



California Municipal Treasurers Association Board of Directors Meeting

Date: Wednesday, April 15, 2020
 Time: 1:00 p.m. – 2:00 p.m.
 Call-In: 1-669-900-6833
 Meeting ID: 260 940 585 #

AGENDA

- I. CALL TO ORDER
- II. APPROVAL OF THE AGENDA
- III. ROLL CALL

President	Donald Patterson, CCMT
President-Elect	Hubert R. White III
Secretary	Mary-Ann Rexroad
Treasurer	Jennifer Leisz, CCMT
Past President	Dan Matusiewicz, CCMT, CFIP
Division 1 – North	Damien Charléty, CCMT
Division 2 – South	Michael Solorza

IV. COMMITTEE CHAIRS, STAFF AND GUESTS

Education and Certification Co-Chair	Shaun Farrell, CCMT
Education and Certification Co-Chair	Ernestine Jones, CCMT
Membership	Margaret Moggia, CPA, CTC
Communications	Nadia Feeser
Commercial Associate Liaison	Greg Whipple
Commercial Associate Member	Chad Nicholson
Governance and Finance Committee Chair	Dan Matusiewicz, CCMT, CFIP
Revenue and Taxation Policy Committee Representative	Vacant
Ad Hoc Legislative Committee Chair	Thomas Metz, J.D.
Meetings and Membership Specialist	Yelena Martynovskaya
Meetings and Membership Coordinator	Zach Seals
Meetings and Membership Assistant	Kristina McKittrick

V. CURRENT BUSINESS

- A. **MINUTES FROM THE MARCH 18, 2020 BOARD OF DIRECTORS MEETING AND FEBRUARY 19, 2020 SPECIAL BOARD OF DIRECTORS MEETING**
Recommended Action:
 Approve and file.
- B. **FINANCIAL REPORT AS OF MARCH 31, 2020**
Summary:
 Review and discuss financial position and YTD financial activity.
Recommended Action:
 Approve and file.

- VI. CMTA ELECTIONS DAN MATUSIEWICZ
- VII. CMTA REBRANDING/WEBSITE REDESIGN NADIA FEESER
- VIII. CMTA CONVERSATIONS UPDATE DAMIEN CHARLÉTY
MICHAEL SOLORZA
- IX. COMMITTEE UPDATES
 - A. EDUCATION AND CERTIFICATION
 - 1. INVESTMENT POLICY CERTIFICATION SUBCOMMITTEE SHAUN FARRELL
 - 2. CERTIFICATION CCMT AND CTC SUBCOMMITTEE ERNESTINE JONES
 - 3. EDUCATION SUBCOMMITTEE VACANT
 - B. MEMBERSHIP MARGARET MOGGIA
 - C. COMMUNICATIONS NADIA FEESER
 - D. COMMERCIAL ASSOCIATE LIAISON GREG WHIPPLE
 - E. GOVERNANCE AND FINANCE COMMITTEE CHAIR DAN MATUSIEWICZ
 - 1. REVENUE AND TAXATION POLICY COMMITTEE REPRESENTATIVE
 - A. 2020 CONFERENCE COMMITTEE DON PATTERSON
 - B. 2021 CONFERENCE COMMITTEE HUBIE WHITE
 - C. AD HOC LEGISLATIVE COMMITTEE THOMAS METZ
- X. NON AGENDA BOARD MEMBER COMMENTS
 - D. ROUND TABLE BOARD MEMBER ANNOUNCEMENTS, COMMENTS & QUESTIONS
- XI. ITEMS FOR FUTURE CONSIDERATION
- XII. NEXT BOARD MEETINGS
MAY 13, 2020 (TBD)
- XIII. ADJOURN

ATTACHMENT A

Minutes of the Board of Directors Meeting, March 18, 2020



CALIFORNIA MUNICIPAL TREASURERS ASSOCIATION
Serving California Since 1959

Board of Directors Meeting
 Wednesday, March 18, 2020

Minutes

President Don Patterson welcomed the board members and staff and called the meeting to order at 1:00 pm.

x	President	Donald Patterson, CCMT
x	President-Elect	Hubert R. White III
x	Secretary	Mary-Ann Rexroad
x	Treasurer	Jennifer Leisz, CCMT
	Past President	Dan Matusiewicz, CCMT, CFIP
x	Division 1 – North	Damien Charléty, CCMT
	Division 2 – South	Michael Solorza

