

# **ABC 2019 Detailed Program**

Details and times are subject to change.

Companions are invited to participate in all business sessions.

Dress for all events is casual except Chairman's Banquet which is formal (Black Tie Optional).

Please advise staff of any dietary requests

# Saturday, June 15, 2019

1:00 pm - 5:00 pm

# **Conference Registration**

**Delta Lobby** 

Stop by the CIPH Registration Desk and meet the CIPH team who will orient you through the complete ABC Program. Select your table for the Chairman's Banquet and check the registration lists for your optional activity selections.

# Sunday, June 16, 2019

Chairman of the Day: Allen Taylor (Taylor Pipe Supports)

8:00 am OPTIONAL: Early Bird Stroke Play

**Links at Crowbush Cove** 

Foursomes will be put together and sent to golfers in advance. Golf club rentals are available. If you require transportation to the course, please contact the Hotel Concierge or arrange to car pool with other golfers. You must be pre-registered to attend.

10:00 am - 4:00 pm

# **OPTIONAL: Lighthouse & Winery Tour and Lunch**

**Delta Lobby** 

Experience the best PEI lighthouse and winery tour with a variety of different landscapes along the Points East Coastal Drive, including coastal cliffs and beaches, forests, rolling farmland, pastoral rivers and the ever-present sea. This will include a stop in the Montague area for a nice lunch. The Wood Islands Lighthouse was founded in 1876 to aid marine traffic in the Northumberland Strait. It is the second oldest lighthouse, with an attached dwelling and tower of this style, on Prince Edward Island. A must stop is Rossignol Estates Winery, a double gold winner for their Blueberry wine at the All Canadian Wine Championships. Our final lighthouse visit of the day, built in 1845, the Point Prim lighthouse is the first and oldest lighthouse on Prince Edward Island and one of only a few round brick lighthouses in Canada. Please ensure you wear comfortable clothes and walking shoes. You must be pre-registered to attend.

11:00 am - 5:00 pm

### **Conference Registration**

**Delta Lobby** 

Stop by the CIPH Registration Desk and meet the CIPH team who will orient you through the complete ABC Program. Select your table for the Chairman's Banquet and check the registration lists for your optional activity selections.

12:00 pm - 4:00 pm

## **OPTIONAL: Cycling Tour**

**Delta Lobby** 

Your guided tour will take you to the North Shore to experience the brand new multi-use trail along the Gulf Shore Parkway in the National Park from North Rustico to Cavendish. This trail connects to miles of nearby trails in the Park. Beautiful ocean vistas, red cliffs, beaches and dunes typify this area. Please ensure you have lunch prior to the Cycling Tour (Water and light snack provided). Bikes and helmets will be provided and sized on site. You must be preregistered to attend.

### 5:30 pm - 6:15 pm

## **New Delegates' Reception (By Invitation)**

Harbourview

A special reception hosted by the CIPH Board of Directors to welcome those attending their first CIPH conference. This is a great opportunity to meet and network with the Board, other senior CIPH VIP's and Allied Association friends. New delegates will be recognized with a "New Delegate" ribbon.

6:15 pm - 7:00 pm

# **Welcome Reception**

Harbourview

Join the ABC Planning Committee as we get connected and kick off ABC 2019.

7:00 pm - 10:00 pm

### **Welcome to PEI Dinner and Entertainment**

Palmer/Pope

Enjoy an opportunity to get connected with old friends and make new ones. Seating will be assigned for dinner to help you maximize your networking opportunities and a CIPH Director/VIP will serve as your table host. Your table number can be found on your pocket program. Welcome greetings will be provided by CIPH Maritime Region President Louise Goodall (Trustek Sales). Following dinner Comedian Patrick Ledwell promises to have you laughing with his quick-witted comedy show. Dinner will feature an East Coast Buffet.

# Monday, June 17, 2019

Chairman of the Day: Allen Taylor (Taylor Pipe Supports)

6:00 am - 6:45 am

## Morning Wake Up Jog/Walk/Yoga

**Delta Lobby** 

Get connected and start your day with a morning jog, walk or yoga class.

7:30 am - 8:30 am

# Delegate's and Companion's Breakfast with Dennis King

Palmer/Pope

**GET CONNECTED: Story Telling of PEI** 

Full buffet breakfast followed by local speaker Dennis King. Dennis will share stories of the island. Dennis is a true storyteller who unabashedly celebrates the personalities and quirks of the people who surrounded him as a child. Denny's stories are told with a love and respect for the town where he grew up, and with an understanding that can only come from having been an intimate part of it all. Dennis was elected as the PC Leader for PEI in February 2019.

