

NIELSEN BOOK

NIELSEN BOOK LIBRARY SERVICES

NIELSEN BOOK'S SERVICES FOR LIBRARIES

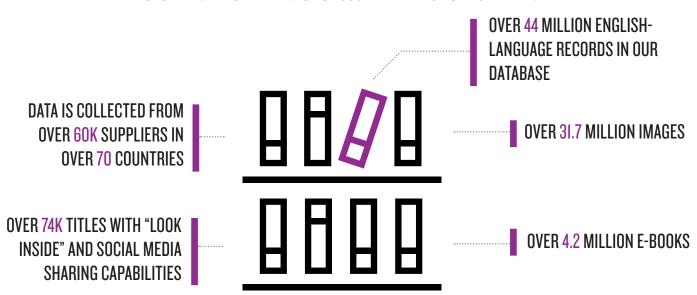
Nielsen Book offers a unique range of services for libraries, from search and selection solutions to providing MARC records for cataloguing, and enriched data for your Catalogue.

- Trusted bibliographic data for selecting new titles or back stock
- Library borrowing and retail sales data to use alongside the experience and local knowledge of staff
- Electronic trading services to assist your work processes and help reduce costs

Our services have been developed to help you meet the needs of your library users while saving you time and money. We aim to provide you with a consistent and reliable source of up to date, harmonised and enriched English-language book metadata:

- We gather data from a wide range of sources to maximise our coverage
- We harmonise multiple datasets into the industry standard formats you need to feed your systems (i.e. ONIX or MARC)
- We add value by cleansing and classifying the data

IN 2020 THERE WAS AN AVERAGE OF 500 NEW TITLES PUBLISHED PER DAY



WHO USES OUR SERVICES?

We work with libraries around the world including the British Library, Consortia of Libraries, public and private libraries, academic libraries including higher and further education institutions, schools, IT system suppliers, and corporate and government organisations.



SEARCH & SELECTION

Whatever your selection processes, whether they are in house, via a third party or based on library user requests, we are able to provide an integrated solution.

NIELSEN BOOKDATA ONLINE

Our online service is a fast, flexible and efficient way to search for titles, respond to customer enquiries and replenish stock. It enables you to search our database to check bibliographic detail and the latest price and availability information, as well as perform searches and rank your results by BookScan chart position to ensure you have the most popular titles in stock.

KEY BENEFITS:

- Choice of coverage: UK and/or International
- Descriptive content including descriptions, series information, audience levels, literary awards, physical attributes, synopses and table of contents
- · Set up email alerts for new titles added in any genre
- Create and share book lists
- Download MARC records to your desktop
- · 'Look inside' thousands of titles

NEW FEATURES INCLUDE:

- Keywords
- Formatted descriptions
- Linked formats
- Restricted sales statements (highlights titles not for sale to libraries)
- Local UK publication date added to Export function
- Last confirmed date

SEE THE BENEFITS FIRST HAND — REGISTER FOR A FRFF TRIAL:

www.nielsenbookdataonline.com

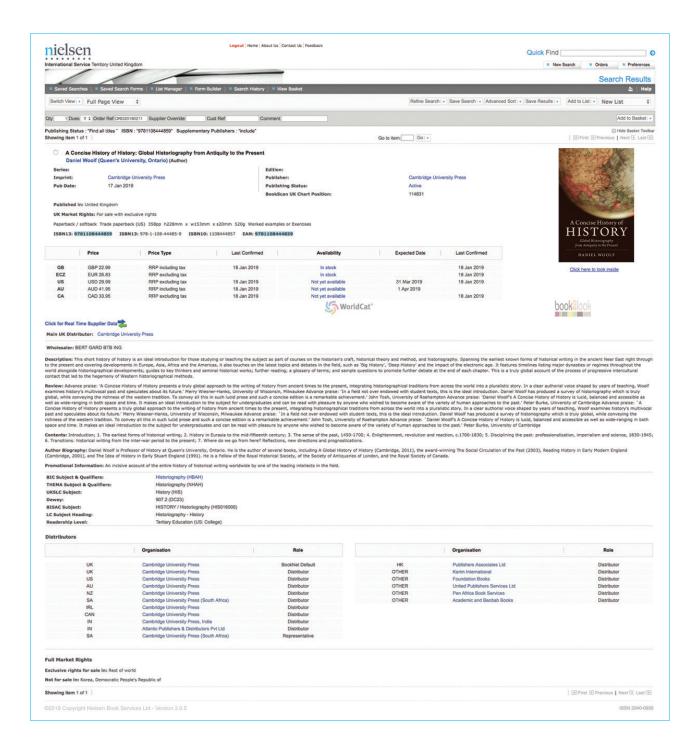
CLIENT TESTIMONIAL

"NIELSEN BOOK'S LIBRARY SERVICES ARE EXCELLENT TOOLS WHICH HELP BROADEN OUR SELECTION. WE CAN SEE WHAT PEOPLE ARE BUYING AND BORROWING AND USE THAT INFORMATION TO INFORM OUR SELECTION.

THE CHALLENGE FOR LIBRARIES IS THAT WHEN YOU PURCHASE 100 TITLES THEY KEEP COMING BACK. IN A BOOKSHOP, ONCE THOSE TITLES ARE SOLD YOU CAN MAKE NEW SELECTIONS. IN A LIBRARY YOU NEED TO MAKE YOUR PURCHASES COUNT!"

SURREY LIBRARIES

SAMPLE TITLE RECORD FROM NIELSEN BOOKDATA ONLINE



NIELSEN BOOK2LOOK

Our exciting 'look inside' widgets allow you to explore a book, accessing audio and video content as well as reading reviews, blogs and so much more. They are available in Nielsen BookData Online enabling you to use the content to inform your selection decisions and also share on your library's website and social media sites.

Know instantly if a title has the 'look inside' feature by looking out for the Book2Look logo in the single, multi-line and full page views of a record. They can also be included in our Catalogue Enrichment data feeds.

Use Nielsen Book2Look widgets to:

- Access rich content information about a title to help inform your stock selection
- Easily share your title selections with library users and other librarians
- Support local events promoting titles via your website and social media accounts







FAQs

Q: How many titles are there on BookData Online?

A: There are more than 44 million English-language titles.

Q: Can we see what new books are available and when?

A: Yes, you can see when forthcoming titles are available to help inform your purchasing plans and decisions.

Q: Can I export titles out of the system? Can I export titles in MARC format? A: Yes, you can export title information into Excel, PDF, Word or email and download MARC records to your desktop.

Q: Can I search for a list of ISBNs?

A: Yes, you can use our Bulk Search feature to upload a list of ISBNs, the title information for the matching ISBNs will be returned in your search results.

Q: Can I create lists and save them to my computer?

A: Yes, the portal allows you to create, save and share lists.

CATALOGUING ENRICHMENT

Whether you need a comprehensive source for all your catalogue records or an on demand service to fill gaps we can supply you with MARC records.

NIELSEN BOOKDATA CATALOGUE ENRICHMENT: BOOK AND MULTIMEDIA MARC RECORDS

We can provide a MARC record for every title on our database either as a tailored data feed or via our Nielsen BookData Online service allowing you to make your Catalogue an engaging and enriched experience for all your library users.

Designed for libraries wanting timely and comprehensive catalogue records.

KEY BENEFITS:

- Single source of MARC records for print, e-books and audiobooks for every title on the Nielsen Book database
- MARC records for recorded music (CD) and video (DVD/Blu-Ray) in partnership with Xperi
- Choice of UKMARC and MARC21 formats
- Wide range of classifications and subject headings, including Dewey Decimal
 Classification, Thema/BIC Subject Categories and UK Standard Library Categories
- Flexible delivery options via web services API (including SOAP and REST) and direct data feeds, with proven compatibility with most Library Management Systems
- Enriched data including jacket/cover images and reviews
- · Easy to implement with high levels of service support
- MARC21 data is RDA compatible

