



# THE DEFENSE CREDIT UNION COUNCIL

# ALERT

Issue 8  
September 2004

601 PENNSYLVANIA AVENUE, NW, SUITE 600, SOUTH BUILDING • WASHINGTON, DC 20004-2601 • (202) 638-3950 • WWW.DCUC.ORG

## A VIEW FROM THE BOARD ROOM

### Serving the Underserved

By: *Gordon Simmons,*  
*Treasurer, DCUC Board*  
*CEO, Service CU, NH*

It is truly unfortunate that such a large number of military personnel may be classified as moderate to low income and underserved. There are even some higher ranking, higher paid military members who are underserved. Credit unions need to tailor their products and services to meet the needs of the military market in general and in particular, the underserved segment in that market. We also need to ensure that our service delivery systems are expedient and convenient and provide a touch of home for troops that are deployed and serving our country in a hostile or even semi-peaceful, peacekeeping mission in a foreign land. The same is true for our military members assigned in CONUS (Continental United States).

Some military members' careers are in jeopardy because of poor money management. Many were never introduced to basic budgeting, nor taught how to maintain and balance a checkbook. Others are able to manage their money, but are in need of financial advice on how to reduce expenses, shop for credit, and invest funds. Effective personal financial management instills confidence, generates peace of mind, and enhances military readiness. If your credit union is not already actively engaged in providing financial education, you now have an opportunity to shine by becoming involved. This may be accomplished

(See **BOARD**, p. 7)

## CEO UPDATE



"Arty" Arteaga

By: *Roland A. "Arty" Arteaga*  
*President/CEO, DCUC*

We typically forego the August edition of our newsletter so that we can concentrate our efforts and resources on our Annual Conference. This year was no exception...once again, we held the August Alert in abeyance so that we could concentrate on Number 41. Bottom line upfront: another premiere event! This year's Annual Conference at Caesars Palace, Las Vegas, NV was a huge success! All the planning, coordinating, and preparing for this year's event, both in DC and in Vegas, paid handsomely. Comments such as "this was great".... "DCUC staff did an excellent job"... "always learn something new at the DCUC Conference"... "great program"... "overall conference was excellent"... "wonderful entertainment"... "Reception was the best ever", all attest to the high quality program pulled together by a few...for the many!

From our three keynote speakers — former Commander of the USS Greenville, Scott Waddle, who set the tone on day one with his powerful and inspiring message that failing is not final; Major General Alfred Valenzuela, USA, Retired, whose candor during the Military Awards Luncheon was a "breath of fresh air"; and Barry Asmus, Senior Economist with the National Center for Policy Analysis, who delivered a message of optimism and confidence, and proclaimed the "best is yet to come"— to

our Federal and State trade association chiefs, Fred Becker (NAFCU) and Mary Martha Fortney (NASCUS), who offered words of wisdom about tax exemption, dual charters, UBIT, regulatory and legislative issues...our Department of Defense and Military family authorities, Bob Bird (DFAS), Colonel Rick Coe (Air Force), Jim Sawhook (Navy), Ike Templeton (Army), and Joyce Raezer (NMFA), whose updates about Transformation, BRAC, DoD Directive 1344.7, Financial Readiness, and "Serving the Home Front" were illuminating...our Military Representatives, Dean Hunstad (Navy), Jodie Davis (Air Force), CPT Promotable Tony Taylor (Army), and Gene Healy (Marine Corps), who imparted service unique information that could impact their respective defense credit unions...and to our technical experts, whose educational workshops and hot market issues were not only informative but also penetrating. All educational workshops (Marc Selvitelli, NACCU — Community Charters; Jacque Connor, Fort Belvoir FCU — MWR; Billie Blanchard, Military and Civilian FCU — In-Store Banking; Nancy Register, CFA — America/Military Saves; Amanda Leiker, Office Economic Adjustment, OSD — Life after BRAC; Dave Palmieri, Accel — Financial Education; and John Andrews, D. Hilton — Board Governance) received excellent marks. The "magnificent seven" had a message to send...they sent it...it was received!

(See **ARTEAGA**, p. 4)

## DEFENSE CREDIT UNION COUNCIL, INC

is an association of credit unions serving Department of Defense personnel, military and civilian, worldwide.

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### ALERT

is the official publication of the Council. One copy of *ALERT* is mailed first-class to each defense credit union as a membership service. Defense credit unions may order additional copies (three or more) to be mailed in bulk to one address at \$10.00 per copy per year. Individual subscriptions mailed first class to defense credit union members are \$15.00 per year; to all others \$25.00 per year. *ALERT* is published monthly except for the month the annual conference and membership meeting are held. In accepting a limited amount of advertising (two advertisements per issue), the Council as a matter of strict policy does not in any way endorse either the product or the vendor. The right to refuse advertising for any reason whatsoever is reserved. DCUC dues are not deductible as a charitable contribution for federal tax purposes, but may be deductible as a business expense. Reproduction of *ALERT* material in whole or in part is authorized for Council members only. Address all correspondence to Defense Credit Union Council, Inc., 601 Pennsylvania Avenue, NW, South Building, Suite 600, Washington, DC 20004-2601. Telephone: 202/638-3950; FAX: 202/638-3410; e-mail: bthompson@cuna.com or dcuc1@cuna.com; www.dcuc.org.

## DCUC FOUNDING FATHER DIES



*Jerry Anchors being installed in DCUC Hall of Honor August 2002*

Alabama. Mrs. Anchors was born in Anniston, Alabama. They were wed on June 1, 1952. Jerry and Barbara enjoyed 52 wonderful years together.

Mr. Anchors professional career began at the Alabama CU League. He rose through the ranks to manage credit unions in Alabama, Florida and in Georgia at Lockheed. In 1988 he became President of the National Credit Union Management Association (NCUMA). He was a member of the Credit Union National Association's "Founders Club" in recognition of having organized some 40 new credit unions in the Southeast. Mr. Anchors was inducted as one of the first five members of the Defense Credit Union Council Hall of Honor on August 15, 2000 and received a letter of commendation from the Pentagon for his services in reorganization for credit union

Mr. Jerry K. Anchors age 73 and Mrs. Barbara Ann Anchors, age 71 of Atlanta, died Friday, August 27, 2004 as the result of an automobile accident. Mr. Anchors was born in Tuscaloosa,

services to military personnel.

He received many more honors in his professional career, but considered his most important role as one of husband, father and grandfather. During their many years of marriage, Barbara was Jerry's number one supporter and encourager. Her love for Jerry and her family was evident to everyone she knew. Together they raised and enjoyed their family of four children, twelve grandchildren and one great grandchild. They were active in their church and Sunday School class at Lebanon Baptist Church. Jerry and Barbara's greatest joy as a couple was being involved in many Bible study groups and sharing their love for the Lord and each other.

They are survived by daughters and son-in-law, Cyndy A. and Robert Shearer of Lebanon, TN., Sara Elaine Anchors of Alpharetta, GA., and Kathryn Grace Anchors of Atlanta, GA; son and daughter-in-law, Jerry K. and Jennifer Anchors, Jr. of Atlanta, GA.; grandchildren, John Shearer, Micah Shearer, Jeremy Shearer, Paul Shearer, Rachel Shearer, Hannah Shearer, Jesse Shearer, Joy Shearer, Corrie Shearer, Sarah Shearer, Merrie Shearer and Kate Anchors; great-grandchild, Phillip Shearer; Mr. Anchors is also survived by a sister and brother-in-law, Carolyn and Charles Morton.

