomona)					
120 Registration Fees	\$ -	\$ 5,000.00	\$ 5,000.00	\$ -	\$ -
TOTAL FOR ACTIVITY	\$ -	\$ 5,000.00	\$ 5,000.00	\$ -	\$ -
R1-Centers of Excellence Program					
111 Sponsorship	\$ -	\$ -	\$ -	\$ -	\$ -
120 Registration Fees	\$ 2,500.00		\$ 2,500.00	\$ 1,980.00	\$ 1,643.91
TOTAL FOR ACTIVITY	\$ 2,500.00	\$ -	\$ 2,500.00	\$ 1,980.00	\$ 1,643.91
R2-Professional Affairs Consulting Service					
120 Registration Fees	\$ 1,400.00		\$ 1,400.00	\$ 1,450.00	\$ 650.00
TOTAL FOR ACTIVITY	\$ 1,400.00	\$ -	\$ 1,400.00	\$ 1,450.00	\$ 650.00
W1-CON ED WEBINARS					
120 Registrations Fees	\$ 5,000.00		\$ 5,000.00	\$ 5,000.00	\$ 3,450.00
TOTAL FOR ACTIVITY	\$ 5,000.00	\$ -	\$ 5,000.00	\$ 5,000.00	\$ 3,450.00
Total Income for Practice	\$ 780,920.00	\$ 10,000.00	\$ 790,920.00	\$ 770,430.00	\$ 693,027.21

**California Physical Therapy Association
2018 Budget
PRACTICE**

EXPENSES(Cont)	2018 Budget	Amendments	Amended Budget	2017 Budget	2017 Year End
M9-EDUCATION COMMITTEE					
214 Postage & Shipping	\$ 5.00		\$ 5.00	\$ 5.00	\$ -
215 Telephone/Conf Calls	\$ 48.00		\$ 48.00	\$ 48.00	\$ 69.44
230 Travel Expenses	\$ 5,377.00		\$ 5,377.00	\$ 5,377.00	\$ 3,458.03
244 Travel Insurance	\$ 125.00		\$ 125.00	\$ 125.00	\$ 122.50
TOTAL FOR ACTIVITY	\$ 5,555.00	\$ -	\$ 5,555.00	\$ 5,555.00	\$ 3,649.97
M10-CON ED COURSE #8 (CPTA & OTAC Joint Programming - TBD)				<i>(Concussion Course, San Jose-Dec 2017)</i>	
212 Supplies	\$ 25.00		\$ 25.00	\$ 25.00	\$ -
213 Duplication	\$ 100.00		\$ 100.00	\$ 100.00	\$ -
220 Printing	\$ -		\$ -	\$ -	\$ -
230 Travel Expenses	\$ 4,680.00		\$ 4,680.00	\$ 1,530.00	\$ 1,221.27
271 Outside Services	\$ 5,000.00		\$ 5,000.00	\$ -	\$ -
299 Miscellaneous	\$ 600.00		\$ 600.00	\$ 805.00	\$ 511.27
TOTAL FOR ACTIVITY	\$ 10,405.00	\$ -	\$ 10,405.00	\$ 2,460.00	\$ 1,732.54
M11-CON ED COURSE #9 (Student Conclave - March 17, Mt. Saint Mary's)				<i>(Student Conclave, Fresno-Apr 2017)</i>	
212 Supplies	\$ 1,000.00		\$ 1,000.00	\$ 1,000.00	\$ 1,435.90
214 Postage & Shipping	\$ -		\$ -	\$ -	\$ -
220 Printing	\$ 1,000.00		\$ 1,000.00	\$ 1,000.00	\$ 700.74
230 Travel Expenses	\$ 9,630.00		\$ 9,630.00	\$ 7,830.00	\$ 6,138.94
271 Outside Services	\$ 1,000.00		\$ 1,000.00	\$ 1,000.00	\$ 5,217.46
299 Miscellaneous	\$ 600.00		\$ 600.00	\$ 500.00	\$ 327.76
