



California Municipal Treasurers Association

Board of Directors Meeting

Date: Wednesday, May 14, 2019
Time: 10:00 a.m. – 2:00 p.m.
Location: West Basin Municipal Water District
17140 S Avalon Blvd, Carson, CA 90746
Call-In: 1-669-900-6833
Meeting ID: 824 726 126 #

AGENDA

I. CALL TO ORDER

II. APPROVAL OF THE AGENDA

III. ROLL CALL

	President	Donald Patterson, CCMT
	President-Elect	Hubert R. White III
	Secretary	Mary-Ann Rexroad
	Treasurer	Jennifer Leisz, CCMT
	Past President	Dan Matusiewicz, CCMT, CFIP
	Division 1 – North	Damien Charléty, CCMT
	Division 2 – South	Michael Solorza

IV. COMMITTEE CHAIRS, STAFF AND GUESTS

	Education and Certification	Shaun Farrell, CCMT & Ernestine Jones, CCMT Co-Chairs
	Education Subcommittee Chair	Susan Munson, CFP, CFIP
	Membership	Margaret Moggia, CPA, CTC
	Communications	Nadia Feeser
	Commercial Associate Liaison	Greg Whipple
	Commercial Associate Member	Chad Nicholson
	Governance and Finance Committee Chair	Dan Matusiewicz, CCMT, CFIP
	Revenue and Taxation Policy Committee Representative	Vacant
	Ad Hoc Legislative Committee Chair	Thomas Metz, J.D.
	Meetings and Membership Specialist	Yelena Martynovskaya
	Meetings and Membership Assistant	Kristy Schrimsher
	Meetings and Membership Assistant	Zach Seals

V. CURRENT BUSINESS

A. MINUTES FROM THE APRIL 10, 2019 BOARD OF DIRECTORS MEETING

Recommended Action:

Approve and file.

B. FINANCIAL REPORT AS OF APRIL 30, 2019

Summary:

Review and discuss financial position and YTD financial activity.

Recommended Action:

Approve and file.

VI. STRATEGIC PLANNING DISCUSSION TO DEVELOP GOALS FOR 2019-2020

VII. NON AGENDA BOARD MEMBER COMMENTS

A. ROUND TABLE BOARD MEMBER ANNOUNCEMENTS, COMMENTS & QUESTIONS

VIII. ITEMS FOR FUTURE CONSIDERATION

IX. NEXT BOARD MEETINGS

JUNE 19, 2019
JULY 17, 2019
AUGUST 21, 2019

X. ADJOURN

CMTA
Balance Sheet
As of April 30, 2019

	<u>Apr 30, 19</u>	<u>Apr 30, 18</u>	<u>\$ Change</u>
ASSETS			
Current Assets			
Checking/Savings			
1010000 · Cash and cash equivalents			
1010400 · General - Chase-8076	84,409.70	87,688.83	-3,279.13
1010500 · Education - Chase	7,534.12	7,534.12	0.00
Total 1010000 · Cash and cash equivalents	91,943.82	95,222.95	-3,279.13
1020000 · Investments			
1020100 · LAIF	48,531.63	47,455.17	1,076.46
Total 1020000 · Investments	48,531.63	47,455.17	1,076.46
Total Checking/Savings	140,475.45	142,678.12	-2,202.67
Accounts Receivable			
1040000 · Quick Books Accounts receivable	0.00	-79.00	79.00
Total Accounts Receivable	0.00	-79.00	79.00
Other Current Assets			
1040100 · YourMembership AR	10,590.00	17,951.00	-7,361.00
1049000 · Undeposited funds	0.00	799.00	-799.00
1070000 · Prepaid expenses	3,667.66	5,437.92	-1,770.26
Total Other Current Assets	14,257.66	24,187.92	-9,930.26
Total Current Assets	154,733.11	166,787.04	-12,053.93
TOTAL ASSETS	<u>154,733.11</u>	<u>166,787.04</u>	<u>-12,053.93</u>
LIABILITIES & EQUITY			
Liabilities			
Current Liabilities			
Accounts Payable			
2010000 · Accounts payable	0.00	1,389.52	-1,389.52
Total Accounts Payable	0.00	1,389.52	-1,389.52
Other Current Liabilities			
2030000 · Other liabilities			
Sales tax payable	0.00	-5.38	5.38
Total 2030000 · Other liabilities	0.00	-5.38	5.38
Total Other Current Liabilities	0.00	-5.38	5.38
Total Current Liabilities	0.00	1,384.14	-1,384.14
Total Liabilities	0.00	1,384.14	-1,384.14
Equity			
3700000 · Retained Earnings	1,609.17	0.00	1,609.17
3740000 · General fund	59,983.95	71,051.66	-11,067.71
3750000 · M Woodward Memorial Education	18,910.00	18,910.00	0.00
Net Income	74,229.99	75,441.24	-1,211.25
Total Equity	154,733.11	165,402.90	-10,669.79
TOTAL LIABILITIES & EQUITY	<u>154,733.11</u>	<u>166,787.04</u>	<u>-12,053.93</u>

