The Certified Senior Advisor® Certification and Education Programs
The Working with Older Adults Education Program

What you will gain from the 26-chapter course:

The multidisciplinary focus of the Working with Older Adults education program ensures that it addresses one of the largest challenges facing professionals today - how to identify and accurately serve the complex and diverse needs of our aging population. The invaluable knowledge and information in this course helps you improve your professional practices and business because you will be better able to...

- Recommend options and solutions that are in the best interest of older adult clients
- Communicate and relate with older adults
- Navigate the complexities of aging
- Be a stronger source of information
- Refer clients to qualified professionals outside your expertise

The Working with Older Adults course offers evidence-supported knowledge with many real-world examples, tips, tools and resources. As a result, professionals are uniquely prepared to help older adults navigate the new, complex and changing needs of their later years.

Part 1: The Journey of Aging
  Chapter 1: Aging and Society
  Chapter 2: The Experience of Aging
  Chapter 3: Family and Social Support among Older Adults
  Chapter 4: Best Practices in Communicating with Older Persons

Part 2: Health Transitions as People Grow Older
  Chapter 5: Physical Changes of Aging
  Chapter 6: Chronic Conditions among Older Adults
  Chapter 7: Cognitive Changes of Aging
  Chapter 8: Mental and Emotional Health in Later Years
  Chapter 9: Healthy and Creative Living in Aging

Part 3: Quality-of-Life Choices for Older Adults
  Chapter 10: Housing and Services for Aging Needs
  Chapter 11: Caregiving in Families
  Chapter 12: Advance Care Planning and Directives
  Chapter 13: Hospice and Palliative Care
  Chapter 14: End-of-Life Choices and Ethics

Part 4: Financial & Estate Planning for Age 65 and Older
  Chapter 15: Financial Planning for Retirement
  Chapter 16: Main Sources of Retirement Income
  Chapter 17: Basics of Investing for Age 65 and Older
  Chapter 18: Federal Income Taxes and Older Adults
  Chapter 19: Essentials of Estate Planning

Part 5: Federal & State Programs for Retirement & Health Care
  Chapter 20: Medicare
  Chapter 21: Medicaid and Older Adults
  Chapter 22: Social Security and SSI
  Chapter 23: Veterans Benefits

Part 6: Essential Ethics for Working with Older Adults
  Chapter 24: Practical, Everyday Ethics in Serving Older Clients
  Chapter 25: Protecting Older Adults from Financial Exploitation
  Chapter 26: Finding Qualified Professional Resources
Choose the Best Option for You

The Society of Certified Senior Advisors offers various options for the Working with Older Adults education program. Individuals seeking a practical, comprehensive understanding of the health, social and financial issues that are important to many older adults can choose from a live or online class format. Participation in a Working with Older Adults education program is not a requirement for obtaining CSA certification.

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$1,290  $1,190  $400  $395

CSA Exam

The CSA examination is a 150-question, multiple-choice examination that is comprised of 150 items. Candidates are allowed 3 hours to complete the CSA examination.

Anthropology and Sociology 11.90%
Family and Aging 11.10%
Health and Wellness Aspects 13.30%
Lifestyle Aspects 17.80%
Financial Aspects 18.50%
Eldercare Planning 8.90%
Legal Aspects 5.90%
End-of-Life Planning 5.90%
Ethical Issues 6.70%

CSA Certification Requirements

Acceptance into the Certified Senior Advisor (CSA)® certification program is contingent upon 1) completion of the registration process 2) passing the CSA Exam 3) completion of the CSA Code of Professional Responsibility ethics course 4) passing a criminal background check.

For a complete description of the Certified Senior Advisor (CSA)® certification program, including eligibility requirements visit www.csa.us or call 800-653-1785.

The Certified Senior Advisor (CSA)® is the leading certification for professionals serving older adults.

720 S. Colorado Blvd. Suite 750 North, Denver, CO 80246

800.653.1785  www.csa.us  society@csa.us
What is the Certified Senior Advisor (CSA)® Certification?

The Certified Senior Advisor (CSA)® is the leading certification for professionals serving older adults. It demonstrates competency in the knowledge of the health, social, financial, and ethical issues associated with aging. Obtaining the CSA certification, shows a commitment to high ethical standards, lifelong learning, and exceptional service to older adults.

The CSA certification program is accredited by both the American National Standards Institute (ANSI) and the National Commission for Certifying Agencies (NCCA), which means the public can have confidence in the credibility and value of the credential.

A Growing Need for Qualified Professionals

The Baby Boomer Generation is redefining the meaning of the word “senior” as it enters the 65+ demographic in record numbers, making this a growing market with very specialized needs.

- Every day, more than 10,000 Americans turn 65 - a trend that will continue until 2029.
- Seniors age 85 and over represent the fastest-growing segment of this group.
- Over 70% of America’s wealth is controlled by adults over age 50.

Today’s older adult consumer requires more initiative than ever before. How are you differentiating yourself from the competition? By becoming a Certified Senior Advisor (CSA)® you are taking an integral first step in defining your commitment to the older adult consumer.