Committee Chairs, Staff and Guests:

x	Education and Certification Co-Chair	Shaun Farrell, CCMT
x	Education and Certification Co-Chair	Ernestine Jones, CCMT
	Education Subcommittee Chair	Susan Munson
x	Membership	Margaret Moggia, CPA, CTC
	Communications	Nadia Feeser
x	Commercial Associate Liaison	Greg Whipple
x	Commercial Associate Member	Chad Nicholson
x	Governance and Finance Committee Chair	Dan Matusiewicz, CCMT, CFIP
	Revenue and Taxation Policy Committee Representative	Vacant
x	Ad Hoc Legislative Committee Chair (Proposed)	Thomas Metz, J.D.
x	Meetings and Membership Specialist	Yelena Martynovskaya
x	Meetings and Membership Coordinator	Zach Seals
x	Meetings and Membership Assistant	Kristina McKittrick
X	Event Planner	Teri Anticevich

Consent Calendar

The board reviewed the minutes from the February 19, 2020 Board of Directors Meetings.

Jenny Leisz moved to approve the minutes for February 19, 2020. Hubert White seconded the motion. The February 19, 2020 minutes were approved.

Financial Report as of February 29, 2020

Jennifer Leisz reported on CMTA's current financial position that we are up in revenue compared to last year at this time and, so far, the financials look good.

Mary-Ann Rexroad moved to approve February 29, 2020 Financials. Hubert White seconded the motion. February 29, 2020 financials were approved.

2020 Conference

Dan reported that the 2020 Annual Conference will not occur due to the coronavirus (COVID-19), travel restrictions and the governor's issue to cancel large gatherings. Don reported that Teri Anticevich has been in contact with the hotel to see what our options are. If the conference is cancelled without reschedule, at this point CMTA is not obligated to pay a penalty. The board also discussed how commercial conference sponsors and annual sponsors could be engaged throughout the year and if there are options that may not result in issuing the sponsorship refunds. Don also reported that the board and Education Committee have been discussing the possibility of moving the conference to Fall. The fall conference option also has many issues such as re-booking speakers, adjusting the agenda, and the fact that there will be a 2021 spring conference within the next six months. The board ultimately decided that the best course of action to take is to cancel the 2020 Annual Conference without reschedule. Board members were given tasks to contact annual sponsors and let them know that CMTA is looking at other options to provide sponsors with engagement and exposure. All registration fees will be reimbursed without cancellation processing fees.

Elections

The nominating committee has finalized the list of nominations and will work with SMA to get the electronic voting set up.

CMTA Conversations Update

Damien Charléty suggested looking into hosting webinars and see if commercial members and partners can be of assistance. Damien also suggested that this will be a great way to engage corporate annual sponsors.

CMTA Rebranding

Nadia Feeser reported that she continues to work with Audie at SMA and reach the goal of launching the new website in April.

Due to the cancelled April conference, the next board meeting was scheduled for April 15th at 1:00 pm.

Meeting adjourned at 1:57 p.m.

Respectfully submitted,

Yelena Martynovskaya
Meeting & Membership Specialist

ATTACHMENT B
Financials March 31, 2020

CMTA
Statement of Financial Position
As of March 31, 2020

	<u>Mar 31, 20</u>	<u>Mar 31, 19</u>	<u>\$ Change</u>
ASSETS			
Current Assets			
Checking/Savings			
1010000 · Cash and cash equivalents			
1010400 · General - Chase-8076	89,459.46	119,748.62	-30,289.16
1010500 · Education - Chase	0.00	7,534.12	-7,534.12
Total 1010000 · Cash and cash equivalents	<u>89,459.46</u>	<u>127,282.74</u>	<u>-37,823.28</u>
1020000 · Investments			
1020100 · LAIF	49,424.91	48,229.10	1,195.81
Total 1020000 · Investments	<u>49,424.91</u>	<u>48,229.10</u>	<u>1,195.81</u>
Total Checking/Savings	<u>138,884.37</u>	<u>175,511.84</u>	<u>-36,627.47</u>
Accounts Receivable			
1040000 · Quick Books Accounts receivable	294.80	595.00	-300.20
Total Accounts Receivable	<u>294.80</u>	<u>595.00</u>	<u>-300.20</u>
Other Current Assets			
1040100 · YourMembership AR	25,800.00	22,605.00	3,195.00
1049000 · Undeposited funds	0.00	3,000.00	-3,000.00
1070000 · Prepaid expenses	5,501.48	4,126.11	1,375.37
Total Other Current Assets	<u>31,301.48</u>	<u>29,731.11</u>	<u>1,570.37</u>
Total Current Assets	<u>170,480.65</u>	<u>205,837.95</u>	<u>-35,357.30</u>
TOTAL ASSETS	<u><u>170,480.65</u></u>	<u><u>205,837.95</u></u>	<u><u>-35,357.30</u></u>
LIABILITIES & EQUITY			
Liabilities			
Current Liabilities			
Accounts Payable			
2010000 · Accounts payable	-6,350.00	6,081.56	-12,431.56
Total Accounts Payable	<u>-6,350.00</u>	<u>6,081.56</u>	<u>-12,431.56</u>
Total Current Liabilities	<u>-6,350.00</u>	<u>6,081.56</u>	<u>-12,431.56</u>
Total Liabilities	<u>-6,350.00</u>	<u>6,081.56</u>	<u>-12,431.56</u>
Equity			
3720000 · Board Designated			
3750000 · M Woodward Memorial Education	18,910.00	18,910.00	0.00
Total 3720000 · Board Designated	<u>18,910.00</u>	<u>18,910.00</u>	<u>0.00</u>
3740000 · General fund	67,126.97	61,593.12	5,533.85
Net Income	<u>90,793.68</u>	<u>119,253.27</u>	<u>-28,459.59</u>
Total Equity	<u>176,830.65</u>	<u>199,756.39</u>	<u>-22,925.74</u>
TOTAL LIABILITIES & EQUITY	<u><u>170,480.65</u></u>	<u><u>205,837.95</u></u>	<u><u>-35,357.30</u></u>

