



## SMALL BUSINESS SHOWCASE

The **Association of Old Crows (AOC)** invites you to the Small Business Showcase at the 57th Annual AOC International Symposium and Convention. The event will take place at the Walter E. Washington Convention Center in Washington, D.C., December 8-10, 2020.

Small Business Showcase participants will enjoy networking among 2000 professionals from 30+ countries, including representatives from over 65 AOC chapters from around the world. The Small Business Showcase will provide access to leaders from the government, military and industry, including DOD Acquisition Officials, MOD staff, Military EW and SIGINT program managers, EW operators, and both public and private sector subject matter experts.

**The cost to participate in the Small Business Showcase is 50% off regular member or non-member exhibitor rate. You will receive:**

- Member Rate: **\$2,950**
- Non-Member Rate: **\$3,200**
- Dedicated location on the show floor (limited space available)
- The Small Business Showcase operates on a first-come, first-serve basis
- Four booth personnel passes (per 10'x10' space)
- 50% off Audie Expo Basic Exhibitor Package (6' skirted table, 2 side chairs, 10x10 carpet); an approximate \$375 value

To participate in the Showcase, although certification is not required, prospective small businesses should meet criteria established by the Small Business Administration (SBA), such as veteran- or women-owned, 8(a), HUBZone, and/or organizations not exceeding the appropriate number of employees and/or annual receipts over a three-year period; provide a product or service applicable to EW-related mission areas; and must be a new exhibitor or one who has not exhibited at the annual convention in the last five years. For questions, or if you need help determining if you qualify, please email [fitzgerald@crows.org](mailto:fitzgerald@crows.org).

Companies are limited to a **2-year maximum** at being able to take advantage of the Small Business Showcase. After 2 years, standard rates will apply for exhibiting companies.

For additional info or to reserve your booth space, contact Sean Fitzgerald, [fitzgerald@crows.org](mailto:fitzgerald@crows.org) or by phone, **703-549-1600 x222**