CMTA
Profit & Loss
July 2018 through April 2019

	<u>Jul '18 - Apr 19</u>	<u>Jul '17 - Apr 18</u>	<u>\$ Change</u>
Income			
4010000 · Membership dues	52,724.55	59,786.66	-7,062.11
4500000 · Program services	187,580.00	151,893.50	35,686.50
4980000 · Interest	1,076.46	554.25	522.21
4999999 · Other	0.00	0.00	0.00
Total Income	<u>241,381.01</u>	<u>212,234.41</u>	<u>29,146.60</u>
Gross Profit	<u>241,381.01</u>	<u>212,234.41</u>	<u>29,146.60</u>
Expense			
5010000 · Management and general	83,946.70	75,318.21	8,628.49
5050000 · Program services expens	82,567.34	61,474.96	21,092.38
5060000 · Prior Year Expenses	636.98	0.00	636.98
Total Expense	<u>167,151.02</u>	<u>136,793.17</u>	<u>30,357.85</u>
Net Income	<u>74,229.99</u>	<u>75,441.24</u>	<u>-1,211.25</u>

CMTA
Profit & Loss Prev Year Comparison
July 2018 through April 2019

	<u>Jul '18 - Apr 19</u>	<u>Jul '17 - Apr 18</u>	<u>\$ Change</u>	<u>% Change</u>
Income				
4010000 · Membership dues				
4010100 · Dues (Public)	47,334.55	51,526.66	-4,192.11	-8.14%
4010200 · Dues (commercial)	5,330.00	8,200.00	-2,870.00	-35.0%
4010400 · Dues (Alumni)	60.00	60.00	0.00	0.0%
Total 4010000 · Membership dues	52,724.55	59,786.66	-7,062.11	-11.81%
4500000 · Program services				
4510000 · Certification				
4510100 · Investment Policy Application	2,975.00	2,975.00	0.00	0.0%
4510400 · Certification program app. fee	225.00	280.00	-55.00	-19.64%
4510000 · Certification - Other	0.00	0.00	0.00	0.0%
Total 4510000 · Certification	3,200.00	3,255.00	-55.00	-1.69%
4520000 · Education				
4520300 · Essentials Workshop	20,150.00	0.00	20,150.00	100.0%
4520400 · Advanced Workshop	0.00	13,000.00	-13,000.00	-100.0%
Total 4520000 · Education	20,150.00	13,000.00	7,150.00	55.0%
4530000 · Publications				
4530100 · Handbook	0.00	54.00	-54.00	-100.0%
4530300 · Job Ads	1,725.00	1,425.00	300.00	21.05%
Total 4530000 · Publications	1,725.00	1,479.00	246.00	16.63%
4560000 · Annual Conference				
4560100 · Registrations				
4560110 · Active Members	51,905.00	42,111.00	9,794.00	23.26%
4560120 · Commercial Associates	45,725.00	13,967.50	31,757.50	227.37%
4560300 · Pre-Conference Seminar	300.00	0.00	300.00	100.0%
Total 4560100 · Registrations	97,930.00	56,078.50	41,851.50	74.63%
4560200 · Sponsors/ Exhibitors	64,575.00	78,081.00	-13,506.00	-17.3%
Total 4560000 · Annual Conference	162,505.00	134,159.50	28,345.50	21.13%
Total 4500000 · Program services	187,580.00	151,893.50	35,686.50	23.49%
4980000 · Interest	1,076.46	554.25	522.21	94.22%
4999999 · Other	0.00	0.00	0.00	0.0%
Total Income	241,381.01	212,234.41	29,146.60	13.73%
Gross Profit	241,381.01	212,234.41	29,146.60	13.73%
Expense				
5010000 · Management and general				
5010100 · Audit	4,680.00	490.00	4,190.00	855.1%
5010200 · Board meetings	228.13	0.00	228.13	100.0%
5010300 · In House Printing	29.60	60.98	-31.38	-51.46%