9:00 am - 11:30 am

## **Companions Tour: City Tour**

Delta Lobby

History comes alive when you stroll down Charlottetown's historic district with one of the Confederation Players. As the walking tour comes to an end, hop on the Big Blue Sightseeing tour double decker bus for a more extensive City tour that will feature historic highlights, residential areas, as we head to the outskirts of the downtown with a must stop at Cows Creamery for a brief self-guided tour and, yes, of course a cone of their world-famous ice cream! Please ensure you wear comfortable clothes and walking shoes. This tour is included in the conference registration however you must be pre-registered to attend.

8:40 am - 9:50 am

## **Business Session #1: Alan Beaulieu**

Sir John A MacDonald

# GET CONNECTED: Economic Outlook ... Managing in an Uncertain Economy

The economic trends are shifting. Seeing those shifts, understanding them, and setting realistic expectations for the remainder of 2019 and for 2020 will require CIPH members to be keenly aware of the changes taking place in construction and industry in the various provinces and in Canada as a whole. Thinking and planning for the changes before they are on your door step is key to being successful as we go through the business cycle. Attend and learn what the leading indicators are telling us and what it all means for budgets and cash planning, and what we can do about it. We will also be talking about the US economy, and what it means to attendees.

9:50 am - 10:20 am

**Networking Break** 

**Delta Foyer** 

#### 10:20 am - 11:30 am

### **Business Session #2: Michel Falcon**

Sir John A MacDonald

# **GET CONNECTED: People-First Culture: How to Deliver an Experience Your Customers Have Never Seen Before**

Michel Falcon, entrepreneur, international keynote speaker and bestselling author, will share his People-First Culture and 3P Strategy philosophies to build a world-class customer experience. Michel's actionable strategies are ones that he has successfully implemented within dozens of industries which ensures that they will be relevant to the plumbing and heating industry. He has the ability to be entertaining, educational and engaging while sharing stories from companies that his audience can learn and find inspiration from.

## 12:30 pm - 5:30 pm

# OPTIONAL: 8<sup>th</sup> Annual Ed Hardison Memorial Golf Tournament Fox Meadow Golf Course [Shot Gun Start 12:30 pm]

The Shot Gun Tournament is open to all delegates and companions and is held in memory of Ed Hardison, CIPH President from 1988-2002. Foursomes will be arranged by the Delegates' Golf Coordinator: Jon Leeson (Desco Plumbing & Heating Supply). Shotgun start and Best Ball rules will apply. Advise the Concierge you are with CIPH and they will have your clubs tagged and delivered to the golf course for you. Shuttle service from the hotel lobby is available to the course. Golf club rentals are available. A boxed lunch is included and will be provided at the course. You must be pre-registered to attend.

# 12:30 pm - 5:00 pm

# **OPTIONAL: Deep Sea Fishing**

**Delta Lobby** 

A fun afternoon of cod and mackerel fishing in the scenic Gulf of St. Lawrence. Whether you are a first timer, everyday fisherman or seasoned veteran we promise you will have a lot of laughs, catch lots of fish and create memories that will last a lifetime. All the equipment you need is supplied to catch the fish. (Catch & release this time of year). Whale and seal sightings are not uncommon and the view of Prince Edward Island from the water is breathtaking, so be sure to take your camera to capture these precious moments. Please ensure you have lunch before meeting in the lobby. You must be pre-registered to attend.

## 12:30 pm - 4:30 pm

## **OPTIONAL: Sea Kayaking**

Delta Lobby

A great way to take in some cultural history along with an energizing paddle. This relaxed, sheltered trip takes you out past Brudenell Island towards Brudenell Point and the village of Georgetown where the Brudenell, Montague and Cardigan Rivers meet. Please ensure you have lunch before meeting in the lobby. You must be pre-registered to attend.

## 6:30 pm - 10:30 pm

## **PEI Kitchen Party and Lobster Feast**

**Peakes Quay** 

Meet in the hotel lobby for a brief walk to Peakes Quay. Reception begins at 6:30 pm and will be followed by a sumptuous PEI lobster dinner at 7:00 pm. Plan to join us for an evening of great food and entertainment. The evening's entertainment will be provided by local musician Jon Matthews and Friends. Get ready for a down home kitchen party with traditional Irish, Scottish, and Maritime classics. They are a favourite on the Island.

# **Tuesday, June 18, 2019**

Chairman of the Day: Gail Kaufman (Wolseley Canada)

6:30 am – 7:15 am Morning Wake Up Jog/Walk/Yoga

Delta Lobby

Get connected and start your day with a morning jog, walk or yoga class.

