What is CCNA?

Adopted by Florida Legislature in 1973, Florida Statute 287.055 (CCNA) requires state government agencies, municipalities or political subdivisions, and school boards and school districts to select a consulting firm based on qualifications rather than on a “lowest bid” basis. The process of CCNA promotes an atmosphere of innovation and creativity that encourages design professionals to develop an approach which would reduce construction and/or operation and maintenance (O&M) costs of a project. Typically, the negotiation period between the owner and the design professional includes not only price and contractual terms but scope clarifications and refinement to improve the overall project performance. The complete CCNA statute may be viewed at www.fleng.org/page/CCNA.

The Process

IDENTIFY PROJECT OR CONTINUING CONTRACT

ISSUE RFQ WITH QUALIFICATIONS REQUIREMENTS

EVALUATE SUBMITTALS AND RANK FIRMS

INTERVIEW QUALIFIED FIRMS

SELECT TOP RANKED FIRM(S)

REFINE SCOPE OF PROJECT

NEGOTIATE FEE AND CONTRACT TERMS

SIGN CONTRACT AND BEGIN WORK

Why Qualifications-Based Selection?

Provides Life-Cycle Cost Savings

Promotes Team Building Between Owner and Firm

Encourages Technological Innovation

Ensures Flexible Contract Approaches

Supports Competition Among Best Performers

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