TOTAL FOR ACTIVITY	\$ 13,230.00	\$ -	\$ 13,230.00	\$ 11,330.00	\$ 13,820.80
M12-CON ED COURSE #10 (CAL-PT-FUND Symposium Biomechanics - November 3-4, NorCal)				<i>(Fund Symposium, LA-Nov 2017)</i>	
230 Travel Expenses	\$ 8,055.00		\$ 8,055.00	\$ 12,870.00	\$ 5,341.17
231 Meeting Space	\$ -		\$ -	\$ -	\$ -
271 Outside Services	\$ 4,000.00		\$ 4,000.00	\$ 6,000.00	\$ 800.00
298 Contributions	\$ 6,765.00		\$ 6,765.00	\$ 18,365.00	\$ 3,471.72
299 Miscellaneous	\$ 800.00		\$ 800.00	\$ 1,000.00	\$ 400.39
TOTAL FOR ACTIVITY	\$ 19,620.00	\$ -	\$ 19,620.00	\$ 38,235.00	\$ 10,013.28
M13-CON ED COURSE #11 (CCIP Course - November 17-18, Rancho Mirage)				<i>(CCIP Course, San Diego-Nov 2017)</i>	
212 Supplies	\$ 5,000.00	\$ -	\$ 5,000.00	\$ 5,000.00	\$ -
214 Postage & Shipping		\$ -	\$ -	\$ -	\$ 8.65
220 Printing	\$ -	\$ -	\$ -	\$ -	\$ -
230 Travel Expenses	\$ 1,530.00	\$ -	\$ 1,530.00	\$ 1,530.00	\$ -
271 Outside Services	\$ 1,200.00	\$ -	\$ 1,200.00	\$ 1,200.00	\$ -
299 Miscellaneous	\$ 450.00	\$ -	\$ 450.00	\$ 775.00	\$ 77.59
TOTAL FOR ACTIVITY	\$ 8,180.00	\$ -	\$ 8,180.00	\$ 8,505.00	\$ 86.24
M14-CON ED COURSE #12 (Vestibular Rehab -October 20, Sacramento)				<i>(CCIP Course, Los Angeles-Jul 2017)</i>	
212 Supplies	\$ 5,000.00	\$ -	\$ 5,000.00	\$ 5,000.00	\$ 3,690.00
214 Postage & Shipping	\$ -	\$ -	\$ -	\$ -	\$ 5.32
220 Printing	\$ -	\$ -	\$ -	\$ -	\$ -
230 Travel Expenses	\$ 1,530.00	\$ -	\$ 1,530.00	\$ 1,530.00	\$ 812.40
271 Outside Services	\$ 1,200.00	\$ -	\$ 1,200.00	\$ 1,200.00	\$ 2,400.00
299 Miscellaneous	\$ 450.00	\$ -	\$ 450.00	\$ 775.00	\$ 494.94
TOTAL FOR ACTIVITY	\$ 8,180.00	\$ -	\$ 8,180.00	\$ 8,505.00	\$ 7,402.66
M15-CON ED COURSE #13 (State of the Association - January 13, San Diego)					
212 Supplies	\$ 50.00	\$ -	\$ 50.00	\$ -	\$ -
230 Travel Expenses	\$ 3,600.00	\$ -	\$ 3,600.00	\$ -	\$ -
271 Outside Services	\$ -	\$ -	\$ -	\$ -	\$ -
299 Miscellaneous	\$ 150.00	\$ -	\$ 150.00	\$ -	\$ -
TOTAL FOR ACTIVITY	\$ 3,800.00	\$ -	\$ 3,800.00	\$ -	\$ -

**California Physical Therapy Association
2018 Budget
PRACTICE**

<i>EXPENSES(Cont)</i>	2018 Budget	Amendments	Amended Budget	2017 Budget	2017 Year End
M16-CON ED COURSE #14 (Medicare Therapy Cap - April 21, San Jose)					
212 Supplies	\$ -	\$ 50.00	\$ 50.00	\$ -	\$ -