5010310 · Storage	188.75	184.70	4.05	2.19%
5010400 · Contract Services				
5010420 · Website update and maintenance	5,959.93	5,500.73	459.20	8.35%
5010430 · SMA - AMC	62,500.00	61,880.20	619.80	1.0%
Total 5010400 · Contract Services	68,459.93	67,380.93	1,079.00	1.6%
5010600 · Insurance	1,729.17	1,965.01	-235.84	-12.0%

CMTA
Profit & Loss Prev Year Comparison
July 2018 through April 2019

	<u>Jul '18 - Apr 19</u>	<u>Jul '17 - Apr 18</u>	<u>\$ Change</u>	<u>% Change</u>
5010700 · Travel				
5010730 · Staff	353.96	0.00	353.96	100.0%
Total 5010700 · Travel	353.96	0.00	353.96	100.0%
5010800 · Taxes and Filings	1,551.00	20.00	1,531.00	7,655.0%
5010900 · Postage	719.35	222.85	496.50	222.8%
5011200 · Telecommunications				
5011210 · Internet services	59.96	154.99	-95.03	-61.31%
5011220 · Telephone	453.05	531.68	-78.63	-14.79%
Total 5011200 · Telecommunications	513.01	686.67	-173.66	-25.29%
5011300 · Supplies	2.96	31.13	-28.17	-90.49%
5011500 · Bank and Merchant Fees				
5011510 · Bank Fees	611.20	0.00	611.20	100.0%
5011520 · Merchant Fees	4,879.64	4,275.94	603.70	14.12%
Total 5011500 · Bank and Merchant Fees	5,490.84	4,275.94	1,214.90	28.41%
Total 5010000 · Management and general	83,946.70	75,318.21	8,628.49	11.46%
5050000 · Program services expenses				
5051000 · Certification				
5051100 · Investment Policy Application	0.00	41.09	-41.09	-100.0%
5051500 · FIA Contract MOU	5,000.00	5,000.00	0.00	0.0%
5052100 · CCMT/CTC Expenses	63.94	0.00	63.94	100.0%
Total 5051000 · Certification	5,063.94	5,041.09	22.85	0.45%
5053000 · Education				
5520200 · Educational Support Expenses	17.90	0.00	17.90	100.0%
5520300 · Essential Workshop Expenses	20,173.03	0.00	20,173.03	100.0%
5520400 · Advanced Workshop Expenses	0.00	7,437.45	-7,437.45	-100.0%
Total 5053000 · Education	20,190.93	7,437.45	12,753.48	171.48%
5054000 · Publications				
5054300 · Printing - General	0.00	0.65	-0.65	-100.0%
Total 5054000 · Publications	0.00	0.65	-0.65	-100.0%
5056000 · Annual Conference				
5056200 · Audio Video	10,556.00	0.00	10,556.00	100.0%
5056250 · Banquet - Entertainment, Decor.	12,874.02	0.00	12,874.02	100.0%
5056300 · Gifts & Mementos				
5056310 · Speaker, Sponsor, Board	1,735.75	0.00	1,735.75	100.0%
Total 5056300 · Gifts & Mementos	1,735.75	0.00	1,735.75	100.0%
5056400 · Food and Beverage - Hotel	30,000.00	48,212.00	-18,212.00	-37.78%
5056525 · Lodging/Travel				
505626 · Board	259.68	605.95	-346.27	-57.15%
505627 · Staff	311.96	113.98	197.98	173.7%
5056525 · Lodging/Travel - Other	197.16	0.00	197.16	100.0%
Total 5056525 · Lodging/Travel	768.80	719.93	48.87	6.79%
5056550 · Professional Services				
5056555 · Conference Contract Service	1,200.00	0.00	1,200.00	100.0%
Total 5056550 · Professional Services	1,200.00	0.00	1,200.00	100.0%
5056700 · Printing	45.26	42.32	2.94	6.95%
5056800 · Supplies	0.00	21.52	-21.52	-100.0%

