



Government Finance Officers
Association of New Jersey

GFOA of NJ
308 West State St.
Trenton, NJ 08618
Phone (973) 423-3415
Fax (973) 778-0270
info@gfoanj.org

**Government Finance Officers of New Jersey
Minutes
Meeting of October 13, 2017, 10:00 AM
Jumping Brook Country Club**

Meeting was called to order by Jon Rheinhardt 10:00 AM.

ROLL CALL:

OFFICERS		
President (17-18)	Jon Rheinhardt	Present
1 st Vice President	Gerry Seneski	Present
2 nd Vice President	Jon Antonides	Present
3 rd Vice President	Gabriela V. Dos Santos	Present
Treasurer	Sharon Smith	Absent
Secretary	David Miller	Present
BOARD MEMBERS		
Northern Area Chair	Roy Riggitano	Present
	Matt Laracy	Present
	Mary Jones	Present
	Adrian Mapp	Present
Central Area	Natasha Turchan	Absent
	Michael Martin	Present
	Lori Russo	Present
	Glenn Cullen	Absent
Southern Area	Tom Merchel	Present
	Roxanne Tosto	Absent
	Robert Law	Present
	Julia Edmondson	Present
At Large Members	Gennaro Rotella	Present
	Gregory Mayers	Absent
	Adriane McKendry	Present
PAST PRESIDENTS		
Immed. Past Pres (2015-2017)	Doug Petix	Present
2013-2015	Jason Gabloff	Present
2012-2013	David Hollberg	Absent
2010-2012	William Homa	Absent
2009-2010	Alan Negreann	Present
EXECUTIVE DIRECTOR		
Executive Director	Michael K. Drulis	Present

PRESIDENTS REPORT

Jon commenced the meeting by having all of the present members introduce themselves. He congratulated the slate of officers that were elected by the membership and highlighted that past voter participation in elections approximated 90 tallies and that this election yielded almost 300 votes. He indicated that this type of turnout was in line with his vision as president to have more participation and input from the membership.

Jon highlighted Article IV, Section B of the By Laws which states that each area should have at least 1 new member, that Area Chairs be appointed by the president, and said Chairs shall appoint area members. Jon worked with the Area Chairs to bring together a new membership of strong and willing members.

Jon commented on an e-mail correspondence from prior 3rd VP, Joe Monzo and requested any feedback from the board regarding same. Roy expressed that he took offense to some of the comments. Matt Laracy addresses the same email in the Fall Conference Committee's report (see below).

Jon reviewed the agenda and attachments with the board which includes the 2017-2018 Executive Board Member Manual and requested that the "Conflict of Interest" statements be completed and returned. He also reviewed the 17/18 preliminary budget. He highlighted that add-ons to the budget include funds for "area socials" and stressed the importance of using the funds to encourage networking among the professionals.

Motion to approve the 2017/2018 Budget

Motion: Gabloff
Second: Seneski
Aye: Unanimous
Opposed:
Abstain:
MOTION CARRIED

Jon spoke about the committee structure he would like to achieve and reflected on the membership's desire to be more involved without necessarily serving on the board. Due to time sensitive issues such as the 2% arbitration cap set to expire at 12/31, Jon has asked David Miller and Adrian Mapp to serve on the Legislative Committee and is going to work on further developing same. Jon also announced that the Spring Mini-Conference committee is going to be chaired by Lori Russo. Additionally, Gabriela Dos Santos will chair the 2nd Annual Women's Conference.

With respect to recruiting, Jon spoke with Irfan Bora & Kathleen Cupano regarding synergies between the two education groups. Jon will meet with them over the next several weeks to follow up.

Jon spoke about the board of examiners and that several members have expressed interest, but indicated that it really is the choice of the DLGS. The president's suggestion was that the board of examiners should also focus on recruitment of potential instructors. Gerry commented that the DLGS does not have a lot of content creators for the exam and that they need support in creating a bank of questions.

Jon briefly discussed an idea presented by Sharon Smith regarding a “mentor program”. She would like to develop the idea further and present it to the board in a future meeting.

