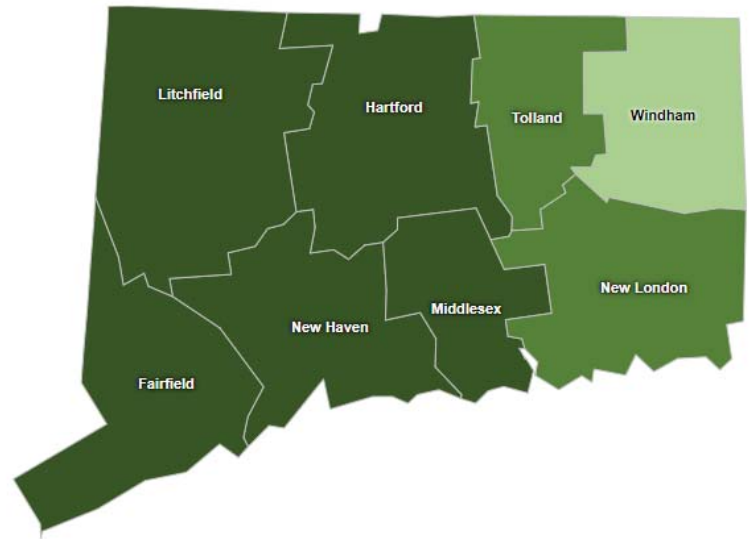
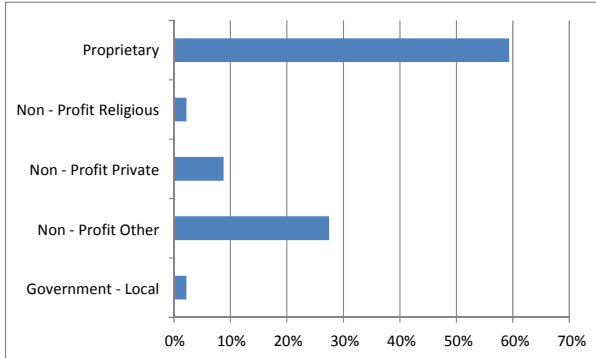


Home Health Agencies	State	US
# of Medicare-certified Agencies (2)	91	11,844
# of PPS Visits (1)	1,652,719	101,045,805
# of Medicare Patients (1)	58,157	3,415,707.5
Medicare Reimbursement (1)	\$288,157,167	\$17,324,209,670

## Home Health Market Saturation Map (5)



## Home Health Ownership (3)



Home Health Staff (2)	State	US
Registered Nurse	1,729.65	111,767.05
LPN / LVN	560.94	60,741.92
Home Health Aide	1,746	68,780.79
Physical Therapist	442.75	30,146.78
Occupational Therapist	155.35	10,625.32
Speech Pathologist Audiologist	33.5	4,465.93
Social Worker	90.45	4,575.08
Other Personnel	1,440.69	54,844.15

## Home Health Number of Providers

- Active Moratorium / Lowest 25%; < 2
- Active Moratorium / Second Lowest 25%; 2-3
- Active Moratorium / Third Lowest 25%; 4-8
- Active Moratorium / Top 25% Excl Values; 9-19
- Active Moratorium / Extreme Values; > 19
- No Moratorium / Lowest 25%; < 2
- No Moratorium / Second Lowest 25%; 2-3
- No Moratorium / Third Lowest 25%; 4-8
- No Moratorium / Top 25% Excl Values; 9-19
- No Moratorium / Extreme Values; > 19
- 10 or fewer users - excluded from analysis

## Home Health OASIS Scores (3)

	State	US
Quality of Patient Care Star Rating	3.0	3.5
How often the home health team began their patients' care in a timely manner	95.3	93.4
How often the home health team taught patients (or their family caregivers) about their drugs	96.6	97.5
How often the home health team checked patients' risk of falling	99.2	99.5
How often the home health team checked patients for depression	97.6	98.0
How often the home health team determined whether patients received a flu shot for the current flu season	73.3	76.2
How often the home health team made sure that their patients have received a pneumococcal vaccine (pneumonia shot)	77.5	79.6
With diabetes, how often the home health team got doctor's orders, gave foot care, and taught patients about foot care	95.4	96.9
How often patients got better at walking or moving around	68.0	71.2
How often patients got better at getting in and out of bed	64.1	68.2
How often patients got better at bathing	68.6	74.3
How often patients had less pain when moving around	70.0	74.4
How often patients' breathing improved	70.7	73.1
How often patients' wounds improved or healed after an operation	91.4	90.6
How often patients got better at taking their drugs correctly by mouth	57.2	60.9
How often home health patients had to be admitted to the hospital	17.4	16.4
How often patients receiving home health care needed urgent, unplanned care in the ER without being admitted	13.7	12.7

