

California Library Association Profit & Loss Budget vs. Actual

July 2017 through January 2018

ry Income/Expense	Jul '17 - Jan 18	Budget	\$ Over Budget	% of Budget
Income				
400016 · Dues				
40000 · Personal Dues				
40110 · Library Student Dues	7,941.00	0.00	7,941.00	100.0%
40111 · Supporting Dues	1,050.00	0.00	1,050.00	100.0%
40112 · Joint CLA/ALA Ind Voting Lib St	608.00	0.00	608.00	100.0%
40000 · Personal Dues - Other	84,985.00	135,000.00	-50,015.00	62.95%
Total 40000 · Personal Dues	94,584.00	135,000.00	-40,416.00	70.06%
40050 · Business Dues	4,400.00	6,000.00	-1,600.00	73.33%
40100 · Institutional Dues				
40113 · Platinum Enhanced Insti Dues	0.00	0.00	0.00	0.0%
40114 · Gold Enhanced Instit Dues	1,750.00	0.00	1,750.00	100.0%
40115 · Silver Enhanced Instit Dues	1,100.00	0.00	1,100.00	100.0%
40116 · Sustaining institutional Dues	0.00	0.00	0.00	0.0%
40100 · Institutional Dues - Other	25,000.00	90,000.00	-65,000.00	27.78%
Total 40100 · Institutional Dues	27,850.00	90,000.00	-62,150.00	30.94%
400016 · Dues - Other	0.00	0.00	0.00	0.0%
Total 400016 · Dues	126,834.00	231,000.00	-104,166.00	54.91%
40117 · Fundraising	2,089.47	500.00	1,589.47	417.89%
40999 · Administrative Fees	29,999.00	37,511.00	-7,512.00	79.97%
41001 · Administrative Fees CALTAC	0.00	0.00	0.00	0.0%
41090 · Administrative Fees SRQS	0.00	0.00	0.00	0.0%
41110 · Administrtrative Fees 50Fund	0.00	0.00	0.00	0.0%
42000 · Advertising Clarion	0.00	0.00	0.00	0.0%
42050 · Advertising Royalties (Website)	882.49	3,000.00	-2,117.51	29.42%
421016 · Investment Income	31,729.79	15,000.00	16,729.79	211.53%
42200 · Donations	140.00	500.00	-360.00	28.0%
422516 · Products	18,180.00	25,000.00	-6,820.00	72.72%
42330 · Miscellaneous Income	604.00	0.00	604.00	100.0%
42450 · Special EventALA PreConfs	0.00	0.00	0.00	0.0%
425016 · Awards Income	0.00	1,800.00	-1,800.00	0.0%
43000 · Conference	533,240.00	510,000.00	23,240.00	104.56%

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43575 - Conf Inst#5	0.00	0.00	0.00	0.0%
43576 - Conf InstMemberDream Big!	0.00	0.00	0.00	0.0%
43577 - Conf InstMemberVolunteers	0.00	0.00	0.00	0.0%
43578 - Conf InstMemberCharting Our Fut	0.00	0.00	0.00	0.0%
43581 - Conf InstNon MbrStrategic Reali	0.00	0.00	0.00	0.0%
43582 - Conf InstLife Long Eureka Leade	0.00	0.00	0.00	0.0%
43583 - Conf InstNon MbrFinding Solid G	0.00	0.00	0.00	0.0%
43584 - Conf InstNon MbrGetting to WIN!	0.00	0.00	0.00	0.0%
43585 - Conf InstNon MbrFundraising Suc	0.00	0.00	0.00	0.0%
43586 - Conf InstNon MbrDream Big!	0.00	0.00	0.00	0.0%
43587 - Conf InstNon MbrVolunteers	0.00	0.00	0.00	0.0%
43588 - Conf InstNon MbrCharting Our Fu	0.00	0.00	0.00	0.0%
440016 - Sponsorships & Partnerships	0.00	0.00	0.00	0.0%
450016 - Programs	0.00	30,000.00	-30,000.00	0.0%
450116 - Spring Flings	4,425.00	2,500.00	1,925.00	177.0%
450512 - Spr Fling Services to Latinos	0.00	0.00	0.00	0.0%
450513 - Spr Fling Event Revenue FY13	0.00	0.00	0.00	0.0%
450514 - Spr Fling Event Revenue FY14	0.00	0.00	0.00	0.0%
450515 - Spr Fling Event Revenue FY15	0.00	0.00	0.00	0.0%
45052 - Spr Fling Afr American Librari	0.00	0.00	0.00	0.0%
45053 - Spr Fling Chinese American Lib	0.00	0.00	0.00	0.0%
45054 - Spr Fling Coll Dev IG	0.00	0.00	0.00	0.0%
45500 - Product Sales Mailing Labels	0.00	0.00	0.00	0.0%
45550 - Product Sales Miscellaneous	0.00	0.00	0.00	0.0%
Total Income	748,123.75	856,811.00	-108,687.25	87.32%
Gross Profit	748,123.75	856,811.00	-108,687.25	87.32%
Expense				
500116 - Internal Operations	55,693.84	92,305.00	-36,611.16	60.34%
500117 - Personnel	145,190.30	253,860.00	-108,669.70	57.19%
50030 - Awards	3,452.22	1,800.00	1,652.22	191.79%
50100 - Depreciation	0.00	0.00	0.00	0.0%
50450 - Miscellaneous	0.00	0.00	0.00	0.0%
508116 - Communication & Technology	1,856.60	3,000.00	-1,143.40	61.89%

