

**CMTA**  
**Balance Sheet**  
As of June 30, 2013

	<u>Jun 30, 13</u>
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
1010000 · Cash and cash equivalents	
1010300 · General (former Conference)	75.00
1010400 · General - Chase-8076	53,700.78
1010500 · Education - Chase	7,534.12
1020000 · Investments	
1020100 · LAIF	46,203.14
<b>Total 1020000 · Investments</b>	<u>46,203.14</u>
<b>Total 1010000 · Cash and cash equivalents</b>	107,513.04
1031000 · Division Accounts - Chase	
1031020 · Division 2	4,008.76
1031030 · Division 3	2,177.57
1031040 · Division 4	1,946.65
1031050 · Division 5	3,289.23
1031060 · Division 6	3,848.50
1031070 · Division 7	2,527.10
1031080 · Division 8	2,829.50
1031090 · Division 9	4,841.22
<b>Total 1031000 · Division Accounts - Chase</b>	<u>25,468.53</u>
<b>Total Checking/Savings</b>	132,981.57
<b>Other Current Assets</b>	
1040100 · Affiniscape Accounts Receivable	2,385.00
1070000 · Prepaid expenses	444.17
<b>Total Other Current Assets</b>	<u>2,829.17</u>
<b>Total Current Assets</b>	135,810.74
<b>Fixed Assets</b>	
1150000 · Capital assets	
1160000 · Furniture and equipment	11,502.03
1199999 · Accumulated depreciation	-11,502.03
<b>Total 1150000 · Capital assets</b>	<u>0.00</u>
<b>Total Fixed Assets</b>	0.00
<b>TOTAL ASSETS</b>	<u><u>135,810.74</u></u>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Accounts Payable</b>	
2010000 · Accounts payable	5,708.33
<b>Total Accounts Payable</b>	<u>5,708.33</u>
<b>Other Current Liabilities</b>	
2090000 · Deferred revenue	
2090100 · Deferred Membersip Dues	17,945.00
<b>Total 2090000 · Deferred revenue</b>	<u>17,945.00</u>
<b>Total Other Current Liabilities</b>	<u>17,945.00</u>
<b>Total Current Liabilities</b>	<u>23,653.33</u>
<b>Total Liabilities</b>	23,653.33
<b>Equity</b>	
2700000 · Retained Earnings	295.58
2740000 · General fund	105,597.77
2750000 · M Woodward Memorial Education	18,913.90
<b>Net Income</b>	<u>-12,649.84</u>
<b>Total Equity</b>	<u>112,157.41</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u><u>135,810.74</u></u>

**CMTA**  
**Summary Balance Sheet**  
As of June 30, 2013

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<b>ASSETS</b>	
<b>Current Assets</b>	
Checking/Savings	132,981.57
Other Current Assets	2,829.17
<b>Total Current Assets</b>	<u>135,810.74</u>
<b>TOTAL ASSETS</b>	<u><u>135,810.74</u></u>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
Accounts Payable	5,708.33
Other Current Liabilities	17,945.00
<b>Total Current Liabilities</b>	<u>23,653.33</u>
<b>Total Liabilities</b>	23,653.33
<b>Equity</b>	<u>112,157.41</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u><u>135,810.74</u></u>

**CMTA**  
**Profit & Loss**  
July 2012 through June 2013

	<u>Jul '12 - Jun 13</u>
<b>Income</b>	
4010000 · Membership dues	71,012.50
4500000 · Program services	175,682.00
4600000 · Division Income	9,803.00
4980000 · Interest	122.29
4999998 · Refunds	0.00
<b>Total Income</b>	<u>256,619.79</u>
 <b>Gross Profit</b>	 256,619.79
 <b>Expense</b>	
5010000 · Management and general	95,349.01
5050000 · Program services expenses	162,105.55
5060000 · Prior Year Expenses	1,895.00
5100000 · Division Expense	9,920.07
<b>Total Expense</b>	<u>269,269.63</u>
 <b>Net Income</b>	 <u><u>-12,649.84</u></u>