*Published in The Atlanta Journal-Constitution on 8/30/2004.*

## DEFENSE CUs HONORED FOR OUTSTANDING SERVICE

Awards for outstanding service during 2003 were presented at the DCUC Annual Conference in Las Vegas to the following three credit unions:

Army Award  
Navy/Marine Award  
Air Force Award

Fort Campbell FCU, KY  
Navy FCU – Parris Island Branch, SC  
Langley FCU, VA

Congratulations to these three defense credit unions! The Defense Council is proud to serve such outstanding members.

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# LOOKING BACK ON LAS VEGAS

## A Conference Wrap-up

### Sunday

The 41st DCUC Annual Conference started off with a very early bang on Sunday morning. Those early risers were welcomed to Las Vegas by a beautiful day on the links of the Las Vegas National Golf Club at 7:00 a.m. for the 11th Annual Vincent Lascara Golf Tournament.

The first place winners were Team #1 made up of Frank Taddeo, Dave Elliott, Sue Racine and Rudy Ford with a score of 54. Team #4 whose members were Charlie Adams, Glen Grosskreutz, Joe Adams and Richard Burns took Second Place. Their second place score was 59. With a score of 62 the third place team was #9 made up of Dick Miller, Randy Rocha, James Thompson and William Forrester. Richard Jefferson, David Cry and Jim Quinn made up Team #13 who tied for 3rd.

In the individual contests Jerry Brown won the longest men's drive; Bonnie Sparks won the longest drive for the women; Bill Forester hit the straightest drive and Harold Thompson made the longest putt.

While quite a few DCUC members and friends won kudos on the golf course the big winner was Fisher House. Through the sale of "gimmees" \$415 was raised for this year's DCUC charity.

DCUC sends a warm and heartfelt thank you to David Cry and Sue Racine of CUNA Mutual who were this year's Vincent Lascara Golf Tournament sponsors. Thank you David and Sue for showing all the DCUC golfers a wonderful time.

A wonderful tour was held for those who did not want to golf but wanted to get out and see the sights and sounds of Las Vegas. From the reports back, Las Vegas: From Glitzy Beginnings to New Glory was a great success with those who participated.

### Monday

On Monday morning the Overseas Defense Credit Union Sub-Council met

to discuss a couple of issues remaining from their meeting in Zurich, Switzerland this past April.

Leading off was Sarah Canepa-Bang (FSCC) who talked about overseas "shared branching" and the mapping of credit unions and members of FSCC. Sarah's message was clear and concise, with on-going and proposed realignments; troops will gain confidence in knowing that they can maintain their alliance with their credit union. Shared branching is the key, and the shared branching network is ready to step-up and accommodate our needs.

Mr. Jack Fallis informed participants that next year's Overseas Conference would be in Budapest, Hungary, April 21 – 23, 2005, at the InterContinental Hotel. More information will follow over the next few months.

Other subjects discussed focused on Dependent Education and Dependents of Defense support to permit defense credit union family members to enroll in DoDDs.

Also discussed was the Military Banking Program migration to Italy and the timeline associated with start-up operations. DFAS representatives advised that MBP might be in-place and ready to go by September 2005. Currently the Department is revalidating requirements so another year will be required before start-up.

The Sub-Council's "closed-session" discussed future conferences and the responsibility/role of overseas credit unions and DCUC to ensure continued success. Mr. Al Johnson, Vice President of Overseas Operations at Andrews FCU will head a task force to provide DCUC with input for the conference in 2006 and beyond.

The Conference Showcase opened in the afternoon with welcoming remarks from Jean Yokum, DCUC Board Chairman. There was a great showing of DCUC members to see what products were being offered for their credit union, along with the chance to listen to some Dixieland music and enjoy some deli-

cious ice cream. It was also a great chance to network and catch-up with old friends.

During the Showcase everyone had a chance to visit the vendors and enter a drawing to win a gift certificate for two at any Caesars' Palace restaurant. The lucky winner of the gift certificate was Mac Quattlebaum of ABNB FCU.

The first of the Conference breakout sessions took place on Monday afternoon with the Military Representative Roundtables. Representatives from the Army, Navy/Coast Guard, Air Force and Marine Corps were on hand to discuss the latest developments for each service branch.

Captain Tony Taylor along with Juan De Jesus discussed the latest Army issues.

Captain Taylor, US Army Finance Counsel, spoke on many issues that have come up at JAG this year concerning regulations along with stating that one of his goals is to work with Credit Union Liaison Officers to update and coordinate their efforts and open up the lines of communication.

Juan De Jesus, U.S. Army Finance Command, stated that all initiatives are going well, especially the Eagle Cash Card and that there will be more Eagle Cash Kiosks coming soon. Mr. De Jesus also said that the MIL Paper Check Act is working well.

Dean Hunstad, Office of the Assistant Secretary of the Navy/Financial Management and Comptroller, met with the Navy and Coast Guard credit unions.

Dean stated that there are a lot of changes coming at the Pentagon and that the election in November will play a key role in many positions whether the positions are politically appointed or not. Dean announced, to those who had not yet heard, that Mr. Ernest Gregory, a long time supporter of credit unions, will be retiring from PASA (FM&C) in the Fall.

DoD/DON Financial Institution Policies discussed were SECNAVINST 5381.5A, which will be updated to reflect current policy and DoD Instruction

(See WRAP-UP p. 10)

## ARTEAGA

(continued from p. 1)

As for the past 40 years, we incorporated some “R&R” during the conference. The showcase for one (thanks to our loyal and dedicated corporate partners — see the *Buyers Guide on our website*)...the Chairman’s Reception for two (sponsored by Armed Forces Financial Network...the best ever!)...and our 11th annual VADM Vincent Lascara golf tournament for three (hosted annually by CUNA Mutual Group)...all outstanding!

Add the Military Awards Luncheon, which honored the best of the best in DoD, specifically, Fort Campbell FCU (Army), Langley FCU (Air Force), and Navy FCU Parris Island Branch (Department of Navy), for their unrelenting and tireless support of our troops and their families in CY 2003...and our Hall of Honor ceremony, which this year inducted Mr. Michael Cascone (see accompanying article), VyStar CU, who with \$60 and a heart of gold and a wealth of determination started (then) JAX Navy FCU...and the late Mr. Ludovico DeCarlo, Pacific Marine Credit Union, who passed away in March of this year, but not before serving his Marine Corps for nearly six decades — 28 years as a Marine, 29 as a credit union leader. Truly a night to remember for the families of these two great Americans!

The biggest winner of the conference, however, was Fisher House. Talk about a joint operation, folks...and a victory. This year, DCUC adopted the Fisher House as our charity of choice to receive the donations generated by our Showcase Silent Auction and Conference overall. While our goal was to achieve \$10,000, **at the end of the day, when all was said and done, we raised \$21, 864!!!!!!!** Needless to say, this generosity...this overwhelming gesture of support could not have happened without you. Thanks to every one of our corporate sponsors for their donations...to you our conferees for bidding, counter-bidding and counter, counter-bidding...thanks to our members who provided cash donations early-on and on-site...and a standing ovation and round of applause to the Armed Forces Financial Network whose \$10,300+ match was unprecedented and sincerely welcomed! I can assure you, the monies

collected will be put to good use in supporting our injured troops and their families at the more than 30 Fisher Houses across the land and overseas. God love them all...and you, for your unselfishness and kindness. It’s all about people my friends, and once again, you showed your true colors; you showed the credit union difference...and for that, we are most grateful!!!

