Disclaimer

Information about all programing discussed today is current as of 5/5/2020. Due to the rapidly changing environment and dynamic nature of the COVID-19 crisis and response, plan for ongoing communications and monitoring about program updates.
Learning Objectives

• Witness in real-time how making slight changes on one side of the balance sheet can have huge impacts on local governments’ and utilities’ budgets.
• Highlight the use of technology to enhance important decision-making.
• How to prepare for potential infrastructure stimulus package to fill potential gaps in your budgets.
• Agenda
  – Welcome from Kim Lindquist, EDAM President
  – Introductions by Heidi Peper, EDAM U Committee
  – Q & A

• Slides will be shared after the session
• Pose questions in Q & A function
Financial Modeling & Funding for the Future
Introductions
1954
STANTEC FOUNDED

Better
Together
DESIGNERS, ENGINEERS, SCIENTISTS

22,000
EMPLOYEES GLOBALLY

6
CONTINENTS WE OPERATE IN

350
LOCATIONS WORLDWIDE

200
MINNESOTA EMPLOYEES IN 3 OFFICES
Andy Burnham

VP, Management Consulting

- Team of 35+ individuals with 300+ years of experience
- Financial sustainability, cost allocations, affordability, feasibility, and economics

Amy Broughton

Principal, Funding Services

- Coordinates Stantec’s dedicated team of more than 100 funding specialists
- Helped numerous clients successfully apply for and manage over $1B in the past three years

Alex Terry

Financial Strategy Analyst

- Part of team that develops and manages the Town’s operating and capital infrastructure budgets
- Includes over 200 active capital projects and a $1.3 billion budget spread out over twenty years
Interactive Demonstration
Funding Services

Need, Match, Obtain, Manage
$1B+
 Obtained for clients resiliency and post-disaster projects

$4+
 Obtained for clients projects

275+
 Communities in the US helped
What we know

1. Response

1. Relief

1. Recovery

Responding To COVID-19

To ensure effective communication with our clients and stakeholders, we have set up this page to share expert knowledge, relevant service offerings, critical business continuity information, and leadership messages. This page will be updated regularly.

Healthy airports: What terminals will look like post-pandemic

McCormick Place Convention Center partially converting to Alternate Care Facility

A message from Stantec CEO Gord Johnston: COVID-19 - Better Together, Even If We’re Apart


https://spotlight.stantec.com/covid-19
Overarching Themes

- Existing programs
- Streamlined administration
- Increased flexibility
CARES Act

State and Local Government Impacts

- Coronavirus Relief Fund: $150 billion
- Disaster Relief Fund: $45 billion
- Education Stabilization Fund: $30 billion
- Grants to transit systems: $25 billion
- HUD: $12 billion
- USDA RD: $10 billion
- Economic Development Administration: $1.5 billion
What can you do today?

1. Know your baseline
2. Anticipate and understand impacts
3. Document
4. Understand eligibility
Today & Going Forward

- Get projects-shovel ready
- Costs
- Benefits
- Update Plans
- Prepare Draft Funding Strategy

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**ECONOMIC DEVELOPMENT FUNDING PROGRAMS**

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<th>Loan or Grant Maximum</th>
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**FUNDING SERVICES**

- Today & Going Forward
- Get projects-shovel ready
- Costs
- Benefits
- Update Plans
- Prepare Draft Funding Strategy
Insights and Experience from Cary, NC
Questions?
Thank you to our sponsor, the speakers, and you for joining us for this important conversation.

Next webinar will be on May 19, 9 a.m.

Real Estate Forecast

Check [www.edam.org](http://www.edam.org) for additional resources.