7:45 am – 9:15 am Delegate's and Companion's Breakfast: Speaker: Heather Moyse

Palmer/Pope

GET CONNECTED: Overcoming Challenges and Embracing Change

Full buffet breakfast followed by Olympian Heather Moyse. As a three-sport national athlete and two-time Olympic gold medalist, and with a master's degree in occupational therapy, Heather explains how the qualities/characteristics that it takes to be successful as an athlete are the same qualities that it takes to be successful in any occupation. Heather's incredible record of excellence has afforded her an astounding perceptiveness and understanding that she conveys through her engaging presentation. With powerful insight and personal anecdotes of overcoming her own obstacles on route to the top of the Olympic podium, Heather discusses the qualities it takes to move beyond what seemingly stands in our way to achieving our *own* successes, whatever the arena. You will leave this presentation ready to embrace change and overcome obstacles, and discover, for yourself, what you are truly capable of.

9:30 am - 10:15 am 87th Annual General Meeting

Sir John A MacDonald

**GET CONNECTED: CIPH .... Your Association** 

Join us for the Annual Report to Members, the Treasurer's Report, and the Election of 2019/2020 Board of Directors.

**10:15** am – **10:45** am Networking Break

CC Foyer

10:45 am - 12:00 pm Keyi

**Keynote Speaker: Dr. Nick Bontis** 

Sir John A MacDonald

**GET CONNECTED: Business in a Digital Era** 

Working smarter, not harder – transforming your business performance in the disruptive digital era. Ranked among the Top 30 management gurus world-wide, Dr. Nick Bontis is recognized by the former Editor of Harvard Business Review and Fortune Magazine as "a pioneer and one of the world's real experts in intellectual capital. Disruptive digital technologies are the single most damaging threat to performance. But, it doesn't have to be this way. Why not transform this threat into a sustainable competitive advantage for you and your business? During this enlightening and action-packed keynote presentation you will learn how to: cope with information bombardment; improve your ability to manage change; lift productivity and efficiency; speed up innovation through collaboration; achieve industry leading customer service; and determine what leadership action you can take tomorrow.

12:15 pm – 1:30 pm

## **Canadian Hydronics Council Luncheon: Andy Collier**

Archibald/Campbell

Andy Collier is the Energy Programs Coordinator for efficiency PEI and manages the delivery of energy efficiency programs as well as providing information and advice for Islanders on energy efficiency. Andy's background is in construction and architecture with 10 years experience in the private sector in green building and sustainable design prior to joining efficiency PEI in 2008. Andy has a diploma from Construction Technology program through Holland College and a Bachelor of Integrated Studies degree in Environmental Studies from UPEI. Together with his partner he constructed an owner-built passive solar straw bale house in 2009 in Emyvale, PE where they reside with their two children.

### 12:30 pm - 3:30 pm

# **OPTIONAL: Taste of New Glasgow Tour and Lunch**

**Delta Lobby** 

Be prepared to enjoy a feast for all the senses, as we head to one of the most scenic areas of Prince Edward Island! Our journey will capture scenery, coastal seashore, patch work of the land of Prince Edward Island. The first stop on our Taste of New Glasgow journey, we will visit Glasgow Glen Farms, a family-owned cheese factory. Tour the only Gouda Cheese production facility on PEI. Sample some of their amazingly flavored cheeses, as well as their wood fired oven pizzas! Maybe, if we are lucky, we can stop for a chat with Chef Jeff, owner and BIG Cheese, who used to work alongside the famous "Chef Michael Smith". *Just down the road*, as we islanders like to say, enjoy a leisurely riverside stop, we will disembark at Prince Edward Island Preserve Company, located in New Glasgow, one of Canada's prettiest villages. No trip to PEI is complete without tasting their preserves, and their raspberry cream cheese pie, and a cup of tea! The final stop before heading back to Charlottetown is a breath of fresh air! This little gem of a stop, the Honey Mead Wine Company taste the newest versions of mead, the oldest fermented beverage in the world at this newly opened Island agro-preneur's farm in 2017. You must be pre-registered to attend.

2:00 pm - 3:00 pm

# Agents' Council Meeting (For Agents Only)

**Robert Dickie** 

The annual Agents' Council meeting led by Chair Andrew Dyck (Barclay Sales) is an open forum for all Agents to shape the direction and agenda for the Council in 2019/2020.

5:00 pm - 6:00 pm

# **Board Photo Session (By Invitation only)**

Harbourview

All Directors, Honorary Life Members, and VIP Guests are invited to attend.

6:00 pm - 6:50 pm

# **Chairman's Reception**

Harbourview

All are invited!

7:00 pm - 11:00 pm

# Chairman's Banquet

Palmer/Pope

Join CIPH Chairman of the Board Allen Taylor (Taylor Pipe Supports) for an elegant formal dinner as we wrap up the Annual Business Conference. Award recognition of Honorary Life Memberships will be presented. Entrée: Beef. Weather permitting following dinner join Jon Matthews and friends on the Harbourview deck for a nightcap and music.

See you at ABC 2020

June 28-30, 2020

**Fairmont Tremblant**