Current News

**Association Opposes $15 Minimum Wage, Advocates for Medicaid HH Provider Rate Increase**

The Association has been meeting with, emailing and calling State legislators this final week of the CT legislative session to oppose the $15 minimum wage mandate. While our hard working home health staff is valued greatly, State Medicaid reimbursement to the agencies has been inadequate for more than 10 years, coupled with $22.4-million in rate cuts over the past 3 years, making wage restructuring for agency staff unaffordable. The Association also opposes tolls as they would add millions to the cost of delivering in-home care in CT.

[Read Deborah Hoyt's Letter to CT Legislators and to Media](#)

[Read LeadingAge CT’s Support Letter to CT Legislators](#)

[View the Association’s Legislative Bill Report](#)

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**CT Association Members Exhibit, Present and Network at N.E. Regional Conference**

The 8th Annual New England Home Care and Hospice Conference and Trade Show held April 25-27 at the Cliff House in Maine offered a new venue and format to maximize engagement with vendors and offer compelling keynote and breakout sessions.

Simione was the conference Gold Sponsor and Billy Simione facilitated the popular CFO Panel presentation. Susan Adams presented a CEO Session: Population Health - Your Key to Success, and Kathy Roby and Charlotte Steniger impressed the crowd at the Battle of the Innovators to bring home the winner's trophy. Richard Corcoran exhibited as a vendor this year, introducing his new consulting business to more than 250 conference attendees.
Hospices from Connecticut Advocate on Capitol Hill

Last Wednesday, the CT Association for Healthcare at Home and several of its Hospice members had productive visits with our CT Congressional delegation on Capitol Hill as part of NHPCO's advocacy day. Laurie St. John (Hartford Healthcare at Home), Chris Santarsiero (VITAS), David DiGiovanna (Seasons) and Tracy Wodatch (The Association) connected with both Senator Blumenthal and Murphy's office as well as 4 of the 5 House office staff (DeLauro, Larson, Courtney and Esty). It was evident that CT’s delegation truly supports hospice and quality end-of-life care. Thank you to all who made the visits and to our members for the great care provided in CT!

Deborah Hoyt Speaks on Trends in Home-Based Care Delivery 2020 and Beyond

Listen to Deborah Hoyt, President and CEO of the CT Association for Healthcare at Home, in an interviewed with Merrily Orsini as part of a national podcast series, "Help Choose Home" sponsored by the National Association for Home Care and Hospice (NAHC). Learn about the shift in decision-making by physicians, hospitals, insurance companies and government programs including Medicare and Medicaid that are making "home" the desired setting for care for our aging population and those with chronic conditions.


Welcome Aboard New Member - Amy Omezik

Private Duty Homecare Consulting, LLC supports private pay homecare companies nationwide with the development of growth and operational efficiency strategies to attain desired profitability. Amy’s consultation focuses on five fundamental areas essential to develop a remarkable and profitable private duty agency. Consultation is customized contingent on the needs of the agency. For more information visit www.pdhc.com.

May 10: CT Home Health and Hospice Financial Managers Summit

Billy Simione and Rich Corcoran are teaming up to deliver
this "must attend" Summit for Connecticut home health and hospice agency owners, CEOs, CFOs, Administrators and compliance professions. Attend as a leadership team and receive a deep discount on your group registration!

This is the Association's premier Summit to gain understanding of strategies for improving your agency's financial performance while receiving insight into the latest federal and state healthcare regulatory changes that will impact your agency now and into 2020.

- Understand the federal financial payment reform landscape, stay ahead of industry changes to compete, and successfully manage cash flow in new reimbursement arrangements including value-based purchasing.
- Calculate your gross margin by payer, discipline and program through solid revenue cycle management.
- Understand the relationship between productivity and break-even.
- Discover the secrets financial managers use to remain solvent during challenging times.

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