

What do you foresee for your sector of the industry and the supply chain?

- "We have to be mindful in dealing with clients who have just recently lost their jobs, and are requesting rent relief/break."
- "As a vaccine nears development in 6-8 months, and things start to move back towards normalcy, some firms may look into revising compensation to reflect current policies."
- "Housing prices are still not at their worst like the last global financial crisis, but prices may be effected by people moving out of high-rent areas as working from home becomes more popular."
- "Companies may be more attracted to Canada now that the US is tightening visa restrictions."
- "I am concerned with the slowdown of oil prices, which can lead to job-losses, cutbacks, and lower number of moves in some Canadian industries and regions."
- "There is going to be an accelerated pace of change, many ideas and policies such as full-time remote working are now being implemented much quicker for many organizations."
- "Duty of care is going to be even more critical as businesses open up and employees are asked to travel abroad on critical tasks."
- "As travel slows down, we would need to develop leadership within the new work models, since the traditional boots on the ground approach has been critical to development."
- "It is going to take a long time to build back the globalized mindset, as supply chains continue to consolidate."
- "Number of competitors in our sector may start to shrink as it is going to be hard to support business with so little volume."

Most important learning from the last few months?

- "It doesn't matter how much you know until you know how much you care!"
- "Now is the best time to reinvent yourself, as an individual and also as an organization."



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