215 Conference Calls	\$ -	\$ 10.00	\$ 10.00	\$ -	\$ -
230 Travel Expenses	\$ -	\$ 2,925.00	\$ 2,925.00	\$ -	\$ -
271 Outside Services	\$ -	\$ -	\$ -	\$ -	\$ -
299 Miscellaneous	\$ -	\$ 262.00	\$ 262.00	\$ -	\$ -
TOTAL FOR ACTIVITY	\$ -	\$ 3,247.00	\$ 3,247.00	\$ -	\$ -
M17-CON ED COURSE #15 (Medicare Therapy Cap - May 12, Pomona)					
212 Supplies	\$ -	\$ 50.00	\$ 50.00	\$ -	\$ -
215 Conference Calls	\$ -	\$ 10.00	\$ 10.00	\$ -	\$ -
230 Travel Expenses	\$ -	\$ 3,600.00	\$ 3,600.00	\$ -	\$ -
271 Outside Services	\$ -	\$ -	\$ -	\$ -	\$ -
299 Miscellaneous	\$ -	\$ 236.00	\$ 236.00	\$ -	\$ -
TOTAL FOR ACTIVITY	\$ -	\$ 3,896.00	\$ 3,896.00	\$ -	\$ -
R1-Centers of Excellence Program					
212 Supplies	\$ 500.00		\$ 500.00	\$ 500.00	\$ 429.18
214 Postage/Shipping	\$ 150.00		\$ 150.00	\$ 150.00	\$ 56.17
230 Travel Expenses	\$ -		\$ -	\$ -	\$ -
244 Travel Insurance	\$ 125.00		\$ 125.00	\$ 125.00	\$ 122.50
271 Outside Services	\$ 300.00		\$ 300.00	\$ 300.00	\$ 6.52
299 Miscellaneous	\$ 100.00		\$ 100.00	\$ 100.00	\$ 62.64
TOTAL FOR ACTIVITY	\$ 1,175.00	\$ -	\$ 1,175.00	\$ 1,175.00	\$ 677.01
R2-Professional Affairs Consulting Service					
214 Postage/Shipping	\$ 50.00		\$ 50.00	\$ 50.00	\$ 26.41
215 Conference Calls	\$ 150.00		\$ 150.00	\$ 58.00	\$ 25.38
244 Travel Insurance	\$ 125.00		\$ 125.00	\$ 125.00	\$ 122.50
271 Outside Services	\$ 600.00		\$ 600.00	\$ 600.00	\$ 300.00
299 Miscellaneous	\$ 50.00		\$ 50.00	\$ 50.00	\$ -
TOTAL FOR ACTIVITY	\$ 975.00	\$ -	\$ 975.00	\$ 883.00	\$ 474.29
W1-CON ED WEBINARS					
212 Supplies	\$ -		\$ -	\$ -	\$ -
214 Postage & Shipping	\$ -		\$ -	\$ -	\$ -
215 Telephone/Conference Calls	\$ 500.00		\$ 500.00	\$ 500.00	\$ 545.12
220 Printing	\$ -		\$ -	\$ -	\$ -
271 Outside Services	\$ 570.00		\$ 570.00	\$ 570.00	\$ -
299 Miscellaneous	\$ 150.00		\$ 150.00	\$ 100.00	\$ 116.51
TOTAL FOR ACTIVITY	\$ 1,220.00	\$ -	\$ 1,220.00	\$ 1,170.00	\$ 661.63
X1-PRACTICE EXPENSE					
212 Supplies	\$ 1,000.00		\$ 1,000.00	\$ 1,550.00	\$ 1,205.27
230 Travel Expenses	\$ 7,000.00		\$ 7,000.00	\$ 4,546.00	\$ 1,565.26
TOTAL FOR ACTIVITY	\$ 8,000.00	\$ -	\$ 8,000.00	\$ 6,096.00	\$ 2,770.53
Total Expenses for Practice					
	\$ 500,934.00	\$ 7,143.00	\$ 508,077.00	\$ 492,775.00	\$ 469,817.52
Staff Support & General Office Expenses					
