

October 31-
November 1



Build your Practice.
Empower your Future.
Unleash your Inner Boss.

Renaissance Orlando Resort & Spa
1905 Hotel Plaza Blvd, Lake Buena Vista, FL

Boot Camp Program



#WeMeanBusiness

Table of Contents

- 01** Welcome - Pg 2
- 02** Why Join FLANP/How to Become a Member - Pg 3 & 4
- 03** Conference Schedule & Presentations - Pg 5 & 6
- 04** Conference Registration & Extras - Pg 7 & 8
- 05** Evaluations & Certificates - Pg 9
- 06** Hotel Reservations/Parking & the Disney Springs Area - Pg 11 & 12
- 07** FLANP Board & Boot Camp Planning Committee - Pg 13
- 08** Release of Liability - Pg 14 & 15

Welcome

Dear NP Business Owners, Entrepreneurs, Business Partners, and Supporters,

On behalf of the Florida Association of Nurse Practitioners (FLANP), it is our distinct honor to welcome you to the inaugural NP Business Boot Camp! We are thrilled to host this pioneering event, designed exclusively for Nurse Practitioners who are shaping the future of healthcare through entrepreneurship, innovation, and leadership.

This boot camp represents a major milestone for Nurse Practitioner business owners across the state of Florida. It reflects our commitment to empowering NPs to take charge of their professional destinies by equipping them with the tools, insights, and confidence needed to build, sustain, and grow successful practices and ventures. As the landscape of healthcare continues to evolve, the role of the NP as a business leader has never been more critical — and more promising.

This weekend is more than a gathering — it is a launchpad for transformation. Through a carefully curated series of workshops and expert-led sessions, we are delivering a priceless educational experience that will address the real-world needs, challenges, and opportunities of today's NP entrepreneurs. Whether you're just starting out, scaling your practice, or looking to innovate within your existing business model, this event is designed with your journey in mind.

We also recognize the importance of building community. That's why we are excited to host a special Halloween Networking Party during the boot camp weekend. Be sure to bring your costumes and join us for an evening of fun, creativity, and connection. It's the perfect opportunity to network, share ideas, and celebrate the incredible work we are all doing — in true Halloween spirit!

Together, we are laying the foundation for a stronger, smarter, and more united NP business community in Florida. Thank you for being part of this groundbreaking event. We can't wait to see the growth, collaboration, and inspiration that will emerge from this weekend.

With gratitude and enthusiasm,

Logan Andrews, APRN, FNP-BC (Chair) & Stephanie Sanchez, APRN, FNP-BC (Co-Chair)
Florida Autonomous Nurse Practitioners & Business Owners
FLANP APRN Business Ownership Committee
Build Your Practice. Empower Your Future. Unleash Your Inner Boss.

Why Join FLANP?

Because you care, you are committed, &
you collaborate, just like us!
Because the only way to advocate, is
through ACTION!

Not only is being a part of your smaller, local chapters or groups important, but joining your statewide association is also important. We focus on different areas; a primary focus is POSITIVE legislative changes that support and benefit nurse practitioners and NP businesses in Florida.

To see changes for APRNs, we need to work together, and we need more APRNs to get involved legislatively. This doesn't mean you have to know what you are doing or go to Tallahassee or run for a position, but as a voter in your district, you can help educate your legislators and the public.

We are focused on educating our members on how to get involved, who to talk to, what to say, and how to follow the bills and rules that are being written and voted on.

With over 44,000 APRNs in the state of Florida, our membership reaches only a small portion.

We need **YOU** to get involved!

We need **YOU** to become a member!

We need **YOU** to get educated on the legislative process!

We need **YOU** to take action!

We need **YOU** to share the message!

Join NOW & SAVE 25%
Use code
Business2025

How to Become a Member

FLANP Membership Fees

Member Type	Annually
NP Member	\$100
NP Student or Retired	\$50



Visit www.flanp.org/general/register_member_type.asp? to sign up or come to the FLANP check-in table during the conference.

Member Benefits

- Discounted rates for malpractice insurance, and an Rx Discount card.
- Support FLANP in maintaining a strong presence in Tallahassee as we collaborate with the Florida Legislature and state officials to expand nurse practitioners' ability to care for their patients.
- Be involved through our committees: Legislative, APRN Business Ownership, General and Public Education, and Conference
- Free CE and access to important updates and information from FLANP through the online learning platform.
- Participate in outstanding educational programs at special member rates when available; receive discounts on CE through external partnerships.
- Preceptors: We are maintaining a list of willing preceptors to assist our Student members in finding placements. Add your name to the list of preceptors or find a match! Or work with NPHub & save \$100 on your first clinical rotation, or become a preceptor with them.
- Download our FREE collaborative agreement template.
- Take advantage of FLANP's Career Center to advance your career.
- Join in and network in our online community.