Jon confirmed that the videos from the Fall Conference have all been reviewed and they will be made available via a YouTube channel for the GFOA members. There has been discussion around offering credits in the future for viewing the videos, there are some requirements on the State level, (i.e. questions throughout the presentation that prove the attendee is listening etc.,). This idea will be discussed further.

EXECUTIVE DIRECTOR

Executive Director Michael Drulis provided a brief overview of his report (see attached report).

Motion to approve refunds (see attached)

Motion: Dos Santos
Second: Law
Aye: Unanimous
Opposed:
Abstain:
MOTION CARRIED

Motion to approve Nisivoccia Contract (see attached)

Motion: Seneski
Second: Dos Santos
Aye: Unanimous
Opposed:
Abstain:
MOTION CARRIED

Michael Drulis commented that his tenure with the board has been very fulfilling. Michael also offered his resignation at this time.

SECRETARY REPORT

Minutes from the July 21, 2017 Executive Committee meeting were presented for approval.

Motion to accept the minutes from July 21, 2017

Motion: Gabloff
Second: Seneski
Aye: Unanimous except as noted below
Opposed:
Abstain: Riggitano, Russo, Merchel, Jones, Mapp, Martin, Law, Edmondson, Rotella, McKendry

TREASURER'S REPORT

Antonides reviewed the Treasurer report (see attached report). There were no questions or comments.

Motion to approve the Treasurer's report

Motion: Dos Santos

Second: Gabloff

Aye: Unanimous

Opposed:

Abstain:

MOTION CARRIED

COMMITTEE REPORTS

FALL CONFERENCE & EDUCATION

Matt Laracy thanked the committee members and provided a very preliminary report. Attendance was up by about 50 people, revenue was increased by about \$40K matched by similar increase in operating expenses. The net revenue is approximately \$60K predominately driven by sponsorships. There was also great feedback regarding the speakers. Matt also brought up the email from Joe Monzo and requested any feedback from the membership regarding comments that were specific to the Fall Conference. He highlighted that over the past two years, he worked hard to get feedback from the committee and general members regarding what they did and did not want at the conference and has fed off of that during the planning phase. Some things are hits, some are misses, but that he is open to suggestions and comments regarding everything from session content to the type of networking events. Jason commented that that if there will be paid speakers, there should be a recommendation to the board regarding same. Jon commented that even with paid speakers, that net revenue has increased from \$12k to approximately \$65k and that it should be treated as a general operating expense.

Matt discussed the release of member information to the vendors; the E.D. commented that it was after the conference that this information was typically released. It was discussed amongst the members that just name, town and title be distributed. Gerry commented that we should give life to a member directory which existed in the past. Alan commented that we should add a small disclosure during the registration for the 2018 Fall Conference about disseminating information.

FINANCE

No report.

NOMINATING

No report

SETTLEMENT

No report.

AFFILIATES

Roy volunteered Genaro to be on the committee.

BOARD OF EXAMINERS

No report.

BY-LAWS/PROCEDURES

Hollberg would like to serve as chair.

GOOD AND WELFARE

No report.

NEWSLETTER

No report.

LEGISLATION

No report

RECRUITMENT

No report

SCHOLARSHIP FOUNDATION BOARD:

Jon requested that Jason, Roxanne & Bill Homa review the available information carefully and try to come up with some recommendations for the December meeting.

SEMINARS & SOCIALS

The Northern Area Financial Summit is shaping up nicely. Schedule for October 27th and sponsored by AXA, Nisivoccia & Primepoint.

The Spring Mini Conference is tentatively slated for April 20th in Monroe.

The National GFOA conference is in St. Louis from May 6th to May 9th.

NEW BUSINESS

Jon commented that Michael Drulis offered his resignation as Executive Director. Jon secured John Donnadio from NJAC to serve as an interim Executive Director. The Executive Board will interview potential candidates. Alan offered an old job description for the position that can be updated for this search.

Motion to adjourn the meeting at 10:46 AM

Motion: Dos Santos

Second: Gabloff

Aye: Unanimous

No:

Abstain:

MOTION CARRIED