



Revisions to the CIPH Bylaws to be Ratified by the CIPH Membership

In 2015-2016, the CIPH Board approved two changes to the Institute's By-laws that will need to be referred to members for approval at the 2016 Annual General Meeting. The two changes are as follows:

Revision #1: Manufacturers' Agent Representation on the Board of Directors

At the 410th Meeting of the CIPH held on September 22nd in Vancouver, the Board approved a change to the By-laws with regards to the increasing the number of Manufacturers' Agents permitted to serve on the Board from one director to two.

Rationale: This change has been recommended to better reflect CIPH's Manufacturers' Agent sector and increase their representation on the Board accordingly.

The Board has recommended the following revision to the bylaws be referred to the members for approval at CIPH's Annual General Meeting on June 28, 2016 in Banff, AB:

4.02 ii) Qualification

"Up to a maximum of two Manufacturers' Agents are eligible to serve on the Board. For the purpose of serving on Board the Manufacturers' Agents are exempt from the requirement of being a voting member of the Institute."

Revision # 2: New Membership Category for Buying Groups

At the 412th Meeting of the CIPH Board held on March 15th in Toronto, the Board approved a change to the CIPH Membership Bylaws to allow for the inclusion of Buying Groups as members of the Institute.

Rationale: This change has been recommended to ensure that CIPH keeps in step with the expanding scope of business of companies in the industry.

The Board has recommended the following revision to the bylaws be referred to the members for approval at CIPH's Annual General Meeting on June 28, 2016 in Banff, AB:

11.04 Associate Members (Non-Voting)

"vi) Associate: Buying Group (Non-Voting) - Any Person being a Canadian Corporation or Subsidiary shall be eligible to be an Associate Member (non-voting) Buying Group provided a significant portion of their membership represents CIPH Wholesalers and Specialty Wholesalers. The Company must have been in business based in Canada for a reasonable period of time as determined by the Board."