CUSTOMER TESTIMONIALS

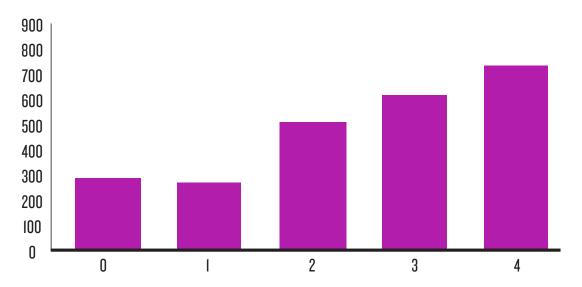
"WE HAVE BEEN USING THE NIELSEN BOOKDATA RECORD SUPPLY SERVICE FOR SOME TIME, IT DRIVES A PATRON DRIVEN ACQUISITION MODEL FOR PRINT BOOKS WHICH WE RUN AT THE UNIVERSITY. THE SET-UP OF OUR DATA PROFILE WAS ORGANISED ACCORDING TO VARIOUS PARAMETERS NEEDED TO FACILITATE THE SERVICE AT THE VERY START OF THE PROCESS AND WAS VERY EASY TO SET UP WITH NIELSEN. THE SERVICE RUNS VERY SMOOTHLY AND WITHOUT ANY PROBLEMS. THE COMMUNICATION WITH NIELSEN IS QUICK AND UNCOMPLICATED, IN SHORT, WE ARE VERY PLEASED WITH THE SERVICE AND THE DATA PROVIDED BY NIELSEN AND ITS STAFF."

LEIPZIG UNIVERSITY LIBRARY

THE IMPORTANCE OF COMPREHENSIVE METADATA FOR THE LIBRARY BORROWING EXPERIENCE

Nielsen White Paper research on library borrowings shows that title records which include the four key metadata elements - long and short descriptions, author biographies, reviews and jacket images - will enhance your catalogue and online presence ensuring your users have the most comprehensive information to aid their browsing and borrowing experience.

The chart below shows the average number of borrowings per ISBN for titles with zero descriptive metadata elements, up to those for titles carrying all four descriptive elements. Titles with all four descriptive metadata elements show average borrowings 167% higher than those with no descriptive elements.



Average library borrowings per ISBN for records holding zero to four descriptive data elements: short description, long description, author biography and review



FAQs

Q: Do you supply the data in MARC format?

A: Yes, we can supply all our book and multimedia data for your catalogue enrichment in MARC format as well as other formats. Contact us for more information.

Q: How do you supply the data?

A: There are a number of ways we can supply the data. We can provide it as a regular data feed of title information updates or via Web Services which supplies a link to our database so you can request the data as and when it's required. Alternatively you can download MARC records to your desktop via our BookData Online service.

Q: Do you offer technical support?

A: Yes, our service and support team are happy to help with any queries you might have before and during the provision of your service.

Q: Which LMS systems does your data integrate with?

A: Our data integrates with any MARC or ONIX compatible LMS systems.

ELECTRONIC TRADING

For libraries wanting to exchange business messages electronically with your library suppliers.

NIELSEN COMMERCE EDI

Our Electronic Data Interchange (EDI) service is a secure way of sending business messages in standard formats across the Nielsen network. Messages include quotes, orders, order responses, order fulfilment, invoices and credit notes. We operate to the highest industry standards including Tradacoms and EDIFACT.

Nielsen Commerce EDI is designed to improve efficiency and reduce costs whilst providing a full audit trail.

KEY BENEFITS:

- Trade electronically with your suppliers
- Secure and auditable network
- · Full support and training
- Trusted and proven efficiencies
- Link to back office systems
- Our network includes all major library and school suppliers

DID YOU KNOW?

Nielsen routes millions of order lines every year and have hundreds of EDI connections with our library customers



FAOs

Q: Can we integrate the service with our LMS system?

A: Nielsen EDI services can be integrated with most LMS systems.

Q: Who can I trade with?

A: You can trade with all your library suppliers that have EDI trading capability.