CMTA
Income and Expense with Previous YTD
July 2019 through March 2020

	<u>Jul '19 - Mar 20</u>	<u>Jul '18 - Mar 19</u>	<u>\$ Change</u>
Income			
4530100 · Handbook	63.00	0.00	63.00
4530300 · Job Ads	1,615.00	1,350.00	265.00
4010000 · Membership dues	64,045.00	51,964.55	12,080.45
4020000 · Corporate Sponsorship	22,000.00	0.00	22,000.00
4500000 · Program services			
4510000 · Certification	3,635.00	3,025.00	610.00
4520000 · Education	18,990.00	20,150.00	-1,160.00
4560000 · Annual Conference	72,325.00	150,720.00	-78,395.00
Total 4500000 · Program services	<u>94,950.00</u>	<u>173,895.00</u>	<u>-78,945.00</u>
4980000 · Interest	893.28	773.93	119.35
Total Income	<u>183,566.28</u>	<u>227,983.48</u>	<u>-44,417.20</u>
Gross Profit	<u>183,566.28</u>	<u>227,983.48</u>	<u>-44,417.20</u>
Expense			
5010000 · Management and general	80,084.01	75,054.60	5,029.41
5050000 · Program services expenses			
5051000 · Certification	132.68	81.84	50.84
5052000 · Division support	0.00	0.00	0.00
5053000 · Education	11,432.91	20,173.03	-8,740.12
5056000 · Annual Conference	1,123.00	13,133.76	-12,010.76
Total 5050000 · Program services expenses	<u>12,688.59</u>	<u>33,388.63</u>	<u>-20,700.04</u>
5060000 · Prior Year Expenses	0.00	286.98	-286.98
Total Expense	<u>92,772.60</u>	<u>108,730.21</u>	<u>-15,957.61</u>
Net Income	<u><u>90,793.68</u></u>	<u><u>119,253.27</u></u>	<u><u>-28,459.59</u></u>

