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02/14/19

Accrual Basis

California Library Association
Profit & Loss
July 1, 2018 through February 11, 2019

| | <u>Jul 1, '18 - Feb 11, 19</u> |
|---|--------------------------------|
| Ordinary Income/Expense | |
| Income | |
| 400016 · Dues | |
| 40000 · Personal Dues | |
| 40110 · Library Student Dues | 9,836.00 |
| 40111 · Supporting Dues | 745.00 |
| 40112 · Joint CLA/ALA Ind Voting Lib St | 380.00 |
| 40000 · Personal Dues - Other | 77,973.00 |
| | <hr/> |
| Total 40000 · Personal Dues | 88,934.00 |
| 40050 · Business Dues | 6,200.00 |
| 40100 · Institutional Dues | |
| 40113 · Platinum Enhanced Insti Dues | 2,800.00 |
| 40114 · Gold Enhanced Instit Dues | 1,750.00 |
| 40115 · Silver Enhanced Instit Dues | 5,400.00 |
| 40100 · Institutional Dues - Other | 38,000.00 |
| | <hr/> |
| Total 40100 · Institutional Dues | 47,950.00 |
| Total 400016 · Dues | 143,084.00 |
| 40999 · Administrative Fees | |
| 40996 · Adminstrative Fees Programs | |
| 41000 · Administrative Fees CCFB Grant | 11,000.00 |
| 41050 · Administrative Fees CSRC Grant | 24,765.00 |
| 41052 · Administrative Fees EFLDCL | 9,364.00 |
| 41125 · Admin Fees Partnership | 1,000.00 |
| 40996 · Adminstrative Fees Programs - Other | 0.00 |
| | <hr/> |
| Total 40996 · Adminstrative Fees Programs | 46,129.00 |
| Total 40999 · Administrative Fees | 46,129.00 |
| 42050 · Advertising Royalties (Website | 750.61 |
| 421016 · Investment Income | |
| 42150 · Intr/Dividends Investments CL | 10,733.09 |
| 42151 · Intr/Dividends Investments Be | 16,677.82 |
| 42152 · Intr/Dividends Investments Be1 | 554.21 |
| 42153 · Intr/Dividends Investments Ye | 6,344.63 |
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| Total 421016 · Investment Income | 34,309.75 |
| 42200 · Donations | 10.00 |

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| 422516 · Products | |
| 42249 · Job Listings | |
| 42252 · 4 Week Job Posting | 10,400.00 |
| 42253 · 3 Week Job Posting | 5,820.00 |
| 42254 · 2 Week Job Posting | 3,160.00 |
| 42255 · 1 Week Job Posting | 650.00 |
| | 20,030.00 |
| Total 42249 · Job Listings | 20,030.00 |
| Total 422516 · Products | 20,030.00 |
| 42300 · LSTA Grant | |
| 42301 · LSTA-CCFB | 130,185.00 |
| 42302 · LSTA-CSRC | 301,500.00 |
| 42303 · LSTA-EFLDCL | 248,060.00 |
| | 679,745.00 |
| Total 42300 · LSTA Grant | 679,745.00 |
| 42320 · Leadership Income | 2,640.00 |
| 42325 · SaveRedwoods | 4,500.00 |
| 42330 · Miscellaneous Income | 6,827.61 |
| 42600 · State Fund Grant | |
| 42601 · State Fund - Lunch@the Library | 900,000.00 |
| 42600 · State Fund Grant - Other | 25.00 |
| | 900,025.00 |
| Total 42600 · State Fund Grant | 900,025.00 |
| 43000 · Conference | |
| 431516 · Exhibit Hall | |
| 43150 · Conf Booths | 122,775.00 |
| 43200 · Conf Tabletops | 12,975.00 |
| 431516 · Exhibit Hall - Other | 800.00 |
| | 136,550.00 |
| Total 431516 · Exhibit Hall | 136,550.00 |
| 434116 · Special Events | |
| 43410 · Conf Meals CYRM & Beatty Award | 1,890.00 |
| 43460 · Conf Meals CLA Awards Receptio | 8,625.00 |
| | 10,515.00 |
| Total 434116 · Special Events | 10,515.00 |