Q: Do I need to check if my trading partners are capable of EDI?

A: Yes, you need to check if your trading partners are capable before requesting set-up.

Q: Can Nielsen provide a list of library suppliers that we know to be EDI capable along with the messages each supports?

A: Yes we can, please contact us for more information.

Q: What business messages can I exchange?

A: You can exchange quotes, orders, order responses, order fulfilment, invoices and credit notes.

LENDING DATA

Use library lending and retail sales data to monitor trends, inform your stock selection decisions and understand your users better.

NIELSEN LIBSCAN

Our LibScan panel is FREE to participants and in exchange for your borrowing data we give you access to national library lending data collected from public libraries across the UK so you can compare with your own authority data.

Used alongside Nielsen LibScan, **Nielsen BookScan for Libraries** shows you what is selling on the high street and can be compared against lending data to provide a unique view into your users' interests and reading habits.

Designed to show trends in library borrowing and retail sales to improve stock selection and the library user experience.

KEY BENEFITS:

- · Analyse library lending to spot trends
- See the Top 5,000 bestselling titles, by author, title or genre
- · Check what is issuing and selling locally and nationally
- · Improve your stock and promotion

CUSTOMER TESTIMONIAL

"IN PARTICULAR, BOOKSCAN FOR LIBRARIES HAS INFORMED OUR BACK-STOCKING SELECTION, IN IDENTIFYING TITLES IN SPECIFIC SUBJECTS THAT HAVE NEVER ENTERED THE BESTSELLER LISTS BUT WHICH HAVE SOLD CONSISTENTLY WELL OVER AN EXTENDED PERIOD. SAVING TIME, MONEY AND IMPROVING CUSTOMER SERVICE ARE ALL DEAR TO OUR HEARTS AND BOOKSCAN FOR LIBRARIES WILL HELP US TO ACHIEVE THIS."

ESSEX LIBRARIES



FAQs

Q: Do we have to supply our lending data in order to access Nielsen LibScan?

A: Yes, contributing public libraries will have access to LibScan data.

Q: Can we compare our lending information with other libraries?

A: Yes, with permission from both parties.

Q: What do we need to do to contribute to the LibScan panel?

A: Simply contact us and we will guide you through the process, we already work with most Library Management Systems.

Q: What kind of reports do we get through BookScan for Libraries?

A: You will be able to see UK trade bestseller charts and title lifetime sales.

CONTACT DETAILS AND USEFUL INFORMATION:

Nielsen Book UK & International

3rd Floor, Midas House 62 Goldsworth Road Woking Surrey GU21 6LQ www.nielsenbook.co.uk

Discovery and Commerce Solutions

t: +44 (0)1483 712 200 e: sales.book@nielseniq.com

Research Services

t: +44 (0)1483 712 222 e: infobookresearch@nielsenig.com

Nielsen Book Service and Support

t: +44 (0)1483 712 260 e: help.book@nielseniq.com

AUSTRALIA

t: +61 2 8873 7739 e: infobookdataaus@nielseniq.com

NEW ZEALAND

t: +64 9 970 4188

e: infobooknz@nielseniq.com

INDIA

t: +91-124-6629600 e: bookindia@nielseniq.com

SOUTH AFRICA

SAPnet - our exclusive distributor in South Africa t: +27 21 853 3564 e: data@sapnet.co.za

ABOUT NIELSEN BOOK

Nielsen Book provides a range of services to the book industry internationally, aiding the discovery and purchase, distribution and sales measurement of books. We are proud to run the ISBN and SAN Agencies for UK & Ireland as well as providing search and discovery services for booksellers and libraries. Our electronic trading solutions, including Nielsen Pubeasy, help everyone involved in the book supply chain trade more easily and our Research services provide retail sales analysis for both print and e-books alongside research from our Books and Consumers Survey. For publishers we offer a range of services from assigning an ISBN to your book to adding your metadata to our database and promotional tools to help market your book. If you would like to know more visit: www.nielsenbook.co.uk

