

# Getting a Seat at the Table

Transforming Safety into a Trusted Business Partner

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# Learning objectives



## Understand

Understand and influence the relationship between safety and management in organizations



## Balance

Best balance the business side of safety with the human side



## Communicate

Communicate safety data in a manner that will gain C-Suite buy-in



## Discuss

Discuss the steps required to deploy a robust safety process



## Find

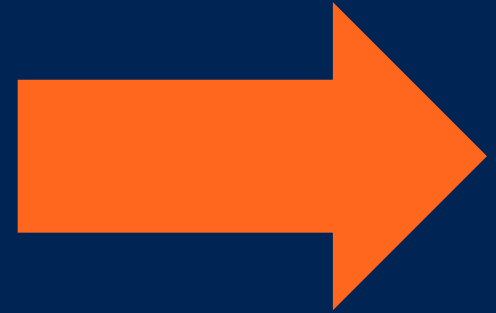
Find the best areas for a continual safety improvement process



# Why bring safety and management together?



Why change now?



How does the  
current safety and  
health view this  
need to change?

It is an opportunity to reach or attain  
safety excellence

A robust process will go beyond mere  
safety compliance and regulations

Injury prevention should align with the  
organizations goals and objectives

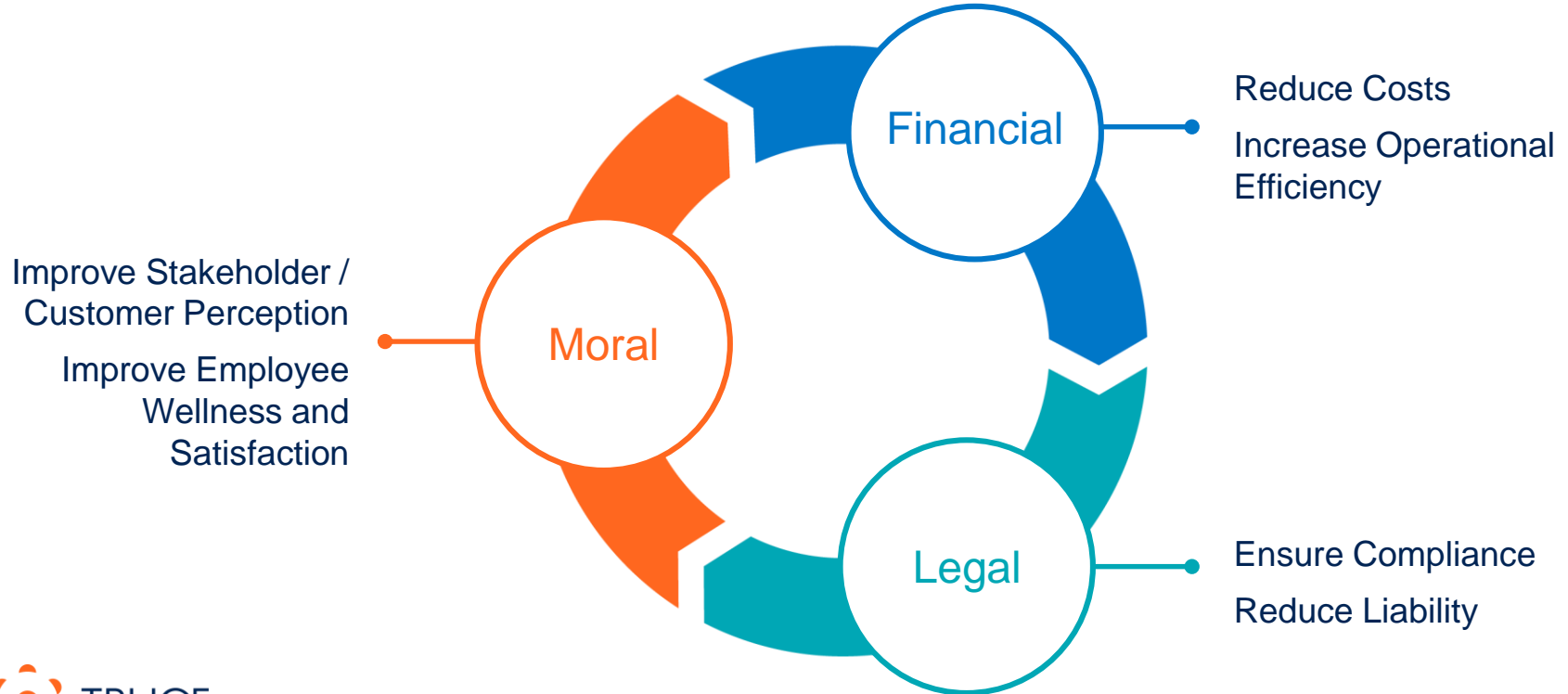
# What is needed

The safety ????  
must gain the  
respect and trust of  
top management.

There must be a  
keen understanding  
of the business  
(acumen) and the  
direction of the  
business.

Safety must be  
flexible and become  
a trusted business  
partner not a  
gatekeeper for safety.

# What is the Return on Investment for this safety process implementation?



# Calculating the ROI

$$\text{ROI} = ( \text{Payback} - \text{Investment} \div \text{Investment} ) \times 100$$

$$\text{Example} = ( 500,000 - 250,000 \div 250,000 ) \times 100 = \mathbf{100\% \text{ ROI}}$$

OSHA Pays is another method to determine the cost of injuries beyond workers compensation costs.



# Who needs to be part of this safety coalition/team?

- Top Management
- Department Heads / Supervisors
- Employees
- Safety



A vision and plan will help the process get started.

Vision of what safety will be like in three to five years.

Safety Continual Improvement Plan should be developed by the team.

Elements might include:

- Corporate goals and objectives
- Department/Division Specific Risk Reduction Plans
- SMART Goals
- Aligned with prior injury and illness reduction
- Audit results and opportunity for improvement

# Deploying the SCIP

The team should meet on a frequent enough basis to discuss the progress of the plan and any changes. The plan should include target dates and assigned responsibilities for completion.

Celebrate and communicate the wins with the entire organization.

# What type of organizations can deploy this approach?



Manufacturing



Services Industry



Transportation



Construction



Supply Chain



Beyond  
Compliance,  
the safety  
and health  
standards are  
the minimum.

Voluntary Occupation Safety and Health Management Standards are an excellent adjunct.

These include but are not limited to the following:

- ASSP/ISO 45001
- ANSI Z 10
- ISO 31000
- Prevention thru Design
- OSHA Recommended Practices for Safety and Health Programs

# What do these standards and practice have in common?



Strategic Planning and  
Safety Improvement



Leadership and  
Employee Engagement



Continual Improvement  
and Change Management



Risk Assessment and  
Hazard Identifications

# Why meet at the C-Suite?





# Thank You

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