CMTA
Income and Expense By Classification
July 2019 through March 2020

	Dues	Certification	Education	Conference	Unclassified	TOTAL
Income						
4530100 · Handbook	0.00	0.00	0.00	0.00	63.00	63.00
4530300 · Job Ads	0.00	0.00	0.00	0.00	1,615.00	1,615.00
4010000 · Membership dues	64,045.00	0.00	0.00	0.00	0.00	64,045.00
4020000 · Corporate Sponsorship	0.00	0.00	0.00	0.00	22,000.00	22,000.00
4500000 · Program services						
4510000 · Certification						
4510100 · Investment Policy Application	0.00	1,750.00	1,535.00	0.00	0.00	3,285.00
4510200 · CCMT- Certified CA Municipal T.	0.00	100.00	0.00	0.00	0.00	100.00
4510400 · Certification program app. fee	0.00	250.00	0.00	0.00	0.00	250.00
Total 4510000 · Certification	0.00	2,100.00	1,535.00	0.00	0.00	3,635.00
4520000 · Education						
452500 · CMTA Conversations	0.00	0.00	240.00	0.00	0.00	240.00
4520200 · Educational support	0.00	0.00	5,250.00	0.00	0.00	5,250.00
4520400 · Advanced Workshop	0.00	0.00	13,500.00	0.00	0.00	13,500.00
Total 4520000 · Education	0.00	0.00	18,990.00	0.00	0.00	18,990.00
4560000 · Annual Conference						
4560100 · Registrations	0.00	0.00	0.00	13,825.00	0.00	13,825.00
4560200 · Sponsors/ Exhibitors	0.00	0.00	0.00	58,500.00	0.00	58,500.00
Total 4560000 · Annual Conference	0.00	0.00	0.00	72,325.00	0.00	72,325.00
Total 4500000 · Program services	0.00	2,100.00	20,525.00	72,325.00	0.00	94,950.00
4980000 · Interest	0.00	0.00	0.00	0.00	893.28	893.28
Total Income	64,045.00	2,100.00	20,525.00	72,325.00	24,571.28	183,566.28
Gross Profit	64,045.00	2,100.00	20,525.00	72,325.00	24,571.28	183,566.28
Expense						
5010000 · Management and general	1,079.42	0.00	0.00	0.00	79,004.59	80,084.01
5050000 · Program services expenses						
5051000 · Certification						
5051100 · Investment Policy Application	0.00	0.00	132.68	0.00	0.00	132.68
Total 5051000 · Certification	0.00	0.00	132.68	0.00	0.00	132.68
5052000 · Division support	0.00	0.00	0.00	0.00	0.00	0.00
5053000 · Education						
5520400 · Advanced Workshop Expenses	0.00	0.00	11,432.91	0.00	0.00	11,432.91
Total 5053000 · Education	0.00	0.00	11,432.91	0.00	0.00	11,432.91
5056000 · Annual Conference						
5056100 · Annual conference planning	0.00	0.00	0.00	60.17	0.00	60.17
5056200 · Audio Video	0.00	0.00	0.00	0.00	0.00	0.00
5056400 · Food and Beverage - Hotel	0.00	0.00	0.00	1,000.00	0.00	1,000.00
5056700 · Printing	0.00	0.00	0.00	62.83	0.00	62.83
5056750 · Speaker Expense	0.00	0.00	0.00	0.00	0.00	0.00
Total 5056000 · Annual Conference	0.00	0.00	0.00	1,123.00	0.00	1,123.00
Total 5050000 · Program services expenses	0.00	0.00	11,565.59	1,123.00	0.00	12,688.59
Total Expense	1,079.42	0.00	11,565.59	1,123.00	79,004.59	92,772.60
Net Income	62,965.58	2,100.00	8,959.41	71,202.00	-54,433.31	90,793.68