CMTA
Profit & Loss Prev Year Comparison
July 2018 through April 2019

	Jul '18 - Apr 19	Jul '17 - Apr 18	\$ Change	% Change
5056999 · Miscellaneous	132.64	0.00	132.64	100.0%
Total 5056000 · Annual Conference	57,312.47	48,995.77	8,316.70	16.97%
Total 5050000 · Program services expenses	82,567.34	61,474.96	21,092.38	34.31%
5060000 · Prior Year Expenses	636.98	0.00	636.98	100.0%
Total Expense	167,151.02	136,793.17	30,357.85	22.19%
Net Income	74,229.99	75,441.24	-1,211.25	-1.61%

CMTA
Profit & Loss Budget Performance
April 2019

	Apr 19	Jul '18 - Apr 19	YTD Budget	\$ Over Budget	Annual Budget
Income					
4010000 · Membership dues					
4010100 · Dues (Public)	350.00	47,334.55	52,000.00	-4,665.45	52,000.00
4010200 · Dues (commercial)	410.00	5,330.00	9,500.00	-4,170.00	9,500.00
4010400 · Dues (Alumni)	0.00	60.00	60.00	0.00	60.00
Total 4010000 · Membership dues	760.00	52,724.55	61,560.00	-8,835.45	61,560.00
4500000 · Program services					
4510000 · Certification					
4510100 · Investment Policy Application	350.00	2,975.00	1,666.66	1,308.34	2,000.00
4510200 · CCMT- Certified CA Municipa	0.00	0.00	250.00	-250.00	300.00
4510300 · CTC- Certified CA Treasury C	0.00	0.00	250.00	-250.00	300.00
4510400 · Certification program app. fee	-175.00	225.00	0.00	225.00	0.00
4510000 · Certification - Other	0.00	0.00	0.00	0.00	0.00
Total 4510000 · Certification	175.00	3,200.00	2,166.66	1,033.34	2,600.00
4520000 · Education					
4520200 · Educational support	0.00	0.00	0.00	0.00	0.00
4520300 · Essentials Workshop	0.00	20,150.00	25,000.00	-4,850.00	30,000.00
4520400 · Advanced Workshop	0.00	0.00	0.00	0.00	0.00
Total 4520000 · Education	0.00	20,150.00	25,000.00	-4,850.00	30,000.00
4530000 · Publications					
4530100 · Handbook	0.00	0.00	50.00	-50.00	100.00
4530300 · Job Ads	375.00	1,725.00	833.34	891.66	1,000.00
Total 4530000 · Publications	375.00	1,725.00	883.34	841.66	1,100.00
4550000 · Scholarship					
4550100 · Woodward Memorial Scholar	0.00	0.00	0.00	0.00	0.00
4550200 · Vincent Amado Scholarship	0.00	0.00	8,675.00	-8,675.00	8,675.00
Total 4550000 · Scholarship	0.00	0.00	8,675.00	-8,675.00	8,675.00
4560000 · Annual Conference					
4560100 · Registrations					
4560110 · Active Members	3,085.00	51,905.00	49,200.00	2,705.00	49,200.00
4560120 · Commercial Associates	8,925.00	45,725.00	16,000.00	29,725.00	16,000.00
4560130 · Additional Meals	0.00	0.00	0.00	0.00	0.00
4560300 · Pre-Conference Seminar	100.00	300.00	3,500.00	-3,200.00	3,500.00
4560100 · Registrations - Other	0.00	0.00	0.00	0.00	0.00
Total 4560100 · Registrations	12,110.00	97,930.00	68,700.00	29,230.00	68,700.00
4560200 · Sponsors/ Exhibitors					
4560220 · Exhibit - Sponsor	0.00	0.00	0.00	0.00	0.00
4560210 · Exhibit Sponsor	0.00	0.00	0.00	0.00	0.00
4560200 · Sponsors/ Exhibitors - Other	-675.00	64,575.00	75,000.00	-10,425.00	75,000.00
Total 4560200 · Sponsors/ Exhibitors	-675.00	64,575.00	75,000.00	-10,425.00	75,000.00
Total 4560000 · Annual Conference	11,435.00	162,505.00	143,700.00	18,805.00	143,700.00
