



# 2020 AWARD OF EXCELLENCE

## SALES ACHIEVEMENT

### STEP #1

Please email completed registration form to [Sarah@Frederickbuilders.org](mailto:Sarah@Frederickbuilders.org) by March 20<sup>th</sup> or register online at [www.frederickbuildersaoe.org](http://www.frederickbuildersaoe.org).

**COMPLETE FORM ONLINE**

SELECT CATEGORY (OR CATEGORIES) TO ENTER YOUR PROJECT IN:

**Rookie Of The Year, Sales**

*Nominee may not have been in home sales for more than 18 months.*

**Rookie Of The Year, Loans**

*Nominee may not have been in mortgage sales for more than 18 months.*

**Sales Person Of The Year**

**Loan Officer Of The Year**

**Sales Manager Of The Year**

\* Rookie of the Year and Sales Person/Loan Officer of the year must also complete entry for the [Million Dollar Club \(Sales\)](#) / [Multi-Million Producers Club \(Loans\)](#).

#### ENTRANT'S INFORMATION:

Company \_\_\_\_\_ Contact \_\_\_\_\_

Email \_\_\_\_\_ Phone \_\_\_\_\_

#### NOMINEE INFORMATION:

Name \_\_\_\_\_ Company \_\_\_\_\_

Email \_\_\_\_\_ Phone \_\_\_\_\_

Professional Affiliations \_\_\_\_\_

Special Training/Seminars \_\_\_\_\_

\_\_\_\_\_ # of Years in Construction/Sales/Loan Origination \_\_\_\_\_

Total # of Homes Sold/Loans Originated in 2019 \_\_\_\_\_ # of Sales People Managed \_\_\_\_\_

Average Selling Price/Loan Amount \_\_\_\_\_ Total Net Sales Volume for 2019 \_\_\_\_\_

#### SALES ACHIEVEMENT - STEP 2: SUBMIT MATERIALS

**COMPLETE ENTRY ONLINE**

**Entry fee(s) PAY ONLINE or EMAIL [sarah@frederickbuilders.org](mailto:sarah@frederickbuilders.org) for invoice**

**One page Letter of Recommendation from Nominating Sponsor** detailing the nominee's accomplishments, challenges and responsibilities, contribution to the company/industry, and why they should receive the award.

**One page Letter from Nominee** describing why he/she thinks they deserve this award (*Sales & Loans Nominees only*)

**One Portrait of Nominee** (*resolution min 1500 x 2100*)

**If your prefer to Email your entry please send to [Sarah@Frederickbuilders.org](mailto:Sarah@Frederickbuilders.org) by March 20.**