

Western Canada's plumbing, hydronics, heating, ventilation,
air conditioning, refrigeration and water treatment trade show.



connect
with buyers & specifiers
build
your brand
sell
your products & services

EXHIBIT IN
**CIPHEX
WEST
2023**

Presented by the Canadian Institute of Plumbing & Heating

**CIPHEX
WEST**

October 18 & 19, 2023

BMO Centre at Stampede Park, Calgary, Alberta

ciphexwest.ca #CIPHEXwest

The one-stop, must-attend event for contractors, wholesalers, engineers, building managers and other industry professionals looking for new products and technologies.

connect with buyers & specifiers

Contractors	Home Builders and Developers
Engineers	Water Treatment Dealers
Wholesalers	Hardware Retailers
Technologists	Faculty and Students of Colleges and Universities
Government and Municipal Officials	Trade Media
Building Owners and Managers	Designers
Building Maintenance Staff	

build your brand

Buyers can see, touch and try your product for themselves at CIPHEX West.

- 80% of CIPHEX West 2018 visitors planned to purchase or specify new products they learned about for the first time at the show.
- 70% of CIPHEX West 2018 visitors planned to purchase or specify products from new or different suppliers as a result of meeting them at the show.

sell your products & services

People like to buy from someone they have met face-to-face. Your CIPHEX West exhibit will connect your sales team with decision-makers looking for products and solutions for:

Plumbing	Fire Protection
Heating	Kitchen and Bath
Pipes, Valves and Fittings	Industrial
Air Conditioning	Natural Gas
Refrigeration	Green Energy
Solar Energy	Software and Business Solutions
Geothermal Energy	Tools and Equipment
Water Treatment	Vehicles
Hydronic Heating	



Show dates & hours

Wednesday, October 18, 2023

- 10 am to 6 pm

Thursday, October 19, 2023

- 10 am to 4 pm

Move-in

Monday, October 16, 2023

- By assigned schedule

Tuesday, October 17, 2023

- By assigned schedule

Move-out

Thursday, October 19, 2023

- 6 pm to 11 pm

Friday, October 20, 2023

- 8 am to 2 pm

Extras included with your exhibit space

- **FREE** registrations for your customers and prospects (up to October 17, 2023) for the exhibits
- **FREE** wifi for all exhibitor staff
- **FREE** Standard eBooth
- **FREE** material handling assistance to and from your booth
- **FREE** online Exhibitor Service Manual
- **FREE** graphics and other resources to help you build traffic to your booth
- **FREE** listing in the official online Show Guide
- **FREE** participation in the New Product Showcase and Competition (for qualified products)
- **FREE** booth drape

Carpet, furniture, power and equipment are NOT included with exhibit space – order forms are provided in the Exhibitor Service Manual.

Exhibit rental rates

	CIPH Members	Non-Members
Standard Exhibit Rental	\$31.50 per sq ft*	\$33.50 per sq ft
Corner Premium	\$550.00 per corner (corner booths)	

*CIPH Member discount is available for booth space booked by March 1, 2023. Booths must have only CIPH member companies and products to qualify for the member rate.

All exhibits must conform to general design standards. Contact Show Management for a copy.

Turnkey booth packages

Save time and money on furniture, equipment and shipping. With a package, your booth will be set up and waiting for you when you arrive at the exhibit hall – just bring in your products and signage and you are ready. When the show ends, pack up your materials and leave – we'll dismantle the booth for you. Do not order a booth package if you are bringing your own pop up display.



Ciphex West 2020



@ciphexwest



CIPH – The Canadian Institute of Plumbing & Heating



CIPHEX West is owned and produced by the Canadian Institute of Plumbing & Heating.

CIPH represents more than 80% of Canada's plumbing, hydronic and HVACR wholesaler distributors, with more than \$6.5 billion in annual sales.

Special events & features

New Product Showcase and Competition

Put your new products on display in this highly visible showcase which includes a juried competition. Participation is free for qualified exhibitors/products. Visit www.ciphexwest.ca for an application form.

Seminars and Workshops

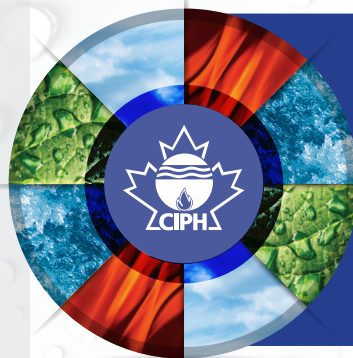
Our seminars and workshops attract qualified, serious buyers. Exhibitors that book space by February 1, 2023 will have the opportunity to submit presentation proposals.

Virtual CIPHEX West

The virtual edition of CIPHEX West includes an interactive floorplan and planning tools to help buyers connect with you before, during and after the show. A Standard eBooth is included free with your booth space. A Deluxe eBooth may be purchased as an upgrade.

Reserve Your Space

Connect in person with buyers and decision-makers from Western Canada, build your brand awareness and increase your sales.



**Want to see
the floor plan?**

Visit the EXHIBITOR section of
www.ciphexwest.ca

Contact us

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CIPHEX West is supported by Canada's leading industry associations

Canadian Hydronics Council (CHC)
Mechanical Contractors Association of Canada (MCAC)
Mechanical Contractors Association of Alberta (MCA Alberta)
Thermal Environmental Comfort Association (TECA)