Total 4500000 · Program services	11,985.00	187,580.00	180,425.00	7,155.00	186,075.00
4600000 · Division Income	0.00	0.00	0.00	0.00	0.00
4980000 · Interest	302.53	1,076.46	500.00	576.46	600.00
4999999 · Other	0.00	0.00	0.00	0.00	0.00
Total Income	13,047.53	241,381.01	242,485.00	-1,103.99	248,235.00

CMTA
Profit & Loss Budget Performance
April 2019

	Apr 19	Jul '18 - Apr 19	YTD Budget	\$ Over Budget	Annual Budget
Gross Profit	13,047.53	241,381.01	242,485.00	-1,103.99	248,235.00
Expense					
5010000 · Management and general					
5010100 · Audit	0.00	4,680.00	0.00	4,680.00	5,000.00
5010200 · Board meetings					
5010250 · President's Travel	0.00	0.00	1,000.00	-1,000.00	1,000.00
5054500 · League Advertising	0.00	0.00	0.00	0.00	0.00
5010200 · Board meetings - Other	228.13	228.13	0.00	228.13	0.00
Total 5010200 · Board meetings	228.13	228.13	1,000.00	-771.87	1,000.00
5010300 · In House Printing	3.72	29.60	125.00	-95.40	150.00
5010310 · Storage	0.00	188.75	166.66	22.09	200.00
5010400 · Contract Services					
5010420 · Website update and mainten	458.45	5,959.93	4,583.34	1,376.59	5,500.00
5010430 · SMA - AMC	6,250.00	62,500.00	62,500.00	0.00	75,000.00
Total 5010400 · Contract Services	6,708.45	68,459.93	67,083.34	1,376.59	80,500.00
5010600 · Insurance	550.00	1,729.17	2,000.00	-270.83	2,000.00
5010700 · Travel					
5010730 · Staff	0.00	353.96			
Total 5010700 · Travel	0.00	353.96			
5010800 · Taxes and Filings	10.00	1,551.00	0.00	1,551.00	500.00
5010900 · Postage	5.30	719.35	833.34	-113.99	1,000.00
5011200 · Telecommunications					
5011210 · Internet services	0.00	59.96	83.34	-23.38	100.00
5011220 · Telephone	46.22	453.05	416.68	36.37	500.00
Total 5011200 · Telecommunications	46.22	513.01	500.02	12.99	600.00
5011300 · Supplies	0.00	2.96	83.34	-80.38	100.00
5011500 · Bank and Merchant Fees					
5011510 · Bank Fees	57.03	611.20	0.00	611.20	0.00
5011520 · Merchant Fees	1,283.25	4,879.64	4,583.34	296.30	5,500.00
Total 5011500 · Bank and Merchant Fees	1,340.28	5,490.84	4,583.34	907.50	5,500.00
Total 5010000 · Management and general	8,892.10	83,946.70	76,375.04	7,571.66	96,550.00
5050000 · Program services expenses					
5051000 · Certification					
5051100 · Investment Policy Applicatio	0.00	0.00	40.00	-40.00	40.00
5051500 · FIA Contract MOU	5,000.00	5,000.00	0.00	5,000.00	0.00
5052100 · CCMT/CTC Expenses	0.00	63.94	0.00	63.94	2,500.00
5051000 · Certification - Other	0.00	0.00	0.00	0.00	0.00
Total 5051000 · Certification	5,000.00	5,063.94	40.00	5,023.94	2,540.00
5053000 · Education					
5520200 · Educational Support Expens	0.00	17.90			
5520300 · Essential Workshop Expense	0.00	20,173.03	25,000.00	-4,826.97	25,000.00
5520400 · Advanced Workshop Expensi	0.00	0.00	0.00	0.00	0.00
Total 5053000 · Education	0.00	20,190.93	25,000.00	-4,809.07	25,000.00
5054000 · Publications					
5054300 · Printing - General	0.00	0.00	10.00	-10.00	10.00
5054400 · Roster	0.00	0.00	0.00	0.00	0.00