Red paraphernalia was appropriate; the location (Oklahoma City) was conducive to the mission at hand; and the planned visit to Fort Sill, OK...simply said, it was the highlight of this three day affair — bar none! Not to take away from the conference and the superb lineup of speakers, but the visit to Fort Sill was the best. Kudos to Fort Sill FCU and their coop partners, the 6/32nd Field Artillery



*Attendees at the Midwest Conference during their site visit to Fort Sill Oklahoma. They received some "hands on training" from the Fort Sill A BTRY 1/78th F.A Training Battalion*

If you thought our Annual Conference was outstanding, you should have been at the DCUC Midwest Sub-council Conference. It was grander yet! As a vanguard to our Annual Conference, this year’s 44th Annual Meeting (held semi-annually until 1983), hosted by Fort Sill FCU, was outstanding! Thanks to the colossal efforts of Denise Floyd (President/CEO) and her remarkable “A” number one team, this year’s attendees were afforded another opportunity to excel — both in and outside the classroom! Speakers and subject matter (Steve Shepelwich, Federal Reserve — Financial Literacy; Pat Beck, Great Plains Technology Center — Fair Labor Standards Act); John Broda, AFFN — Network Industry Update; DeLania Truly, CUNA Mutual Group — “X” Files; Tom Manley, ALM First Financial — GDP and ROAs; and Lon Doolin, Business Resource Group — Leadership Challenge) were exceptional; the camouflage and Field Artillery

Battalion, for bringing this visit to fruition. A special battery salute to all of Fort Sill FCU’s leaders, starting with their great Chair, Bob Hopper, for maintaining and sustaining relationships with the Fort Sill Command Group. Because of their close ties with the command, conferees were given an opportunity to dine with the troops, to receive a block of instruction on Forward Observing (spotting the landing of artillery rounds), to participate in a simulation of the Paladin SP Howitzer (a monster of a weapon system that delivers steel on steel first time, every time), and to experience a once in a lifetime live fire exercise conducted by the 6/32nd Field Artillery with the Army’s Multiple Launch Rocket System (MLRS) unit. Talk about “fire for effect”! Live fire exercise notwithstanding, the Fort Sill FCU management and staff concluded the conference with an

(See ARTEAGA p. 5)

# THE UNITED STATES AIR FORCE CELEBRATES 55 YEARS

The Air Force celebrated its 55th birthday on September 18th. World War II had been over for two years and the Korean War lay three years ahead when the Air Force ended a 40-year association with the U.S. Army to become a separate service. The Department of the Air Force was created when President Harry S. Truman signed the National Security Act of 1947. It became effective Sep-

tember 18, 1947, when Chief Justice Fred M. Vinson administered the oath of office to the first secretary of the Air Force, W. Stuart Symington.

The United States Air Force has become a cornerstone of America's freedom, military power, and service to other nations, and the Defense Council is pleased to wish the Air Force "Happy Birthday!"



## ARTEAGA

*(continued from p. 4)*

evening of pleasure and fun at Remington Park in OKC. What a reception...the food was excellent, but the camaraderie was even better! Thanks Bob Hopper...Denise Floyd...and all of Fort Sill FCU for hosting a fantastic conference! Hooah!

As we move forward to next year's educational events...mark your calendars now for Defense Issues 2005 in DC (February 26) and our 42nd Annual DCUC Conference in Charleston, SC (August 21-24, 2005). Truly, there is no better place to be, than at a conference with DCUC!!!

Special thanks to DCUC's Board of Directors, led by Chairman Jean Yokum (President/CEO Langley FCU), for their leadership, guidance, and support before, during and after the conference. As always, it is genuinely appreciated!

## DoD –DID YOU KNOW

...that some key personnel changes have/are occurring in DoD. First, the Honorable Tina W. Jonas, was recently sworn-in as the DoD Comptroller. In her new capacity as the Under Secretary of Defense Comptroller and Chief Financial Officer, Secretary Jonas will have propensity for DoD policy and procedures as they pertain to defense credit union operations on-base. Second, is the Honorable Valerie L. Baldwin, the new Assistant

Secretary of the Army for Financial Management and Comptroller (ASAFM&C), who was appointed in July and formally sworn in earlier this month. As the ASAFM&C Secretary, the Department of the Army's Credit Union and Banking Office falls under her purview. On behalf of the Defense Credit Union Council, we welcome both Secretary Jonas and Secretary Baldwin to the Pentagon and look forward to meeting and working with them in the future.

...that the Defense Financial Institutions Services (DFIS), who on behalf of DoD oversees credit union operations and the Overseas Military Banking Program, has been reorganized. Previously organized under the Finance Directorate at DFAS Headquarters (Arlington, VA), DFIS will soon fall under Military and Civilian Pay Services, DFAS Indianapolis. While the key players will not change (Keith Westby, Bill Hawbecker, Ron Davis) their leadership will...Mr. Patrick Shine, the Director of Military and Civilian Pay in Indianapolis, will assume responsibility for DFIS next month. Our special thanks to Mr. Jerry Hinton and Bob Bird, Finance Directorate, for their immense support the past five years. Well-done gentlemen!

...that the Navy continues to work with Financial Management Services (Treasury) to develop a "Direct Settlement Interface" (a.k.a Open Interface) to the Navy Cash Card. Although a timeline has not been set, we understand that

testing could take place as early as December 2004. Once the technical requirements are defined and addressed, and testing is complete, financial institutions will have an opportunity to participate in the Navy Cash Card program. Pending the development of the Direct Settlement Interface, the Navy Cash Card program continues to be deployed as scheduled.

...that the Capital Market Subcommittee met earlier this month to address the predatory sales practices highlighted in a series of articles by the New York Times this past July. The sub-committee, chaired by Congressman Baker (LA), expressed major concern regarding the absence of oversight and enforcement, especially as they pertain to military personnel (see accompanying article). As we have suggested in the past, financial education is part of the solution, however, developing the right rules and enforcing the same are key. In his closing remarks at the hearing, Congressman Baker advised, "decisive action will be taken to protect those who protect us". With that said, we welcome the revision of DoDD 1344.7 and its supporting Instructions (DoDI 1344.xx) and look forward to working with DoD to ensure the financial well-being of our troops. More to come...

...that, on a final note, after 38 years of faithful, selfless public service, Mr. Ernest J. Gregory, the immediate past

*(See DID YOU KNOW, p. 16)*

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# JUMPER SPEAKS ON DECREASED AIR FORCE MANNING

By *Tech. Sgt. Mona Ferrell*  
*U.S. Air Forces in Europe Public Affairs*

A decrease in recruiting rather than forced reductions is the right way to reduce manning, said Air Force Chief of Staff Gen. John P. Jumper recently.

Throughout this process, ensuring America's Airmen know they are appreciated is a No. 1 priority, he said during a visit to Ramstein Air Base, Germany.

"Retention and recruiting for the Air Force throughout this crisis over the last three years has remained superb," the general said. "Even after stop-loss was lifted, people feared that Airmen would be leaving the Air Force in great numbers, especially in the Guard and Reserve; it just didn't happen.

