



Government Finance Officers
Association of New Jersey

GFOA of NJ
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2018 ANNUAL FALL CONFERENCE WORKSHOPS SCHEDULE

Workshops are pending CEU credits in CMFO, CCFO, CTC, RMC, QPA, CPWM, CPA/RMA/PSA and RPPO/RPPS

SEPTEMBER 26, 2018 (WEDNESDAY)

WELCOME & ANNUAL BUSINESS MEETING

9:00AM – 9:30AM

SMART CITIES (OM)

9:30AM – 10:20AM

This session will discuss cutting edge smart technologies, which local governments may use to identify and integrate smart community solutions that advance their goals and objectives while driving operational efficiencies and improving livability, workability, and resiliency. This session will also discuss the various programs available to help finance smart community upgrades.

Speakers: *Gary Finger – Energy Systems Group (ESG)*
Bonnie Graziano - Energy Systems Group (ESG)

Pending CEUs: *CMFO, Office Management and Ancillary Subjects; CCFO, Office Management and Ancillary Subjects; CTC, General/Secondary; RMC Professional Development; QPA, Office Administrative/General Duties; CPWM, Government; CPA/RMA/PSA, Management; RPPO/RPPS, Management/Supervision*

UNDERSTANDING YOUR AUDIT REPORT (A)

10:30AM – 11:20AM

This workshop will review the annual audit report that includes financial statements and the related notes to the financials. It will also discuss the types of opinions issued by auditors and their impact on municipalities. Speakers will focus on select topics such as tax abatements, fixed assets, GASB 68 and GASB 75 footnote disclosures.

Speakers: *Valerie Dolan, CPA, RMA, PSA – Nisivoccia LLP*
Man Lee, CPA, RMA, PSA – Nisivoccia LLP

Pending CEUs: *CMFO, Accounting; CCFO, Accounting; RMC, Finance; QPA, Office Administrative/General Duties; CPA/RMA/PSA, Accounting/Auditing*

NEWLY CERTIFIED FINANCE OFFICER ROUNDTABLE (OM)

10:30AM – 11:20AM

This roundtable discussion is designed specifically for new CFO's and those that are new to working in the field. Seasoned finance officers will provide subject matter expert advice on what to expect as a new CFO and much more.

Speakers: *Various GFOA of NJ Board Members*

Pending CEUs: *CMFO, Office Management and Ancillary Subjects; CCFO, Office Management and Ancillary Subjects; CPA/RMA/PSA, Management*

2018 GFOA OF NJ ANNUAL FALL CONFERENCE WORKSHOPS SCHEDULE

SEPTEMBER 26, 2018 (WEDNESDAY) – *continued*

JANUS DECISION DISCUSSION

11:30AM – 12:20PM

This seminar will provide an overview of how local governing bodies should handle the Supreme Court's recent decision in *Janus v. AFSME*, which determined that the involuntary payment of an "agency shop fee" by non-members of a union is unconstitutional as a violation of the free speech of those employees.

Speaker: *Joseph M. Hannon, Esq. – Genova Burns LLC*

Pending CEUs: *CMFO, Financial and Debt Management; CCFO, Financial and Debt Management; RMC, Finance; QPA, Office Administrative/General Duties; CPA/RMA/PSA, Management*

FAST SYSTEM UPDATE AND Q&A (B)

2:00PM – 2:50PM

This course will provide an update on the Financial Automation Submission Tracking (FAST) System, which includes the System's rollout schedule, portal registration guide, user manual, muni-budget end user guide, and active codes for budgets. Division of Local Government Services (DLGS) will also set aside time for questions and answers.

Speakers: *Matt Gallelo - NJ Division of Local Government Services
Cynthia Lindsay - NJ Division of Local Government Services*

Pending CEUs: *CMFO, Budget; CCFO, Budget; RMC, Finance, CPA/RMA/PSA, Management*

CYBER SECURITY RISKS AND BEST PRACTICES FROM THE FINANCIAL SECTOR (IT)

3:00PM – 3:50PM

This session will discuss the State's efforts to promote cyber security best practices necessary to keep individuals and their data safe when connected to the internet, which include email security, using complex passwords and multi-factor authentication, exploring the internet, and critical device security.

Speaker: *Michael Geraghty - NJ Cyber Security and Communication Integration Cell*

Pending CEUs: *CMFO, Information Technology; CCFO, Information Technology; CTC, Information Technology; RMC, Information Technology; QPA, Information Technology; CPWM, Information Technology; CPA/RMA/PSA, Specialized Knowledge; RPPO/RPPs, Management and Supervision*

COUNTY WELFARE AGENCIES (CWA) ROUNDTABLE (OM)

3:00PM – 3:50PM

This workshop will discuss methods to improve the communication between a county's welfare agency and treasurer's office. It will also analyze quarterly reporting shortcuts, Sharepoint, the State's new initiative for file exchange, and the treatment of grants for CWA's that function as independent boards of social services.