CMTA Profit & Loss Budget Performance March 2020

	Mar 20	Jul '19 - Mar 20	YTD Budget	\$ Over Budget	Annual Budget
Income					
4530100 · Handbook	0.00	63.00	0.00	63.00	0.00
4530300 · Job Ads	340.00	1,615.00	1,660.00	-45.00	2,200.00
4010000 · Membership dues					
4010100 · Dues (Public)	-165.00	57,210.00	61,750.00	-4,540.00	61,750.00
4010200 · Dues (commercial)	750.00	6,745.00	10,000.00	-3,255.00	10,000.00
4010400 · Dues (Alumni)	0.00	90.00	0.00	90.00	0.00
4010000 · Membership dues - Other	0.00	0.00	0.00	0.00	0.00
Total 4010000 · Membership dues	585.00	64,045.00	71,750.00	-7,705.00	71,750.00
4020000 · Corporate Sponsorship	-10,750.00	22,000.00	35,249.99	-13,249.99	47,000.00
4500000 · Program services					
4510000 · Certification					
4510100 · Investment Policy Application	350.00	3,285.00	3,365.00	-80.00	4,490.00
4510200 · CCMT- Certified CA Municipal T.	0.00	100.00	13,443.00	-13,343.00	17,925.00
4510300 · CTC- Certified CA Treasury Crt	0.00	0.00	562.50	-562.50	750.00
4510400 · Certification program app. fee	0.00	250.00	0.00	250.00	0.00
Total 4510000 · Certification	350.00	3,635.00	17,370.50	-13,735.50	23,165.00
4520000 · Education					
452500 · CMTA Conversations	0.00	240.00			
4520200 · Educational support	5,250.00	5,250.00			
4520300 · Essentials Workshop	0.00	0.00	0.00	0.00	0.00
4520400 · Advanced Workshop	0.00	13,500.00	15,000.00	-1,500.00	15,000.00
Total 4520000 · Education	5,250.00	18,990.00	15,000.00	3,990.00	15,000.00
4530000 · Publications	0.00	0.00	0.00	0.00	0.00
4550000 · Scholarship					
4550200 · Vincent Amado Scholarship	0.00	0.00	0.00	0.00	0.00
Total 4550000 · Scholarship	0.00	0.00	0.00	0.00	0.00
4560000 · Annual Conference					
4560100 · Registrations					
4560110 · Active Members	-42,975.00	-4,000.00	37,500.00	-41,500.00	37,500.00
4560120 · Commercial Associates	0.00	11,400.00	14,875.00	-3,475.00	14,875.00
4560300 · Pre-Conference Seminar	-975.00	6,425.00	5,000.00	1,425.00	5,000.00
4560100 · Registrations - Other	0.00	0.00	0.00	0.00	0.00
Total 4560100 · Registrations	-43,950.00	13,825.00	57,375.00	-43,550.00	57,375.00
4560200 · Sponsors/ Exhibitors	3,500.00	58,500.00	73,000.00	-14,500.00	73,000.00
Total 4560000 · Annual Conference	-40,450.00	72,325.00	130,375.00	-58,050.00	130,375.00
Total 4500000 · Program services	-34,850.00	94,950.00	162,745.50	-67,795.50	168,540.00
4980000 · Interest	0.00	893.28	825.00	68.28	1,100.00
4999999 · Other	0.00	0.00	0.00	0.00	0.00
Total Income	-44,675.00	183,566.28	272,230.49	-88,664.21	290,590.00
Gross Profit	-44,675.00	183,566.28	272,230.49	-88,664.21	290,590.00
Expense					
5010000 · Management and general					
5010100 · Audit and Tax Preparation fees	0.00	5,020.00	12,500.00	-7,480.00	12,500.00
5010200 · Board meetings					
5010250 · President's Travel	0.00	0.00	700.00	-700.00	1,000.00
5054500 · League Advertising	0.00	201.92			
5010200 · Board meetings - Other	20.28	20.28	730.00	-709.72	1,000.00
Total 5010200 · Board meetings	20.28	222.20	1,430.00	-1,207.80	2,000.00
5010300 · In House Printing	0.00	726.37	3,450.00	-2,723.63	3,450.00
5010310 · Storage	19.62	157.97	187.60	-29.63	250.00
5010400 · Contract Services					
5010420 · Website update and maintenance	458.51	4,126.11	4,837.50	-711.39	6,450.00
5010430 · SMA - AMC	6,350.00	57,150.00	57,150.00	0.00	76,200.00
5010440 · Website/ Marketing	0.00	4,997.50	10,600.00	-5,602.50	10,600.00
Total 5010400 · Contract Services	6,808.51	66,273.61	72,587.50	-6,313.89	93,250.00
5010600 · Insurance	0.00	1,182.00	2,000.00	-818.00	2,000.00
5010800 · Taxes and Filings	0.00	153.00	20.00	133.00	20.00
5010900 · Postage	7.50	242.51	750.01	-507.50	1,000.00