	\$ 295,138.22	\$ -	\$ 295,138.22	\$ 331,075.14	\$ 280,118.38
Total Expenses					
	\$ 796,072.22	\$ 7,143.00	\$ 803,215.22	\$ 823,850.14	\$ 749,935.90
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**California Physical Therapy Association
2018 Budget
GOVERNANCE**

INCOME	2018 Budget	Amendments	Amended Budget	2017 Budget	2017 Year End
A1-GENERAL					
140 Interest	\$ 20,000.00		\$ 20,000.00	\$ 20,000.00	\$ 21,089.03
199 Miscellaneous	\$ -		\$ -	\$ -	\$ 2,678.98
TOTAL FOR ACTIVITY	\$ 20,000.00	\$ -	\$ 20,000.00	\$ 20,000.00	\$ 23,768.01
K2-LABELS					
160 Services	\$ 3,000.00		\$ 3,000.00	\$ 3,000.00	\$ 2,710.19
161 Taxable Services	\$ -		\$ -	\$ -	\$ -
199 Miscellaneous (Rush Fees)	\$ 200.00		\$ 200.00	\$ 200.00	\$ 125.00
TOTAL FOR ACTIVITY	\$ 3,200.00	\$ -	\$ 3,200.00	\$ 3,200.00	\$ 2,835.19
Total Income for Governance					
	\$ 23,200.00	\$ -	\$ 23,200.00	\$ 23,200.00	\$ 26,603.20
EXPENSES	2018 Budget	Amendments	Amended Budget	2017 Budget	2017 Year End
F1-ASSEMBLY OF REPRESENTATIVES					
212 Supplies	\$ 1,200.00		\$ 1,200.00	\$ 800.00	\$ 777.77
214 Postage & Shipping	\$ 2,500.00		\$ 2,500.00	\$ 2,600.00	\$ 2,053.99
220 Printing	\$ 2,500.00		\$ 2,500.00	\$ 3,000.00	\$ 2,335.00
230 Travel Expenses	\$ 11,942.00		\$ 11,942.00	\$ 11,942.00	\$ 5,377.91
231 Meeting Space	\$ 4,000.00		\$ 4,000.00	\$ -	\$ -
271 Outside Services	\$ 8,800.00		\$ 8,800.00	\$ 9,400.00	\$ 22,794.62
TOTAL FOR ACTIVITY	\$ 30,942.00	\$ -	\$ 30,942.00	\$ 27,742.00	\$ 33,339.29
G1-HOUSE OF DELEGATES/APTA ANNUAL CONFERENCE					
214 Postage & Shipping	\$ 80.00		\$ 80.00	\$ 80.00	\$ 77.35
215 Conference Calls	\$ 432.00		\$ 432.00	\$ 432.00	\$ 75.70
230 Travel Expenses	\$ 74,000.00		\$ 74,000.00	\$ 53,000.00	\$ 48,348.93
231 Meeting Space	\$ 2,500.00		\$ 2,500.00	\$ 2,500.00	\$ 703.63
271 Outside Services	\$ 3,000.00		\$ 3,000.00	\$ 2,000.00	\$ 2,061.80
TOTAL FOR ACTIVITY	\$ 80,012.00	\$ -	\$ 80,012.00	\$ 58,012.00	\$ 51,267.41
G2-HOUSE OF DELEGATES (STUDENT)					
230 Travel Expenses	\$ 4,500.00	\$ -	\$ 4,500.00	\$ 3,000.00	\$ 2,904.66
TOTAL FOR ACTIVITY	\$ 4,500.00	\$ -	\$ 4,500.00	\$ 3,000.00	\$ 2,904.66
G3-HOUSE OF DELEGATES (PTA)					
230 Travel Expenses	\$ 3,000.00	\$ -	\$ 3,000.00	\$ 2,000.00	\$ 983.60
TOTAL FOR ACTIVITY	\$ 3,000.00	\$ -	\$ 3,000.00	\$ 2,000.00	\$ 983.60