"And so we find ourselves in a position where we have 20,000 people more than we should have by law," he said. "I want to try and deal with it without any forced reductions in the force. I don't want anybody to be forced to leave (who) doesn't want to. The secretary of the Air Force (Dr. James G. Roche) and I are absolutely dedicated to making sure we don't break faith with our Airmen."

To get the manning numbers to where they should be and keep Airmen's faith, recruiting is going to be cut by about

one-third for a year, General Jumper said.

"We've never tried this before, but I think it's the right thing to do" he said. "Taking that (recruiting) loss in one year (should help us) get back to the numbers we're supposed to have, and we hope that the excesses in the few previous years will help fill in those holes as far as grade opportunity. ..."

Taking care of people and the Air Force organization as a whole is all about knowing where the critical shortages are and ensuring the right people have the right skills and are doing the right things, General Jumper said.

"We went for years during the '90s making cuts in people," he said. "We would cut 10 percent, and then 15 percent and then 20 percent — and then we finally ended up cutting a total of 40 percent of our force. ... In a lot of cases, those slots didn't go away, and people with other skills then migrated into them. You have people with essential skills (who) we need, now filling slots that should have been taken off the books and never were.

"It's a hard thing to do, and it's very traumatic, but (during) the first two years of my tenure, we got the books balanced, and we got the people out of the slots that were supposed to be emptied; we got

the right people in the right slots," he said. "Only then did we really know what our critical shortages were."

But this shift in manning does not mean the Air Force is doing more with less, General Jumper said.

"We've got better budgets over the last three years than we've had in many years. ..." he said. "We've got airplane parts, and we've got mission-capable rates in our airplanes higher than what they've been for years. Why? Because we've had money to buy the parts for the first time in years and years.

"We've had pay raises and bonuses that have continued in unprecedented levels that Congress continues to vote for us," he said. "We're not doing more with less; we are doing more with the same amount of people — particularly when you talk about trying to sustain two wars."

It all comes down to proper use of Airmen and letting them know they are valued, the general said.

General Jumper said he wants Airmen to know that "we appreciate their service, and we're going to do everything we can to keep people who want to stay in the service." (Courtesy of U.S. Air Forces in Europe News Service)

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## DCUC Inducts Two Into Hall of Honor

The Wednesday night banquet at DCUC's annual Conference began an inspiring evening with the Hall of Honor awards. The 2004 Defense Credit Union Council Hall of Honor inductees, each of whom exemplifies the best of the best qualities found in individuals throughout the credit union movement, are Michael Cascone, VyStar CU, FL and Ludovico DeCarlo, Pacific Marine CU.

Mr. Cascone, Director of VyStar CU, was instrumental in helping found VyStar CU, formerly known as Jax Navy FCU in 1952. He has served in a variety of volunteer capacities, including base liaison to the Board and on the Board. Mr. Cascone has served and continues to serve as a volunteer on many Boards of Directors as Chairman and other executive positions for charitable organizations in the

health field, fraternal groups, and others. Mr. Cascone received the Hall of Honor Award because of his fifty-two years of active support for the civil service and military personnel and their families as Commanding Officer's Representative and a volunteer Official supporting lending and savings programs.

Mr. Ludovico "Lou" DeCarlo, past President/CEO of Pacific Marine CU, CA, inducted posthumously, past away in March of 2003. Mr. DeCarlo started his service with credit unions in 1971 serving on committees and boards of directors of several credit unions, while still in the military. Some of the contributions that Mr. DeCarlo made to the credit union's and Marines included solicitation-free basic financial training and educational sessions; and made charitable contribu-

tions and sponsored military events on base. Mr. DeCarlo received the Distinguished Credit Union Service Award" from the Department of the Navy and the "Hammer Award" from Vice President Gore for his Recruit Direct Deposit program.

Each honoree was presented with a bronze statue of an eagle with wings spread which bore the inscription "The Defense Credit Union Hall of Honor Award is presented to [Honoree's Name], a leader, visionary, and patriot, whose efforts and endless support of the defense credit union movement and the Defense Credit Union Council epitomized the Council's values and philosophy. Serving Those Who Serve Our Country 18 August 2004".

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# Why I Serve: Love, Pride and Honor Drive Two Soldiers

By *Tam Cummings*  
*Special to American Forces Press Service*

“I love my country. I love my family. Serving makes me feel like I’m doing something good for my family,” said Army Staff Sgt. Jesse Prater. “It makes me feel like I’m doing something with my life, something I can be proud of.”

Prater said he always wanted to join the service because he grew up with an uncle who was an Army Ranger. “He always talked about how much he loved the service,” Prater, a light-wheeled mechanic with Headquarters and Head-

quarters Detachment, 546th Personnel Services Battalion, 64th Corps Support Group, 13th Corps Support Command, said recently.

A single father, the Dallas native said, “The people I work with in the motor pool have become family.”

Prater re-enlisted recently with Sgt. Charles Hall, another battalion soldier. The two men took their oath and then celebrated with a helicopter ride around Fort Hood.

Like Prater, Hall said he always wanted to join the Army. “I feel it’s an honor to serve my country. I feel everybody

should serve. It would give younger people more responsibility, maturity and character,” he said.

“Knowing my wife, Mary, and my family are safe, because of what I do,” Hall said, gives him great satisfaction, even though he admits it is difficult to spend time away from his family.

Both men said professionally, the Army is teaching them how to be leaders. “There are all kind of job skills to learn, not just mechanics,” Prater said.

“It’s the experience of leading others,

(See *SERVE*, p. 13)

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## BOARD ROOM (continued from p. 1)

face to face through the Military’s Community Services’ Program, Family Services and other on-base financial education seminar opportunities and/or via the Internet. Defense credit unions must step up to the plate and take the initiative to assist these individuals through personal financial education. Educating your military members on financial management could pay your credit union dividends through reduced loan and check losses, resulting in an improved image among military leaders in your area.

Provide financial products that address the needs of your military members, introduce military loan discounts that are standard for those in a non-hostile environment and special discounts for those military members who are deployed, offer specially designed savings, checking, and certificate programs, encourage direct deposit and improve your ability to serve your membership face to face through shared branching. We all know how difficult it is to serve a mobile membership and retain members who are continuously reassigned around the globe. Not only does shared branching empower credit unions to retain membership due to the service convenience members experience via participat-

ing shared branching credit unions around the globe, but it also serves to reactivate dormant accounts, attract new member growth, control delinquency, increase deposit loan growth, and provide disaster recovery/business resumption capability. Properly configured, it may also provide 24/7 member account access and service.

Implement e-commerce technologies that are required to build relationships and cut delivery costs by serving new members with service delivery systems and staff that work at broadband, Internet speed. Branch office and the old face to face contact is still in demand and probably will be for many years to come, but more members are continually shifting their business to those sources that can deliver financial services in ways and speed unheard of just a few years ago.

What about those members who direct their ACH payment through you and expect to go to any credit union to obtain their services under shared branching? We defense credit unions have members spread out across America and the rest of the world, so we can appreciate the value that shared branching can bring. Credit unions need to be available when their members need them, wherever and whenever that may be. The manner in which we serve our members has changed and continues to

change quite rapidly. Our back office support now centers on client/server technology, hubs, routers, LANs, WANs, Windows NT, Ethernet, broadband communication, data mining scanners, digital imaging and more. While we cannot lose sight that face to face contact is still the most prevalent and sought after form of member service, we must be equally prepared to enhance our technological infrastructure and focus on service to our younger segment of members who already seek financial services via secure, convenient, and fast technology delivery systems.