CMTA
Profit & Loss Budget Performance
March 2020

	Mar 20	Jul '19 - Mar 20	YTD Budget	\$ Over Budget	Annual Budget
5011200 · Telecommunications					
5011210 · Internet services	0.00	68.90	112.50	-43.60	150.00
5011220 · Telephone	61.21	489.68	450.00	39.68	600.00
5011230 · Email Services	29.99	29.99			
Total 5011200 · Telecommunications	91.20	588.57	562.50	26.07	750.00
5011300 · Supplies	5.12	6.02	75.01	-68.99	100.00
5011400 · Miscellaneous	0.00	486.00			
5011500 · Bank and Merchant Fees					
5011510 · Bank Fees	24.01	403.40	225.00	178.40	300.00
5011520 · Merchant Fees	1,614.42	4,622.36	4,349.98	272.38	5,800.00
5011500 · Bank and Merchant Fees - Other	0.00	0.00	0.00	0.00	0.00
Total 5011500 · Bank and Merchant Fees	1,638.43	5,025.76	4,574.98	450.78	6,100.00
Total 5010000 · Management and general	8,590.66	80,084.01	98,137.60	-18,053.59	121,420.00
5050000 · Program services expenses					
5051000 · Certification					
5051100 · Investment Policy Application	0.00	132.68	150.00	-17.32	150.00
5051500 · FIA Contract MOU	0.00	0.00	5,000.00	-5,000.00	5,000.00
5052100 · CCMT/CTC Expenses	0.00	0.00	11,125.00	-11,125.00	14,875.00
Total 5051000 · Certification	0.00	132.68	16,275.00	-16,142.32	20,025.00
5052000 · Division support	0.00	0.00			
5053000 · Education					
5520200 · Educational Support Expenses	0.00	0.00	0.00	0.00	0.00
5520300 · Essential Workshop Expenses	0.00	0.00	0.00	0.00	0.00
5520400 · Advanced Workshop Expenses	0.00	11,432.91	10,000.00	1,432.91	10,000.00
Total 5053000 · Education	0.00	11,432.91	10,000.00	1,432.91	10,000.00
5054000 · Publications					
5054300 · Printing - General	0.00	0.00	0.00	0.00	0.00
Total 5054000 · Publications	0.00	0.00	0.00	0.00	0.00
5055000 · CMTA Scholarships					
5056970 · Vince Amado Scholarship Expense	0.00	0.00	0.00	0.00	1,500.00
5055100 · Woodward memorial	0.00	0.00	0.00	0.00	1,000.00
Total 5055000 · CMTA Scholarships	0.00	0.00	0.00	0.00	2,500.00
5056000 · Annual Conference					
5056100 · Annual conference planning	0.00	60.17			
5056200 · Audio Video	0.00	0.00	0.00	0.00	13,000.00
5056250 · Banquet - Entertainment, Decor.	0.00	0.00	0.00	0.00	17,000.00
5056300 · Gifts & Mementos					
5056305 · Attendee	0.00	0.00	0.00	0.00	850.00
5056310 · Speaker, Sponsor, Board	0.00	0.00	0.00	0.00	2,500.00
5056300 · Gifts & Mementos - Other	0.00	0.00	0.00	0.00	200.00
Total 5056300 · Gifts & Mementos	0.00	0.00	0.00	0.00	3,550.00
5056400 · Food and Beverage - Hotel	0.00	1,000.00	0.00	1,000.00	73,000.00
5056525 · Lodging/Travel					
505626 · Board	0.00	0.00	500.00	-500.00	1,000.00
505627 · Staff	0.00	0.00	500.00	-500.00	1,000.00
5056525 · Lodging/Travel - Other	0.00	0.00	0.00	0.00	0.00
Total 5056525 · Lodging/Travel	0.00	0.00	1,000.00	-1,000.00	2,000.00
5056650 · Postage	0.00	0.00	250.00	-250.00	250.00
5056700 · Printing	0.00	62.83	200.00	-137.17	200.00
5056750 · Speaker Expense	-750.00	0.00	10,000.00	-10,000.00	10,000.00
5056800 · Supplies	0.00	0.00	0.00	0.00	300.00
5056999 · Miscellaneous	0.00	0.00	0.00	0.00	2,000.00
Total 5056000 · Annual Conference	-750.00	1,123.00	11,450.00	-10,327.00	121,300.00
Total 5050000 · Program services expenses	-750.00	12,688.59	37,725.00	-25,036.41	153,825.00
Total Expense	7,840.66	92,772.60	135,862.60	-43,090.00	275,245.00
Net Income	-52,515.66	90,793.68	136,367.89	-45,574.21	15,345.00