G4-STUDENT CONCLAVE					
230 Travel Expenses	\$ -	\$ -	\$ -	\$ 500.00	\$ -
TOTAL FOR ACTIVITY	\$ -	\$ -	\$ -	\$ 500.00	\$ -
H1-CHAPTER BOARD/EXECUTIVE COMMITTEE					
212 Supplies	\$ 500.00		\$ 500.00	\$ 500.00	\$ 428.60
214 Postage & Shipping	\$ 500.00		\$ 500.00	\$ 600.00	\$ 316.37
215 Telephone/Conf Calls	\$ 200.00		\$ 200.00	\$ 200.00	\$ 30.09
230 Travel Expenses	\$ 34,137.00		\$ 34,137.00	\$ 31,675.00	\$ 19,343.42
231 Meeting Space	\$ 2,600.00	\$ -	\$ 2,600.00	\$ 1,200.00	\$ 1,474.26
244 Travel Insurance	\$ 125.00		\$ 125.00	\$ 125.00	\$ 122.50
250 Dues	\$ 400.00		\$ 400.00	\$ 400.00	\$ -
271 Outside Services	\$ 2,000.00		\$ 2,000.00	\$ 1,000.00	\$ 339.53
TOTAL FOR ACTIVITY	\$ 40,462.00	\$ -	\$ 40,462.00	\$ 35,700.00	\$ 22,054.77
H3-CHAPTER BOARD/DI/SIG ORIENTATION					
212 Supplies	\$ 50.00		\$ 50.00	\$ 50.00	\$ -
214 Postage & Shipping	\$ -		\$ -	\$ -	\$ -
230 Travel & Expenses	\$ 8,757.00		\$ 8,757.00	\$ 8,870.00	\$ 5,034.41
231 Meeting Space	\$ 1,000.00		\$ 1,000.00	\$ 1,000.00	\$ 703.63
271 Outside Services	\$ 1,200.00		\$ 1,200.00	\$ 1,200.00	\$ 985.29
TOTAL FOR ACTIVITY	\$ 11,007.00	\$ -	\$ 11,007.00	\$ 11,120.00	\$ 6,723.33

**California Physical Therapy Association
2018 Budget
GOVERNANCE**

EXPENSES (cont)	2018 Budget	Amendments	Amended Budget	2017 Budget	2017 Year End
I1-DISTRICT/SIG EXPENSES					
212 Supplies	\$ -		\$ -	\$ -	\$ -
214 Postage & Shipping	\$ 250.00		\$ 250.00	\$ 250.00	\$ 26.30
215 Telephone/Conf Calls	\$ 374.00		\$ 374.00	\$ 374.00	\$ 175.23
230 Travel & Expense	\$ 5,800.00		\$ 5,800.00	\$ 1,000.00	\$ 1,000.00
243 Accounting/Audit	\$ 2,000.00		\$ 2,000.00	\$ 2,000.00	\$ 2,000.00
251 Dues Allocations (2% + \$1000 Base Op Amt)	\$ 37,078.00		\$ 37,078.00	\$ 36,348.00	\$ 37,309.73
271 Outside Services	\$ 525.00		\$ 525.00	\$ 525.00	\$ -
TOTAL FOR ACTIVITY	\$ 46,027.00	\$ -	\$ 46,027.00	\$ 40,497.00	\$ 40,511.26
J1-FINANCE COMMITTEE					
214 Postage & Shipping	\$ 20.00		\$ 20.00	\$ 20.00	\$ -
215 Telephone/Conf Calls	\$ 70.00		\$ 70.00	\$ 70.00	\$ 41.25
230 Travel Expenses	\$ 1,890.00		\$ 1,890.00	\$ 1,800.00	\$ 1,493.19
243 Accounting/Audit	\$ 14,875.00		\$ 14,875.00	\$ 14,725.00	\$ 14,725.00
244 Travel Insurance	\$ 125.00		\$ 125.00	\$ 125.00	\$ 122.50