A word to the wise – do not “bottom-line”. Serving our underserved military members requires that we keep a diligent eye on our ROA, but not to the degree that we fail to serve those members who need us the most. We must not forget we are “credit unions” and while turning a surplus is advantageous to continuing operations and serving the underserved, it is not the only reason we exist. Invest in your military members and you will reap benefits many fold. Your credit union will grow, be successful, highly valuable to your members, and envied by those credit unions and other financial institutions that fail to achieve this goal.

Your military members, and especially your underserved military members, are counting on you.





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## WRAP-UP

(continued from p. 3)

1344.XX, which deals with personal commercial solicitations on DoD installations implementing procedures. Mr. Hunstad encouraged all present to be advocates in this arena.

Mr. Hunstad wrapped up his session by stating that you are the eyes and ears for the DON and if there are issues you are concerned with you should contact Arty Arteaga who can bring them to Mr. Hunstad's attention.

Representing the Air Force was Josephine Davis, Air Force Financial Management, Office of the Assistant Secretary of the Air Force (Financial Management).

Ms. Davis spoke on the three-fold mission of the Air Force including implementation of DoD charge card programs; providing financial services to all Air Force personnel, their family members, and other authorized users at CONUS and OCONUS military installations and other financial issues.

In typical Marine Corps fashion, the Marine Corps Military Roundtable discussion started promptly at 1500 hours. Thanks to Gene Healy, liaison at Marine Corps Headquarters, attendees were advised of the on-going efforts at Headquarters to fight the war on terrorism, and the impact of budget drills on garrison operations. Additionally, Mr. Healy addressed the Navy/Marine Corps Cash Card, MWR Operations, and the Corps "Marine Save" program. Healy thanked Marine Credit Unions for their continued support of the Corps and extended his appreciation, and that of his senior and executive leadership, for taking care of Marines and their families.

The afternoons work sessions wrapped up with Corporate Partner Breakout presentations.

Breakouts were held in three separate sessions and attending each of the sessions held a chance to win a prize. Session 1 had presentations by AFFN; Inter-Continental Warranty Services, Inc.; Service Centers Cooperative, Inc. and CUNA Mutual Group.

Session 2 had credit unions hearing from Mid-Atlantic Corporate FCU; WesCorp; Brookwood Capital and Co-

Op Network.

The third session attendees heard from Corporate Network eCom; CUSO Partners, LC; PHH Mortgage Services and Allied Solutions/Securian Financial Network.

Thank you to our Corporate Partners for providing the important and timely information and updates that affect the credit union world.

The first day of the DCUC Conference wrapped up with the Chairman's Reception, which was hosted by the Armed Forces Financial Network. Attendees and guests enjoyed some wonderful food while listening to the Old World Trio who performed everything from Bach to Elvis.

## Tuesday

The DCUC General Session opened on Tuesday morning with the presentation of the National Colors presented by Nellis Air Force Base Honor Guard. Patriotic music was performed and Peter Bugel, who has performed for Presidents, Kings and Queens, sang the Star Spangled Banner. DCUC Board Chairman Jean Yokum welcomed everyone to the DCUC 41st Annual Conference and turned the meeting over to DCUC President/CEO Arty Arteaga.

The first guest speaker, Commander Scott Waddle, USN (RET) spoke on his career and the lessons that he learned from his mentor and uses all through life: you must lead by example, train, educate at all levels, provide the requisite tools and evaluate at all levels; invoke exacting standards; listen, communicate effectively; build up your people; improve the quality of life and be accountable for what you do. You can get through anything with faith, family and friendship but you must be accountable for your actions and sometimes the actions of others.

Following Scott Waddle was Colonel Rick Coe from the U.S. Air Force. He stated that credit unions are the most stable thing on a base – squadrons change their names, banks get bought and sold but credit unions quietly grow and get stronger. The Colonel also briefly touched on BRAC, Transformation and informed the attendees that currently agreements between bases and credit

unions are being updated, as some have not been done in decades. The Colonel finished up his talk by thanking defense credit unions for the support they provide to all service members.

Mr. Robert Bird, Deputy Director for Military and Civilian Pay Policy, Defense Finance and Accounting Service spoke next. Mr. Bird gave a DoD financial update speaking on personnel changes, credit union advocacy, global defense posture review, BRAC, DoDD 13447, myPay and Credit Union Operating Agreements and Leases. On the topic of Credit Union Advocacy Mr. Bird stated that DFAS' role was to ensure compliance through enforcement of regulations; work with DCUC on resolving issues impacting credit unions and right of delivery of financial services; and advocated quarterly meetings between DFAS, Director for Finance, and Arty Arteaga to keep each other abreast of emerging issues and support requirements.

Joyce Raezer from the National Military Family Association spoke on Serving the Home Front: The Impact of Deployment on Military Families. Ms. Raezer stated that strong partnerships between military and community agencies are essential in ensuring family and service member access to programs and services that meet needs arising from the unique challenges posed by deployments.

Jim Sawhook, PFM Program Manager at the Navy Personnel Command, advised attendees on the course the Navy is charting including redesigning all of the training materials; teaching sailors PFM at all accession points; maximizing use of their Command Financial Specialists; Navy OneSource; looking at new ways to educate spouses about PFM and taking a fresh look at existing and potential partners.

The final speaker before the Awards Luncheon was Isaac Templeton, Chief, Transition Support Service/Financial Readiness, U.S. Army Community and Family Support Center. Mr. Templeton spoke on financial readiness in the Army. He shared the successes and challenges of the Department of the Army Financial Management Program. Mr. Templeton challenged defense credit unions to part-

(See WRAP-UP, p. 11)

## WRAP-UP

(continued from p. 10)

ner with their on-base community services to develop remedies and enhance the financial readiness of our troops and their families.

### **Credit Union of the Year Awards**

With the morning session complete the attendees broke for lunch and the Credit Union of the Year Awards. Captain Tony Taylor presented the Army Credit Union of the Year Award to John Moorehead and Sam Salerno of Fort Campbell FCU. The Navy/Marine award went to Navy FCU – Parris Island Branch and was presented by Dean Hunstad to Bill Knepp. Jodie Davis presented the award for the Air Force to Jean Yokum who accepted on behalf of Langley FCU.

The luncheon guest speaker was Major General Alfred Valenzuela who started his talk by thanking defense credit unions for supporting our service members. He stated that credit unions got him through financially and said “credit unions are where the rubber meets the road”.

MG Valenzuela covered many topics such as BRAC which he said is different this time and all services and bases are at risk. He also stated that credit unions need to educate and help military families while they are serving and also in the case of the serviceman’s death. When serving in a war a serviceman needs to be financially worry free.

Directly after lunch two roundtable discussions on DoD issues were held. Jean Yokum, DCUC Board Chair hosted CEOs and Chairmen and Arty Arteaga spoke with Staff and Volunteers.

Two other breakout sessions held were Hot Market Issues. Accel Members Financial Management and D. Hilton and Associates presented these sessions.

Accel Members Financial Management’s Hot Market Issue was Financial Education: A “Hot” Topic or a Lifelong Need? Accel is a pro-active financial education and counseling program designed to help members with financial concerns while helping credit unions significantly reduce charge offs and bankruptcies.