March 2020 Accounts Receivable

Date	Invoice	Last Name	Organization	Amount	Invoice Items - GL Code/Item Name
1/7/2020	200002446	Lee	PFM Asset Management	\$5,250.00	402000 - Corporate Sponsorships
					4500000 Program services:4520000 Education:4520400
11/26/2019	200002389	Townley		\$275.00	Advanced Workshop
1/13/2020	200002459	Cooper	City of Carson	\$225.00	4560100Conference:4560110 Annual Conf. - Active
12/6/2019	200002404	Rioux	City of Goleta	\$325.00	4560100Conference:4560110 Annual Conf. - Active
1/15/2020	200002476	Adams	Merced County Treasu	\$325.00	4560100Conference:4560110 Annual Conf. - Active
1/15/2020	200002476	Adams	Merced County Treasu	\$325.00	4560100Conference:4560110 Annual Conf. - Active
1/15/2020	200002476	Adams	Merced County Treasu	\$325.00	4560100Conference:4560110 Annual Conf. - Active
1/19/2020	200002493	Metz	City of Palm Desert	\$325.00	4560100Conference:4560110 Annual Conf. - Active
2/7/2020	200002566	Beatty	Mammoth Community	\$325.00	4560100Conference:4560110 Annual Conf. - Active
2/10/2020	200002569	Jones		\$325.00	4560100Conference:4560110 Annual Conf. - Active
2/10/2020	200002577	Harding	City of Lynwood	\$325.00	4560100Conference:4560110 Annual Conf. - Active
2/12/2020	200002589	Maldonad	City of Carpinteria	\$325.00	4560100Conference:4560110 Annual Conf. - Active
2/18/2020	200002615	Cortez	City of Walnut	\$400.00	4560100Conference:4560110 Annual Conf. - Active
2/25/2020	200002628	Parisi	City of Laguna Beach	\$400.00	4560100Conference:4560110 Annual Conf. - Active
2/6/2020	200002558	Carrillo	City of Rialto	\$475.00	4560100Conference:4560110 Annual Conf. - Active
				\$4,425.00	Subtotal
2/10/2020	200002573	Tollefsen	Blaylock Van LLC.	\$575.00	4560100Conference:4560120 Annual Conf- Commercial
2/13/2020	200002609	Kovach	HdL Companies	\$575.00	4560100Conference:4560120 Annual Conf- Commercial
				\$1,150.00	Subtotal
1/13/2020	200002459	Cooper	City of Carson	\$100.00	4560100Conference:4560300 Annual - Preconference
2/18/2020	200002614	Rioux	City of Goleta	\$100.00	4560100Conference:4560300 Annual - Preconference
1/15/2020	200002476	Adams	Merced County Treasu	\$125.00	4560100Conference:4560300 Annual - Preconference
1/15/2020	200002476	Adams	Merced County Treasu	\$125.00	4560100Conference:4560300 Annual - Preconference
1/15/2020	200002476	Adams	Merced County Treasu	\$125.00	4560100Conference:4560300 Annual - Preconference
2/6/2020	200002558	Carrillo	City of Rialto	\$125.00	4560100Conference:4560300 Annual - Preconference
2/7/2020	200002566	Beatty	Mammoth Community	\$125.00	4560100Conference:4560300 Annual - Preconference
2/10/2020	200002577	Harding	City of Lynwood	\$125.00	4560100Conference:4560300 Annual - Preconference
2/12/2020	200002589	Maldonad	City of Carpinteria	\$125.00	4560100Conference:4560300 Annual - Preconference
2/25/2020	200002628	Parisi	City of Laguna Beach	\$125.00	4560100Conference:4560300 Annual - Preconference
				\$1,200.00	Subtotal
2/4/2020	200002537	Hammer	Piper Sandler	\$3,000.00	4560200 Exhibitor/ Sponsor
2/4/2020	200002541	Damm	Promontory Interfinan	\$3,500.00	4560200 Exhibitor/ Sponsor
2/10/2020	200002578	Simonton	Cantor Fitzgerald & Co	\$3,500.00	4560200 Exhibitor/ Sponsor
2/25/2020	200002629	Holliday	Insight Investment	\$3,500.00	4560200 Exhibitor/ Sponsor
				\$13,500.00	Subtotal
				\$25,800.00	Total Accounts Receivable

CMTA
Expense Detail
March 2020

Expense	Type	Date	Num	Name	Memo	Debit	Credit
5010000 - Management and general							
5010200 - Board meetings							
	Bill	03/13/2020		Angela Saccareccia {v}		20.28	
Total 5010200 - Board meetings						20.28	0.00
5010310 - Storage							
	Bill	03/11/2020	4188684	Pacific Storage	Monthly Storage expense	19.62	
Total 5010310 - Storage						19.62	0.00
5010400 - Contract Services							
5010420 - Website update and maintenance							
	General Journal	03/01/2020	2020-002			458.51	
Total 5010420 - Website update and maintenance						458.51	0.00
5010430 - SMA - AMC							
	Bill	03/01/2020	20201092	Smith Moore & Associates, Inc.		6,350.00	
Total 5010430 - SMA - AMC						6,350.00	0.00
Total 5010400 - Contract Services						6,808.51	0.00
5010900 - Postage							
	Bill	03/13/2020	20201150	Smith Moore & Associates, Inc.	Postage paid by SMA February 2020	7.50	
Total 5010900 - Postage						7.50	0.00
5011200 - Telecommunications							
5011220 - Telephone							
	Bill	03/11/2020	20201123	Smith Moore & Associates, Inc.	Zoom conference calling	14.99	
	Bill	03/13/2020	20201150	Smith Moore & Associates, Inc.	TelePacific Monthly Telephone charge February	46.22	
Total 5011220 - Telephone						61.21	0.00
Total 5011200 - Telecommunications						61.21	0.00
5011300 - Supplies							
	Bill	03/13/2020	20201150	Smith Moore & Associates, Inc.	Printing paid by SMA February 2020	5.12	
Total 5011300 - Supplies						5.12	0.00
5011500 - Bank and Merchant Fees							
5011510 - Bank Fees							
	Check	03/31/2020			Service Charge	24.01	
Total 5011510 - Bank Fees						24.01	0.00
5011520 - Merchant Fees							
	Check	03/02/2020	EFT	Merchant Services		1,614.42	
Total 5011520 - Merchant Fees						1,614.42	0.00
Total 5011500 - Bank and Merchant Fees						1,638.43	0.00
Total 5010000 - Management and general						8,560.67	0.00
5050000 - Program services expenses							
5056000 - Annual Conference							
5056200 - Audio Video							
	Bill	03/11/2020	deposit	Jose Felix Ibarra Pacheco	for Friday April 24th deposit	0.00	
Total 5056200 - Audio Video						0.00	0.00
5056750 - Speaker Expense							
	Deposit	03/26/2020	659	Elise Boggs	Deposit		750.00
Total 5056750 - Speaker Expense						0.00	750.00
Total 5056000 - Annual Conference						0.00	750.00
Total 5050000 - Program services expenses						0.00	750.00
Total Expense						8,560.67	750.00
Net Income						8,560.67	750.00

