

U.S. Trade with Canada
Trading Partners in a New Era
October 17, 2019
Essex Inn, Essex Junction, VT
Registration 12:00 Noon | Seminar 12:30PM – 5:40PM
Networking Reception 5:45PM - 6:45PM

12:00PM – 12:30PM	Registration & Networking
12:30PM – 12:40PM	Opening Remarks Seminar Chair Jack Bender, Director of Sales and Marketing, A.N. Deringer, CONECT's Vermont State Chair, and Jake Holzscheiter, President and CEO, A.N. Deringer
12:40PM – 1:30PM	Luncheon & Keynote Address “<i>Doing Business with Friends</i>” Introduction by: Marc Jacques, Senior Political and Economic Affairs Officer, Consulate General of Canada Keynote: David Alward, Consul General, Consulate General of Canada
1:30PM – 2:30PM	USMCA: The New NAFTA and the latest on Section 201 and 301 Tariffs Birgit Matthiesen, Director, North American Manufacturing, Arent Fox International Trade Group
2:45PM - 3:30PM	Trading Between U.S. and Canada: Lessons Learned Case Studies/Best Practices Moderated by Ania Wierzbowska-Fuller, Director of Consulting, A.N. Deringer <ul style="list-style-type: none">• Holger Hinse, Logistics Manager, Bosch Thermotechnology• Patrick Côte, Director Supply and Logistics, Artopex• Melanie Bedard, Vice President, Canadian Society of Customs Brokers
3:30PM – 3:45PM	Networking Break
3:45PM – 5:00PM	Cross-border Logistics Panel: Service Providers’ Perspective <ul style="list-style-type: none">• Alexandre Montpetit, Manager, Growth and Development, Montreal Port Authority• Sylvain Pelchat, Vice President of Global Sales, Groupe Transit• Steve Morneau, Account Manager, Robert Transport• Aloma Fernandes Martis, Commercial Director, CMA CGM Canada Inc.
5:00PM – 5:30PM	U.S. Customs & Border Protection (CBP) on Cross-border Regulations and Compliance Gilles Hardy, Vermont CBP Supervisor
5:30PM – 5:40PM	Closing Remarks
5:45PM - 6:45PM	Networking Cocktail Reception – Meet the speakers and your colleagues