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| 434916 · Registration | |
| 43500 · Conf Reg Full Member | 119,500.00 |
| 43510 · Conf Reg Full Non Member | 87,645.00 |
| 43520 · Conf Reg One Day Member | 13,950.00 |
| 43530 · Conf Reg One Day Non Member | 21,995.00 |
| 43540 · Conf Reg Special Attendee Memb | 17,615.00 |
| 434916 · Registration - Other | -395.00 |
| Total 434916 · Registration | 260,310.00 |
| 43600 · ConfShow List | 5,050.00 |
| 436016 · Sales | |
| 43505 · Conference Fundraising | 2,645.00 |
| 43772 · Conf Post-Evt Mailing List Rent | 1,450.00 |
| Total 436016 · Sales | 4,095.00 |
| 437516 · Sponsorship | |
| 43750 · Conf Sponsorships | 50,500.00 |
| 43751 · Conf Sponsorship Meals | 17,500.00 |
| Total 437516 · Sponsorship | 68,000.00 |
| 43770 · Conf Hotel Room Revenue | 1,360.00 |
| 43000 · Conference - Other | 0.00 |
| Total 43000 · Conference | 485,880.00 |
| 47000 · Scholarship Fund | 4,215.00 |
| Total Income | 2,328,145.97 |
| Gross Profit | 2,328,145.97 |
| Expense | |
| 500116 · Internal Operations | |
| 50050 · Bank & Credit Card Fees | 7,379.19 |
| 50150 · Dues & Subscriptions | 1,349.10 |
| 50160 · Dropbox Subscription | 1,000.00 |
| 50200 · Equipment Sales/Rental | 2,303.48 |
| 50250 · Insurance | 3,094.00 |
| 50300 · Licenses/Filing Fees | 549.00 |
| 50400 · Merchant Fees | 2,239.07 |
| 50500 · Office Supplies | 2,733.71 |
| 50550 · Postage/Shipping | 1,160.60 |
| 50640 · Rent | 13,671.65 |
| 50650 · Repairs/Maintenance | 199.99 |
| 50850 · Taxes | 10.00 |
| 50890 · TeleConf | 247.01 |

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| 52250 · Merchant Services | 6,177.64 |
| 52300 · Audit Fees | 15,000.00 |
| Total 500116 · Internal Operations | 57,114.44 |
| 500117 · Personnel | |
| 50260 · InsuranceWorkers Compensation | 3,658.89 |
| 50510 · Payroll TaxesFederal & State | 13,201.66 |
| 50520 · Payroll Preparation Fees | 845.50 |
| 50680 · Salaries/Benefits | 154,671.78 |
| 50700 · Staff Travel/Transportation | 669.86 |
| 50750 · Staff Meals | 317.42 |
| 50800 · Staff Lodging | 775.14 |
| 52000 · Accounting | 4,875.00 |
| 52350 · Staffing/Administration | 6,200.00 |
| Total 500117 · Personnel | 185,215.25 |
| 50030 · Awards | |
| 53930 · AwardsTIG Professional | 400.00 |
| 53940 · AwardsTSIG New Leader | 500.00 |
| 53960 · AwardsOLSL | 2,000.00 |
| 53985 · Awards BAYA | 500.00 |
| 53995 · Awards Beatty | 500.00 |
| 50030 · Awards - Other | 1,119.42 |
| Total 50030 · Awards | 5,019.42 |
| 508116 · Communication & Technology | |
| 50870 · Communications & Technology | 10,888.88 |
| 52500 · Website Maintenance | 10,100.00 |
| Total 508116 · Communication & Technology | 20,988.88 |
| 52050 · Advocacy | |
| 52050 · Advocacy | 33,936.00 |
| 530016 · ALA | |
| 53401 · ALA Chapter Membership | 150.00 |
| 53402 · ALA Travel Chapter Councilor | 1,051.82 |
| 53404 · ALA Travel Staff | 1,111.37 |
| Total 530016 · ALA | 2,313.19 |
| 53600 · Registration Refund | |
| 53600 · Registration Refund | 7,645.00 |
| 536116 · Dues Expense | |
| 53635 · Membership Refund | 1,305.00 |
| Total 536116 · Dues Expense | 1,305.00 |
| 53630 · Exhibit Booth Refund | 1,937.50 |