Conference Schedule

Thursday, October 30th

3pm - 7pm Exhibitor Check-In & Set Up

5pm - 7pm Early Attendee Check-In

Friday, October 31st

7am - 8am Check-In

7-7:45am Exhibit Hall/Breakfast/Sponsor Presentation

7:45-8:15am Welcome Message

8:30-9:20am Budget Building

9:30-11:30am **Financial Planning Workshop***

9:30-10:20am Session

10:30-11:20am Session

11:30am-12:30pm Business Analytics *presented by DUET*

12:30-1:30pm Exhibit Hall/Lunch/Sponsor Presentation

1:30-2:20pm Everything Taxes

2:30-5:30pm **Coding & Billing Workshop***

2:30-3:20pm Session

3:30-4:20pm Session

4:30-5:20pm Session

6:30-9:30pm Dinner & Networking

Saturday, November 1st

7am - 8am Exhibit Hall/Breakfast/Sponsor Presentation

8-11am ***Business Plan Development Workshop****

8-8:50am Session

9-9:50am Session

10-10:50am Session

11:10am-12pm Insurance Contracting & Negotiations

12-1pm Exhibit Hall/Lunch/Sponsor Presentation

1-1:50pm Denied but Not Defeated: Winning the Insurance Claims Battle

2-2:50pm Medical Malpractice & Liability

3-3:50pm Breakout Sessions

4-5pm Business Panel & Closing

**Workshops are an additional ticket purchase and not included with Base ticket.*

**Attendees are
welcome to visit
Exhibitors at any time
during the conference.**

Scheduled times are subject to change.

***Exhibit dismantle may not begin until the end of exhibit hall on Saturday at 1:00pm.*

Registration

Don't miss out! Take advantage of
EARLY pricing!!
REGISTER ONLINE NOW!

Base Ticket Registration

	Early Registration 6/27-7/30/25	Regular 8/1-9/15/25	Late 9/15-10/15/25
Student/Retired Member	\$349	\$379	\$409
NP Member	\$399	\$429	\$459
Non-Member	\$449	\$479	\$509

Workshop Registration

There are 3 optional workshops, each workshop is an additional payment based on registration date.

Financial Planning
Coding & Billing
Business Plan Development

Early Registration \$199 each	Regular Registration \$229 each	Late Registration \$259 each
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Conference Extras

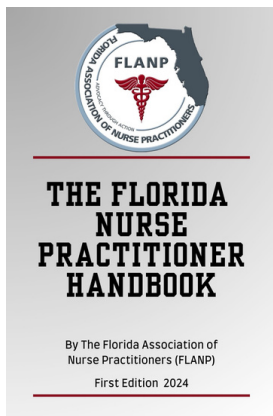
Don't forget to get your tickets for these extras!

Halloween Networking & Dinner Ticket \$15

Boot Camp attendees can join us Friday evening in costume for a fun & exciting dinner & networking event. Must be purchased by 10/16/2025.

Guest Dinner Ticket \$65

Boot Camp attendees can purchase additional tickets for guests/spouses to join us for our Halloween dinner event. Must be purchased by 10/16/2025.



Florida NP Handbook \$15



FLANP T-Shirt \$10



Looking for more? Visit our SwagShop!



Evaluations & Certificates

All CE Presentations will require the completion of an evaluation for CE credit.

For LIVE presentations, evaluations can be found in each presentation section in the conference app. Completion certificates will be emailed to attendees who have completed the evaluation by November 14th. Your certificates will be emailed to you from “Florida Association of Nurse Practitioners” using admin@flanp.org. Completed CE hours will be submitted to CE Broker by November 14th as well.

For Online CE presentations offered on our learning management platform, evaluations are built into the course and must be completed there. Upon completion of the entire course and the evaluation, you will have access to your Completion Certificate immediately. Completed CE hours will be reported to CE Broker weekly.

If you have any questions regarding the evaluation or completion certificates, please email conference@flanp.org.

QUESTIONS?

If you have any questions, please contact our Executive Manager, Jessie Thomas at conferencecommittee@flanp.org or call/text 850-363-3627.