D. Hilton & Associates discussed Optimal Board Governance: The New Case for Independence and Information. D. Hilton believes that Optimal Board Governance is more than following a set of rules and regulations, presented a new board governance that makes a case for balancing the needs of policy/procedure segregation and the need for a board to reclaim its right to operational information.

Tuesday’s full day of activities wound down with a Social Reception sponsored by Co-Op Network. At the reception the Silent Auction benefiting Fisher House concluded with some wonderful items being presented to the highest bidders. With the proceeds from the all the fund raising events and donations made during the Conference over \$20,000 was raised. HOOAH to the Defense Credit Unions!

The 50/50 Raffle netted \$300 for Betty Petree of Pen Air. The Corporate Breakout Session Raffles were won by: Session 1: Arletta Weber of Mid-Missouri; Session 2: Larry Chung of Schofield and Session 3: Harry Edwards of Randolph-Brooks.

### **Wednesday**

The DCUC General Session opened on Wednesday morning with the President/CEO of NAFCU, Mr. Fred Becker and the President/CEO of NASCUS, Ms. Mary Martha Fortney.

Fred Becker was up first with a look at what is on the horizon concerning legislative issues for federally chartered credit unions. Mr. Becker stated that the some of the issues are bankruptcy reform; enhancing the Federal Charter; Deposit Insurance reform; expanded IDAs; Portman-Cardin II; CLF Funding and CU Tax Exemption. The biggest issue at this time is the banker’s attacks on credit unions trying to remove credit unions tax-exempt status.

Mary Martha Fortney was on hand to let state chartered credit unions know what they should be prepared for. Ms. Fortney discussed a number of topics including UBIT; NCUA/NCUSIF reorganization; capital reforms; preserving state autonomy and authority; opposing federal preemption of state laws and regulations and enhancing state agency

accreditation and examiner training.

The final Breakout Sessions for the 41st Annual Conference were held following the General Session. The breakout sessions held were Morale, Welfare & Recreation and Defense Credit Unions – moving forward as a team?! Presented by Jacque Connor, Vice President Marketing & Business Development, Fort Belvoir FCU; Community Charters – what you should know and consider by Marc Selvitelli, Director, National Association of Community Credit Unions; Base Re-Use – is there life after Base Realignment and Closure? with Amanda Leiker, Project Manager, Western Region Office Economic Adjustment, OSD; In-Store Banking & Treasury General Accounts – an investment worth exploring? hosted by Billie Blanchard, President/CEO Military & Civilian FCU and Arty Arteaga, President/CEO, DCUC; and Military Saves Campaign – a partnership with DoD with Nancy Register, Assistant Director, Consumer Federation of America.

### **Annual Business Meeting**

Board Chairman Jean Yokum called the 41st DCUC Annual Business Meeting to order at 1:00 p.m.

The meeting began with Mr. Bob Hopper giving the invocation and Mr. Jim Bright, 1st Vice Chair leading the Pledge of Allegiance. Ms. Yokum introduced the DCUC Board and asked that a moment of silence be observed in memory of Mr. Lou DeCarlo, a member of the DCUC Board who passed away this year.

Mr. Jim Quinn of Pentagon FCU was appointed the Parliamentarian and Beth Thompson of DCUC was appointed the Recording Secretary. Mr. Arteaga introduced our distinguished guests and then the minutes from the 2003 Annual Meeting and the Treasurer’s Report were approved.

During the New Business portion of the meeting 3 items were attended to. Mr. Ralph Story of VyStar FCU was re-elected, by acclamation as the At-Large Representative and Mr. Dave Davis of Pacific Marine CU was elected to the Board as the Marine Representative. Mr. Davis was also elected by acclamation. Congratulations to both Ralph and Dave.

The second item of new business was

(See WRAP-UP, p. 12)



This statue used to stand outside the Iraqi palace, now home to the 4th Infantry division but it was shipped home and put in the Memorial Museum in Fort Hood, Texas. The memorial was dedicated earlier this month.

An Iraqi artist named Kalat created the statue. For years Kalat was forced by Saddam Hussein to make the many hundreds of bronze busts of Saddam that dotted Baghdad.

Kalat was so grateful for the Americans liberation of his country; he melted 3 of the heads of the fallen Saddam and made the statue as a memorial to the American soldiers and their fallen warriors. Kalat worked on this memorial night and day for several months.

To the left of the kneeling soldier is a small Iraqi girl giving the soldier comfort as he mourns the loss of his comrade in arms.

## WRAP-UP

(continued from p. 11)

to present the Auditor's Report for the Year 2003.

The last new business item was to affirm the annual DCUC membership fee formula for 2005. This fee formula is unchanged from 2004. The voting delegates moved to and approved the 2005 formula.

The 2004 DCUC Annual Business Meeting was adjourned at 1:25 p.m.

### *Slate of Officers for 2004 - 2005*

The DCUC Board of Directors met at the conclusion of the 41st Annual Business Meeting to elect the Council's officers for the coming year. Ms. Jean Yokum, President and CEO of Langley FCU, was re-elected as the Chairman of the Council and Ralph Story, Chairman of VyStar CU, and Jim Bright, President/CEO Scott CU, were re-elected as 1st Vice Chair and 2nd Vice Chair respectively. Closing out the slate of officers for the coming year are Billie Blanchard, President/CEO Military and Civilian FCU, Secretary and Gordon Simmons, President/CEO Service CU, Treasurer. Director Robert Morgan, ABNB FCU, and Dave Davis, President/CEO Pacific Marine CU, complete the Council's Board.

### *The 5th Annual Hall of Honor*

Michael Cascone, VyStar CU and Lou DeCarlo, former President and CEO of Pacific Marine CU, received Hall of Honor Awards for their admirable service and leadership. Mr. Cascone was on hand to receive his award and Mr. Charlie Hoffner was on hand to accept the award for the late Mr. DeCarlo's family.

## Thursday

The 41st DCUC Annual Conference concluded Thursday on a high note with motivational speaker Barry Asmus. Mr. Asmus' topic was "The Best Is Yet To Come". Mr. Asmus spoke on different aspects of the economy. Some of the points he made were that the recession of 2001 and 2002 is clearing up; 2005 and 2006 will be great years due to the fact that many Baby Boomers are between the ages of 45 and 55 and are at the top of their spending chain; there will be a declining rate of inflation and that the digital economy is driving prices down.

The final business of the 2004 DCUC Conference was to award gift certificates to two lucky winners. Cecil Lockwood of Ft. Sill CU won a \$1,000 travel certificate and Esther White of SD Medical FCU won a two-night stay at Charleston Place Hotel, Charleston, SC.

Please check out the great pictures from the conference at [www.dcuc.org](http://www.dcuc.org). Click on Conferences and then Annual Conference to see friends and maybe even yourself!

The DCUC Board and Staff hope to see you all in February at DCUC Defense Issues held in during CUNA's GAC and then would like to invite you to join us in Charleston, SC next year for the 42nd Annual DCUC Conference. The Conference will be held from August 21 - 24, 2005 at the Charleston Place Hotel. Mark your calendars now for this exciting event!

## YOU SHOULD KNOW THAT . . .

Defense Issues will be held Saturday, February 26, 2005 in Washington, DC at the Washington Hilton Hotel. More information on this annual event coming soon.

Start planning now for DCUC's 2005 Conference in Charleston, SC! We'll be at Charleston Place August 21 - 24. Watch your **ALERT** for all the details.

