

2021 ANNUAL FALL CONFERENCE WORKSHOPS SCHEDULE

CEU approved credits in CMFO, CCFO, CPA, RMA, CTC, CPE, QPA, & CLE

SEPTEMBER 22, 2021 (WEDNESDAY)

PRESIDENT'S WELCOME

8:45 AM – 9:30 AM

The President's Welcome and all workshop sessions will take place in Exhibit Hall (A).

TURNING WHAT YOU LOVE INTO WHAT YOU DO

9:30 AM – 10:20 AM

Speaker, coach, and widely recognized social-media influencer, and Disney expert Lou Mongello, will kick-off the conference with an inspirational and enlightening session on how to create and execute ideas and solutions that are unique to you and your profession, and that will help you turn what you love into what you do.

Speaker: Lou Mongello, Speaker, Coach, Disney Expert

Approved: CPA/RMA Professional Development

OFFICE OF STATE COMPTROLLER BEST PRACTICES

10:30 AM – 11:20 AM

The Acting State Comptroller will provide an overview of the Office and its mission to advance accountability and transparency by conducting audits and reviews of government operations, investigating misconduct by government employees and officials, scrutinizing the legality of public contracts, and recovering improperly expended Medicaid funds.

Speaker: Kevin Walsh, Acting State Comptroller

Approved: CMFO/CCFO Office Management/Ancillary Subjects/Ethics; CTC Ethics; CPWM Ethics; RMC Ethics; QPA Ethics; CPA/RMA Finance.

AMERICAN RESCUE PLAN GUIDANCE AND DC: NEXT STEPS FOR GOVERNMENTS

11:30 AM – 12:20 PM

As local governing bodies begin to implement plans on how to spend Local Fiscal Recovery Fund monies under the American Rescue Plan, GFOA National will provide updated guidance from the federal government during this session. GFOA National will also share insights on what to expect from congress in 2021, which includes the prospects of a major infrastructure plan.

Speaker: Emily Swenson Brock, Director-Federal Liaison, GFOA National

Approved: CMFO/CCFO Budget; CPA/RMA: 1.0 CPE Economics

LUNCHEON

12:30 PM – 2:00 PM

NEWLY CERTIFIED FINANCE OFFICER ROUNDTABLE

1:00 P.M. - 1:50 P.M.

This roundtable discussion is designed specifically for new CFO's and those who are new to working in the field. Veteran finance officers will provide subject matter expert advice on what to expect as a new CFO and much more.

Speakers: *John Antonides, Chief Financial Officer, Township of Colts Neck*
Dave Miller, Mercer County Finance Officer
Matthew Laracy, Chief Financial Officer, Township of Verona
Thomas Merchel, Chief Financial Officer, Township of Moorestown

Approved: CMFO/CCFO Management/Auxiliary; CPA/RMA Professional Development

MEET THE NEW DLGS DIRECTOR

2:00 PM – 2:50 PM

The new Director of the Division of Local Government Services (DLGS) in the Department of Community Affairs (DCA) will provide a comprehensive update on what's happening at the Division, which will include a discussion on recently published Local Finance Notices and other important guidance for local governing bodies.

Speaker: *Jacquelyn Suarez, Director, Division of Local Government Services*

Approved: CMFO/CCFO Management/Auxiliary; CPA/RMA Finance

PUBLIC SECTOR RISK MANAGEMENT CONTROL PROGRAM

3:00 PM – 3:50 PM

This session will discuss the importance of maintaining an effective risk management control program as an essential component for any insurance program. The workshop will stress the benefits of an effective risk management control program, which includes hazard identification, training, employee safety enhancement, and claims reduction.

Speakers: *Paul J. Shives, Vice President and Director of Safety Services, J.A. Montgomery*
Lt. Glenn Prince (Ret.), Assistant Director Risk Control, J.A. Montgomery

Approved: CMFO/CCFO Budget; CPA/RMA Management Advisory Services

COVID-19'S IMPACT ON THE INSURANCE INDUSTRY

4:00 PM – 4:50 PM

This session will recommend actions local governments should take to control property casualty insurance costs at over \$1.0 billion each year. In addition to increased expenditures caused by the COVID-19 pandemic, the workshop will review additional cost drivers, such as changes to the statute of limitations, the firefighters' cancer presumption, cyber liability, and natural disasters.

Speaker: *David N. Grubb, Managing Director, PERMA Risk Management Services*

Approved: CMFO/CCFO Budget; CPA Finance

SEPTEMBER 23, 2021 (THURSDAY)

MORNINGS WITH BILL BY GERRY: INTERACTIONS BETWEEN THE TAX COLLECTOR AND CFO 8:30 AM – 9:20 AM

This workshop will provide an overview of the interaction between the tax collector and chief financial officer, which includes scheduling of the annual tax sale, mailing of tax reminder notices, obtaining a list of property owners that have filed for bankruptcy, results of the annual tax sale, estimated tax billing, annual reporting, and more.

Speaker: *Gerry Seneski, CPA, RMA, Chief Financial Officer, Cumberland County*

Approved: CMFO/CCFO Accounting; CPA/RMA Accounting

FRAUD AND PROTECTING YOUR ORGANIZATION'S ASSETS 9:30 AM – 10:20 AM

This workshop will address the prevalence of cybercrime in the market and will discuss topics on cyber-related crimes, the trends observed throughout COVID-19, and new schemes to watch out for. The information and insights provided in the session will enable you to better self-asses your organization's level of preparedness to prevent, detect, and respond to fraudulent activities.

