



APPLICATION FOR MEMBERSHIP CANADIAN-BASED VOTING MASTER DISTRIBUTOR

Master Distributor - Any person being a Canadian Corporation with a sales staff and inventory in Canada shall be eligible to become a voting member provided an important portion of their business revenue is derived from the warehousing and sales of EXCLUSIVE Plumbing and Heating products to the Canadian Plumbing & Heating wholesaler industry. Such members shall not be engaged in the installation of, or sales to, consumers of Plumbing and Heating products. The company must have been in business based in Canada for a reasonable period of time as determined by the Board.

The undersigned hereby applies for membership in the Canadian Institute of Plumbing & Heating/L'Institut canadien de plomberie et de chauffage and, if accepted, agrees to comply with all the provisions of the By-Laws of the Institute. CIPH Membership By-Laws require a sales office and inventory in Canada of plumbing and or hydronic heating product lines. The undersigned agrees to pay annual dues in accordance with the schedule approved by the Board of Directors of the Institute.

- Please calculate annual membership dues based on last year's Canadian sales.
- Please return your application to CIPH with dues payment. Dues payments will not be processed until your application has been approved.
- Dues are payable each May 1st. The Institute's fiscal year is May 1st to April 30th.
- The CIPH Board of Directors will review your application at the next Board Meeting.

Please complete the following form and email to: info@ciph.com

Company Name:

Address:

City:

Province:

Postal Code:

Telephone:

Fax

Other

E-mail

Web site

1. President of Company:

2. Applicant Name:

Position:

3. Signature:

Date:

4. What product lines does the company EXCLUSIVELY distribute in Canada through wholesalers?
(Brand name and product)

a)

b)

c)

5. Does the company own inventory in Canada of these EXCLUSIVE product lines?

(please check where appropriate)

YES NO

If yes, what is the estimated average monthly Canadian inventory?

Over \$100,000

\$250,000 - \$500,000

over \$500,000

Is the company's Canadian warehouse: Owned

Leased

6. What percentage of the company's sales are to:

Wholesaler
Distributors: %

Contractors: %

Builders: %

Consumers: %

Retailers: %

Industrial: %

Others (specify): %

...continued

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(please check where appropriate)

7. a) Date company established in Canada?	Year:
b) How long has it been under the present ownership?	Years:
c) Is it registered or incorporated in Canada?	<input type="checkbox"/> YES <input type="checkbox"/> Federally <input type="checkbox"/> Provincially <input type="checkbox"/> NO

8. Is the company affiliated with any other Canadian company?	<input type="checkbox"/> YES <input type="checkbox"/> NO
Is the other company in the plumbing and heating industry?	<input type="checkbox"/> YES <input type="checkbox"/> NO

9. Please list your key Canadian employees and titles:

Name	Title
Location and email	
Name	Title
Location and email	
Name	Title
Location and email	

10. Into which provinces are the company's plumbing, heating, hydronics, waterworks and industrial products distributed?

All 10 **OR:** BC AB SK MB ON QC NB NS PE NL

11. If applicable, please list the Manufacturers' Agent companies who represent your products in Canada:

12. To assist the CIPH Membership Committee with their recommendation to the CIPH Board, please indicate the top three reasons why you want to become a member of the Institute or attach a list. List Attached

1.
2.
3.

**THANK YOU FOR APPLYING FOR MEMBERSHIP IN CIPH
THE CIPH BOARD OF DIRECTORS WILL REVIEW YOUR APPLICATION AT THE NEXT BOARD MEETING**

Canadian Institute of Plumbing & Heating
295 The West Mall, Suite 504, Toronto, ON M9C 4Z4
Tel: 416 695 0447 / 1-800-639-2474 ■ Email: info@ciph.com ■ Web Site: www.ciph.com

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2023/2024 DUES CALCULATION FORM

CIPH MASTER DISTRIBUTOR MEMBER

- The following dues schedule has been approved by the Board of Directors of CIPH.
- Please calculate annual membership dues based on last year's Canadian sales.
- Effective May 1, 2023 for the CIPH fiscal year May 1, 2023 to April 30, 2024.
- Dues are payable May 1 or with your application for CIPH Membership.

1. PLEASE LIST SUBSIDIARIES INCLUDED, IF ANY:

2. BASIC DUES (Canadian Annual Sales, Including Subsidiaries) *(please check where appropriate)*

- | | |
|---|----------------|
| <input type="checkbox"/> On Sales of over \$50 million | \$6,075 |
| <input type="checkbox"/> On Sales of \$25 million to \$50 million | \$5,180 |
| <input type="checkbox"/> On Sales of \$10 million to \$25 million | \$3,670 |
| <input type="checkbox"/> On Sales of \$1 to \$10 million | \$2,130 |

BASIC DUES \$

3. ADDITIONAL DUES

\$150 Dues for each of the ten provinces in which your plumbing, heating, hydronics, waterworks and industrial products **are distributed and sold either directly or indirectly.**

PROVINCES x \$150 = (Maximum – 10 provinces or \$1,500) \$

4. ANNUAL DUES/SUBTOTAL (Item 2 plus Item 3) \$

5. PLUS GST/HST per Province of origin (calculated on Item 4) Registration
#106861669RT0001

- | | | | | | | | |
|---------------------------------|--------------------------------|--------------------------------|---------------------------------|---------------------------------|--------------------------------|---------------------------------|---------------------------------|
| <input type="checkbox"/> AB-5% | <input type="checkbox"/> BC-5% | <input type="checkbox"/> MB-5% | <input type="checkbox"/> NB-15% | <input type="checkbox"/> NL-15% | <input type="checkbox"/> NT-5% | <input type="checkbox"/> NS-15% | <input type="checkbox"/> ON-13% |
| <input type="checkbox"/> PE-15% | <input type="checkbox"/> QC-5% | <input type="checkbox"/> SK-5% | <input type="checkbox"/> NU-5% | <input type="checkbox"/> YU-5% | | | |

6. TOTAL DUES (Item 4 plus Item 5) \$

DATE PAID:

A COPY OF DUES CALCULATION FORM AND PAYMENT MUST ACCOMPANY YOUR APPLICATION

SIGNING OFFICER: SIGNATURE:

COMPANY:

ADDRESS:

PAYMENT OPTIONS *(please check where appropriate)*

To pay by credit card, please email completed application: info@ciph.com

- VISA MASTERCARD CHEQUE

(Please print)
Card Holder Name Signature

Card Number Exp. Date

CVV # (back of credit card)

PLEASE RETURN A COPY WITH YOUR PAYMENT AND KEEP A COPY FOR YOUR RECORD OF GST/HST PAID
Thank you!

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