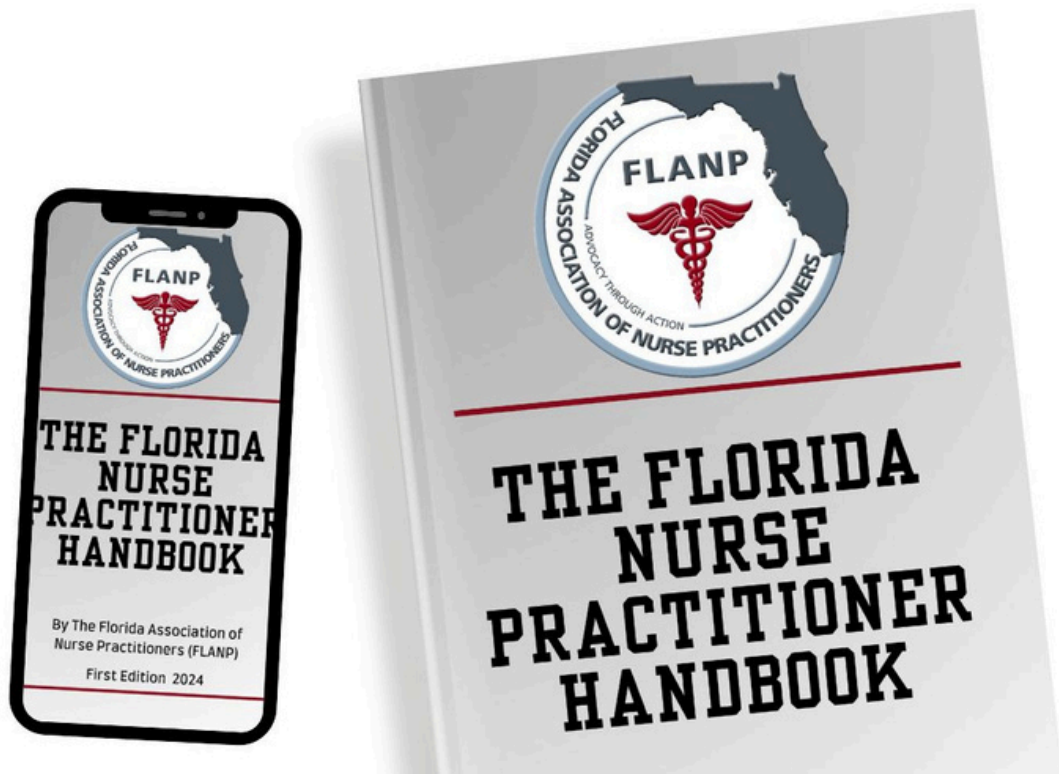
The Florida NP Handbook

FLANP is excited to bring the first ever book of its kind to Florida! Written by NPs for NPs!

Get yours on Amazon or at a special conference price at the FLANP table!!

AVAILABLE NOW!

Ebook & Paperback Available on Amazon



Hotel Reservations/ Parking

FLANP is excited to host the 1st FLANP NP Business Boot Camp at the **Marriott Renaissance Orlando Resort & Spa, located in the Disney Springs Resort Area!** A short 10-minute walk to the over 160 shops, entertainment venues & signature restaurants located in Disney Springs®.

Group rates will be available three days pre-October 31, 2025 and post-November 1, 2025 as long as the hotel is selling rooms to the general public. **Reservations must be received on or before Tuesday, September 30, 2025** when the room block rates close. We expect the room blocks to fill up quickly!

Rooms are \$159 per night

*Hotel room rates are subject to applicable state and local taxes (currently 12.5%) in effect at the time of check-out. The Resort Fee of \$45 per day is waived.

Make your reservation online NOW.

All reservations must be accompanied by a first night room deposit or guaranteed with a major credit card.

Parking:

- Optional Valet - \$38 per vehicle per day plus 6.5% tax.
- Discounted Self-Parking (on-site at hotel) - \$18 per vehicle per day/overnight plus 6.5% tax.



Disney Springs Area

Not only does Orlando have all the main attractions you can visit while extending your stay before or after our Conference, but the Marriott Renaissance Orlando Resort & Spa is just minutes from Disney Springs where you can find food and shopping. You can also tee off at one of Disney's golf courses or make a short trip to Cocoa Beach or the Kennedy Space Center.

Disney Springs

Hosting 95 stores, pavilions & pop-ups, 69 dining options, and a variety of attractions, shows and events there is no shortage of fun only a short 10-minute walk away from the hotel!

Thank you!!

Thank you to the FLANP Board & Boot Camp Planning Committee members for their time and efforts to assist in putting this conference together!