TOTAL FOR ACTIVITY	\$ 16,980.00	\$ -	\$ 16,980.00	\$ 16,740.00	\$ 16,381.94
J3-NOMINATING COMMITTEE					
212 Supplies	\$ 200.00		\$ 200.00	\$ 150.00	\$ 54.13
214 Postage & Shipping	\$ 30.00		\$ 30.00	\$ 30.00	\$ -
215 Telephone/Conf Calls	\$ 100.00		\$ 100.00	\$ 80.00	\$ 99.66
220 Printing/Comp	\$ -		\$ -	\$ -	\$ -
230 Travel Expenses	\$ 2,757.00		\$ 2,757.00	\$ 2,618.00	\$ 1,770.19
244 Travel Insurance	\$ 125.00		\$ 125.00	\$ 125.00	\$ 122.50
271 Outside Services	\$ -		\$ -	\$ -	\$ -
TOTAL FOR ACTIVITY	\$ 3,212.00	\$ -	\$ 3,212.00	\$ 3,003.00	\$ 2,046.48
J4-TELLERS COMMITTEE					
215 Telephone/Conf Calls	\$ 15.00		\$ 15.00	\$ 15.00	\$ -
230 Travel Expenses	\$ -		\$ -	\$ -	\$ -
244 Travel Insurance	\$ -		\$ -	\$ -	\$ -
TOTAL FOR ACTIVITY	\$ 15.00	\$ -	\$ 15.00	\$ 15.00	\$ -
J9-REFERENCE COMMITTEE					
214 Postage & Shipping	\$ 100.00		\$ 100.00	\$ 100.00	\$ -
215 Telephone/Conf Calls	\$ 58.00		\$ 58.00	\$ 58.00	\$ -
230 Travel Expenses	\$ 4,388.00		\$ 4,388.00	\$ 3,956.00	\$ 6,072.01
244 Travel Insurance	\$ 125.00		\$ 125.00	\$ 125.00	\$ 122.50
271 Outside Services	\$ 1,000.00		\$ 1,000.00	\$ 800.00	\$ 1,100.00
TOTAL FOR ACTIVITY	\$ 5,671.00	\$ -	\$ 5,671.00	\$ 5,039.00	\$ 7,294.51
J10-Organization Task Force					
215 Telephone/Conf Calls	\$ 230.00		\$ 230.00	\$ 230.00	\$ -
230 Travel Expenses	\$ -		\$ -	\$ -	\$ -
244 Travel Insurance	\$ 125.00		\$ 125.00	\$ 125.00	\$ 122.50
TOTAL FOR ACTIVITY	\$ 355.00	\$ -	\$ 355.00	\$ 355.00	\$ 122.50
K2-LABELS					
212 Supplies	\$ 300.00		\$ 300.00	\$ 160.00	\$ 322.14
214 Postage & Shipping	\$ 40.00		\$ 40.00	\$ 40.00	\$ 4.20
TOTAL FOR ACTIVITY	\$ 340.00	\$ -	\$ 340.00	\$ 200.00	\$ 326.34
Total Expenses for Governance	\$ 242,523.00	\$ -	\$ 242,523.00	\$ 203,923.00	\$ 183,956.09
Staff Support & General Office Expenses	\$ 366,378.48	\$ -	\$ 366,378.48	\$ 341,107.72	\$ 390,164.88
Total Expenses	\$ 608,901.48	\$ -	\$ 608,901.48	\$ 545,030.72	\$ 574,120.97

**California Physical Therapy Association
2018 Budget
PUBLIC RELATIONS**

INCOME		2018 Budget	Amendments	Amended Budget	2017 Budget	2017 Year End
A6-WEBSITE						
112	Advertisements	\$ 70,000.00		\$ 70,000.00	\$ 70,000.00	\$ 58,828.38
TOTAL FOR ACTIVITY		\$ 70,000.00	\$ -	\$ 70,000.00	\$ 70,000.00	\$ 58,828.38
B2-BUSINESS PARTNERS						