George Myers Scholarship application packets (application and guidelines) will be mailed out mid-September. The scholarship amount is \$2,500 and again allows for the expense of travel with tuition. The scholarship will be awarded at the Council's *Defense Issues '05*, planned for Saturday, February 26, 2005. The deadline for submitting an application is

**November 19, 2004.** This scholarship is available for credit union education to be used toward tuition and related travel expenses. Educational programs at the following levels are considered: a) DCUC conferences; b) chapter; c) league; d) national.

# PANEL CRITICIZES INSURANCE SALES TO MILITARY PERSONNEL

By Amy Klumper,  
*CongressDaily*

House Financial Services Committee members on Thursday criticized the continued sale of contractual mutual insurance policies to soldiers on military bases, noting those products have largely disappeared from the civilian market because of their costly fees and low value.

"It is an outrage that financial products that were found so disreputable that they disappeared from the civilian market 20 years ago have continued to survive on-post, by being pawned off on unsuspecting young service people as part of 'approved' savings and insurance plans," Rep. Max Burns, R-GA., said in a statement. "In addition, we have far too many unscrupulous insurance companies using federal military property to dodge state insurance commissioners and sell overpriced policies with virtually no oversight."

Financial Services Chairman Michael Oxley, R-Ohio, said he does not support a complete ban on financial

product sales on bases.

"But Republicans and Democrats in Congress can no longer pretend this is about a few bad apples," he told a panel of witnesses comprised of representatives of the life insurance industry, financial planners and experts, as well as an Army soldier who said he was a victim of an insurance scam.

Burns introduced legislation Thursday that would prevent the sale of questionable financial products on U.S. military installations, unveiling his bill during the hearing chaired by House Financial Services Capital Markets Subcommittee Chairman Richard Baker, R-La.

The proposal, one of a handful under the subcommittee's consideration, is aimed at protecting young and financially inexperienced military personnel from unethical sales tactics employed by some life insurance agents. His bill, dubbed the "Military Personnel Financial Services Protection Act," would ban the sale of mutual fund contractual plans on military installations and ensure full regulation of life insurance and other financial products sold on military bases.

Frank Keating, president and chief executive officer of the American Council of Life Insurers, told the subcommittee that while he supports the spirit of Burns' legislation, the bill's description of contractual mutual funds is too broad and would prohibit "all kinds of insurance and annuities that have a variable element in them."

Keating also took issue with language in the bill that asks 50 state insurance regulators to implement new standards to protect military personnel from insurance sales misconduct, asserting the mandate is unnecessary and probably unwanted by regulators. He also said existing regulations have not been enforced well, leading to "cracks through which misbehavior has reportedly taken root." And, Keating said, it is important to remember that members of the military are mature enough to make their own decisions, and that while the environment in which those decisions are made differs from that of consumers in the civilian market, "an 18-year-old in this country is an adult."

## SERVE

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learning how to deal with different situations that's important," Hall agreed.

Hall and Prater said they recognized the importance of their jobs more fully after deploying to Operation Iraqi Freedom. "We provide the power in the field when we are deployed," Hall said.

"And as a mechanic," Prater said, "the Army doesn't move without the vehicles. We keep the vehicles serviced, so we can help the battalion accomplish its mission."

Their experiences overseas have left stories for both men to share with their children. For Prater it was his first sight of the pyramids of Egypt. For Hall, it was the 18-inch spiders in Kuwait.



# DEFENSE CREDIT UNIONS GIVE NEARLY \$22,000 TO “COMFORT HOMES” FOR MILITARY

The Defense Credit Union Council presented a \$21,846.00 check to the Fisher House Foundation on Thursday, September 16, 2004, to help offset some of the costs incurred in caring for our troops and their families.

The foundation is a unique private-public partnership that supports America's military in their time of need by meeting a humanitarian need beyond that normally provided by the Departments of Defense and Veterans Affairs. Through private and public contributions, Fisher House Foundation donates “comfort homes,” built on the grounds of major military and VA medical centers to enable family members to be close to a loved one at the most stressful times - during the hospitalization for an unexpected illness, disease, or injury. There is at least one Fisher House at every major military medical center to assist families in need and to ensure that they are provided with the comforts of home in a supportive environment. Annually, the Fisher House program serves more than 7,000 families, and have made available more than 1.5 million days of lodging to family members since the program originated in 1990.

Annually, the Defense Credit Union Council “adopts” a charity to receive the proceeds of fundraising events from their annual conference. Given the on-going war on terrorism and the combat injuries



being sustained by our troops, the Defense Council decided earlier this year to give their fundraising proceeds to the Fisher House Foundation. While some Defense Credit Unions donated directly to Fisher House, the majority of funds were raised on site at DCUC's 41st annual conference in Las Vegas Nevada. Aside from selling “Gimmes” on the golf course and conducting a 50/50 raffle, thousands of dollars were raised during DCUC's Silent Auction.

Thanks to the kindness and generosity of the Council's corporate partners, a number of donated items were displayed during the two-day Showcase for conferees to “purchase”. Bidding and counter-bidding occurred over two days, and at showcase end, the Defense Credit Union Council matched the funds raised. In an overwhelming and magnanimous gesture, Dave Weber, President/CEO of the Armed Forces Financial Network stepped up and on behalf of AFFN, match the total raised for this event. All in all, \$21,864 was raised for a most worthwhile cause!

Defense Credit Union Council President/CEO, Arty Arteaga, presented the check to Jim Weiskopf, VP of Communications for Fisher House Foundation. The check was presented at the Fisher House at Walter Reed Hospital, Washington DC.

The Defense Council is an organization of approximately 270 credit unions whose membership is restricted to those credit unions whose field of membership includes a well-defined segment of military and/or civilian personnel of the U.S. Defense Establishment.

## ARMED FORCES FINANCIAL NETWORK UPDATE NEW AFFN WEBSITE LAUNCHED



With the successful launch of [www.AFFN.org](http://www.AFFN.org), participants are encouraged to “test drive” the site, review their financial institution's information (such as location information and website address link). If your credit union hasn't received a USER/PASSWORD to enter the secured section of the website, please

email - [AFFN@AFFN.ORG](mailto:AFFN@AFFN.ORG) to request this information.

In addition, please contact John Broda, at [John.Broda@AFFN.org](mailto:John.Broda@AFFN.org) or 973-257-1216, with changes to current content, suggestions, or ideas on how AFFN can continue to improve communication with its participants.

## IDEAS FOR YOUR CREDIT UNION...

*Service Credit Union*, NH members may now talk to a credit union representative 24/7. Members are able to get basic account information, perform transfers, apply for a loan, or open a new account.

*Service Credit Union*, NH has teamed up with RE/MAX to provide members with the tools to select the right house, get a fair price and receive a mortgage. This online seminar, offered free to any member, will teach about the current housing market, finding the right home, value of getting pre-approved, pointers on getting a mortgage and how to understand any fees. Members are encouraged to ask questions.

## NOTES ON DEFENSE CREDIT UNIONS IN THE NEWS . . .

*Alaska USA FCU*, AK recently opened new branches in Alaska and Washington, bringing its total number of branches to 42. “Alaska USA continues to expand its branch network to better serve members”, said Bill Eckhardt, Alaska USA President. “The three new branches are all located in retail stores and are open seven days a week to provide members with convenient access to Alaska USA products and services.”... *Fort Bliss FCU*, TX donated five computers to the Alliance for Community Development (Allianza). Allianza is a non-profit organization based in San Elizario, TX that serves as a resource for people living in 213 colonias in El Paso and Hudspeth counties... *Langley FCU*, VA has donated \$1,500 to Langley Air Force Base Family Support Services, which, as a result of a Charitable Funds Grant Program, has been matched by AFFN...