ATTACHMENT C
Elections 2020



California Municipal Treasurers Association

CMTA Members,

Nominations for individuals to serve on the Board have been collected... now is the time to cast your vote! The successful candidates will have the privilege of helping direct the future of the many excellent programs CMTA provides its members.

[View all Candidates Qualifications and Statements](#)

The following positions are up for election this year:

PRESIDENT ELECT

Tom Metz, Deputy City Treasurer, City of Palm Desert

Michael Solorza, Director of Finance, City of Montebello

Damien Charl  ty, CCMT, Investment Officer, East Bay Municipal Utility District

DIRECTOR NORTH

Vishal Thacker, Chief Investment Officer, Alameda County

Nadia Feeser, City Treasurer, Administrative Services Director,
City of Pismo Beach

Shaun Farrell, CCMT, City Treasurer, City of Galt

Deadline to vote is Wednesday, April 22, 2020.

Cast Your Ballot

THANK YOU TO OUR GOLD ANNUAL SPONSORS



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ATTACHMENT D

Membership Report

CMTA Membership Report

April 2020

Date	Agencies	Commercial Associates	+	Alumni	+	Government Associates	=	Grand Total
7/1/2015	327	109	+	6	+	689	=	804
6/30/2016	327	81	+	6	+	709	=	796
7/1/2016	327	81	+	6	+	709	=	796
6/30/2017	324	78	+	3	+	686	=	767
7/1/2017	322	78	+	3	+	686	=	767
6/30/2018	319	72	+	1	+	673	=	746
7/1/2018	319	72	+	1	+	673	=	746
6/30/2019	292	44	+	0	+	611	=	655

2019-2020 Membership Renewal Report

	Agencies	Commercial Associates	+	Alumni	+	Government Associates	=	Grand Total
Renewed	291 (92%)	45 (65%)	+	2	+	594 (92%)	=	641 (89%)
Did not renew	27 (8%)	24 (35%)	+	1	+	53 (8%)	=	78 (11%)
Total	318	69	+	3	+	647	=	719

Membership Renewal Historical Comparison

	2019 (April)	2020 (April)
Agencies	281	291
Government Associates	599	594
Commercial Associates	34	45 (6 Comp Sponsor)
Alumni	0	2

ATTACHMENT E
2020 Conference / 2020 Sponsors

2020 Sponsors/Exhibitors

Response to Conference Cancellation	Company	Amount	Contact
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ANNUAL GOLD SPONSORS

	Incapital	\$ 5,000	Christine Carrels
No refund	PFM Asset Management LLC	\$ 5,500	Natasha Lee
No refund	FHN Financial & FHN Financial Main Street Advisors	\$ 5,500	Trae Winston
No refund	Manufacturers Bank	\$ 5,500	Sean Townley
No refund	Chandler Asset Management	\$ 5,500	Shumaila Ashraf
Pending, likely no refund	CalTRUST	\$ 5,500	Laura Labanieh

SILVER CONFERENCE EXHIBITORS

	Multi-Bank Securities, Inc.	\$ 3,500	Becky Scott
wants to apply to 2021	Bank of the West	\$ 3,500	Lily Ng
	Wells Fargo Bank	\$ 3,500	Zina Monroe
	Clearwater Analytics	\$ 3,500	Amanda Hogaboom
	Meeder Investment Management	\$ 3,500	Jason Headings
	Promontory Interfinancial Network	\$ 3,500	Pam Meier
	U.S. Bank	\$ 3,500	Eileen Perez
	Cantor Fitzgerald	\$ 3,500	Laney Simonton
	Vining Sparks	\$ 3,500	Jaime Picunko
	Public Trust Advisors, LLC	\$ 3,500	Maggie Whitley
	Insight Investment	\$ 3,500	Erin Holliday

SILVER CONFERENCE NON-EXHIBIT SPONSORS

	Raymond James	\$ 3,000	Katie Devine
	Piper Sandler	\$ 3,000	Pam Hammer

BRONZE

	UBS	\$ 2,000	Jodi Pieczvnski
	NBS	\$ 1,500	Timothy Seufert
	Rogers, Anderson, Malody & Scott LLP	\$ 1,500	Scott Manno

\$ 82,000