

What do you foresee for your sector of the industry and the supply chain?

- "Government contracts will remain active as many of those moves are essential, as well as many of embassy staff overseas are opting to come back home during this time."
- "Businesses will have to come to terms with new regulations in terms of health and well-being policies, with many of their previously setup moves having to be postponed."
- "Air-freight is going to continue to be a challenge, with prices remaining very high."
- "Companies will now be looking more intently into whether there is a need for employees to relocate when there is the option to work from home."
- "We are forecasting a reduced number of moves this year, with current numbers being driven by essential moves by the government and the military."
- "A lot of the companies we work with are now focusing primarily on controlling and cutting costs, driven by uncertainty over the future."
- "Many relocation firms are going to see their clients go bankrupt and close down during this pandemic."
- "Pre-pandemic use of accommodations such as Airbnb is going to be re-evaluated by most organizations due to health and safety concerns, moving more towards corporate-managed housing."
- "We are now focusing more on ensuring client comfort, as any move now is fraught with uncertainty and stress, and further requirements to self-isolate based on provincial policies."
- "People within organizations are now more in-tuned to the overall business planning, with high optimism that when a vaccine comes out things will change overnight."
- "Even as the price of oil falls and affects related industries, other mining sectors such as gold have been doing well and are still moving people."

Most important learning from the last few months?

- "Learnt just how quickly things can change, and just how disruptive it can be."
- "Thankful and appreciative of what we have and cannot take for granted, like how our industry was not as badly affected as the restaurants and salons."
- "Seeing more care, and the softer side of everyone around me. There is a higher standard of care, and it is making us more human."
- "The difference between companies who are doing well and those who are going out of business are the key personnel who can wear multiple hats during this crisis."



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