## MORE NOTES ON DEFENSE CREDIT UNIONS IN THE NEWS . . .

*Andrews FCU*, MD celebrated the ground breaking of their new branch on McGuire Air Force Base. The new facility will replace an older facility currently located on the base. The following dignitaries were invited to attend the event: Col. Jimmie Jackson, Commander McGuire AFB; Major Gerald E. Brown, AFCU Board Chairman; Frank A. Cardile, B/G (Ret), AFCU Board Director; and Michael Hale, President/CEO of Andrews FCU... For the second consecutive year, *Fort Knox FCU*, KY won first place in the Louise Herring Award for Philosophy in Action competition sponsored by the Kentucky CU League along with CUNA & Affiliates. Each year the award goes to a Kentucky credit union for best practical application of the “People-Helping-People” philosophy that is the hallmark of the credit union movement... *Service CU*, NH members stationed in Germany, are now able to pay their German bills online using the bill

pay service. The Euro Bill Payment service enables members to initiate transfers from their Service CU checking account to German banks in Euro currency. They can make a single payment or set up recurring payments... *Wright-Patt CU*, OH presented Ronald McDonald and Rita Cyr, Executive Director of Ronald McDonald House of Dayton, a check for \$9,548.00, which was raised during the Credit Union’s 3rd Annual Golf Outing ...

## STILL MORE . . .

*Edwards FCU*, CA and Grace Resource Center teamed up to help fight hunger in the Antelope Valley during the month of July. Edwards FCU agreed to donate \$5 to Grace Resource Center for every new account that was opened, up to at least \$2,500. There were 747 new accounts opened during the month of July. “Our members and the community came through for Grace Resource Center,” said Fourr, “Once again, we have proved that credit unions are *People Helping People*.” The donation will assist Grace Resource Center’s commendable efforts in providing local families in need with proper food and nutrition that they would otherwise not receive... *Fort Lee FCU*, VA will donate \$1,500 to Fort Lee Child Care Services and the Youth Center on post. AFFN will match this donation... *Otero FCU*, NM held its’ 51st Annual Meeting recently at the Holloman Air Force Base, Officers’ Club. Over 180 members and staff attended the meeting and enjoyed dinner...

## MORE . . .

*1st Advantage FCU*, VA will donate \$1,500 to the USO Center at Ft. Eustis, VA. Armed Forces Financial Network (AFFN) will match this donation... *Military and Civilian FCU*, AK sponsored Military Appreciation Day at the Tanana Valley Fair recently. This was a day devoted to recognizing the brave men and women who represent and protect our country... *Marine FCU*, NC is excited to announce the opening of their newest branch in Wilmington,

NC... *SAC FCU*, NE opened its first Council Bluffs location with a ribbon-cutting ceremony that was attended by NCUA Chair, JoAnn Johnson and Mayor Pro tem Scott Belt...

## NOTES ON DEFENSE CREDIT UNION PEOPLE IN THE NEWS . . .

*Colonel (Retired) Carl R. Broadhurst*, Chairman of the Board of Directors of Fort Bragg FCU, NC, won the prestigious *Ronald J. Hutchins Award* as the outstanding Credit Union Volunteer of the Year. The honor, which is one of the highest awards presented to North Carolina credit union people, was announced at the 69th Annual Meeting of the North Carolina CU League (NCCUL) held in Pinehurst June 13-16, 2004...

## MORE NOTES ON DEFENSE CREDIT UNION PEOPLE IN THE NEWS . . .

*Service One CU*, KY announced that *John Stanford* and *Ken Vogler* have accepted positions with them. Stanford has accepted the position of Asset Protection Department Manager. He served six years in the United States Navy, and his most recent professional experience was with DESA International. *Ken Vogler* has accepted the position of Mortgage Department Manager. Vogler will oversee the direction and growth of the credit union’s mortgage lending services. He is a member of the Board of Realtors and Business Network International...

## AND STILL MORE . . .

*Jose Cruz* of Security Service FCU, TX has been named Service Center branch manager... *Global CU*, WA named *Becky Bublitz* and *Elena Akimendo* member services representatives at the Mead Branch and *Teresa Gauna* member services representative at the Fairchild Air Force Base Branch... *Sharon Andre* was named Temecula branch manager by Point Loma CU, CA... *Mary Hernandez* received the Otero FCU Service Excellence Award for the 2nd Quarter of 2004...

# REPORT ON THE GEORGE E. MYERS FUND

## 2004 White House Ornaments Again Available Through DCUC

Again this year, the Council is selling the 2004 White House Christmas ornament as a fundraiser for the GEM Scholarship Fund. The snowy scene of a sleigh in winter south of the White House captures President Rutherford B. Hayes love of the season. Wintry weather seemed to invigorate the president who enjoyed taking his family and guests out on sleigh rides. It was a winter holiday pleasure he enjoyed late into his life.

This oval scene is framed by a gold plated brass wreath with enameled colors. The ornament has a concave form and on the reverse side is a blue enameled surface with painted

snowflakes. The 2004 ornament honors President Rutherford B. Hayes and his family who came into office after a fiercely disputed election. A pragmatic reformer Hayes served with integrity and honor. His household represented the model American family in an age buffeted by accelerated changes in the economy and society.

Applications and guidelines for the George Myers Fund scholarship will be in the mail shortly. The amount of the scholarship to be given in February 2005 for the year 2004 will be \$2,500. It will again allow expenses for travel with tuition. The scholarship will be awarded at

DCUC's *Defense Issues 2005* on Saturday, February 26th, at the Washington Hilton Hotel.

The scholarship is available for credit union education to be used toward tuition and related travel expenses. Educational programs at the following levels are considered: a) DCUC conferences; b) chapter; c) league; d) national.

Contributions to the Fund are tax-deductible. Share drafts/checks should be made payable to the **National CU Foundation - GEM FUND**, and sent to DCUC at 601 Pennsylvania Avenue, NW, Suite 600, South Building, Washington, DC 20004-2601.

### DID YOU KNOW

(continued from p. 5)

ASA (FM&C), will retire from the ranks of the Federal Government...the Senior Executive Service...the Department of the Army. On 1 October 2004, Ernie Gregory will depart the Pentagon, leaving behind a legacy that is second to none...a legacy that stems from his love of soldiers and their families and the United States Army. From his early years as a Second Lieutenant (United States Air Force) to his closing years as the Deputy Assistant Secretary of the Army...the Principal Assistant Secretary of the Army...and ultimately, the Assistant Secretary of the Army for Financial Management and Comptroller, for Mr. Gregory it has always been about troops. For nearly four decades, every task, every mission was accomplished with our troops foremost in mind. Taking care of soldiers...that's what it's all about in the Army, and Ernie Gregory did it best. Period! To that end, and on behalf of the Defense Credit Union Council, we thank Mr. Gregory and his lovely spouse of 35 years, Johanna. Not only for their untold years of distinguished service to our Nation and our Army, but also for

their understanding and support of defense credit unions worldwide. The Gregory team will be greatly missed, but I can assure you, will not be forgotten. God speed and good health!

**Defense Credit Union Council, Inc.**  
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