CMTA
Profit & Loss Budget Performance
April 2019

	Apr 19	Jul '18 - Apr 19	YTD Budget	\$ Over Budget	Annual Budget
Total 5054000 · Publications	0.00	0.00	10.00	-10.00	10.00
5055000 · Woodward Memorial Scholarship					
5055100 · Woodward memorial	0.00	0.00	0.00	0.00	0.00
Total 5055000 · Woodward Memorial Sch	0.00	0.00	0.00	0.00	0.00
5056000 · Annual Conference					
5056100 · Annual conference planning	0.00	0.00	0.00	0.00	0.00
5056200 · Audio Video	10,556.00	10,556.00	8,000.00	2,556.00	16,000.00
5056250 · Banquet - Entertainment, Dec	375.00	12,874.02	11,333.33	1,540.69	17,000.00
5056300 · Gifts & Mementos					
5056305 · Attendee	0.00	0.00	1,250.00	-1,250.00	2,000.00
5056310 · Speaker, Sponsor, Board	1,735.75	1,735.75	1,600.00	135.75	1,600.00
5056300 · Gifts & Mementos - Other	0.00	0.00	100.00	-100.00	100.00
Total 5056300 · Gifts & Mementos	1,735.75	1,735.75	2,950.00	-1,214.25	3,700.00
5056400 · Food and Beverage - Hotel	30,000.00	30,000.00	70,000.00	-40,000.00	70,000.00
5056525 · Lodging/Travel					
505626 · Board	0.00	259.68	2,000.00	-1,740.32	2,000.00
505627 · Staff	311.96	311.96	3,000.00	-2,688.04	3,000.00
5056525 · Lodging/Travel - Other	0.00	197.16	1,000.00	-802.84	1,000.00
Total 5056525 · Lodging/Travel	311.96	768.80	6,000.00	-5,231.20	6,000.00
5056550 · Professional Services					
5056555 · Conference Contract Service	1,200.00	1,200.00			
Total 5056550 · Professional Services	1,200.00	1,200.00			
5056650 · Postage	0.00	0.00	200.00	-200.00	200.00
5056700 · Printing	0.00	45.26	2,000.00	-1,954.74	2,000.00
5056750 · Speaker Expense	0.00	0.00	0.00	0.00	0.00
5056800 · Supplies	0.00	0.00	50.00	-50.00	50.00
5056970 · Vince Amado Scholarship Exp	0.00	0.00	0.00	0.00	0.00
5056999 · Miscellaneous	0.00	132.64			
5056000 · Annual Conference - Other	0.00	0.00	0.00	0.00	0.00
Total 5056000 · Annual Conference	44,178.71	57,312.47	100,533.33	-43,220.86	114,950.00
Total 5050000 · Program services expense	49,178.71	82,567.34	125,583.33	-43,015.99	142,500.00
5060000 · Prior Year Expenses	0.00	636.98			
Total Expense	58,070.81	167,151.02	201,958.37	-34,807.35	239,050.00
Net Income	-45,023.28	74,229.99	40,526.63	33,703.36	9,185.00