**CMTA**  
**Profit & Loss by Division**  
July 2012 through June 2013

	Division 2	Division 3	Division 5	Division 6	Division 7	General	TOTAL
<b>Income</b>							
4010000 - Membership dues							
3010500 - Dues (special districts)	0.00	0.00	0.00	0.00	0.00	155.00	155.00
4010100 - Dues (Public)	0.00	0.00	0.00	0.00	0.00	53,275.00	53,275.00
4010200 - Dues (commercial)	0.00	0.00	0.00	0.00	0.00	17,342.50	17,342.50
4010400 - Dues (Alumni)	0.00	0.00	0.00	0.00	0.00	240.00	240.00
4010000 - Membership dues - Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4010000 - Membership dues	0.00	0.00	0.00	0.00	0.00	71,012.50	71,012.50
4500000 - Program services							
4510000 - Certification							
4510100 - Investment Policy Application	0.00	0.00	0.00	0.00	0.00	3,635.00	3,635.00
4510200 - CCMT	0.00	0.00	0.00	0.00	0.00	450.00	450.00
Total 4510000 - Certification	0.00	0.00	0.00	0.00	0.00	4,085.00	4,085.00
4520000 - Education							
4520200 - Educational support	0.00	0.00	0.00	0.00	0.00	3,345.00	3,345.00
4520300 - Essentials Workshop	0.00	0.00	0.00	0.00	0.00	16,020.00	16,020.00
4520400 - Advanced Workshop	0.00	0.00	0.00	0.00	0.00	14,640.00	14,640.00
Total 4520000 - Education	0.00	0.00	0.00	0.00	0.00	34,005.00	34,005.00
4530000 - Publications							
4530100 - Handbook	0.00	0.00	0.00	0.00	0.00	527.00	527.00
4530300 - Job Ads	0.00	0.00	0.00	0.00	0.00	1,500.00	1,500.00
4540000 - Newsletter	0.00	0.00	0.00	0.00	0.00	6,900.00	6,900.00
4540100 - Website	0.00	0.00	0.00	0.00	0.00	675.00	675.00
4530000 - Publications - Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 4530000 - Publications	0.00	0.00	0.00	0.00	0.00	9,602.00	9,602.00
4550000 - Scholarship							
4550100 - Woodward Memorial Scholarship	0.00	0.00	0.00	0.00	0.00	100.00	100.00
Total 4550000 - Scholarship	0.00	0.00	0.00	0.00	0.00	100.00	100.00
4560000 - Annual Conference							
4560100 - Registrations							
4560110 - Active Members	0.00	0.00	0.00	0.00	0.00	38,010.00	38,010.00
4560120 - Commercial Associates	0.00	0.00	0.00	0.00	0.00	28,015.00	28,015.00