Speakers: *Joe Costantino - Morris County Department of Human Services
Brittany Smith - Cape May County Board of Social Services*

Pending CEUs: *CCMFO, Office Management and Ancillary Subjects; CCFO, Office Management and Ancillary Subjects; CPA/RMA/PSA, Management*

2018 GFOA OF NJ ANNUAL FALL CONFERENCE WORKSHOPS SCHEDULE

SEPTEMBER 26, 2018 (WEDNESDAY) – *continued*

2017 TAX LAW AND FINANCIAL MARKET UPDATE (F&D)

4:00PM – 4:50PM

This seminar will address the impact of the 2017 “Tax Cuts and Jobs Act” on municipal bonds; and, will further provide a comprehensive update on how the reforms have affected the current market for municipal bonds and debt.

Speakers: *Stephanie Lom – Raymond James*
Josh Nyikita - Acacia Financial Group, Inc .

Pending CEUs: *CMFO, Financial and Debt Management; CCFO, Financial and Debt Management; RMC, Finance; CPA/RMA/PSA, Management*

SEPTEMBER 27, 2018 (THURSDAY)

MORNINGS WITH BILL (GRANT ACCOUNTING) (A)

8:30AM – 9:20AM

Mornings with Bill will provide a summary of the relationship between the current fund and the grant fund; and, will include a substantive review of journal entries and the flow of activity in the general ledger.

Speaker: *William M. Homa, CPA, RMA, CFO, CTC, QPA, PSA – Cedar Grove Township*

Pending CEUs: *CMFO, Accounting; CCFO, Accounting; CTC, General/Secondary; CPA/RMA/PSA, Accounting/Auditing*

HEALTH BENEFITS ROUNDTABLE (B)

9:30AM – 10:20AM

This session will analyze the current state of public sector employee health insurance, which includes the sunseting of Chapter 78, cost saving plan designs, traditional plan alternatives, and negotiating with collective bargaining units.

Speakers: *Gregory Grimaldi, CPA, RHU – Conner Strong & Buckelew*
Lisa A. Narcise – Reliance Insurance Group

Pending CEUs: *CMFO, Budget; CCFO, Budget; RMC, Finance; CPA/RMA/PSA, Management*

SINGLE AUDIT UPDATE (A)

10:30AM – 11:20AM

This workshop will highlight key changes made in 2018 to the Office of Management and Budget (OMB) Compliance Supplement and recommend best practices that local governments should adopt to stay in compliance.

Speaker: *David Gannon, CPA, RMA – PKF O’Connor Davies, LLP*

Pending CEUs: *CMFO, Accounting; CCFO, Accounting; RMC, Finance; QPA, Office Administrative/General Duties; CPA/RMA/PSA, Accounting/Auditing*

2018 GFOA OF NJ ANNUAL FALL CONFERENCE WORKSHOPS SCHEDULE

SEPTEMBER 27, 2018 (THURSDAY) – *continued*

GREEN PURCHASING (B)

10:30AM – 11:20AM

This course will address the buying and using of Green Purchasing, also known as environmentally preferable purchasing (EPP), as the coordinated purchasing of goods and services that minimize the impact on human health and the natural environment.

Speaker: *Gerald T. Reiner, Jr., CCPO, QPA – Bergen County Division of Purchasing*

Pending CEUs: *CMFO, Budget; CCFO, Budget; RMC, Finance; QPA, Green Purchasing; CPA/RMA/PSA, Management*

FINANCIAL SOFTWARE COMPANY BREAKOUT SESSIONS (A)

11:30AM – 12:20PM

This breakout session will demonstrate how finance officers may achieve optimum results with their current finance systems. It will review both basic and advanced techniques intended to achieve the greatest benefit for full system integration and day-to-day accounting tasks.

Speakers: *Various representatives from Edmunds, MSI, Munidex, and InterSoft*

Pending CEUs: *CFMO, Accounting; CCFO, Accounting; RMC, Finance; QPA, Office Administrative/General Duties; CPA/RMA/PSA, Accounting/Auditing*

HOW LEADERS DRIVE CHANGE (MOTIVATIONAL SPEAKER) (E)

2:00PM – 2:50PM

This presentation will focus on the three major laws from John C. Maxwell's "The 21 Irrefutable Laws of Leadership," which includes how leadership ability determines a person's level of effectiveness; the true measure of leadership influence; and how momentum is a leader's best friend.

Speaker: *Dennis Budinich – Investors Bank*

Pending CEUs: *CMFO, Ethics; CCFO, Ethics; CTC, Ethics; RMC, Ethics; QPA, Ethics; CPWM, Ethics; CPA/RMA/PSA, Professional Ethics; RPPO/RPPS, Ethics*

AFFORDABLE HOUSING UPDATE (F&D)

3:00PM – 3:50PM

This workshop will discuss implementation of the Court's recent decision concerning the need for affordable housing; and will further address the testimony during legislative hearings concerning adequate infrastructure and school systems required to meet obligations.