April 2019 Accounts Receivable

Date	Number	Last Name	Organization	Outstanding Balance	Invoice Items - GL Code/Item Name
2/8/2019	200002079	Howell	City of Burbank	\$315	4560100Conference:4560110 Annual Conf. - Active
3/6/2019	200002171	Bernson		\$525	4560100Conference:4560110 Annual Conf. - Active
3/14/2019	200002201	Solorza	City of Pico Rivera	\$315	4560100Conference:4560110 Annual Conf. - Active
3/20/2019	200002213	Herrera	City of Los Angeles	\$395	4560100Conference:4560110 Annual Conf. - Active
3/26/2019	200002229	Hays	City of Palm Springs	\$395	4560100Conference:4560110 Annual Conf. - Active
3/27/2019	200002230	Patterson	City of Hawthorne	\$155	4560100Conference:4560110 Annual Conf. - Active
4/19/2019	200002275	Dion	City and County of San Francisco	\$315	4560100Conference:4560110 Annual Conf. - Active
				<u>\$2,415</u>	
1/16/2019	200002021	Young	HdL Companies	\$290	4560100Conference:4560120 Annual Conf- Commercial
2/26/2019	200002141	Phillips	FTN Financial Main Street Advisors	\$520	4560100Conference:4560120 Annual Conf- Commercial
3/20/2019	200002208	Ume-Ukeje	Piper Jaffray	\$595	4560100Conference:4560120 Annual Conf- Commercial
3/25/2019	200002221	Rice	Point and Pay	\$800	4560100Conference:4560120 Annual Conf- Commercial
3/29/2019	200002235	Monroe	Wells Fargo Bank - Government Banking	\$520	4560100Conference:4560120 Annual Conf- Commercial
4/18/2019	200002273	Huk	GovInvs	\$450	4560100Conference:4560120 Annual Conf- Commercial
				<u>\$3,175</u>	
2/14/2019	200002120	Piscani	Chandler Asset Management	\$5,000	4560100Conference:4560120 Sponsorship:4560200 Exhibitor
				<u>\$5,000</u>	
				<u><u>\$10,590</u></u>	
Total AR as of April 30, 2019					