199	Miscellaneous	\$ 24,000.00		\$ 24,000.00	\$ 24,000.00	\$ 16,800.00
TOTAL FOR ACTIVITY		\$ 24,000.00	\$ -	\$ 24,000.00	\$ 24,000.00	\$ 16,800.00
B3-SHARED SERVICES						
113	Royalties	\$ 16,000.00		\$ 16,000.00	\$ 16,000.00	\$ 19,457.46
TOTAL FOR ACTIVITY		\$ 16,000.00	\$ -	\$ 16,000.00	\$ 16,000.00	\$ 19,457.46
B4-NEWSLETTER						
112	Advertisements	\$ 3,000.00		\$ 3,000.00	\$ 3,000.00	\$ 3,086.70
TOTAL FOR ACTIVITY		\$ 3,000.00	\$ -	\$ 3,000.00	\$ 3,000.00	\$ 3,086.70
B5-MEMBERSHIP DEVELOPMENT & RETENTION						
112	Advertisements	\$ 7,000.00		\$ 7,000.00	\$ 7,000.00	\$ 7,950.00
199	Miscellaneous	\$ -		\$ -	\$ -	\$ -
TOTAL FOR ACTIVITY		\$ 7,000.00	\$ -	\$ 7,000.00	\$ 7,000.00	\$ 7,950.00
B6-PUBLIC OUTREACH						
199	Miscellaneous	\$ 1,200.00		\$ 1,200.00	\$ 1,200.00	\$ 5,275.50
TOTAL FOR ACTIVITY		\$ 1,200.00	\$ -	\$ 1,200.00	\$ 1,200.00	\$ 5,275.50
B7-PARTNERS PROGRAM						
199	Miscellaneous	\$ -		\$ -	\$ -	\$ -
TOTAL FOR ACTIVITY		\$ -	\$ -	\$ -	\$ -	\$ -
B8-MEMBERSHIP DUES						
100	Membership Dues	\$ 1,253,904.00		\$ 1,253,904.00	\$ 1,217,383.00	\$ 1,204,724.05
TOTAL FOR ACTIVITY		\$ 1,253,904.00	\$ -	\$ 1,253,904.00	\$ 1,217,383.00	\$ 1,204,724.05
Total Income for Public Relationships		\$ 1,375,104.00	\$ -	\$ 1,375,104.00	\$ 1,338,583.00	\$ 1,316,122.09
EXPENSES		2018 Budget	Amendments	Amended Budget	2017 Budget	2017 Year End
A6-WEBSITE						
214	Postage & Shipping	\$ 25.00		\$ 25.00	\$ 25.00	\$ 13.63
242	Taxes (UBIT)	\$ 6,500.00		\$ 6,500.00	\$ 6,500.00	\$ (4,060.91)
230	Travel & Expenses	\$ -		\$ -	\$ -	\$ -
271	Outside Services	\$ 19,225.00		\$ 19,225.00	\$ 8,000.00	\$ 4,955.22
299	Miscellaneous	\$ 100.00		\$ 100.00	\$ 100.00	\$ 29.07
TOTAL FOR ACTIVITY		\$ 25,850.00	\$ -	\$ 25,850.00	\$ 14,625.00	\$ 937.01
B2-BUSINESS PARTNERS						
212	Supplies	\$ 15.00		\$ 15.00	\$ 15.00	\$ 10.29
214	Postage & Shipping	\$ 50.00		\$ 50.00	\$ 75.00	\$ 31.32
220	Printing	\$ -		\$ -	\$ -	\$ -
271	Outside Services	\$ -		\$ -	\$ -	\$ -
299	Miscellaneous	\$ 600.00		\$ 600.00	\$ 600.00	\$ 448.01
TOTAL FOR ACTIVITY		\$ 665.00	\$ -	\$ 665.00	\$ 690.00	\$ 489.62
B4-NEWSLETTER						
214	Postage & Shipping	\$ 6,500.00		\$ 6,500.00	\$ 6,500.00	\$ 6,116.12
220	Printing	\$ 13,000.00		\$ 13,000.00	\$ 13,000.00	\$ 13,434.00