## Home Health CAHPS Scores (3)

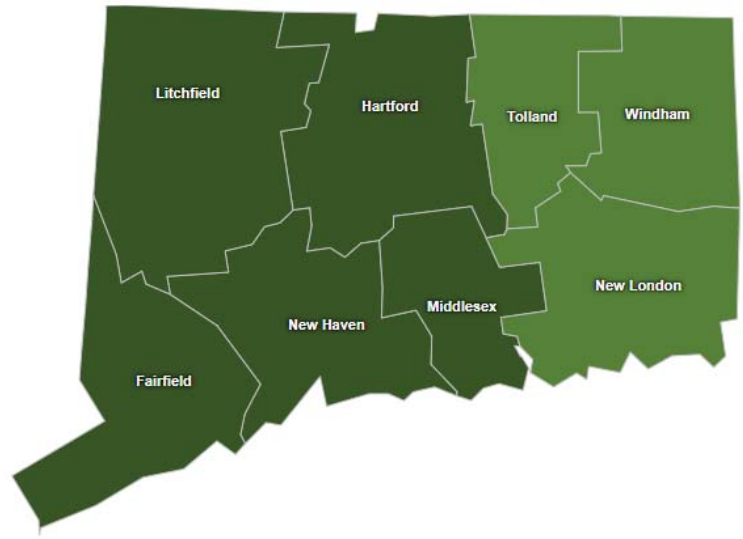
	State	US
Percent of patients who reported that their home health team gave care in a professional way	86%	88%
Percent of patients who reported that their home health team communicated well with them	84%	85%
Percent of patients who reported that their home health team discussed medicines, pain, and home safety with them	82%	83%
Percent of patients who gave their home health agency a rating of 9 or 10 on a scale from 0 (lowest) to 10 (highest)	82%	84%
Percent of patients who reported YES, they would definitely recommend the home health agency to friends and family	77%	78%

## Hospices

State US

# of Medicare-certified Agencies (2)	30	4,633
# of Days (6)	694,027	96,221,570
# of Hospice Beneficiaries (6)	14,061	1,388,768
Medicare Reimbursement (6)	\$144,057,484	\$15,923,563,390

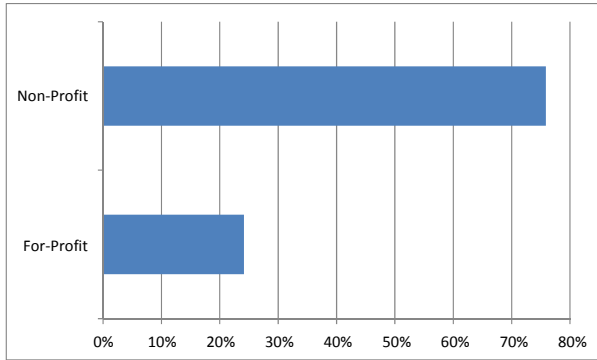
## Hospice Market Saturation Map (5)



### Hospice Number of Providers

- Lowest 25%; < 1
- Second Lowest 25%; 1
- Third Lowest 25%; 2-3
- Top 25% Excl Values; 4-8
- Extreme Values; > 8
- 10 or fewer users - excluded from analysis

## Hospice Ownership (4)



## Hospice Staff (2)

State US

Registered Nurse	355.03	48,851.62
LPN / LVN	32.28	10,246.33
Other Personnel	204.31	30,568.07

## Hospice Quality Scores (4)

State US

Average Hospice and Palliative Care Treatment Preferences	99.6	98.5
Average Beliefs & Values Addressed (if desired by the patient)	98.4	94.2
Average Hospice and Palliative Care Pain Screening	96.0	94.4
Average Hospice and Palliative Care Pain Assessment	70.5	79.7
Average Hospice and Palliative Care Dyspnea Screening	98.6	97.5
Average Hospice and Palliative Care Dyspnea Treatment	94.9	95.1
Average Patient Treated with an Opioid Who Are Given a Bowel Regimen	96.4	93.5

## Hospice CAHPS Scores (4)

State US

Average Rating of Hospice Care	79.3	80.0
Average Getting Emotional and Religious Support	88.6	89.0
Average Willingness to Recommend Hospice	84.2	84.0
Average Treating Patient with Respect	90.8	91.0
Average Getting Help for Symptoms	74.7	75.0
Average Hospice Team Communication	80.2	80.0
Average Getting Timely Care	75.3	78.0
Average Getting Hospice Care Training	74.5	75.0