CMTA
Expense Detail
April 2019

	Type	Date	Num	Name	Memo	Debit
Expense						
5010000 · Management and general						
5010200 · Board meetings						
	Bill	04/11/2019	20190160	Smith Moore & Associates, Inc. Trophies plaques for CMTA 2019 Confer		228.13
Total 5010200 · Board meetings						228.13
5010300 · In House Printing						
	Bill	04/11/2019	20190160	Smith Moore & Associates, Inc. Printing paid by SMA February 2019		0.56
	Bill	04/11/2019	20190160	Smith Moore & Associates, Inc. Printing paid by SMA in March 2019		3.16
Total 5010300 · In House Printing						3.72
5010400 · Contract Services						
5010420 · Website update and maintenance						
	General Journi	04/01/2019	2019-004		Your Membership - August	458.45
Total 5010420 · Website update and maintenance						458.45
5010430 · SMA - AMC						
	Bill	04/01/2019	20190128	Smith Moore & Associates, Inc.		6,250.00
Total 5010430 · SMA - AMC						6,250.00
Total 5010400 · Contract Services						6,708.45
5010600 · Insurance						
	Bill	04/12/2019	Acct # 136792946	The Hartford	Business owners renewal for policy 136	550.00
Total 5010600 · Insurance						550.00
5010800 · Taxes and Filings						
	Bill	04/05/2019	tax year 7/17 - 6/1	Franchise Tax Board	Form 3586 (e-file)	10.00
Total 5010800 · Taxes and Filings						10.00
5010900 · Postage						
	Bill	04/11/2019	20190160	Smith Moore & Associates, Inc. Label and Envelope paid by SMA in 1st t		0.40
	Bill	04/11/2019	20190160	Smith Moore & Associates, Inc. Postage paid by SMA In March 2019		4.90
Total 5010900 · Postage						5.30
5011200 · Telecommunications						
5011220 · Telephone						
	Bill	04/11/2019	20190160	Smith Moore & Associates, Inc. TelePacific Monthly Telephone Charge 2		46.22
Total 5011220 · Telephone						46.22
Total 5011200 · Telecommunications						46.22
5011500 · Bank and Merchant Fees						
5011510 · Bank Fees						
	Check	04/15/2019	EFT	Account Analysis Fee		57.03
Total 5011510 · Bank Fees						57.03
5011520 · Merchant Fees						
	Check	04/01/2019	EFT	Merchant Services		1,283.25
Total 5011520 · Merchant Fees						1,283.25
Total 5011500 · Bank and Merchant Fees						1,340.28
Total 5010000 · Management and general						8,892.10

CMTA
Expense Detail
April 2019

	Type	Date	Num	Name	Memo	Debit
5050000 · Program services expenses						
5051000 · Certification						
5051500 · FIA Contract MOU						
	Bill	04/05/2019	1089	Fixed Income Academy		5,000.00
Total 5051500 · FIA Contract MOU						5,000.00
Total 5051000 · Certification						5,000.00
5056000 · Annual Conference						
5056200 · Audio Video						
	Bill	04/15/2019	CMTA002	Ibarra, Felix	Audio Visual - 2019 Conference	10,556.00
Total 5056200 · Audio Video						10,556.00
5056250 · Banquet - Entertainment, Decor.						
	Bill	04/12/2019		Third Coast Jazz Band	Corporate Reception performance by Jo	375.00
Total 5056250 · Banquet - Entertainment, Decor.						375.00
5056300 · Gifts & Mementos						
5056310 · Speaker, Sponsor, Board						
	Bill	04/15/2019	83102	Classic Awards	Medals embeded	1,735.75
Total 5056310 · Speaker, Sponsor, Board						1,735.75
Total 5056300 · Gifts & Mementos						1,735.75
5056400 · Food and Beverage - Hotel						
	Bill	04/05/2019	5140835	Sheraton San Diego Hotel & M	Final Deposit due CMTA 2019 Conferenc	30,000.00
Total 5056400 · Food and Beverage - Hotel						30,000.00
5056525 · Lodging/Travel						
505627 · Staff						
	Bill	04/11/2019	20190160	Smith Moore & Associates, Inc.	Southwest Airlines flight K. Schrimsher	311.96
Total 505627 · Staff						311.96
Total 5056525 · Lodging/Travel						311.96
5056550 · Professional Services						
5056555 · Conference Contract Services						
	Bill	04/29/2019	CMTA Conferenc	Michael Coleman		1,200.00
Total 5056555 · Conference Contract Services						1,200.00
Total 5056550 · Professional Services						1,200.00
Total 5056000 · Annual Conference						44,178.71
Total 5050000 · Program services expenses						49,178.71
Total Expense						58,070.81
Net Income						58,070.81