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50950 - WorkshopsMiscellaneous	0.00	0.00	0.00	0.0%
52050 - Advocacy	29,619.00	50,000.00	-20,381.00	59.24%
52060 - AdvocacyTravel (Staff)	0.00	1,000.00	-1,000.00	0.0%
52400 - Comm & TechWebsite Dev	0.00	0.00	0.00	0.0%
52410 - Comm & TechEmail/Flickr/Listser	0.00	0.00	0.00	0.0%
52450 - Comm & TechWebsite & Member Dat	0.00	6,100.00	-6,100.00	0.0%
52550 - Support Services- Technology	13,852.00	27,728.00	-13,876.00	49.96%
53000 - Membership Executive Director	0.00	0.00	0.00	0.0%
530016 - ALA	1,768.68	3,650.00	-1,881.32	48.46%
53050 - Membership Chapter	0.00	0.00	0.00	0.0%
53450 - Travel/Transportation	0.00	0.00	0.00	0.0%
53600 - Registration Refund	7,295.00	0.00	7,295.00	100.0%
536016 - Products Expense	0.00	0.00	0.00	0.0%
536116 - Dues Expense	310.00	0.00	310.00	100.0%
53630 - Exhibit Booth Refund	50.00	0.00	50.00	100.0%
53650 - Travel/Transportation1	0.00	0.00	0.00	0.0%
540016 - Committees	2,033.26	4,000.00	-1,966.74	50.83%
542016 - Board of Directors	570.29	1,750.00	-1,179.71	32.59%
570016 - Conference Expenses	309,173.36	365,000.00	-55,826.64	84.71%
58020 - ConfAttnde DevConf Dir/Pgm Des	0.00	0.00	0.00	0.0%
58310 - ConfAttnde DevSocial Media Adve	0.00	0.00	0.00	0.0%
58350 - Conf Social Networking Platfor	0.00	0.00	0.00	0.0%
59100 - DO NOT USESummer Reading Qualit	0.00	0.00	0.00	0.0%
60010 - Intr Groups General Awards	0.00	0.00	0.00	0.0%
600116 - Interest Groups	1,840.60	825.00	1,015.60	223.1%
614500 - ProgramsGeneral	11,420.00	10,650.00	770.00	107.23%
90000 - Bad Debt Expense	0.00	0.00	0.00	0.0%
90049 - Investment Accounts	-20,589.91	0.00	-20,589.91	100.0%
90100 - Depreciation Expense	0.00	0.00	0.00	0.0%
Total Expense	563,535.24	821,668.00	-258,132.76	68.58%
Net Ordinary Income	184,588.51	35,143.00	149,445.51	525.25%
Other Income/Expense	0.00	0.00	0.00	0.0%
Net Income	184,588.51	35,143.00	149,445.51	525.25%