271	Outside Services	\$ 4,500.00		\$ 4,500.00	\$ 4,500.00	\$ 3,657.70
299	Miscellaneous	\$ 100.00		\$ 100.00	\$ 100.00	\$ 91.78
TOTAL FOR ACTIVITY		\$ 24,100.00	\$ -	\$ 24,100.00	\$ 24,100.00	\$ 23,299.60

**California Physical Therapy Association
2018 Budget
LEGISLATION**

INCOME		2018 Budget	Amendments	Amended Budget	2017 Budget	2017 Year End
P4-PT LEGISLATIVE DAY						
111	Sponsorships	\$ 2,000.00		\$ 2,000.00	\$ 2,400.00	\$ 2,000.00
TOTAL FOR ACTIVITY		\$ 2,000.00	\$ -	\$ 2,000.00	\$ 2,400.00	\$ 2,000.00
P5-STUDENT PT LEGISLATIVE DAY (NE & GG Districts)						
111	Sponsorships	\$ 1,800.00		\$ 1,800.00	\$ 1,200.00	\$ 1,800.00
TOTAL FOR ACTIVITY		\$ 1,800.00	\$ -	\$ 1,800.00	\$ 1,200.00	\$ 1,800.00
Total Income for Legislation		\$ 3,800.00	\$ -	\$ 3,800.00	\$ 3,600.00	\$ 3,800.00
EXPENSES						
C1-GOVERNMENT RELATIONS						
212	Supplies	\$ 1,000.00		\$ 1,000.00	\$ 1,500.00	\$ 875.99
214	Postage & Shipping	\$ 600.00		\$ 600.00	\$ 600.00	\$ 3.43
220	Printing & Composition	\$ -		\$ -	\$ 500.00	\$ -
230	Travel Expenses	\$ 16,200.00		\$ 16,200.00	\$ 15,300.00	\$ 6,718.82
240	Legal	\$ 10,000.00		\$ 10,000.00	\$ 5,000.00	\$ 5,826.08
271	Outside Services	\$ 4,500.00		\$ 4,500.00	\$ 4,000.00	\$ 4,000.00
TOTAL FOR ACTIVITY		\$ 32,300.00	\$ -	\$ 32,300.00	\$ 26,900.00	\$ 17,424.32
C4-LOBBYING						
230	Travel Expenses	\$ 2,500.00		\$ 2,500.00	\$ 2,250.00	\$ 690.23
271	Outside Services	\$ 96,000.00		\$ 96,000.00	\$ 96,000.00	\$ 96,000.00
TOTAL FOR ACTIVITY		\$ 98,500.00	\$ -	\$ 98,500.00	\$ 98,250.00	\$ 96,690.23
J4-CAL-PT-PAC COMMITTEE						
214	Postage & Shipping	\$ -		\$ -	\$ -	\$ 17.40
215	Telephone/Conf Calls	\$ 432.00		\$ 432.00	\$ 216.00	\$ 404.90
230	Travel Expenses	\$ 3,600.00		\$ 3,600.00	\$ 4,040.00	\$ 2,561.77
244	Travel Insurance	\$ 125.00		\$ 125.00	\$ 125.00	\$ 122.50
TOTAL FOR ACTIVITY		\$ 4,157.00	\$ -	\$ 4,157.00	\$ 4,381.00	\$ 3,106.57
J6-GOVERNMENT AFFAIRS COMMITTEE						
214	Postage & Shipping	\$ 50.00		\$ 50.00	\$ 50.00	\$ 62.24
215	Telephone/Conf Calls	\$ 750.00		\$ 750.00	\$ 750.00	\$ 410.19
230	Travel Expenses	\$ 3,996.00		\$ 3,996.00	\$ 4,086.00	\$ 3,199.43
244	Travel Insurance	\$ 125.00		\$ 125.00	\$ 125.00	\$ 122.50
TOTAL FOR ACTIVITY		\$ 4,921.00	\$ -	\$ 4,921.00	\$ 5,011.00	\$ 3,794.36
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