Speakers: *Elizabeth K. McManus – Clarke Caton Hintz
Thomas Merchel, CFO - Moorestown Township*

Pending CEUs: *CMFO, Financial and Debt Management; CCFO, Financial and Debt Management or County Fiscal Operations; RMC, Finance; CPA/RMA/PSA, Management*

2018 GFOA OF NJ ANNUAL FALL CONFERENCE WORKSHOPS SCHEDULE

SEPTEMBER 27, 2018 (THURSDAY) – *continued*

ANNUAL COUNTY WELFARE AGENCY (CWA) BUDGET PREP AND ADOPTION PROCESS (B) 3:00PM – 3:50 PM

This presentation will provide an overview of a county welfare agency's budget preparation and adoption process, which includes tips and tricks for maximizing reimbursement, mastering steps for approval, reviewing the internal cost allocation plan, calculating county share dollars, and best strategies for placing staff in work units.

Speakers: *Joe Costantino - Morris County Department of Human Services*
Brittany Smith - Cape May County Board of Social Services

Pending CEUs: *CMFO, Budget; CCFO, Budget; RMC, Finance; CPA/RMA/PSA, Management*

SALT CHARITABLE TRUST UPDATE (A) 4:00PM – 4:50PM

This workshop will provide an update on the status of the regulations required to implement the 2018 law that authorizes local governing bodies to establish charitable funds and permits certain property tax credits in association with donations to such funds.

Speakers: *Jason Martucci - NJ Division of Local Government Services*
Christine Zapicchi - NJ Division of Local Government Services

Pending CEUs: *CMFO, Accounting; CCFO, Accounting; RMC, Finance; QPA, Office Administrative/General Duties; CPA/RMA/PSA, Accounting/Auditing*

DON'T LEAVE MONEY ON THE TABLE 4:00PM – 4:50PM

You might THINK you have no fund to invest, but what if there were ways to structure your regular cash flow that could increase your revenues? This course will present a case study and brief overview of New Jersey State approved alternate investments as well as investment strategies that could prove useful for even the regular operating funds.

Speakers: *Yitz Weiss, CPA – Passaic Valley Water Commission*

Pending CEUs: *To be determined*

SEPTEMBER 28, 2018 (FRIDAY)

ETHICS UPDATE (E) 8:30AM – 9:20AM

In this presentation, Dr. Bush-Baskette will provide an overview of the ethical situations and some ways by which to address the, for CFOs in local government in New Jersey. The focus will be on the special situations that may be faced by a "keeper of the funds" who works in an environment that includes government and politics. In addition, the ethical dilemmas that are often presented to CFOs in their capacities as government employees as well as department heads will be discussed.

2018 GFOA OF NJ ANNUAL FALL CONFERENCE WORKSHOPS SCHEDULE

SEPTEMBER 28, 2018 (FRIDAY) – *continued*

ETHICS UPDATE (E) - *continued*

8:30AM – 9:20AM

Although the time is short, it is the goal of the presenter that the attendees will leave with an understanding to consciously be aware of potential ethical situations and to add a few tools to their toolboxes for addressing the situations.

Speakers: *Dr. Stephanie Bush-Baskette, Esq., Ph.D. – Sojourn Institute LLC*

Pending CEUs: *CMFO, Ethics; CCFO, Ethics; CTC, Ethics; RMC, Ethics; QPA, Ethics; CPWM, Ethics; CPA/RMA/PSA, Professional Ethics; RPPO/RPPs, Ethics*

457 PLAN SPONSORS: WHAT WE WANT FROM ADVISORS AND PROVIDERS (F&D)

9:30AM – 10:20AM

This session will address the National 457b trends and provider demands for expanded fee disclosure, as well as the roles and responsibilities of the Plan providers in their capacities as fiduciaries. The presentation will also share trends in the 457 marketplace and research on what 457 plan sponsors should expect from advisors and providers.

Speakers: *Vincent Garzarella – Lincoln Financial Group*

Pending CEUs: *CMFO, Financial Debt Management; CCFO, Financial Debt Management or County Fiscal Operations; RMC, Finance; CPA/RMA/PSA, Management*

THE DEMAND DEPOSIT MARKETPLACE (F&D)

10:30AM – 11:20AM

This workshop will discuss a recent law signed by Governor Phil Murphy that allows certain joint insurance funds to make various investments and further authorizes local governing bodies to deposit public monies into multiple federally insured accounts. This session will provide a comprehensive overview of the Demand Deposit Marketplace (DDM) program.

Speaker: *Dan Elder - Promontory Interfinancial Network
Ronald Fraser - Valley National Bank
Robin Hulmes - Investors Bank
Tom Nelson - Reich & Tang
Kathi Mantel, CPA, RMA, PSA - Nisivoccia LLP*

Pending CEUs: *To be determined*