Total 4560100 - Registrations	0.00	0.00	0.00	0.00	0.00	66,025.00	66,025.00
4560200 - Sponsors							
4560210 - Exhibit Sponsor	0.00	0.00	0.00	0.00	0.00	48,000.00	48,000.00
4560220 - Non-Exhibit Sponsor	0.00	0.00	0.00	0.00	0.00	10,500.00	10,500.00
Total 4560200 - Sponsors	0.00	0.00	0.00	0.00	0.00	58,500.00	58,500.00
4560300 - Pre-Conference Seminar	0.00	0.00	0.00	0.00	0.00	2,900.00	2,900.00
4560400 - Tennis	0.00	0.00	0.00	0.00	0.00	50.00	50.00
4560000 - Annual Conference - Other	0.00	0.00	0.00	0.00	0.00	415.00	415.00
Total 4560000 - Annual Conference	0.00	0.00	0.00	0.00	0.00	127,890.00	127,890.00
4500000 - Program services	0.00	0.00	0.00	0.00	0.00	175,682.00	175,682.00
4600000 - Division Income	0.00	1,320.00	988.00	3,644.00	3,851.00	0.00	9,803.00
4980000 - Interest	0.00	0.00	0.00	0.00	0.00	122.29	122.29
4999998 - Refunds	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total Income</b>	<b>0.00</b>	<b>1,320.00</b>	<b>988.00</b>	<b>3,644.00</b>	<b>3,851.00</b>	<b>246,816.79</b>	<b>256,619.79</b>
<b>Gross Profit</b>	<b>0.00</b>	<b>1,320.00</b>	<b>988.00</b>	<b>3,644.00</b>	<b>3,851.00</b>	<b>246,816.79</b>	<b>256,619.79</b>
<b>Expense</b>							
5010000 - Management and general							
5010100 - Audit	0.00	0.00	0.00	0.00	0.00	5,700.00	5,700.00
5010200 - Board meetings	0.00	0.00	0.00	0.00	0.00	15,484.48	15,484.48
5010300 - In House Printing	0.00	0.00	0.00	0.00	0.00	101.59	101.59
5010310 - Storage	0.00	0.00	0.00	0.00	0.00	161.93	161.93
5010400 - Contract Services							
5010420 - Website update and maintenance	0.00	0.00	0.00	0.00	0.00	8,125.00	8,125.00
5010430 - SMA - AMC	0.00	0.00	0.00	0.00	0.00	56,095.81	56,095.81
Total 5010400 - Contract Services	0.00	0.00	0.00	0.00	0.00	64,220.81	64,220.81
5010600 - Insurance	0.00	0.00	0.00	0.00	0.00	1,852.83	1,852.83
5010700 - Travel							
5010720 - Legislative	0.00	0.00	0.00	0.00	0.00	167.60	167.60
5010730 - Staff	0.00	0.00	0.00	0.00	0.00	283.60	283.60
Total 5010700 - Travel	0.00	0.00	0.00	0.00	0.00	451.20	451.20
5010800 - Taxes and Filings	0.00	0.00	0.00	0.00	0.00	87.64	87.64