Board President: S. Lon Ratner, DNP, APRN-FNP

Vice President & Boot Camp Planning Committee: Stephanie Sanchez, APRN, FNP-BC

Treasurer & Interim Governmental Affairs Chair: Vernon Langford, DNP, APRN, FNP-C

Secretary: Raquel Bicknell, DNP, APRN, FNP-BC

Education Chair & Boot Camp Planning Committee: Paul Bond, MSN, APRN, FNP, CFMP, CEN

Communications Chair & Boot Camp Planning Committee: Peggy Zapantis, APRN

Membership Chair: Denise Garee, PhD, MSN, APRN, FNP-BC, CEN, SANE

At-Large Director & Boot Camp Planning Committee: Logan Andrews, MSN, APRN, FNP-BC

At-Large Director: Kimberly Beers Castillo, DNP, APRN, FNP-BC, CNE

At-Large Director: Elizabeth Barger, MSN, APRN

Regional Director: Claurette Emmanuel, DNP, MSN, APRN, FNP-BC

Regional Director: Amanda Davis, DNP, APRN, FNP-C, SANE

Regional Director: Adriel Perez, DNP, APRN, FNP-C

Regional Director: Dynie Stanford, MSN, APRN, FNP-C

Regional Director: Madeleine Kelley, MSN, APRN, PMHNP-BC

Regional Director: Elisha Dansby, APRN

If you would like to help in these efforts and join the committee or board, please reach out to us at admin@flanp.org.

Release of Liability & Permissions

I am attending this Event of my free will and wish to be considered for registration for the FLANP 2025 Business Boot Camp, hereafter termed the “Event”. By completing the event registration online, I consent to participate in the Event. I agree to indemnify, defend, and hold harmless FLANP, its employees, officers, directors, administrators, agents, instructors, speakers, members, other participants, exhibit/sponsoring agencies, all of which are hereafter referred to as “Released Parties”— from any and all liability for any and all claims; judgments; costs, including attorney's fees; demands; losses; or damages on account of injury, death, or damage to property incurred in connection with any action brought in any way connected with the Event, except when caused by the negligence of Released Parties. This agreement is specifically intended to operate as a waiver of liability to the fullest extent allowed by law. I hereby acknowledge that I have read and agree to be bound by the terms of this Release.

I also agree not to allow any other individuals to attend the conference in my place. I consent to FLANP using any photos, other images taken of me, and any results of conference related activities that occurred during the event for media outreach efforts, promotional campaigns, various publications/communications, or other business purposes as determined by FLANP. In the event that FLANP should find it necessary to cancel or postpone this event for any reason, including but not limited to low registration, strikes, acts of nature, war, terrorists’ acts, or other circumstances beyond FLANP's control, then FLANP's liability shall be limited to refund of registration fees paid to FLANP.

I understand that if I am determined to be a disruption to the Event, I may be asked by FLANP or its Released Parties, to cease disruptive activities and/or I may be removed from the Event. If such a situation occurs, I understand that I may not receive a refund for my attendance.

Advanced Practice Nursing and the healthcare/medical field are ever-changing. Standards of care, practice, evidence-based guidelines, institutional policies, and professional scope of practice change frequently. The data presented during the Event is for informational purposes only. Each licensed practitioner is responsible for his/her own practice. The presenters and FLANP have made every effort to ensure that the material presented is accurate and up to date. The individual practitioner is responsible for determining the best course of action in clinical practice. FLANP and Released Parties cannot be responsible for any direct or indirect outcomes that may be or perceived to be a result from the use or application of information provided during the Event.

Release of Liability (cont.)

By registering for this event, the participant agrees release FLANP and Released Parties from any liability due to harm, perceived or actual, that may occur to the participant or their clinical practice/patients/clients that may result from attending this Event.

By registering for this Event, I understand and agree with the above statements. IF YOU DO NOT ACCEPT THESE TERMS, PLEASE DISCONTINUE OR CANCEL YOUR REGISTRATION FOR THIS CONFERENCE.

TERMS & CONDITIONS

Cancellations and Refunds: Cancellations must be made in writing and emailed to conference@flanp.org. Any registrant that wishes to cancel & get a refund, must cancel by October 3, 2025. Requests for cancellation received after October 3, 2025, will result in no refund. The registrant is responsible for cancelling hotel reservations and any other reservations related to attending the conference.

Force Majeure: In the event FLANP should find it necessary to cancel or postpone the FLANP 2025 Business Boot Camp for any reason, including but not limited to, low registration, strikes, acts of nature, war, terrorist acts or other circumstances beyond FLANP's control, FLANP's liability shall be limited to refund of registration fees paid to FLANP.

Registrant Communications: Receipts, notifications, and updates from FLANP are communicated by email. Please verify that admin@flanp.org, conference@flanp.org, and jessiet@flanp.org are in your email address book so you never miss an important announcement.

If you currently are not receiving communications from FLANP, contact admin@flanp.org or call 850-363-3627.



Meet the Boot Camp Team Leads



**Logan
Andrews**

APRN Practice
Ownership
Committee Chair



**Stephanie
Sanchez**

Vice President



**Jessie
Thomas**

Executive Manager