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| 540016 · Committees | |
| 55150 · Membership Dev Supplies | 417.50 |
| Total 540016 · Committees | 417.50 |
| 542016 · Board of Directors | |
| 54200 · Board of Directors Expenses | 2,266.46 |
| Total 542016 · Board of Directors | 2,266.46 |
| 570016 · Conference Expenses | |
| 570116 · Conference Programs | |
| 57050 · ConfPgmAudio Visual | 58,623.35 |
| 57100 · ConfPgmAwards | 44.76 |
| 57150 · ConfPgmBanquets/CateringMeal Ev | 14,961.59 |
| 57170 · ConfPgmBanquets/CateringExhbt H | 8,542.38 |
| 57180 · ConfPgmCoffee/RefreshmentsOvrn | 2,134.15 |
| 57190 · ConfPgmPrntgAwards/Gala Pgms | 15,342.25 |
| 57200 · ConfPgmMiscellaneous Costs | 5,326.71 |
| 58400 · ConfPgmSpeaker Honorarium | 19,500.00 |
| Total 570116 · Conference Programs | 124,475.19 |
| 570117 · Conference Production | |
| 57600 · ConfProductionFacility Rental | 33,022.50 |
| 57670 · ConfProductionOvrngt Security/E | 1,877.75 |
| 57800 · ConfProductonMaterials/Supplies | 5,763.67 |
| 57830 · ConfProductionMealsStaff | 944.50 |
| 57860 · ConfProductionMiscellaneous | 206.10 |
| 57900 · ConfOff ExpMiscellaneous | 112.38 |
| 57940 · ConfProductionDes Work | 500.00 |
| 57950 · ConfProductionPhotography | 6,000.00 |
| 57960 · Conf Prod Registration Supplies | 1,275.12 |
| 58000 · ConfOff ExpPostage/Mailing/Ship | 156.27 |
| 58030 · ConfAttnde DevConf Dir/Pgm Prnt | 770.45 |
| 58440 · ConfProdTemp Staffing | 6,289.00 |
| 58500 · ConfProductionTravelStaff | 2,166.80 |
| 58510 · ConfProductionAccomodationsStaf | 5,060.60 |
| Total 570117 · Conference Production | 64,145.14 |
| 570119 · Conference Development | |
| 57300 · Conf Mgmt Svcs (HallErickson) | 102,416.28 |
| 57450 · Conf Entertainment | 4,500.00 |
| 58100 · Conf Promotion | 167.00 |
| Total 570119 · Conference Development | 107,083.28 |

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| 570120 · Conference Comm & Tech | |
| 52460 · Conf Comm & Tech Contractors | 13,866.19 |
| 58430 · Conf Technology | 17,925.00 |
| | 31,791.19 |
| Total 570120 · Conference Comm & Tech | 31,791.19 |
| Total 570016 · Conference Expenses | 327,494.80 |
| 600116 · Interest Groups | |
| 60011 · Intr Groups General Expenses | 41.22 |
| | 41.22 |
| Total 600116 · Interest Groups | 41.22 |
| 614500 · ProgramsGeneral | |
| 50690 · Scholarships | |
| 50695 · General Scholarships | 580.00 |
| 66500 · Beatty M/L EMA Fees | 30.00 |
| 68000 · Begun Scholarships | 3,000.00 |
| 68500 · Begun M/L EMA Fees | 150.00 |
| 69000 · Yelland Scholarships | 7,500.00 |
| | 11,260.00 |
| Total 50690 · Scholarships | 11,260.00 |
| 614500 · ProgramsGeneral - Other | 4,545.00 |
| | 4,545.00 |
| Total 614500 · ProgramsGeneral | 15,805.00 |
| 63042 · Meals - CCFB Cash | 222.99 |
| 63044 · Consultant Fees - CCFB Cash | 3,025.00 |
| 70000 · Grant Expenses | |
| 70001 · Grant Consultant | 71,540.12 |
| 70002 · Grant Services | 149,061.27 |
| 70003 · Grant Indirect Costs | 1,000.00 |
| 70004 · Grant Travel | 35,701.73 |
| 70005 · Grant Supplies | 91,955.89 |
| 70006 · Grant Salaries/Wages/Benefits | 116.34 |
| | 349,375.35 |
| Total 70000 · Grant Expenses | 349,375.35 |
| 71000 · State Grant Expenses | |
| 71001 · State Grant Consultant | 2,000.00 |
| 71002 · State Grant Services | 7,393.75 |
| 71004 · State Grant Travel | 2,303.34 |
| 71005 · State Grant Supplies | 1,580.24 |
| | 13,277.33 |
| Total 71000 · State Grant Expenses | 13,277.33 |

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| 90049 · Investment Accounts | |
| 90050 · UnrealizedGain/Loss on CLA | 13,310.27 |
| 90051 · UnrealizedGain/Loss on Beatty | -43.71 |
| 90052 · UnrealizedGain/Loss on Begun | 20,521.43 |
| 90053 · UnrealizedGain/Loss on Yelland | 7,717.82 |
| | <hr/> |
| Total 90049 · Investment Accounts | 41,505.81 |
| | <hr/> |
| Total Expense | 1,068,906.14 |
| | <hr/> |
| Net Ordinary Income | 1,259,239.83 |
| | <hr/> |
| Net Income | 1,259,239.83 |
| | <hr/> <hr/> |