Speaker: *Thomas A. Gregory A. Senior Vice President, TD Bank*

Approved: CMFO/CCFO Ethics; CPA/RMA Computer Science

THE FUTURE OF WORKING REMOTELY 10:30 AM – 11:20 AM

This seminar will focus on the various legal issues and polices concerning working remotely as the COVID-19 pandemic continues, offices re-open, and working remotely remains an option. The seminar will focus on various leave laws such as FMLA, FLA, ADA; and, will address vaccinations in connection with returning to work and working remotely.

Speaker: *Joseph M. Hannon, Esq., Counsel, Genova Burns, LLC*

*Approved: CMFO/CCFO Office Management/Auxiliary; CPA/RMA Computer Science
CLE Credits 1.2*

MANDATORY COVID-19 VACCINATIONS BY EMPLOYERS 11:30 AM – 12:20 AM

This session will focus on mandatory COVID-19 vaccinations in the workplace with a review of federal and State laws that play a role in determining whether a government employer can require its employees to be vaccinated. The session will also provide an overview of negotiable topics such as who pays, time off, and tracking compensation.

Speakers: *Armando Riccio, Esq.*

*Approved: CMFO/CCFO Ethics; CPA/RMA Management Advisory Service
CLE Credits 1.2*

LUNCHEON

12:30 AM – 2:00 PM

SEPTEMBER 23, 2021 (THURSDAY) *Continued*

THE ENERGY OF THOUGHT: MANAGING STRESS

2:00 PM – 2:50 PM

Focusologist, international speaker, and best-selling author Penny Zenker will re-energize members with this session designed to help you live a more fulfilling life by reducing stress, improving communication, and creating greater passion and focus with critical strategies to manage the energy of your thoughts.

Speaker: *Penny Zenker, Focusologist, International Speaker, Best Selling Author*

Approved: CPA/RMA Professional Development

THE POST-PANDEMIC ECONOMY WITH A FOCUS ON THE PUBLIC SECTOR

3:00 PM - 3:50 PM

This workshop will review how the economic outlook has stabilized and that the economic rebound from the pandemic's restrictions is underway as bolstered by a series of stimulus packages for the private and public sectors. The workshop will also discuss the economic impact of low interest rates, changes to federal income tax rates, assessed property values, and more.

Speaker: *Michael L. Lahr, Director, Rutgers Economic Advisory Service*

Approved: CMFO/CCFO Financial/Debt Management; CPA/RMA Economics

ICE CREAM BREAK

3:50 PM – 4:10 PM

A CFO'S STRATEGIC GUIDE TO BOND RATINGS IN A COVID-19 ENVIRONMENT

4:10 PM – 5:00 PM

This presentation will explain the bond rating process and methodology along with the economic, debt structure, financial condition, demographic and management practices that factor in the rating process. In addition, the session will review the CFO's role in organizing the financial team and the data preparation in anticipation of the bond rating call.

Speakers: *Joseph Luppino, CPA, CCFO/CMFO, Chief Finance Officer, Bergen County*
Douglas Goldmacher, VP Senior Analyst, Moody's

Approved: CMFO/CCFO Financial Management; CPWM Government; RMC Finance; QPA Office Administration/General Duties; RPPO/RPPS Office Management/Supervision

SEPTEMBER 24, 2021 (FRIDAY)

IMPACT OF THE CHINA SWORD AND PANDEMIC ON RECYCLING AND SOLID WASTE CONTRACTS 8:30 AM – 9:20 AM

This session will discuss how China's 2018 exit from the recycling commodity markets created economic disruption of the market and values that persist today. The session will also review how the COVID-19 public health crisis changed the landscape of residential, commercial, and industrial recycling volumes across the country.

Speaker: *Gary Smalley, Municipal Sales, Republic Services*

Approved: CMFO/CCFO Financial/Debt Management; CPA/RMA Management Advisory Services

SEPTEMBER 24, 2021 (FRIDAY) *Continued*

THE LEGALIZATION OF ADULT-USE CANNABIS AND NEXT STEPS

9:30 AM – 10:20 AM

As the State's first and largest trade association founded for the formation of a "responsible, sustainable, diverse and profitable cannabis industry," the New Jersey Cannabusiness Association (NJCBA) will provide an overview of patient advocacy, social justice, economic parity, and municipal opportunities with the implementation of legalized adult-use cannabis.

Speaker: *Edmund DeVeaux, President, NJ CannaBusiness Association*

Approved: CMFO/CCFO Office Management/Auxiliary; CPA/RMA Management Advisory Services

PREPARING FOR YOUR ANNUAL AUDIT

10:30 AM – 11:20 AM

This presentation will focus on the entire audit process from beginning to end. The session will highlight planning procedures for both the auditor and local governing body, which includes the close out of all funds and related documentation pertaining to financial statements, annual reports utilized for testing, finalizing the audit, and everything in between.

Speakers: *Raymond Sarinelli, CPA, RMA, PSA, Nisivoccia*

Approved: CMFO/CCFO Accounting; CPA/RMA Auditing