**CMTA**  
**Profit & Loss by Division**  
July 2012 through June 2013

	Division 2	Division 3	Division 5	Division 6	Division 7	General	TOTAL
5010900 · Postage	0.00	0.00	0.00	0.00	0.00	1,446.02	1,446.02
5011200 · Telecommunications							
5011210 · Internet services	0.00	0.00	0.00	0.00	0.00	264.00	264.00
5011220 · Telephone	0.00	0.00	0.00	0.00	0.00	1,256.78	1,256.78
<b>Total 5011200 · Telecommunications</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>1,520.78</b>	<b>1,520.78</b>
5011300 · Supplies	0.00	0.00	0.00	0.00	0.00	124.77	124.77
5011410 · President's fund	0.00	0.00	0.00	0.00	0.00	100.00	100.00
5011500 · Bank and Merchant Fees							
5011510 · Bank Fees	0.00	0.00	0.00	0.00	0.00	14.67	14.67
5011520 · Merchant Fees	0.00	0.00	0.00	0.00	0.00	4,079.97	4,079.97
5011500 · Bank and Merchant Fees - Other	0.00	0.00	0.00	0.00	0.00	2.32	2.32
<b>Total 5011500 · Bank and Merchant Fees</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>4,096.96</b>	<b>4,096.96</b>
5010000 · Management and general	0.00	0.00	0.00	0.00	0.00	95,349.01	95,349.01
5050000 · Program services expenses							
5051000 · Certification							
5051100 · Investment Policy Application	0.00	0.00	0.00	0.00	0.00	20.50	20.50
<b>Total 5051000 · Certification</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>20.50</b>	<b>20.50</b>
5052000 · Division support	0.00	0.00	0.00	0.00	0.00	27.00	27.00
5053000 · Education							
5520200 · Educational Support Expenses	0.00	0.00	0.00	0.00	0.00	44.07	44.07
5520300 · Essential Workshop Expenses	0.00	0.00	0.00	0.00	0.00	12,283.10	12,283.10
5520400 · Advanced Workshop Expenses	0.00	0.00	0.00	0.00	0.00	10,367.40	10,367.40
5522000 · Work Shops/ Division Meetings	0.00	0.00	0.00	0.00	0.00	2,898.66	2,898.66
<b>Total 5053000 · Education</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>25,593.23</b>	<b>25,593.23</b>
5054000 · Publications							
5054200 · Newsletter	0.00	0.00	0.00	0.00	0.00	607.48	607.48
5054300 · Printing - General	0.00	0.00	0.00	0.00	0.00	339.49	339.49
5054400 · Roster	0.00	0.00	0.00	0.00	0.00	4,255.00	4,255.00
5054500 · League Advertising	0.00	0.00	0.00	0.00	0.00	875.00	875.00
<b>Total 5054000 · Publications</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>6,076.97</b>	<b>6,076.97</b>
5055000 · Woodward Memorial Scholarship							
5055100 · Woodward memorial	0.00	0.00	0.00	0.00	0.00	700.00	700.00
<b>Total 5055000 · Woodward Memorial Scholarship</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>700.00</b>	<b>700.00</b>
5056000 · Annual Conference							
5056100 · Annual conference planning	0.00	0.00	0.00	0.00	0.00	3,798.78	3,798.78
5056200 · Audio Video	0.00	0.00	0.00	0.00	0.00	18,268.83	18,268.83
5056250 · Banquet - Entertainment, Decor.	0.00	0.00	0.00	0.00	0.00	13,515.00	13,515.00
5056300 · Gifts & Mementos							
5056315 · Awards	0.00	0.00	0.00	0.00	0.00	5,177.42	5,177.42
<b>Total 5056300 · Gifts &amp; Mementos</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>5,177.42</b>	<b>5,177.42</b>
5056400 · Food and Beverage - Hotel	0.00	0.00	0.00	0.00	0.00	67,742.26	67,742.26
5056525 · Lodging/Travel	0.00	0.00	0.00	0.00	0.00	6,601.49	6,601.49
5056550 · Professional Services							
5056555 · Conference Contract Services	0.00	0.00	0.00	0.00	0.00	8,446.64	8,446.64
<b>Total 5056550 · Professional Services</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>8,446.64</b>	<b>8,446.64</b>
5056650 · Postage	0.00	0.00	0.00	0.00	0.00	1,056.62	1,056.62
5056700 · Printing	0.00	0.00	0.00	0.00	0.00	3,292.57	3,292.57
5056750 · Speaker Expense	0.00	0.00	0.00	0.00	0.00	1,057.80	1,057.80
5056800 · Supplies	0.00	0.00	0.00	0.00	0.00	480.44	480.44
5056970 · Vince Amado Scholarship Expense	0.00	0.00	0.00	0.00	0.00	250.00	250.00
<b>Total 5056000 · Annual Conference</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>129,687.85</b>	<b>129,687.85</b>
5050000 · Program services expenses	0.00	0.00	0.00	0.00	0.00	162,105.55	162,105.55
5060000 · Prior Year Expenses	0.00	0.00	0.00	0.00	0.00	1,895.00	1,895.00
5100000 · Division Expense	35.00	1,146.87	3,105.37	1,577.96	4,054.87	0.00	9,920.07
<b>Total Expense</b>	<b>35.00</b>	<b>1,146.87</b>	<b>3,105.37</b>	<b>1,577.96</b>	<b>4,054.87</b>	<b>259,349.56</b>	<b>269,269.63</b>
<b>Net Income</b>	<b>-35.00</b>	<b>173.13</b>	<b>-2,117.37</b>	<b>2,066.04</b>	<b>-203.87</b>	<b>-12,532.77</b>	<b>-12,649.84</b>